

WAARWILLIAMSBURG MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY
VIRGINIA REALTORS®

WAAR Market Indicators Report



Key Market Trends: June 2022

- Sales activity is moderating in several local markets in the WAAR footprint. There were 462 sales throughout the WAAR region in June, 95 fewer sales than a year ago, which is a 17.1% decline. James City County had 65 fewer sales than last June, which is a 24.1% decrease. There were six fewer sales in the Williamsburg market (-16.7%), and 37 fewer sales in York County (-21.4%). New Kent County and Charles City County were the only local markets with an increase in sales, up 16.2% and 25.0%, respectively from last June.
- Pending sales continue to cool down in the WAAR region. There were 304 pending sales across the WAAR housing market in June, 117 fewer pending sales than a year ago, which is a 27.8% decrease. Pending sales activity has been moderating in the region for 11 straight months compared to the prior year. The sharpest drop this month was in Charles City County (-75.0%), York County (-61.5%), and James City County (-15.2%).
- **Despite slowdown in sales activity, home prices continue to surge upward.** At \$440,058, the June median sales price in the WAAR footprint was \$34,284 higher than it was last year, representing an 8.4% price jump. Most local markets in the region had price growth in June led by James City County (+13.2%), York County (+8.3%), and New Kent County (+2.5%).
- Inventory continues to build up slowly in the WAAR market. There were 590 active listings on the market in the WAAR region at the end of June, eight more listings than last year, inching up 1.4%. All of the additional listings were in New Kent County (+37 listings) and Williamsburg (+13 listings). James City County had 24 fewer listings than a year ago.

		_	July 14, 2022
ATE ER	30-YR Fixed	~ ~ ~	5.51 %
REST R	15-YR Fixed	Munum	4.67 %
INTEL	5/1-YR ADJ.	M	4.35 %
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YoY Chg	Jun-22	Indicator
▼ -17.1%	462	Sales
▼ -27.8%	304	Pending Sales
▼ -20.3%	428	New Listings
▲ 6.9%	\$428,216	Average List Price
▲ 8.4%	\$440,058	Average Sales Price
8.3 %	\$395,407	Median Sales Price
▲ 13.3%	\$194	Average Price Per Square Foot
▼ -10.0%	\$203.3	Sold Dollar Volume (in millions)
▲ 1.2%	103.0%	Average Sold/Ask Price Ratio
▼ -15.7%	14	Average Days on Market
- 0.0%	5	Median Days on Market
1.4%	590	Active Listings
2.6 %	1.5	Months of Supply

Report Index



Market Activity - WAAR Footprint	4
Total Market Overview	5
Total Market by Price Range Overview	6
Total Market by Price Range Overview	7
Single-Family Detached Market Overview	8
Townhome & Condo Market Overview	9
Sales	10
Pending Sales	11
New Listings	12
Average List Price	13
Average Sales Price	14
Median Sales Price	15
Sold Dollar Volume	16
Average Sold to Ask Price Ratio	17
Average Days on Market	18
Median Days on Market	19
Active Listings	20
Months of Supply	21
Area Overview - Total Market	22
Area Overview - Total Market YTD	23
Area Overview - Single-Family Detached Market	24
Area Overview - Single-Family Detached Market YTD	25
Area Overview - Townhome & Condo Market	26
Area Overview - Townhome & Condo Market YTD	27

Consumers Should Consult with a REALTOR®.

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure.

REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

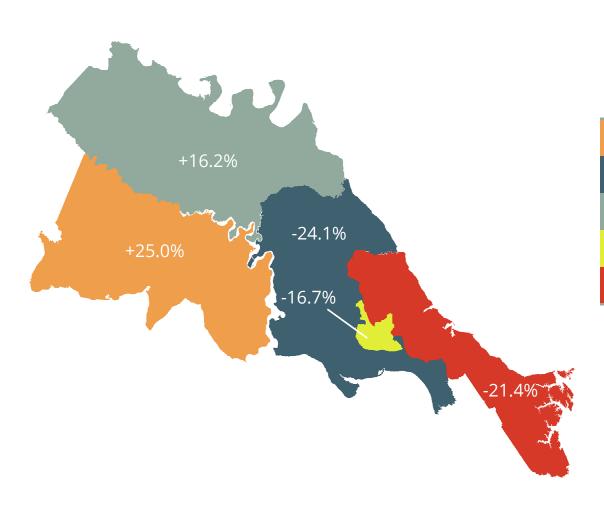
Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®.



