

MARCH
2022

WAAR WILLIAMSBURG MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY
VIRGINIA REALTORS®

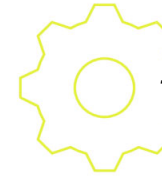
WAAR Market Indicators Report



Key Market Trends: March 2022

- Sales activity remains well below last year's pace but still robust.** There were 355 sales in the WAAR housing market in March, 60 fewer sales than last year, which is a 14.5% decline. While sales have been moderating in recent months compared to last year, this month's sales totals are still the second highest March total in years. Most local markets had fewer sales this month compared to last March. James City County had a 24.0% drop in sales and Williamsburg had 19.4% fewer sales than last March. Charles City County was the only local market to have an increase in sales activity, with four more sales than last year (+100.0%).
- Pending sales continue to moderate in the WAAR market.** There were 306 pending sales in the WAAR region in March, 146 fewer pending sales than a year ago, which is a 32.3% drop. Pending sales were up 5.2% from last month (February), which is smaller than a typical bump between February and March. At the local level, the sharpest drops occurred in York County (-60.2%) and James City County (-31.7%).
- Prices are rising even with fewer sales as inventory remains tight.** At \$412,263, the average sales price in the WAAR footprint in March rose 13.9% from last year, a gain of over \$50,000. The largest average price gains in the region this month were in Charles City County (+22.2%) and James City County (+16.0%). The average sales price in York County rose 13.8% from last March.
- Supply in the WAAR area housing market continues to shrink.** There were 402 active listings in the WAAR region at the end of March, 82 fewer listings than a year ago, representing a 16.9% decrease. Some local markets, including Williamsburg and New Kent County, continued to see a build up in supply, with 50.0% and 41.5% more listings, respectively from last year.

INTEREST RATE TRACKER



WAAR Market Dashboard

YoY Chg	Mar-22	Indicator
▼ -14.5%	355	Sales
▼ -32.3%	306	Pending Sales
▼ -20.6%	392	New Listings
▲ 11.7%	\$404,595	Average List Price
▲ 13.9%	\$412,263	Average Sales Price
▲ 11.5%	\$367,990	Median Sales Price
▲ 18.2%	\$191	Average Price Per Square Foot
▼ -2.6%	\$146.4	Sold Dollar Volume (in millions)
▲ 2.2%	102.5%	Average Sold/Ask Price Ratio
▼ -17.4%	26	Average Days on Market
▼ -16.7%	5	Median Days on Market
▼ -16.9%	402	Active Listings
▼ -24.6%	1.0	Months of Supply

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Consumers Should Consult with a REALTOR®.

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure.

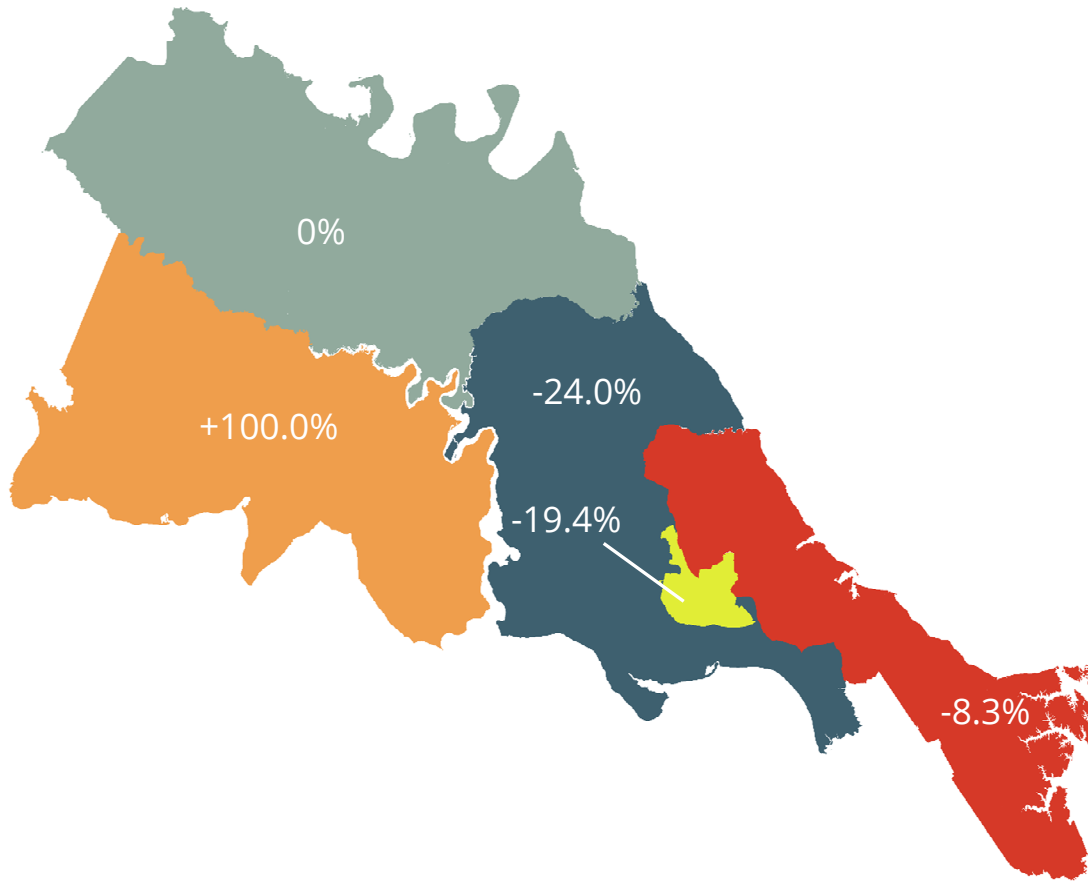
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®.



Market Activity - WAAR Footprint



Jurisdiction	Total Sales		
	Mar-21	Mar-22	% Chg
Charles City County	4	8	100.0%
James City County	200	152	-24.0%
New Kent County	59	59	0.0%
Williamsburg	31	25	-19.4%
York County	121	111	-8.3%
WAAR	415	355	-14.5%

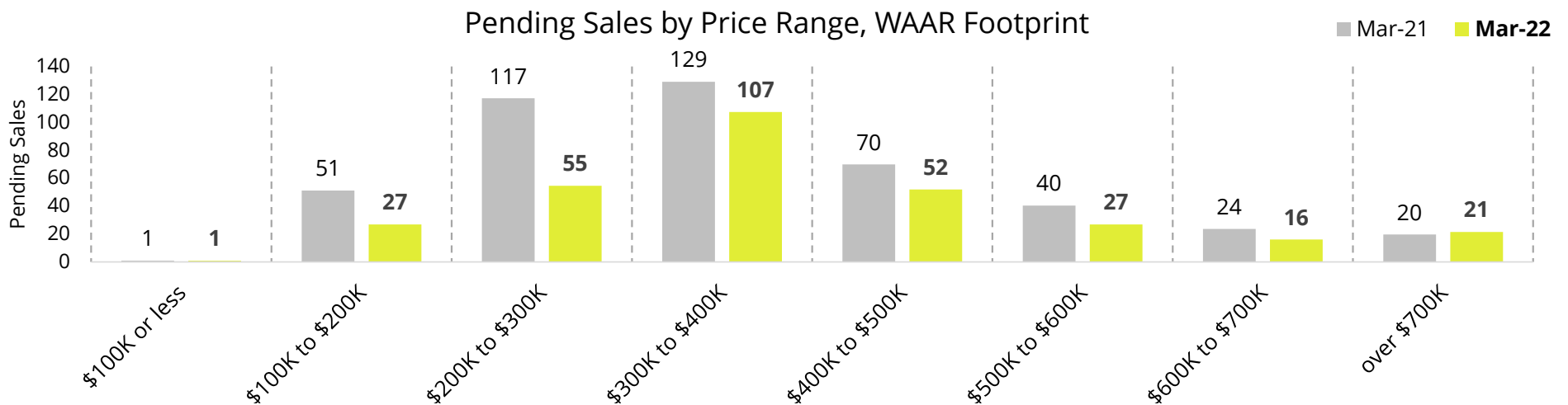
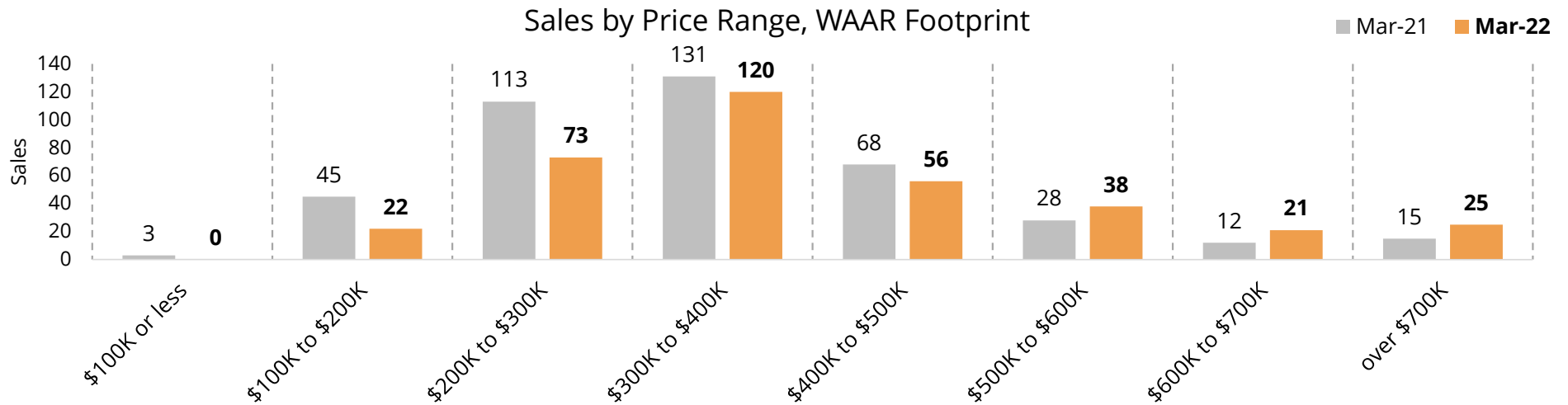
Total Market Overview



