



Williamsburg Real Estate School EDUCATION Corner January 3, 2018

Members may register for classes online at www.WAAREaltor.com

The Williamsburg Real Estate School is going **PAPERLESS**

Well, almost. In an effort to be more eco-friendly, save money and give you 24 hour access to our class handouts, WRES will now have handouts available on our website at www.WAAREaltor.com beginning January 3. You will have the option to print the handouts prior to attending our classes or we will have one page agendas available for you at class time if you decide to forego the printing. And don't forget that you can bring your laptop or tablet to class and follow along with the handouts that way!



Print Your Certificate with the Blue Border Print Your Certificate with the Gold Border Print Your Certificate with the Gold Swirl Border Print Your Certificate with the Red Border Print Your Certificate with the Dark Blue Border

Tip of the week...

You should receive a "Certificate of Completion" for each accredited class you take (no matter where you take it). Be sure to save the certificates in case you want to apply for 'Carry Over' credits at the end of your two year license period.

[Click here for more information on 'Carry Over' credits...](#)

Broker Licensing Classes Begin January 8

APPRAISAL MODULE BEGINS JANUARY 8

Earn your Broker's License in as little as four months!

Take the **Fast Track** to getting your broker license! Each of the broker licensing courses may be taken via 100% self-study (correspondence) with no

classroom required, or you can have the best of both worlds by attending a six-day classroom accelerated course review with your self-study.

[Click here for a schedule and how to register with Alpha College of Real Estate....](#)



CRS 201: NEW! Listing Strategies

The Real Estate Game has changed and so has CRS 201! This course could change your career.

January 4-5, 2018

Instructor: **Coach Jackie Leavenworth**

Location: WAAR

Register online [HERE](#), or [EMAIL YOUR REGISTRATION](#) to CRS@VirginiaRealtors.org

Click [HERE](#) for more information.

CE and BROKER (BR) CLASSES

January 2018

29th...Broker Management & Supervision - BR, CE

February 2018

1st.....New Member Orientation

1st.....Antitrust - BR, CE

1st.....Legal Update - CE

1st.....Code of Ethics - BR, CE, PL

March 2018

8th.....8 hr mandatory CE - Some BR, CE

.....includes Ethics, Legal Update, Contracts,

.....Agency & Fair Housing

12th....VA Escrow Requirements - BR, CE, PL

16th....VAR Contract Writing - CE, PL

19th....VA Agency Law - BR, CE, PL

19th....Risk Management - BR, CE, PL

POST LICENSE (PL) CLASSES

February 2018

1st.....Code of Ethics - BR, CE, PL

March 2018

8th.....Fair Housing - CE, PL

12th....VA Escrow Requirements - BR, CE, PL

16th....VAR Contract Writing - CE, PL

19th....VA Agency Law - BR, CE, PL

19th.....Risk Management - BR, CE, PL

Thank you to our upcoming class sponsors...



SHAHEEN LAW FIRM, P.C.



MATRIX COMPUTER TRAINING CLASSES

WHO MAY ATTEND WAAR CLASSES?

All members of WAAR to include affiliate members

Although classes are primarily for New Users, they may be taken by anyone needing a refresher. Registration is not available online.

[Click here for a Registration Form...](#)

are welcome to attend WAAR classes at MEMBER rates. All non-members of WAAR, to include WMLS users only, business members who are not affiliate members and others may attend WAAR classes at NON-MEMBER rates. If you have questions, please call 253-0028. Members may register online at www.WAARealtor.com.



WAAR is proud to partner with the following online schools:

The CE Shop:

Save 20% throughout January with the promo code JANUARY20 at checkout.

[Post License Education](#)

[Continuing Education](#)

[Broker Continuing Education](#)

[Pre-License Education](#)

Career Web School On Course Learning:

[Post License Education](#)

[Broker Licensing](#)

[Continuing Education](#)

Alpha College of Real Estate:

[Alpha College of Real Estate](#)

[Click here for the WRES Registration and Cancellation Policies...](#)

Important links to remember:

[Virginia Department of Professional and Occupational Regulation \(DPOR\)](#)

[Williamsburg Area Association of REALTORS® \(WAAR\)](#)

[Virginia REALTORS® \(VR\)](#)

[National Association of REALTORS® \(NAR\)](#)

Visit our website at www.WAARealtor.com