Market Activity - WAAR Footprint





Total Sales

WAAR	557	462	-17.1%
York County	173	136	-21.4%
Williamsburg	36	30	-16.7%
New Kent County	74	86	16.2%
James City County	270	205	-24.1%
Charles City County	4	5	25.0%
Jurisdiction	Jun-21	Jun-22	% Chg

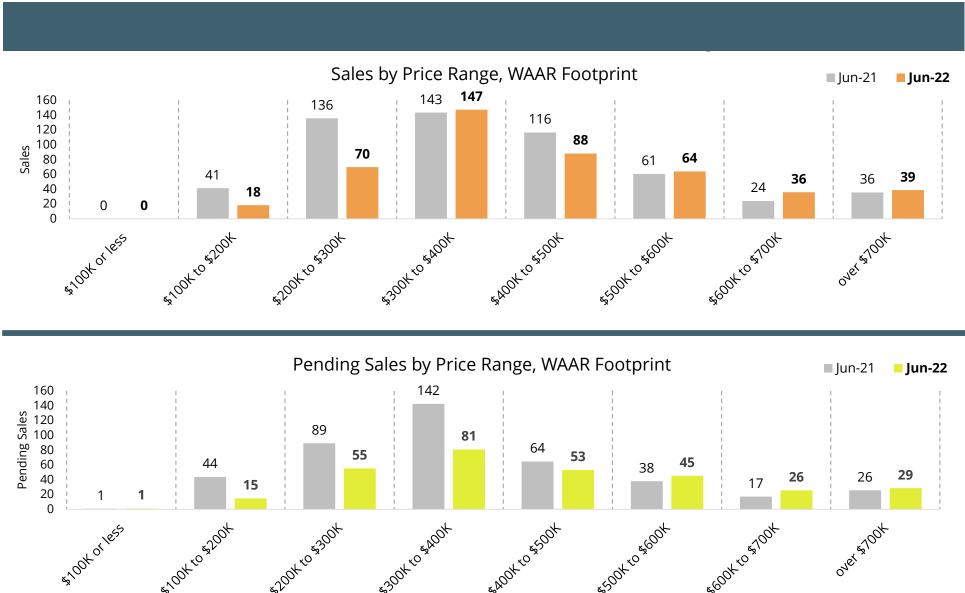
Total Market Overview



						VIRGINIA EST.195	0
Key Metrics	2-year Trends Jun-20 Jun-22	Jun-21	Jun-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
Sales		557	462	-17.1%	2,338	2,093	-10.5%
Pending Sales	Minulililinanti	421	304	-27.8%	2,555	1,825	-28.6%
New Listings	Mile all libration	537	428	-20.3%	2,937	2,306	-21.5%
Average List Price		\$400,424	\$428,216	6.9%	\$380,083	\$420,570	10.7%
Average Sales Price		\$405,775	\$440,058	8.4%	\$381,015	\$428,766	12.5%
Median Sales Price		\$365,000	\$395,407	8.3%	\$340,000	\$381,995	12.4%
Average Price Per Square Foot		\$172	\$194	13.3%	\$163	\$191	17.1%
Sold Dollar Volume (in millions)	umandilimadi	\$226.0	\$203.3	-10.0%	\$890.5	\$897.2	0.7%
Average Sold/Ask Price Ratio		101.8%	103.0%	1.2%	100.6%	102.5%	1.9%
Average Days on Market	Illimita	17	14	-15.7%	28	21	-23.8%
Median Days on Market	limit	5	5	0.0%	6	5	-16.7%
Active Listings		582	590	1.4%	n/a	n/a	n/a
Months of Supply		1.5	1.5	2.6%	n/a	n/a	n/a