Key Metrics	2-year Trends		Mar-21	Mar-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
	Mar-20	Mar-22						
Sales			415	355	-14.5%	953	867	-9.0%
Pending Sales			452	306	-32.3%	1,176	824	-29.9%
New Listings			494	392	-20.6%	1,265	948	-25.1%
Average List Price			\$362,265	\$404,595	11.7%	\$364,676	\$402,086	10.3%
Average Sales Price			\$362,097	\$412,263	13.9%	\$362,409	\$406,211	12.1%
Median Sales Price			\$330,000	\$367,990	11.5%	\$328,500	\$360,000	9.6%
Average Price Per Square Foot			\$162	\$191	18.2%	\$158	\$185	17.3%
Sold Dollar Volume (in millions)			\$150.3	\$146.4	-2.6%	\$345.4	\$352.5	2.1%
Average Sold/Ask Price Ratio			100.2%	102.5%	2.2%	99.6%	101.7%	2.0%
Average Days on Market			32	26	-17.4%	35	27	-22.3%
Median Days on Market			6	5	-16.7%	11	7	-36.4%
Active Listings			484	402	-16.9%	n/a	n/a	n/a
Months of Supply			1.3	1.0	-24.6%	n/a	n/a	n/a

Source: Virginia REALTORS®, data accessed April 15, 2022

Total Market by Price Range Overview

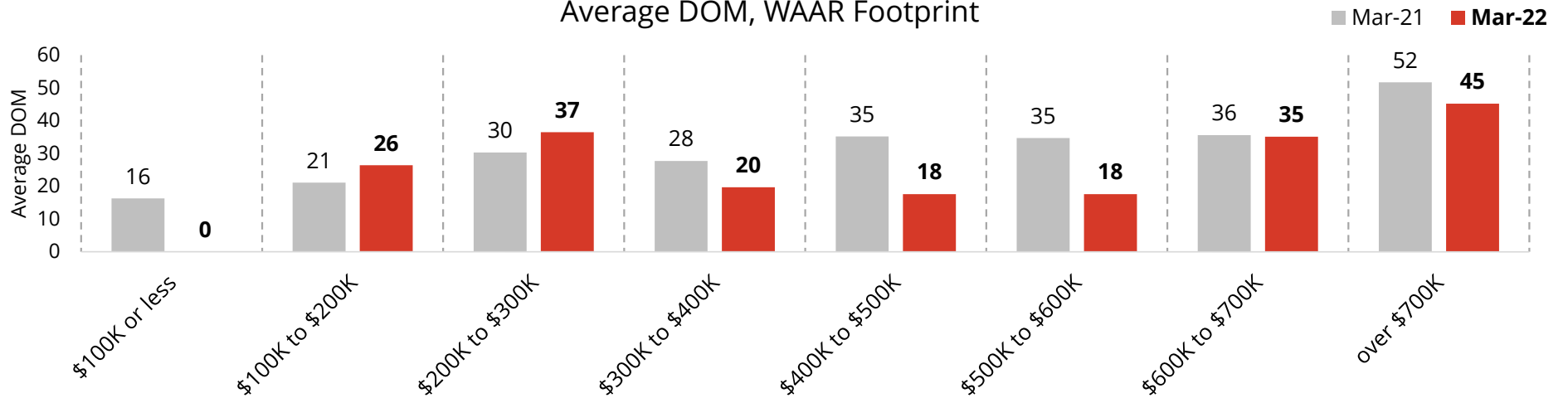


Source: Virginia REALTORS®, data accessed April 15, 2022

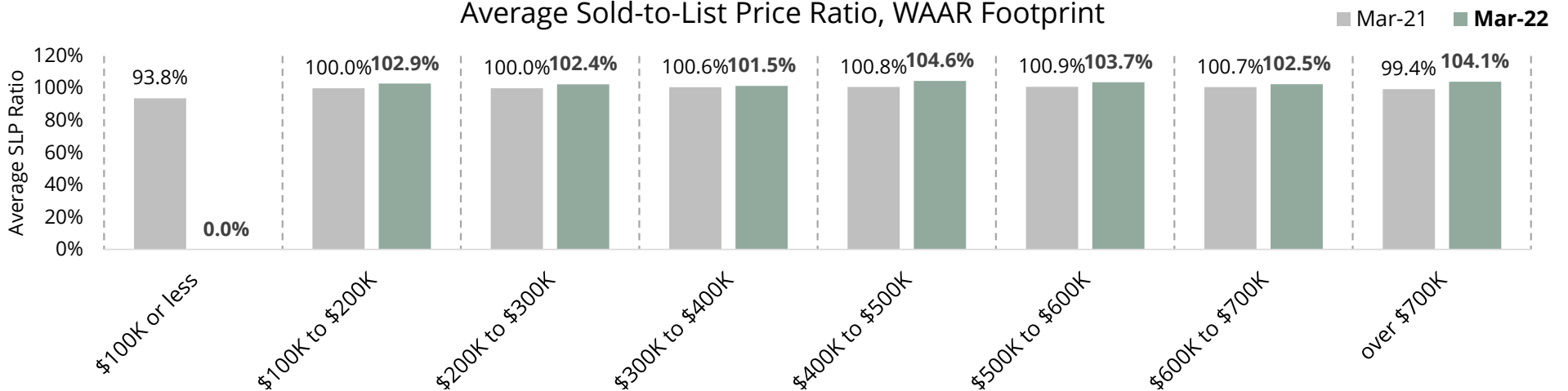
Total Market by Price Range Overview



Average DOM, WAAR Footprint



Average Sold-to-List Price Ratio, WAAR Footprint



Source: Virginia REALTORS®, data accessed April 15, 2022

Single-Family Detached Market Overview



Key Metrics	2-year Trends		Mar-21	Mar-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
	Mar-20	Mar-22						
Sales			321	272	-15.3%	749	684	-8.7%
Pending Sales			371	245	-34.0%	942	669	-29.0%
New Listings			406	320	-21.2%	1,025	768	-25.1%
Average List Price			\$391,011	\$441,697	13.0%	\$396,684	\$434,013	9.4%
Average Sales Price			\$391,401	\$449,809	14.9%	\$394,197	\$438,075	11.1%
Median Sales Price			\$360,000	\$406,000	12.8%	\$355,000	\$391,240	10.2%
Average Price Per Square Foot			\$161	\$193	19.9%	\$159	\$186	17.6%
Sold Dollar Volume (in millions)			\$125.6	\$122.3	-2.6%	\$295.3	\$300.1	1.6%
Average Sold/Ask Price Ratio			100.4%	102.5%	2.0%	99.7%	101.6%	2.0%
Average Days on Market			31	26	-16.1%	34	27	-21.2%
Median Days on Market			6	5	-16.7%	10	7	-30.0%
Active Listings			385	288	-25.2%	n/a	n/a	n/a
Months of Supply			1.3	0.9	-30.8%	n/a	n/a	n/a

Source: Virginia REALTORS®, data accessed April 15, 2022

Townhome & Condo Market Overview



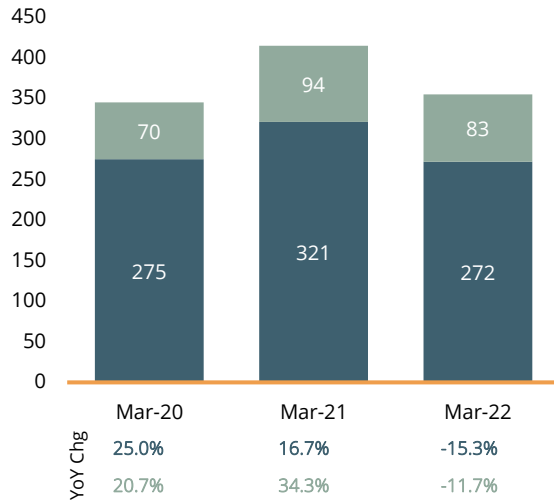
Key Metrics	2-year Trends		Mar-21	Mar-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
	Mar-20	Mar-22						
Sales			94	83	-11.7%	204	183	-10.3%
Pending Sales			81	61	-24.7%	234	155	-33.8%
New Listings			88	72	-18.2%	240	180	-25.0%
Average List Price			\$264,101	\$283,006	7.2%	\$247,155	\$282,229	14.2%
Average Sales Price			\$262,030	\$289,219	10.4%	\$245,695	\$286,593	16.6%
Median Sales Price			\$265,000	\$304,000	14.7%	\$242,700	\$295,000	21.5%
Average Price Per Square Foot			\$165	\$175	6.1%	\$153	\$173	12.9%
Sold Dollar Volume (in millions)			\$24.6	\$24.0	-2.5%	\$50.1	\$52.4	4.6%
Average Sold/Ask Price Ratio			99.5%	102.4%	2.9%	99.6%	101.7%	2.1%
Average Days on Market			33	26	-21.4%	40	30	-25.4%
Median Days on Market			6	5	-16.7%	13	8	-38.5%
Active Listings			99	114	15.2%	n/a	n/a	n/a
Months of Supply			1.4	1.4	-3.4%	n/a	n/a	n/a

Source: Virginia REALTORS®, data accessed April 15, 2022

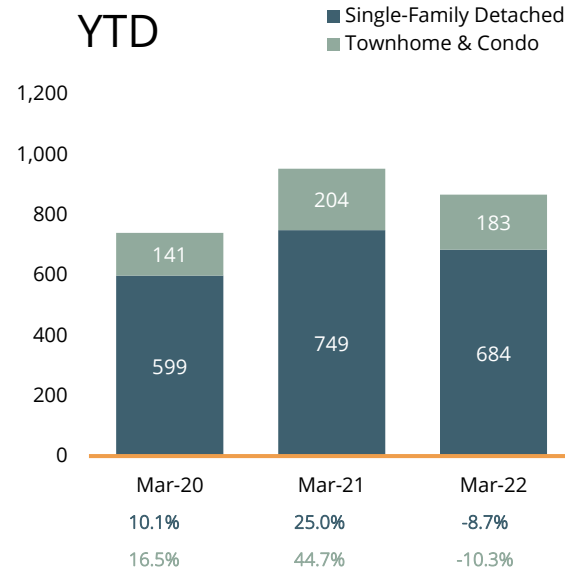
Sales



March



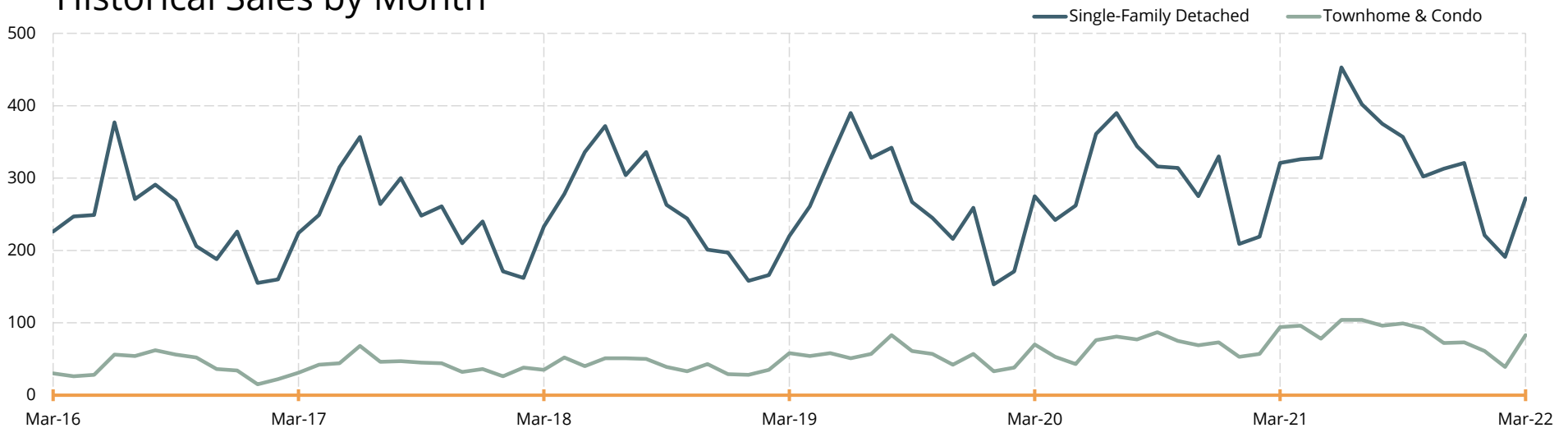
YTD



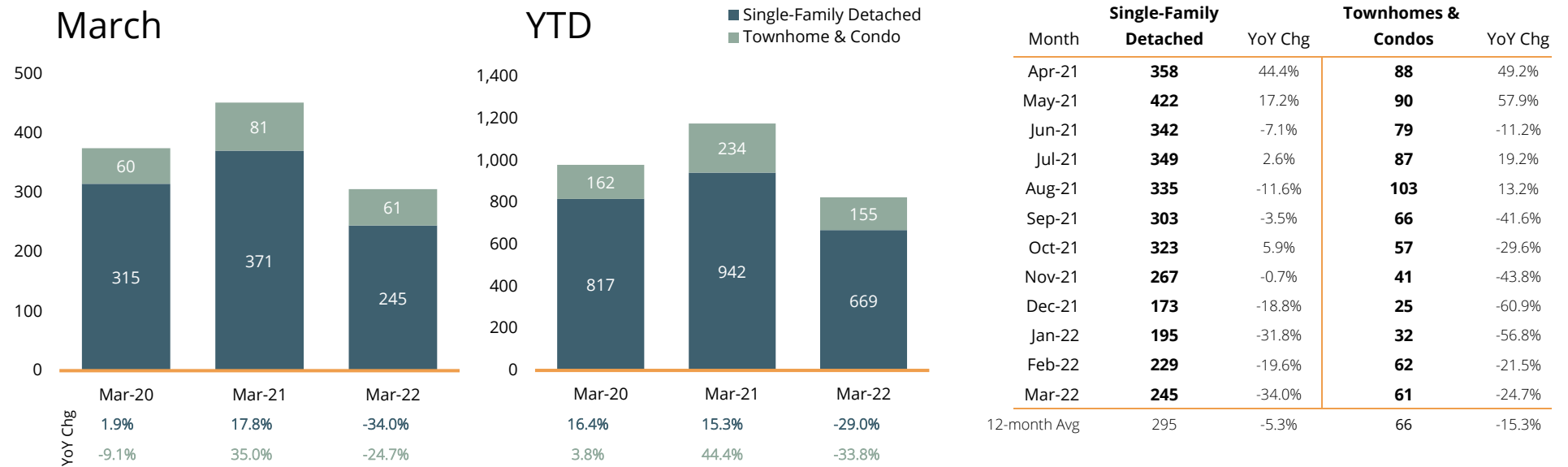
Single-Family Detached

Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-21	326	34.7%	96	81.1%
May-21	328	25.2%	78	81.4%
Jun-21	453	25.5%	104	36.8%
Jul-21	402	3.1%	104	28.4%
Aug-21	375	9.0%	96	24.7%
Sep-21	357	13.0%	99	13.8%
Oct-21	302	-3.8%	92	22.7%
Nov-21	313	13.8%	72	4.3%
Dec-21	321	-2.7%	73	0.0%
Jan-22	221	5.7%	61	15.1%
Feb-22	191	-12.8%	39	-31.6%
Mar-22	272	-15.3%	83	-11.7%
12-month Avg	322	7.8%	83	19.0%