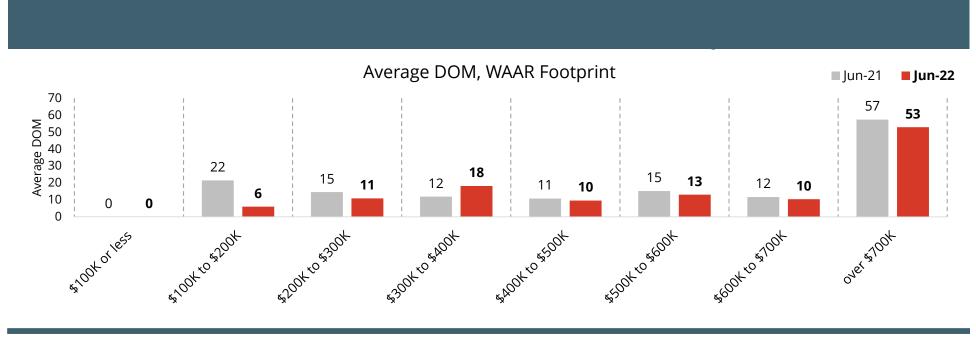
Total Market by Price Range Overview





Total Market by Price Range Overview







Single-Family Detached Market Overview



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Key Metrics	2-year Trends Jun-20 Jun-22	Jun-21	Jun-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
Sales		453	365	-19.4%	1,856	1,677	-9.6%
Pending Sales	Minulilililiani	342	259	-24.3%	2,064	1,507	-27.0%
New Listings	Mhadillina alli	427	359	-15.9%	2,385	1,899	-20.4%
Average List Price		\$432,282	\$459,490	6.3%	\$413,361	\$451,402	9.2%
Average Sales Price		\$437,939	\$472,715	7.9%	\$414,354	\$459,915	11.0%
Median Sales Price	mannathmintill	\$401,000	\$431,500	7.6%	\$371,000	\$422,898	14.0%
Average Price Per Square Foot		\$173	\$197	13.7%	\$164	\$193	17.1%
Sold Dollar Volume (in millions)	Manand Manadle	\$198.4	\$172.5	-13.0%	\$768.8	\$771.2	0.3%
Average Sold/Ask Price Ratio		101.9%	103.2%	1.3%	100.6%	102.5%	1.8%
Average Days on Market	IIIIIIIIIIII	16	14	-13.1%	27	21	-19.8%
Median Days on Market	liinii	5	5	0.0%	6	5	-16.7%
Active Listings		452	463	2.4%	n/a	n/a	n/a
Months of Supply		1.4	1.5	4.3%	n/a	n/a	n/a

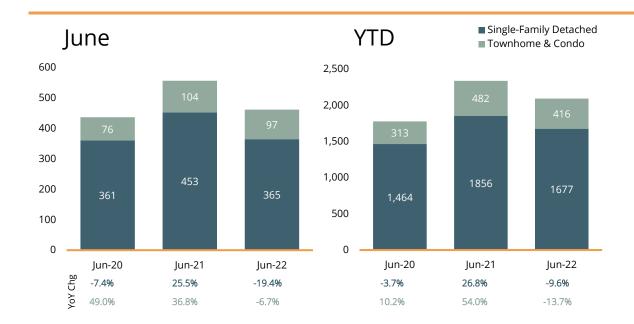
Townhome & Condo Market Overview



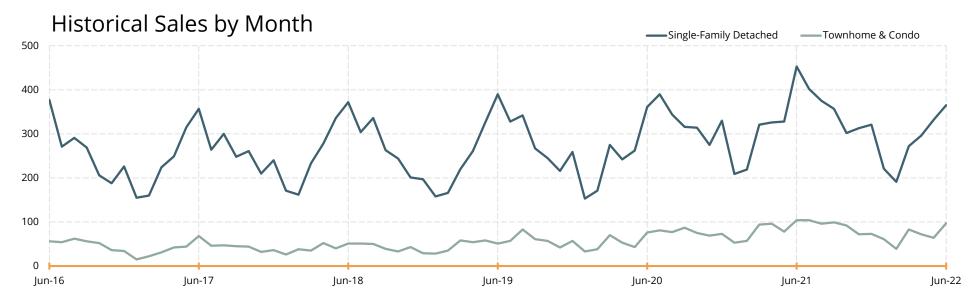
						VIRGINIA EST.195	6
Key Metrics	2-year Trends Jun-20 Jun-22	Jun-21	Jun-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
Sales		104	97	-6.7%	482	416	-13.7%
Pending Sales	Minuliihaana	79	45	-43.0%	491	318	-35.2%
New Listings	uthantillhanm	110	69	-37.3%	552	407	-26.3%
Average List Price	randalmidlillilli	\$261,658	\$310,534	18.7%	\$251,874	\$295,908	17.5%
Average Sales Price		\$265,673	\$317,174	19.4%	\$252,568	\$302,821	19.9%
Median Sales Price		\$255,000	\$310,000	21.6%	\$247,410	\$300,000	21.3%
Average Price Per Square Foot		\$155	\$178	15.2%	\$155	\$179	15.6%
Sold Dollar Volume (in millions)	naturallillillinatul	\$27.6	\$30.8	11.3%	\$121.7	\$126.0	3.5%
Average Sold/Ask Price Ratio		101.6%	102.4%	0.8%	100.4%	102.7%	2.3%
Average Days on Market	Hullumanha	21	15	-25.1%	33	21	-36.6%
Median Days on Market	Hillian	5	5	11.1%	7	5	-28.6%
Active Listings		130	127	-2.3%	n/a	n/a	n/a
Months of Supply		1.7	1.6	-3.3%	n/a	n/a	n/a

Sales



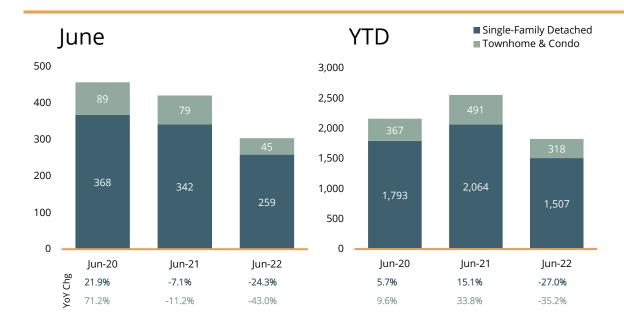


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Jul-21	402	3.1%	104	28.4%
Aug-21	375	9.0%	96	24.7%
Sep-21	357	13.0%	99	13.8%
Oct-21	302	-3.8%	92	22.7%
Nov-21	313	13.8%	72	4.3%
Dec-21	321	-2.7%	73	0.0%
Jan-22	221	5.7%	61	15.1%
Feb-22	191	-12.8%	39	-31.6%
Mar-22	272	-15.3%	83	-11.7%
Apr-22	296	-9.2%	72	-25.0%
May-22	332	1.2%	64	-17.9%
Jun-22	365	-19.4%	97	-6.7%
12-month Avg	312	-2.0%	79	0.8%