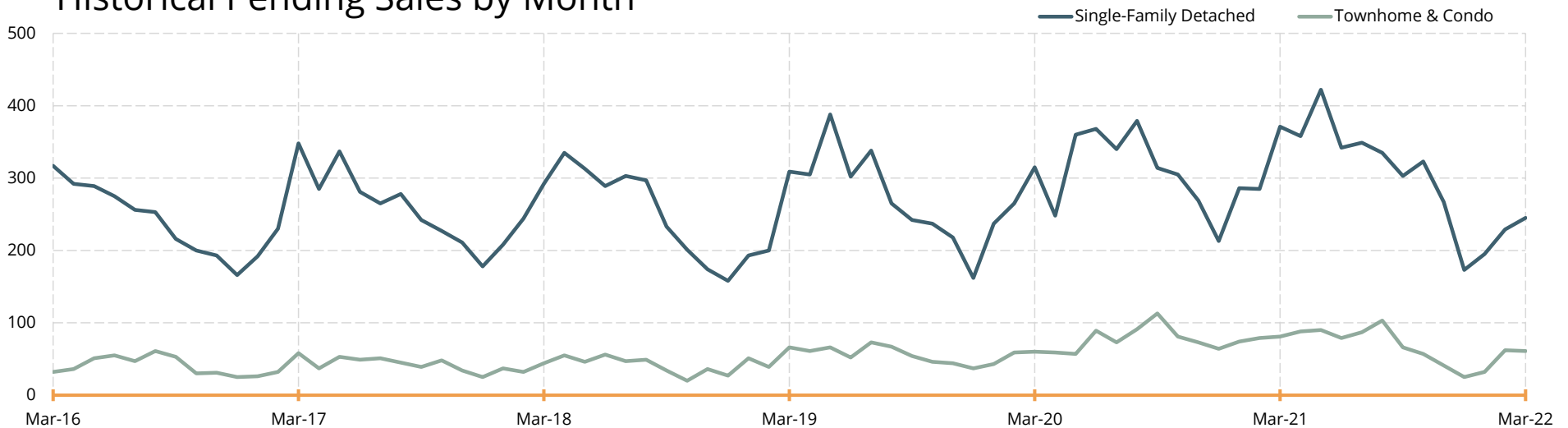
Historical Sales by Month



Pending Sales

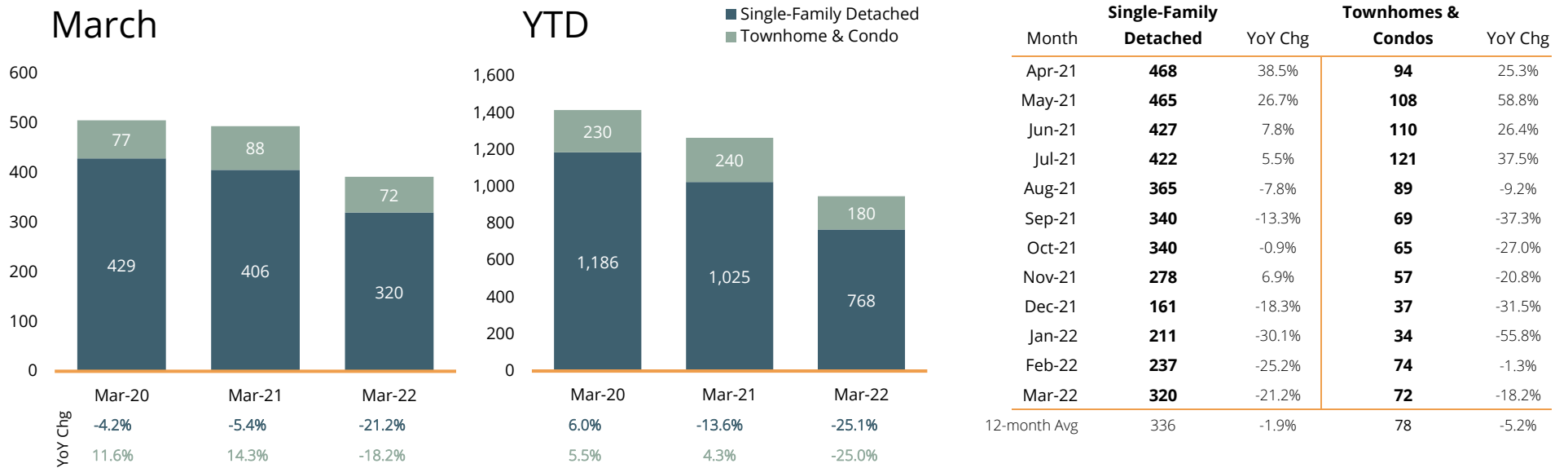


Historical Pending Sales by Month

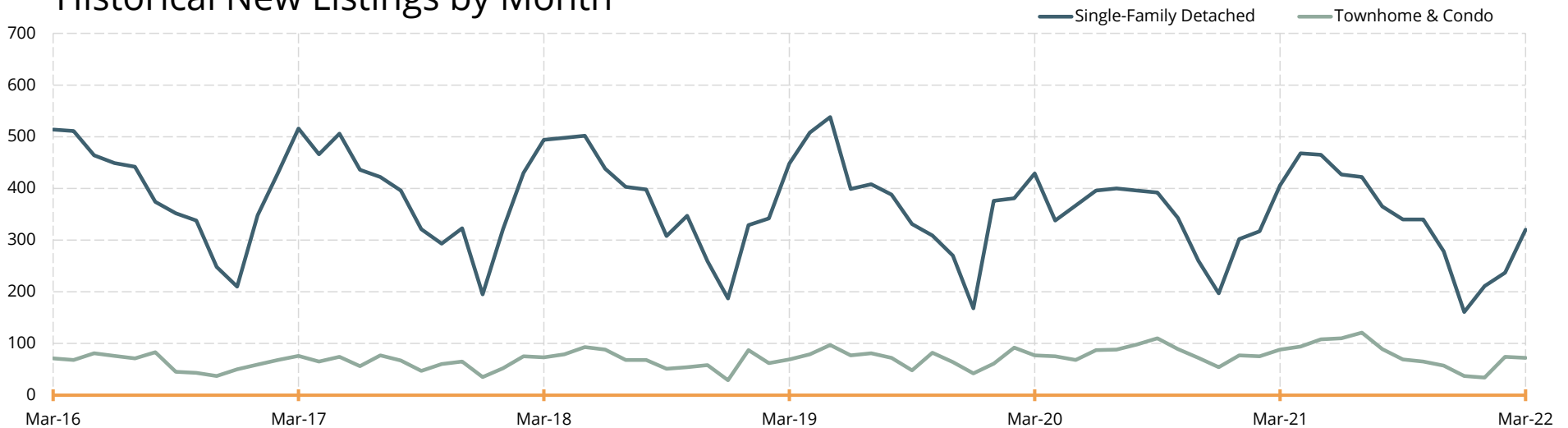


Source: Virginia REALTORS®, data accessed April 15, 2022

New Listings

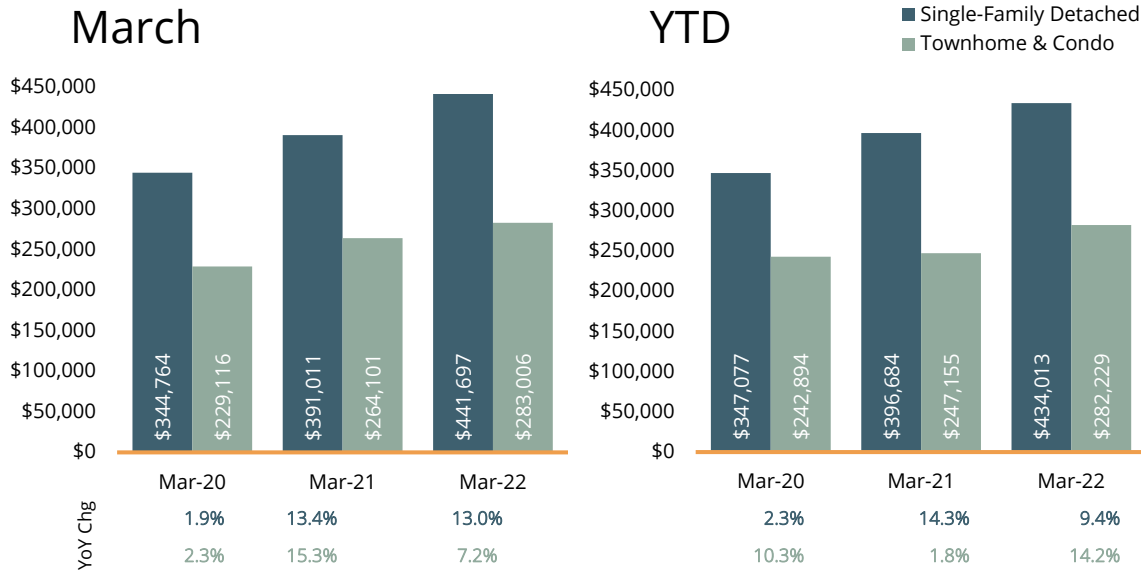


Historical New Listings by Month



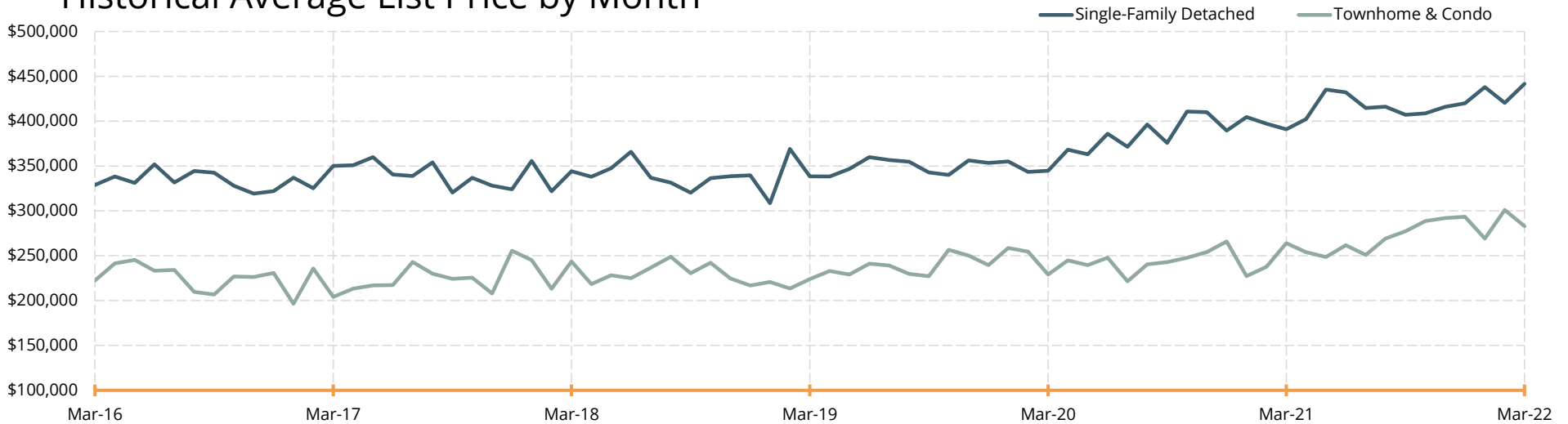
Source: Virginia REALTORS®, data accessed April 15, 2022

Average List Price



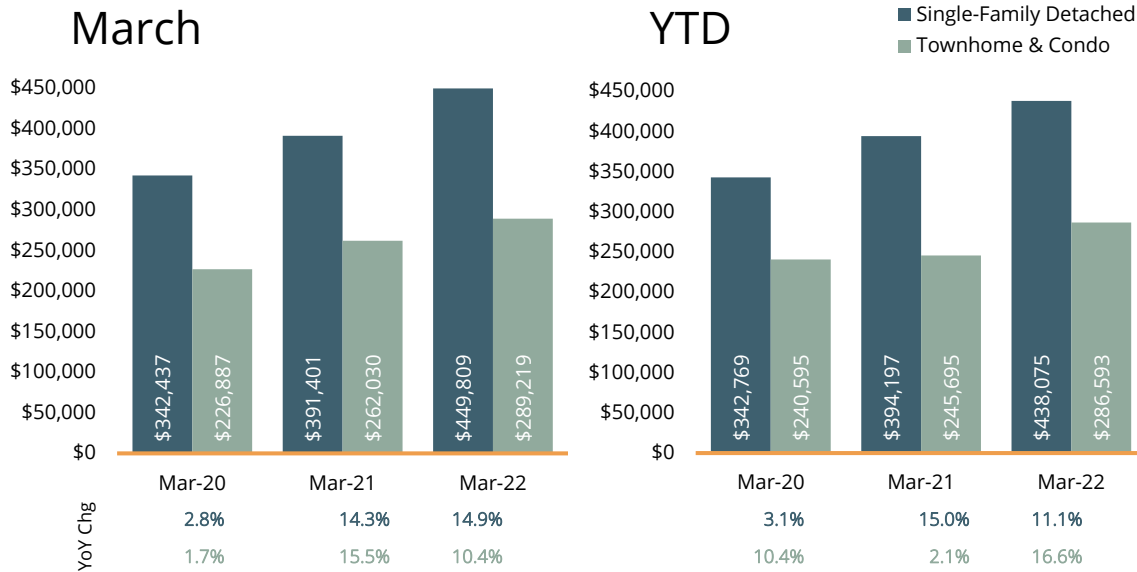
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-21	\$402,381	9.3%	\$254,002	3.8%
May-21	\$435,403	19.9%	\$248,551	3.7%
Jun-21	\$432,282	12.0%	\$261,658	5.6%
Jul-21	\$414,808	11.7%	\$250,956	13.3%
Aug-21	\$416,217	5.0%	\$269,181	12.0%
Sep-21	\$407,260	8.3%	\$277,332	14.2%
Oct-21	\$408,828	-0.5%	\$288,688	16.5%
Nov-21	\$416,117	1.5%	\$292,047	14.9%
Dec-21	\$420,007	7.8%	\$293,480	10.4%
Jan-22	\$438,174	8.2%	\$269,156	18.4%
Feb-22	\$420,420	5.8%	\$301,023	26.7%
Mar-22	\$441,697	13.0%	\$283,006	7.2%
12-month Avg	\$421,133	8.3%	\$274,090	12.1%

Historical Average List Price by Month



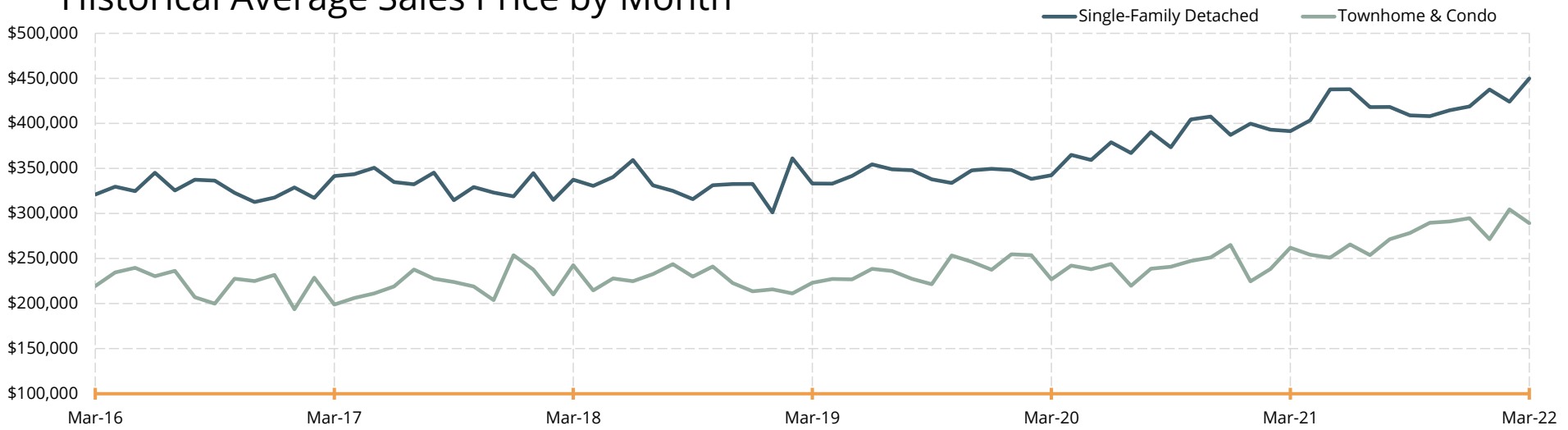
Source: Virginia REALTORS®, data accessed April 15, 2022