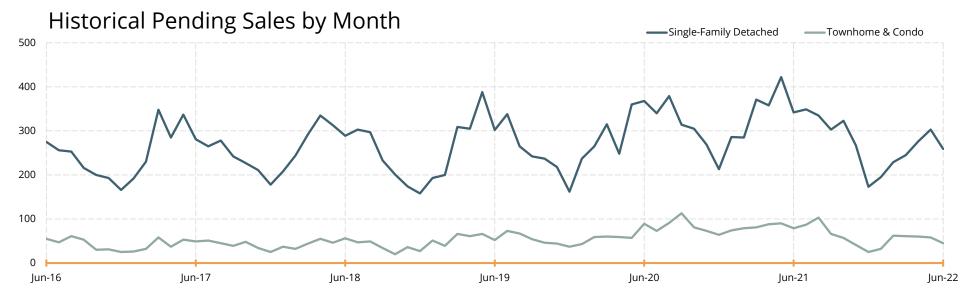


Pending Sales





		Single-Family		Townhomes &	
	Month	Detached	YoY Chg	Condos	YoY Chg
	Jul-21	349	2.6%	87	19.2%
	Aug-21	335	-11.6%	103	13.2%
	Sep-21	303	-3.5%	66	-41.6%
	Oct-21	323	5.9%	57	-29.6%
	Nov-21	267	-0.7%	41	-43.8%
	Dec-21	173	-18.8%	25	-60.9%
	Jan-22	195	-31.8%	32	-56.8%
	Feb-22	229	-19.6%	62	-21.5%
	Mar-22	245	-34.0%	61	-24.7%
	Apr-22	276	-22.9%	60	-31.8%
	May-22	303	-28.2%	58	-35.6%
	Jun-22	259	-24.3%	45	-43.0%
12-r	month Avg	271	-16.1%	58	-29.3%



New Listings



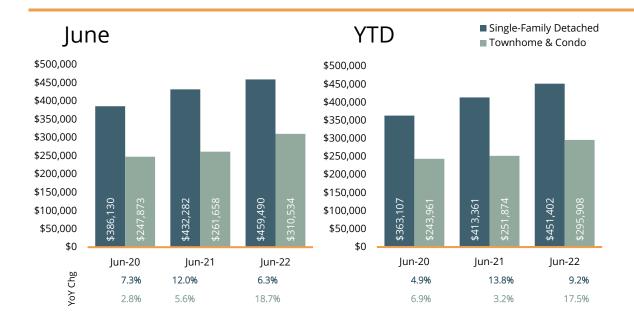


		Single-Family		Townhomes &	
	Month	Detached	YoY Chg	Condos	YoY Chg
	Jul-21	422	5.5%	121	37.5%
	Aug-21	365	-7.8%	89	-9.2%
	Sep-21	340	-13.3%	69	-37.3%
	Oct-21	340	-0.9%	65	-27.0%
	Nov-21	278	6.9%	57	-20.8%
	Dec-21	161	-18.3%	37	-31.5%
	Jan-22	211	-30.1%	34	-55.8%
	Feb-22	237	-25.2%	74	-1.3%
	Mar-22	320	-21.2%	72	-18.2%
	Apr-22	391	-16.5%	84	-10.6%
	May-22	381	-18.1%	74	-31.5%
	Jun-22	359	-15.9%	69	-37.3%
12-r	nonth Avg	317	-13.0%	70	-20.5%