Average Sales Price



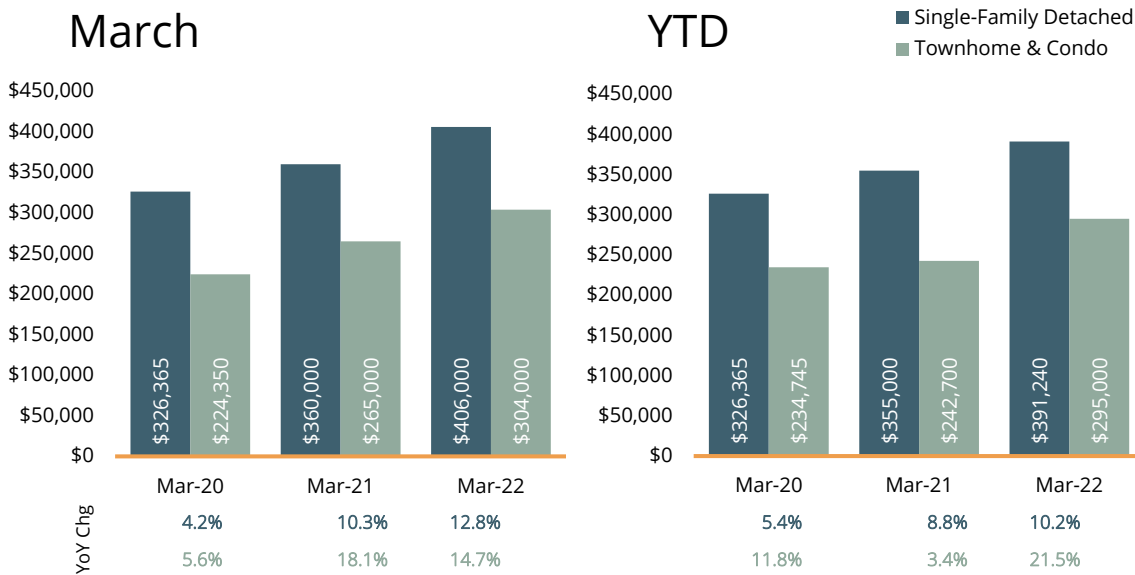
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-21	\$403,471	10.5%	\$254,278	5.0%
May-21	\$437,810	21.8%	\$250,964	5.4%
Jun-21	\$437,939	15.5%	\$265,673	8.9%
Jul-21	\$418,179	13.9%	\$253,855	15.6%
Aug-21	\$418,314	7.1%	\$271,424	13.7%
Sep-21	\$408,993	9.5%	\$278,370	15.6%
Oct-21	\$408,085	0.9%	\$289,756	17.2%
Nov-21	\$414,670	1.7%	\$291,221	15.9%
Dec-21	\$418,873	8.2%	\$294,832	11.2%
Jan-22	\$437,685	9.5%	\$271,517	20.9%
Feb-22	\$424,070	7.9%	\$304,585	27.8%
Mar-22	\$449,809	14.9%	\$289,219	10.4%
12-month Avg	\$423,158	10.0%	\$276,308	13.9%

Historical Average Sales Price by Month



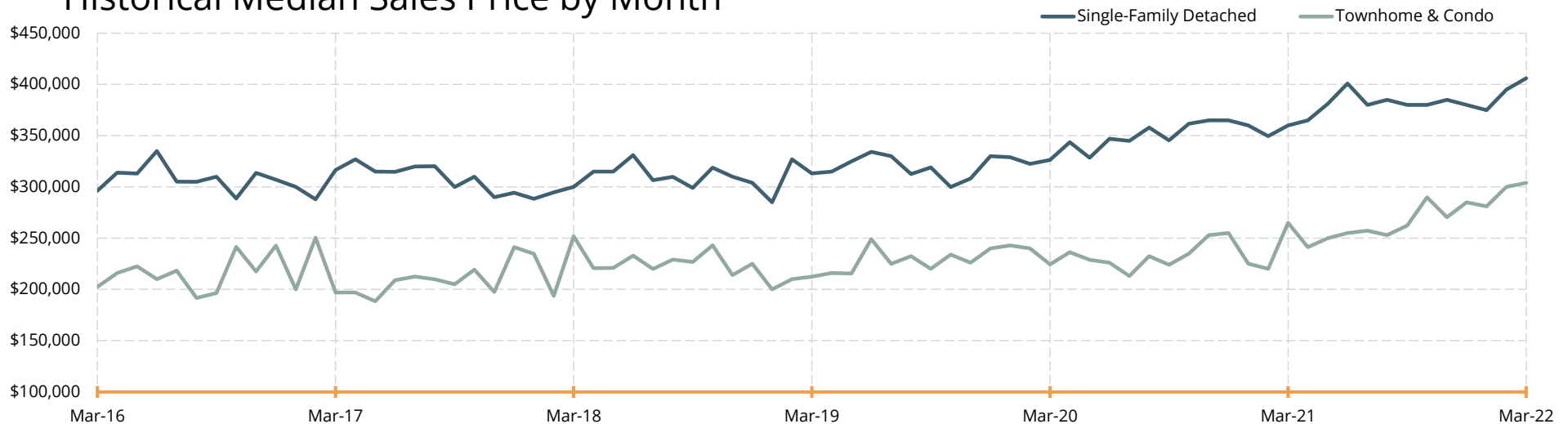
Source: Virginia REALTORS®, data accessed April 15, 2022

Median Sales Price



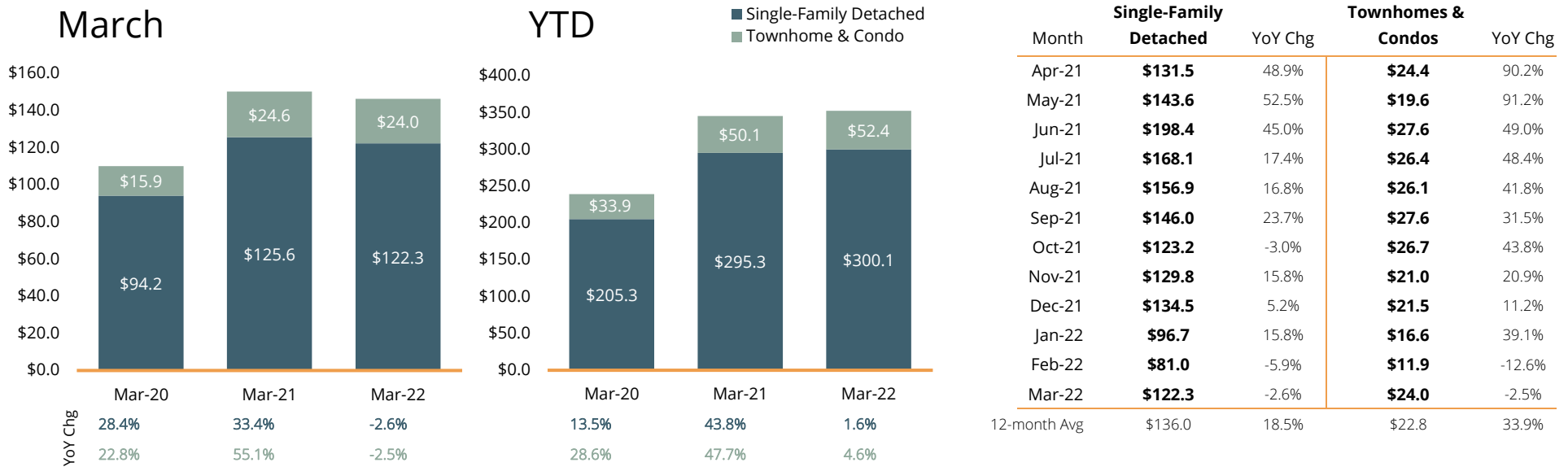
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-21	\$365,000	6.2%	\$241,233	2.1%
May-21	\$381,000	16.0%	\$249,950	9.2%
Jun-21	\$401,000	15.6%	\$255,000	12.8%
Jul-21	\$379,995	10.1%	\$257,250	20.8%
Aug-21	\$385,000	7.6%	\$253,000	8.8%
Sep-21	\$380,000	10.0%	\$262,265	17.1%
Oct-21	\$380,000	5.1%	\$289,815	23.4%
Nov-21	\$385,000	5.5%	\$270,450	6.9%
Dec-21	\$380,000	4.1%	\$285,000	11.8%
Jan-22	\$374,900	4.1%	\$280,985	24.9%
Feb-22	\$395,000	13.0%	\$300,000	36.4%
Mar-22	\$406,000	12.8%	\$304,000	14.7%
12-month Avg	\$384,408	9.1%	\$270,746	15.5%

Historical Median Sales Price by Month

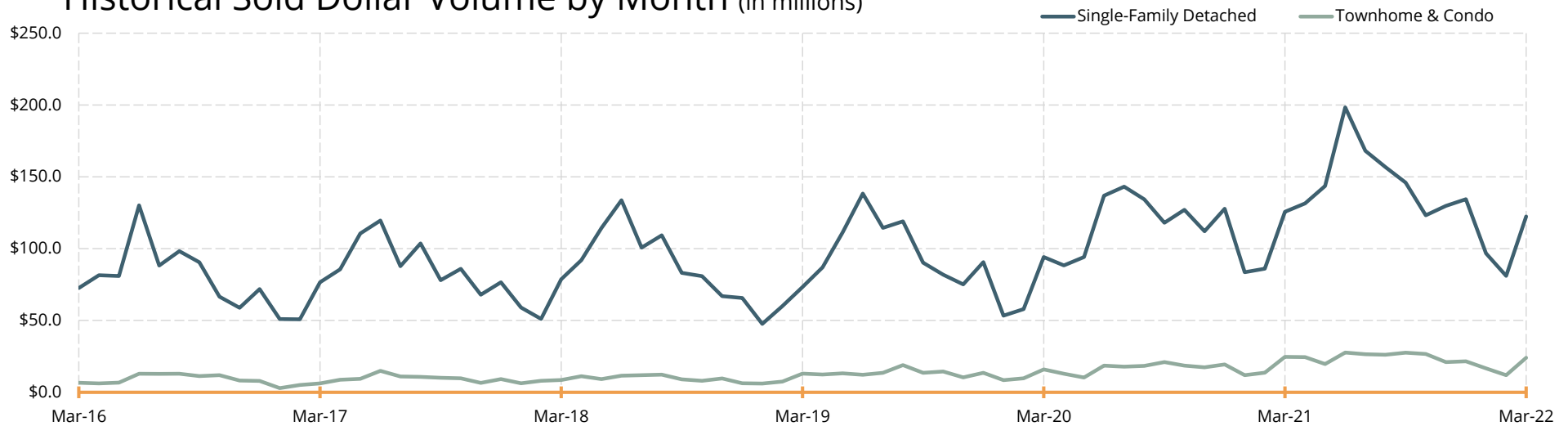


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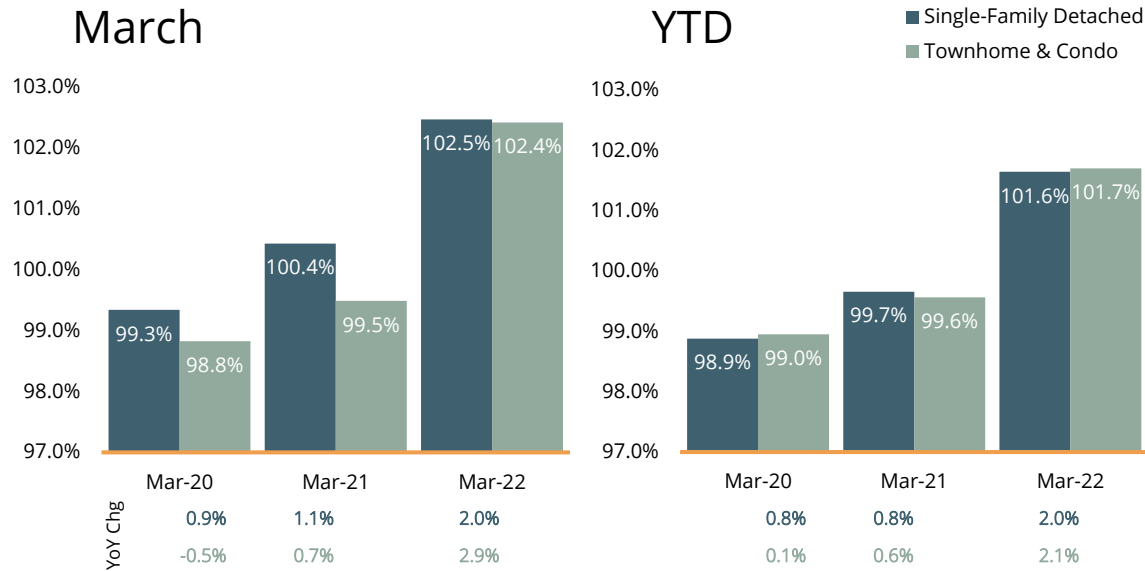
Sold Dollar Volume (in millions)



Historical Sold Dollar Volume by Month (in millions)

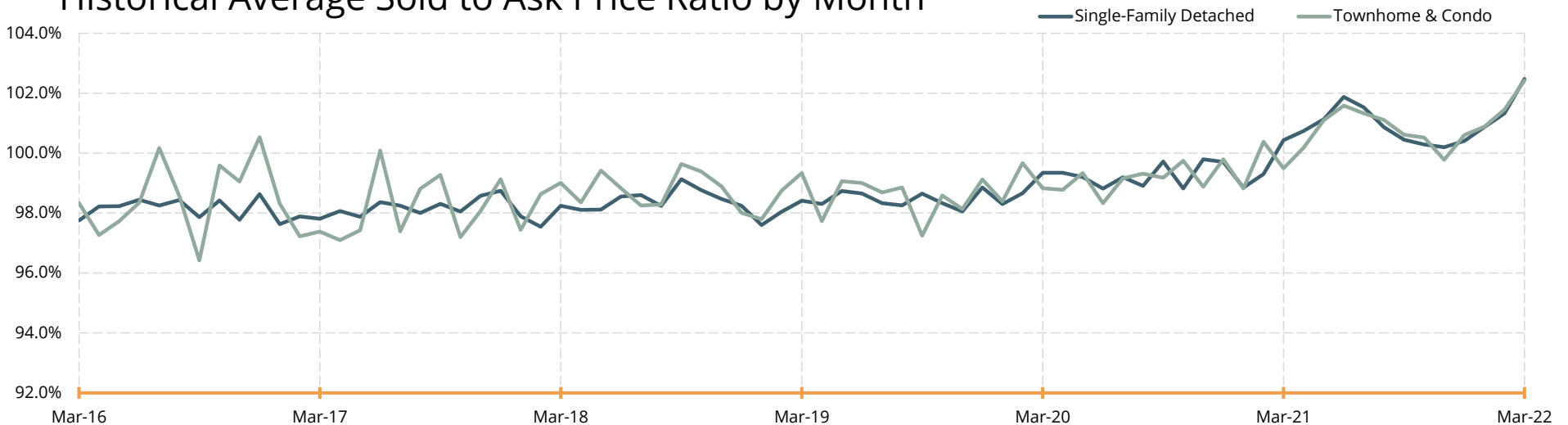


Average Sold to Ask Price Ratio

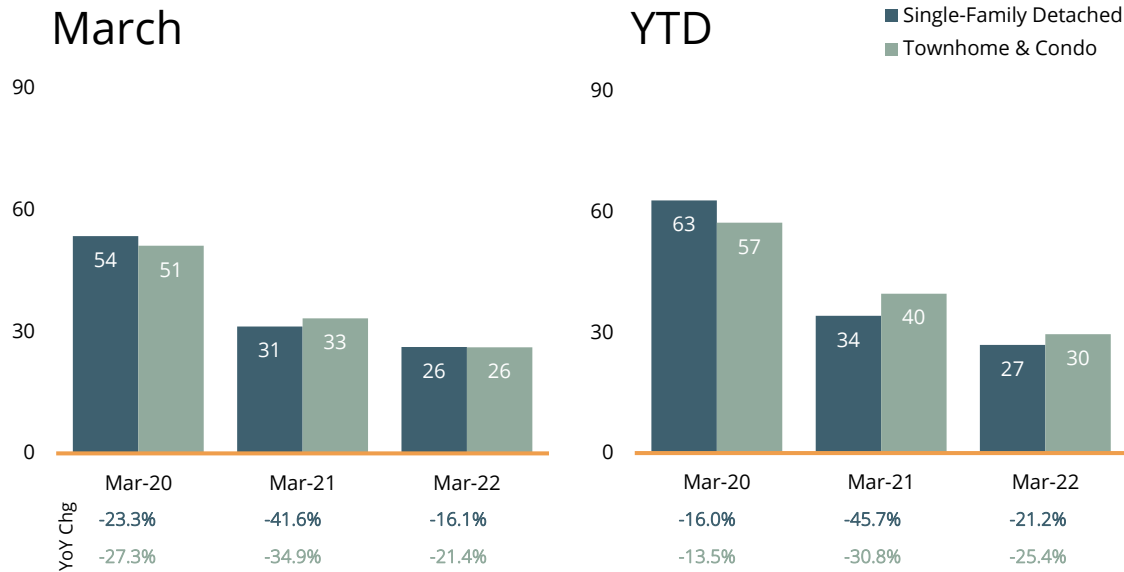


Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Apr-21	100.7%	1.4%	100.2%	1.4%
May-21	101.1%	1.9%	101.1%	1.8%
Jun-21	101.9%	3.1%	101.6%	3.3%
Jul-21	101.5%	2.3%	101.3%	2.2%
Aug-21	100.9%	2.0%	101.1%	1.8%
Sep-21	100.4%	0.7%	100.6%	1.4%
Oct-21	100.3%	1.5%	100.5%	0.8%
Nov-21	100.2%	0.4%	99.8%	0.9%
Dec-21	100.4%	0.7%	100.6%	0.8%
Jan-22	100.9%	2.0%	100.9%	2.1%
Feb-22	101.3%	2.0%	101.5%	1.1%
Mar-22	102.5%	2.0%	102.4%	2.9%
12-month Avg	101.0%	1.7%	101.0%	1.7%