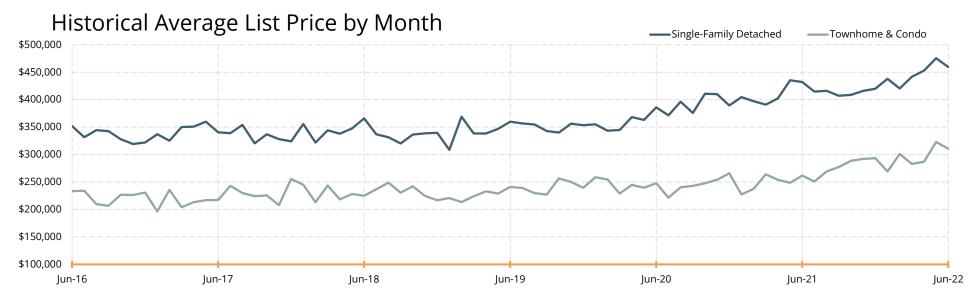


Average List Price



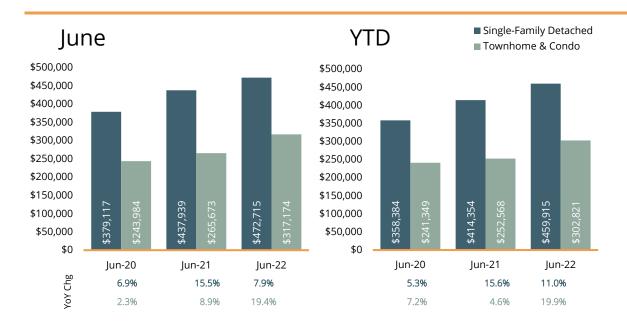


		Single-Family		Townhomes &	
	Month	Detached	YoY Chg	Condos	YoY Chg
_	Jul-21	\$414,808	11.7%	\$250,956	13.3%
	Aug-21	\$416,217	5.0%	\$269,181	12.0%
	Sep-21	\$407,260	8.3%	\$277,332	14.2%
	Oct-21	\$408,828	-0.5%	\$288,688	16.5%
	Nov-21	\$416,117	1.5%	\$292,047	14.9%
	Dec-21	\$420,007	7.8%	\$293,480	10.4%
	Jan-22	\$438,174	8.2%	\$269,156	18.4%
	Feb-22	\$420,420	5.8%	\$301,023	26.7%
	Mar-22	\$441,697	13.0%	\$283,006	7.2%
	Apr-22	\$452,972	12.6%	\$286,917	13.0%
	May-22	\$475,494	9.2%	\$322,971	29.9%
	Jun-22	\$459,490	6.3%	\$310,534	18.7%
12-m	onth Avg	\$430,957	7.3%	\$287,108	16.2%

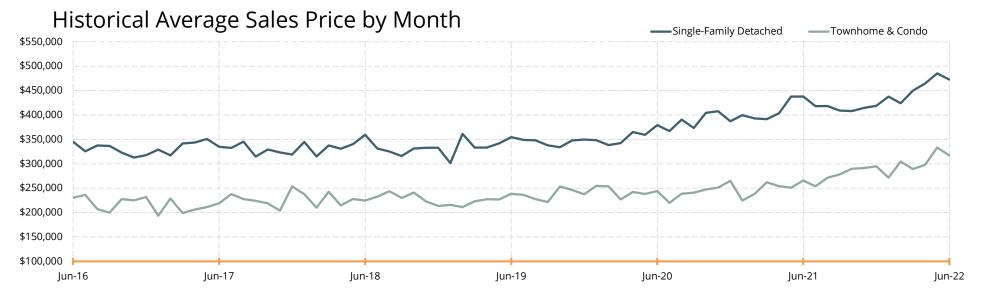


Average Sales Price



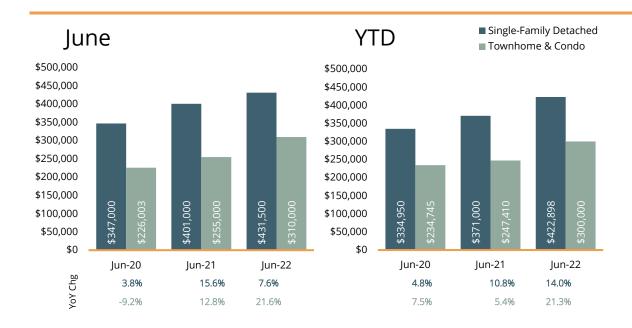


		Single-Family		Townhomes &	
	Month	Detached	YoY Chg	Condos	YoY Chg
	Jul-21	\$418,179	13.9%	\$253,855	15.6%
,	Aug-21	\$418,314	7.1%	\$271,424	13.7%
!	Sep-21	\$408,993	9.5%	\$278,370	15.6%
	Oct-21	\$408,085	0.9%	\$289,756	17.2%
1	Nov-21	\$414,670	1.7%	\$291,221	15.9%
ı	Dec-21	\$418,873	8.2%	\$294,832	11.2%
	Jan-22	\$437,685	9.5%	\$271,517	20.9%
	Feb-22	\$424,070	7.9%	\$304,585	27.8%
1	Mar-22	\$449,809	14.9%	\$289,219	10.4%
	Apr-22	\$464,504	15.1%	\$297,626	17.0%
N	May-22	\$485,212	10.8%	\$333,316	32.8%
	Jun-22	\$472,715	7.9%	\$317,174	19.4%
12-mo	nth Avg	\$435,093	8.9%	\$291,074	18.1%