Historical Average Sold to Ask Price Ratio by Month

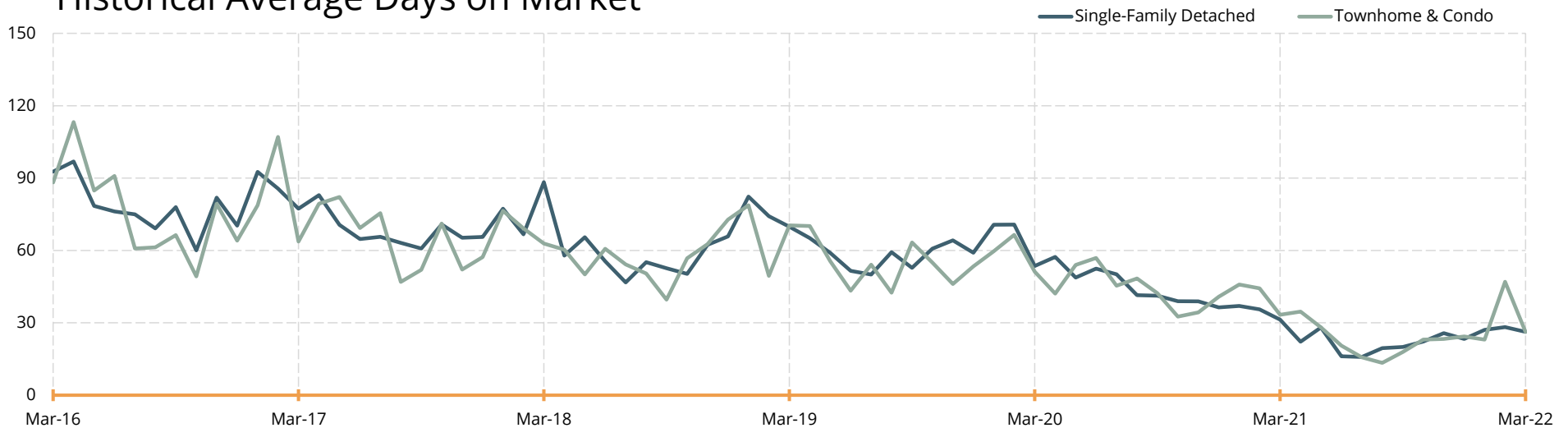


Average Days on Market

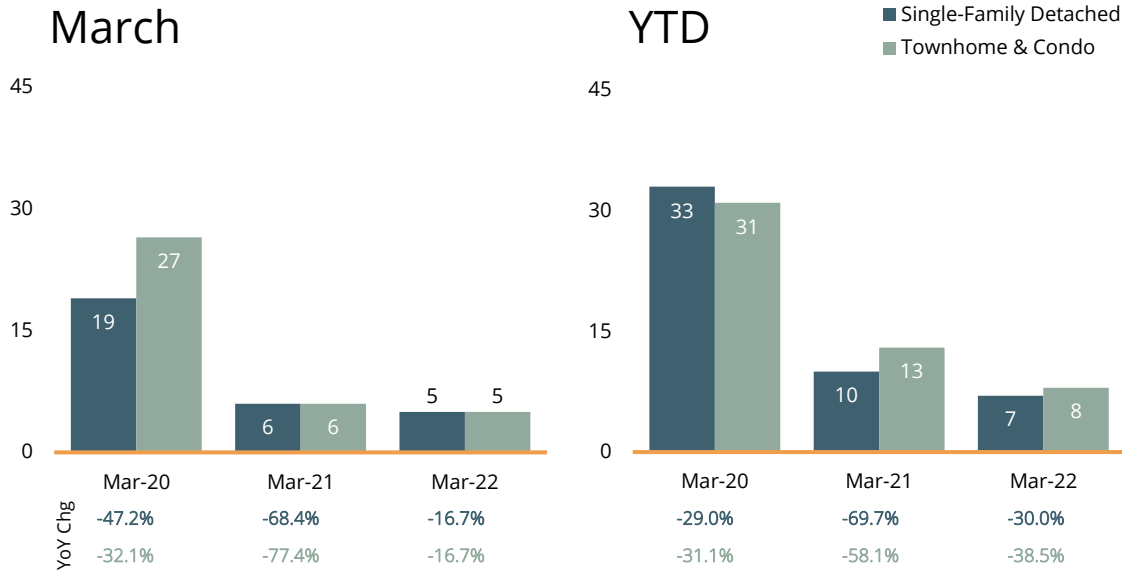


Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Apr-21	22	-61.4%	35	-17.8%
May-21	28	-42.5%	28	-48.0%
Jun-21	16	-69.3%	21	-64.0%
Jul-21	16	-68.4%	16	-65.4%
Aug-21	19	-53.0%	13	-72.3%
Sep-21	20	-51.6%	18	-57.6%
Oct-21	22	-43.0%	23	-29.3%
Nov-21	26	-33.9%	23	-32.1%
Dec-21	23	-36.0%	24	-40.3%
Jan-22	27	-26.9%	23	-49.8%
Feb-22	28	-20.7%	47	6.1%
Mar-22	26	-16.1%	26	-21.4%
12-month Avg	23	-46.2%	25	-42.9%

Historical Average Days on Market

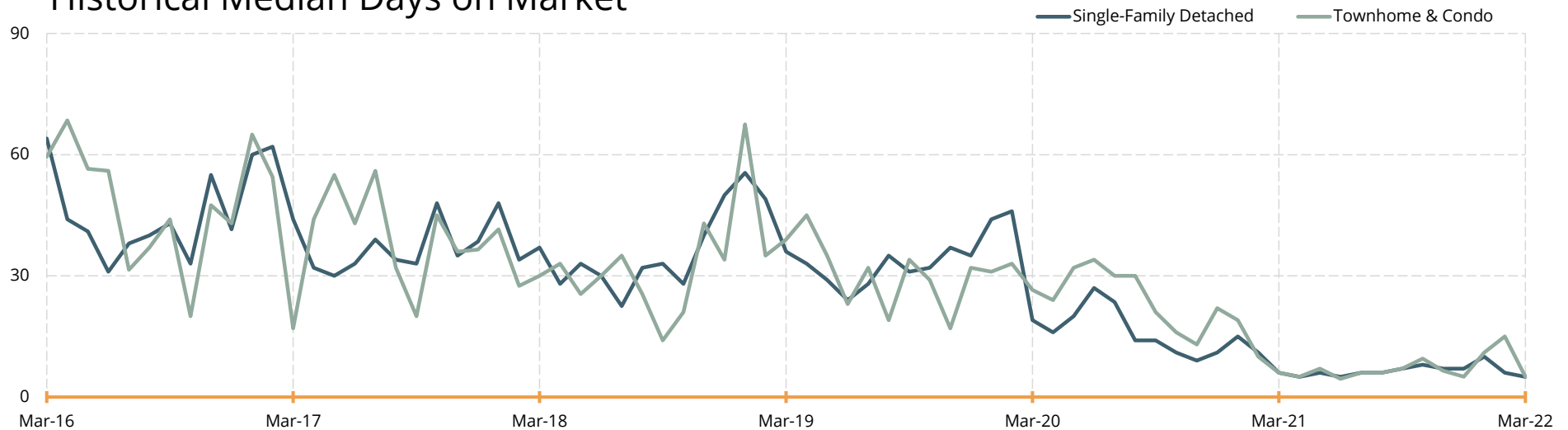


Median Days on Market



Month	Single-Family Detached		Townhomes & Condos	
	YoY Chg	YoY Chg	YoY Chg	YoY Chg
Apr-21	5	-68.8%	5	-79.2%
May-21	6	-70.0%	7	-78.1%
Jun-21	5	-81.5%	5	-86.8%
Jul-21	6	-74.5%	6	-80.0%
Aug-21	6	-57.1%	6	-80.0%
Sep-21	7	-50.0%	7	-66.7%
Oct-21	8	-27.3%	10	-40.6%
Nov-21	7	-22.2%	7	-50.0%
Dec-21	7	-36.4%	5	-77.3%
Jan-22	10	-33.3%	11	-42.1%
Feb-22	6	-45.5%	15	50.0%
Mar-22	5	-16.7%	5	-16.7%
12-month Avg	7	-56.1%	7	-66.0%

Historical Median Days on Market

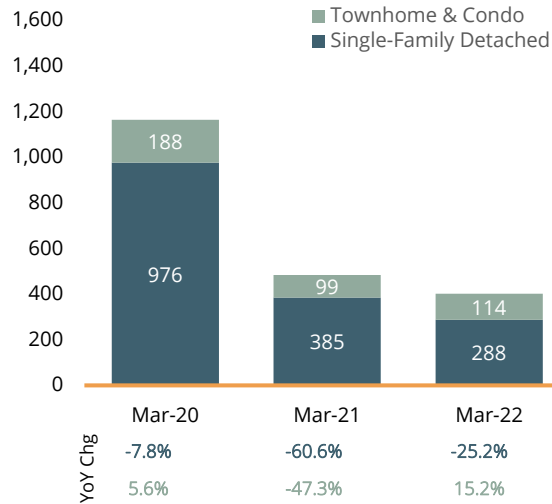


Source: Virginia REALTORS®, data accessed April 15, 2022

Active Listings

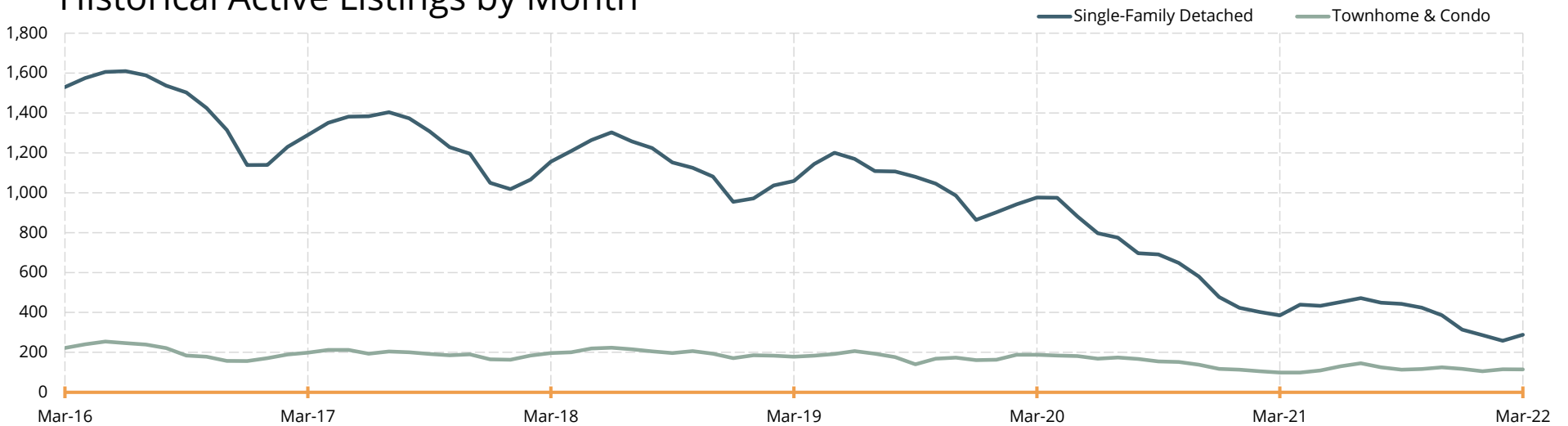


March



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Apr-21	439	-55.0%	99	-46.2%
May-21	433	-50.9%	109	-39.8%
Jun-21	452	-43.3%	130	-22.6%
Jul-21	472	-39.1%	145	-16.7%
Aug-21	449	-35.6%	125	-25.1%
Sep-21	443	-35.9%	113	-26.6%
Oct-21	424	-34.6%	116	-23.7%
Nov-21	386	-33.4%	125	-9.4%
Dec-21	314	-34.2%	117	0.0%
Jan-22	286	-32.4%	105	-7.1%
Feb-22	258	-35.8%	115	9.5%
Mar-22	288	-25.2%	114	15.2%
12-month Avg	387	-39.9%	118	-19.3%

Historical Active Listings by Month

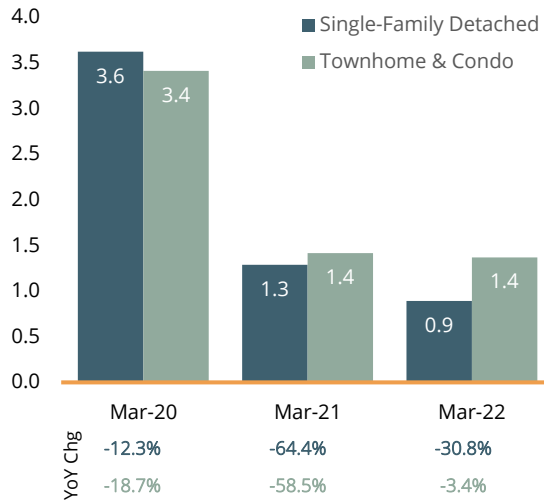


Source: Virginia REALTORS®, data accessed April 15, 2022

Months of Supply

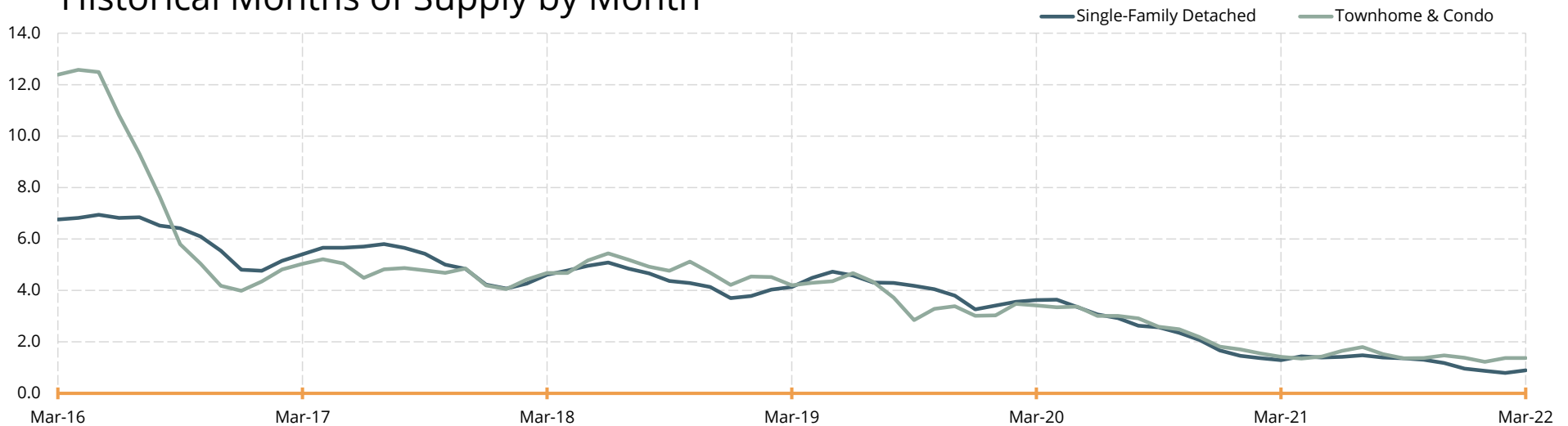


March



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Apr-21	1.4	-60.5%	1.3	-59.7%
May-21	1.4	-58.5%	1.4	-57.6%
Jun-21	1.4	-53.7%	1.7	-45.1%
Jul-21	1.5	-49.5%	1.8	-40.2%
Aug-21	1.4	-47.0%	1.5	-47.8%
Sep-21	1.4	-47.0%	1.4	-47.5%
Oct-21	1.3	-44.5%	1.4	-45.0%
Nov-21	1.2	-43.1%	1.5	-32.5%
Dec-21	1.0	-42.5%	1.4	-23.9%
Jan-22	0.9	-40.2%	1.2	-28.1%
Feb-22	0.8	-42.1%	1.4	-11.6%
Mar-22	0.9	-30.8%	1.4	-3.4%
12-month Avg	1.2	-49.0%	1.4	-41.1%

Historical Months of Supply by Month



Area Overview - Total Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg
James City County	236	200	-15.3%	200	152	-24.0%	\$383,902	\$445,304	16.0%	\$350,000	\$400,500	14.4%	204	144	-29.4%	1.1	0.8	-32.7%
Williamsburg	23	30	30.4%	31	25	-19.4%	\$329,361	\$363,900	10.5%	\$314,990	\$330,000	4.8%	26	39	50.0%	1.3	1.6	25.0%
York County	156	86	-44.9%	121	111	-8.3%	\$350,685	\$399,189	13.8%	\$325,000	\$340,000	4.6%	179	121	-32.4%	1.5	1.0	-37.8%
New Kent County	78	70	-10.3%	59	59	0.0%	\$334,544	\$382,179	14.2%	\$340,000	\$371,950	9.4%	65	92	41.5%	1.4	1.5	10.2%
Charles City County	1	6	500.0%	4	8	100.0%	\$277,250	\$338,888	22.2%	\$249,500	\$297,500	19.2%	10	6	-40.0%	3.1	1.5	-52.2%

Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price TYD			Median Sales Price TYD			Active Listings YTD		
	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg
James City County	598	438	-26.8%	472	378	-19.9%	\$386,694	\$441,116	14.1%	\$345,000	\$397,250	15.1%	204	144	-29.4%
Williamsburg	68	66	-2.9%	65	50	-23.1%	\$315,530	\$389,178	23.3%	\$282,500	\$324,750	15.0%	26	39	50.0%
York County	393	202	-48.6%	289	283	-2.1%	\$348,589	\$379,934	9.0%	\$328,500	\$335,000	2.0%	179	121	-32.4%
New Kent County	197	229	16.2%	119	142	19.3%	\$328,851	\$381,323	16.0%	\$311,000	\$370,000	19.0%	65	92	41.5%
Charles City County	9	13	44.4%	8	14	75.0%	\$308,875	\$309,371	0.2%	\$249,500	\$283,000	13.4%	10	6	-40.0%

Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg
James City County	191	170	-11.0%	155	123	-20.6%	\$414,965	\$484,387	16.7%	\$390,000	\$442,150	13.4%	162	111	-31.5%	1.1	0.7	-34.3%
Williamsburg	16	17	6.3%	16	17	6.3%	\$420,662	\$397,441	-5.5%	\$322,500	\$390,000	20.9%	16	21	31.3%	1.3	1.3	5.4%
York County	122	71	-41.8%	89	68	-23.6%	\$384,438	\$466,075	21.2%	\$350,000	\$409,000	16.9%	133	82	-38.3%	1.5	0.9	-39.3%
New Kent County	76	56	-26.3%	57	56	-1.8%	\$337,990	\$385,854	14.2%	\$345,000	\$375,970	9.0%	64	68	6.3%	1.4	1.2	-16.2%
Charles City County	1	6	500.0%	4	8	100.0%	\$277,250	\$338,888	22.2%	\$249,500	\$297,500	19.2%	10	6	-40.0%	3.1	1.5	-52.2%

Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg
James City County	472	367	-22.2%	365	316	-13.4%	\$425,632	\$470,591	10.6%	\$385,000	\$430,000	11.7%	162	111	-31.5%
Williamsburg	49	44	-10.2%	37	36	-2.7%	\$382,812	\$444,650	16.2%	\$315,280	\$404,250	28.2%	16	21	31.3%
York County	303	157	-48.2%	225	182	-19.1%	\$379,154	\$430,391	13.5%	\$350,000	\$378,985	8.3%	133	82	-38.3%
New Kent County	192	187	-2.6%	114	136	19.3%	\$332,923	\$384,525	15.5%	\$326,250	\$371,155	13.8%	64	68	6.3%
Charles City County	9	13	44.4%	8	14	75.0%	\$308,875	\$309,371	0.2%	\$249,500	\$283,000	13.4%	10	6	-40.0%

Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg
James City County	45	30	-33.3%	45	29	-35.6%	\$276,904	\$279,538	1.0%	\$268,000	\$260,000	-3.0%	42	33	-21.4%	1.2	0.8	-26.7%
Williamsburg	7	13	85.7%	15	8	-46.7%	\$231,973	\$292,625	26.1%	\$265,000	\$296,500	11.9%	10	18	80.0%	1.3	2.0	59.6%
York County	34	15	-55.9%	32	43	34.4%	\$256,809	\$293,415	14.3%	\$257,500	\$307,180	19.3%	46	39	-15.2%	1.9	1.2	-37.5%
New Kent County	2	14	600.0%	2	3	50.0%	\$236,330	\$313,572	32.7%	\$236,330	\$310,765	31.5%	1	24	2300.0%	0.9	10.7	#####
Charles City County	0	0	n/a	0	0	n/a	\$0	\$0	n/a	\$0	\$0	n/a	0	0	n/a	0.0	0.0	n/a

Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg	Mar-21	Mar-22	% chg
James City County	126	71	-43.7%	107	62	-42.1%	\$253,866	\$290,417	14.4%	\$249,900	\$281,500	12.6%	42	33	-21.4%
Williamsburg	19	22	15.8%	28	14	-50.0%	\$226,621	\$246,536	8.8%	\$235,000	\$271,500	15.5%	10	18	80.0%
York County	90	45	-50.0%	64	101	57.8%	\$241,135	\$288,513	19.6%	\$242,700	\$303,055	24.9%	46	39	-15.2%
New Kent County	5	42	740.0%	5	6	20.0%	\$236,022	\$308,222	30.6%	\$236,280	\$312,633	32.3%	1	24	2300.0%
Charles City County	0	0	n/a	0	0	n/a	\$0	\$0	n/a	\$0	\$0	n/a	0	0	n/a



The Virginia REALTORS® association is the largest professional trade association in Virginia, representing 35,000 REALTORS® engaged in the residential and commercial real estate business. The Virginia REALTORS® association serves as the advocate for homeownership and private property rights and represents the interests of real estate professionals and property owners in the Commonwealth of Virginia.

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Data and analysis provided by Virginia REALTORS® Chief Economist, Lisa Sturtevant, PhD.

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.