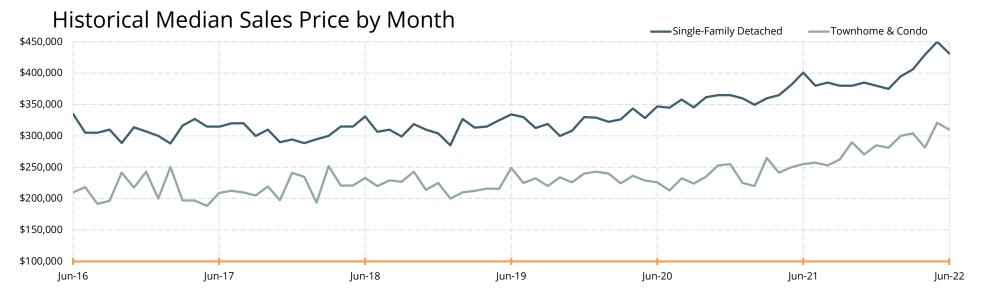


Median Sales Price





	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Jul-21	\$379,995	10.1%	\$257,250	20.8%
Aug-21	\$385,000	7.6%	\$253,000	8.8%
Sep-21	\$380,000	10.0%	\$262,265	17.1%
Oct-21	\$380,000	5.1%	\$289,815	23.4%
Nov-21	\$385,000	5.5%	\$270,450	6.9%
Dec-21	\$380,000	4.1%	\$285,000	11.8%
Jan-22	\$374,900	4.1%	\$280,985	24.9%
Feb-22	\$395,000	13.0%	\$300,000	36.4%
Mar-22	\$406,000	12.8%	\$304,000	14.7%
Apr-22	\$429,500	17.7%	\$281,450	16.7%
May-22	\$450,000	18.1%	\$321,000	28.4%
Jun-22	\$431,500	7.6%	\$310,000	21.6%
12-month Avg	\$398,075	9.6%	\$284,601	19.1%

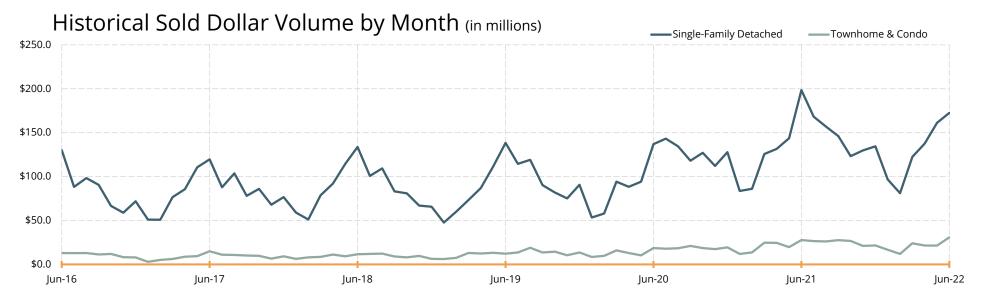


Sold Dollar Volume (in millions)



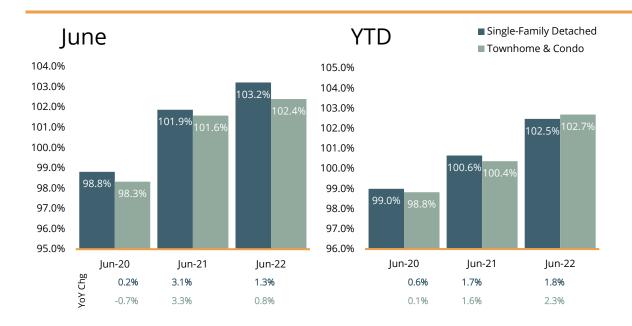


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Jul-21	\$168.1	17.4%	\$26.4	48.4%
Aug-21	\$156.9	16.8%	\$26.1	41.8%
Sep-21	\$146.0	23.7%	\$27.6	31.5%
Oct-21	\$123.2	-3.0%	\$26.7	43.8%
Nov-21	\$129.8	15.8%	\$21.0	20.9%
Dec-21	\$134.5	5.2%	\$21.5	11.2%
Jan-22	\$96.7	15.8%	\$16.6	39.1%
Feb-22	\$81.0	-5.9%	\$11.9	-12.6%
Mar-22	\$122.3	-2.6%	\$24.0	-2.5%
Apr-22	\$137.5	4.5%	\$21.4	-12.2%
May-22	\$161.1	12.2%	\$21.3	9.0%
Jun-22	\$172.5	-13.0%	\$30.8	11.3%
12-month Avg	\$135.8	6.4%	\$22.9	17.5%

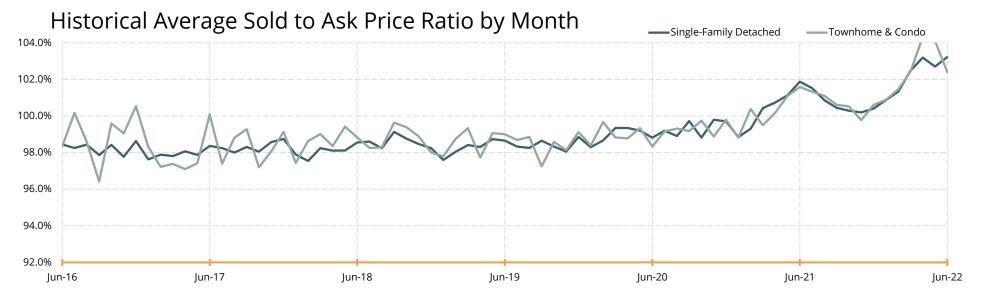


Average Sold to Ask Price Ratio



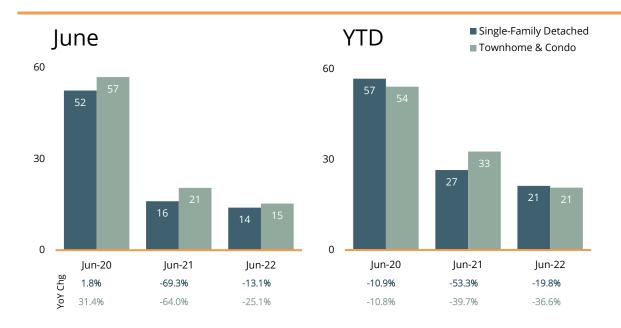


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Jul-21	101.5%	2.3%	101.3%	2.2%
Aug-21	100.9%	2.0%	101.1%	1.8%
Sep-21	100.4%	0.7%	100.6%	1.4%
Oct-21	100.3%	1.5%	100.5%	0.8%
Nov-21	100.2%	0.4%	99.8%	0.9%
Dec-21	100.4%	0.7%	100.6%	0.8%
Jan-22	100.9%	2.0%	100.9%	2.1%
Feb-22	101.3%	2.0%	101.5%	1.1%
Mar-22	102.5%	2.0%	102.4%	2.9%
Apr-22	103.2%	2.4%	104.3%	4.1%
May-22	102.7%	1.6%	104.1%	3.0%
Jun-22	103.2%	1.3%	102.4%	0.8%
12-month Avg	101.5%	1.6%	101.6%	1.8%



Average Days on Market



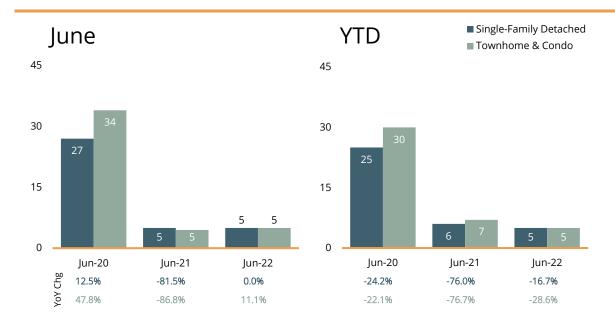


		Single-Family		Townhomes &	
	Month	Detached	YoY Chg	Condos	YoY Chg
_	Jul-21	16	-68.4%	16	-65.4%
	Aug-21	19	-53.0%	13	-72.3%
	Sep-21	20	-51.6%	18	-57.6%
	Oct-21	22	-43.0%	23	-29.3%
	Nov-21	26	-33.9%	23	-32.1%
	Dec-21	23	-36.0%	24	-40.3%
	Jan-22	27	-26.9%	23	-49.8%
	Feb-22	28	-20.7%	47	6.1%
	Mar-22	26	-16.1%	26	-21.4%
	Apr-22	21	-4.6%	9	-74.2%
	May-22	16	-43.3%	17	-40.5%
	Jun-22	14	-13.1%	15	-25.1%
12-m	nonth Avg	22	-37.9%	21	-43.4%

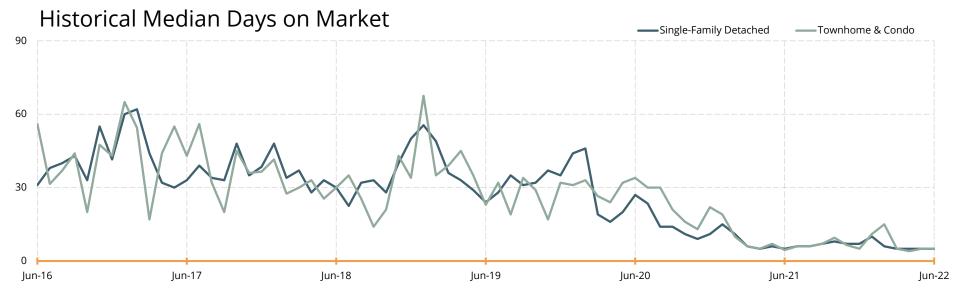


Median Days on Market



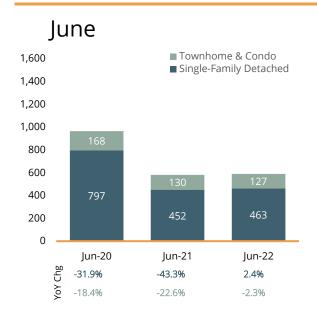


		Single-Family		Townhomes &	
	Month	Detached	YoY Chg	Condos	YoY Chg
•	Jul-21	6	-74.5%	6	-80.0%
	Aug-21	6	-57.1%	6	-80.0%
	Sep-21	7	-50.0%	7	-66.7%
	Oct-21	8	-27.3%	10	-40.6%
	Nov-21	7	-22.2%	7	-50.0%
	Dec-21	7	-36.4%	5	-77.3%
	Jan-22	10	-33.3%	11	-42.1%
	Feb-22	6	-45.5%	15	50.0%
	Mar-22	5	-16.7%	5	-16.7%
	Apr-22	5	0.0%	4	-20.0%
	May-22	5	-16.7%	5	-28.6%
	Jun-22	5	0.0%	5	11.1%
12-n	nonth Avg	6	-41.0%	7	-53.7%

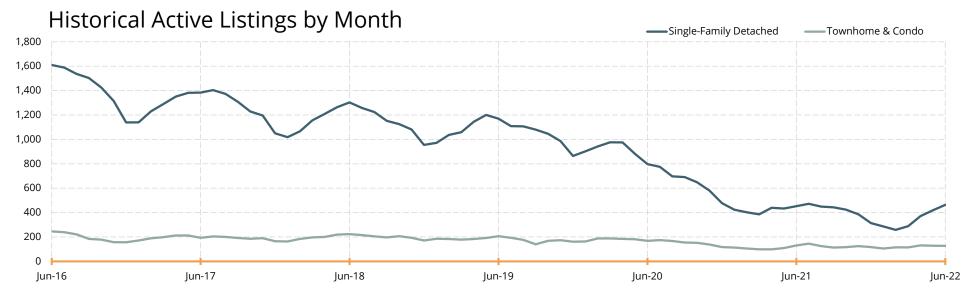


Active Listings



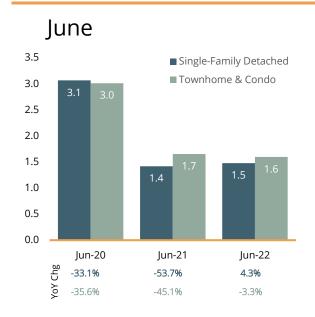


		Single-Family		Townhomes &	
	Month	Detached	YoY Chg	Condos	YoY Chg
_	Jul-21	472	-39.1%	145	-16.7%
	Aug-21	449	-35.6%	125	-25.1%
	Sep-21	443	-35.9%	113	-26.6%
	Oct-21	424	-34.6%	116	-23.7%
	Nov-21	386	-33.4%	125	-9.4%
	Dec-21	314	-34.2%	117	0.0%
	Jan-22	286	-32.4%	105	-7.1%
	Feb-22	258	-35.8%	115	9.5%
	Mar-22	288	-25.2%	114	15.2%
	Apr-22	371	-15.5%	131	32.3%
	May-22	419	-3.2%	128	17.4%
	Jun-22	463	2.4%	127	-2.3%
12-m	nonth Avg	381	-28.6%	122	-6.2%

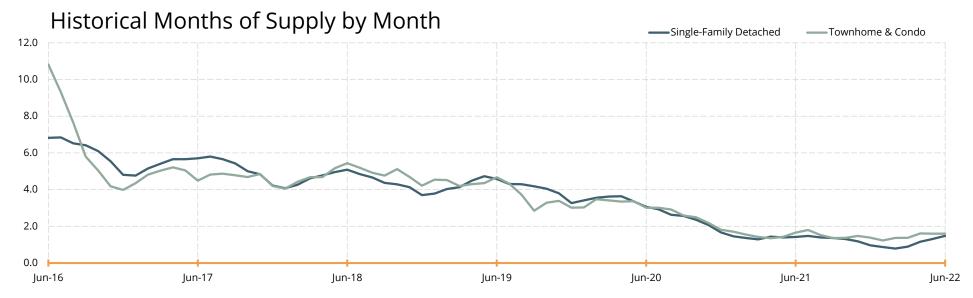


Months of Supply





		Single-Family		Townhomes &	
	Month	Detached	YoY Chg	Condos	YoY Chg
	Jul-21	1.5	-49.5%	1.8	-40.2%
	Aug-21	1.4	-47.0%	1.5	-47.8%
	Sep-21	1.4	-47.0%	1.4	-47.5%
	Oct-21	1.3	-44.5%	1.4	-45.0%
	Nov-21	1.2	-43.1%	1.5	-32.5%
	Dec-21	1.0	-42.5%	1.4	-23.9%
	Jan-22	0.9	-40.2%	1.2	-28.1%
	Feb-22	0.8	-42.1%	1.4	-11.6%
	Mar-22	0.9	-30.8%	1.4	-3.4%
	Apr-22	1.2	-19.3%	1.6	19.6%
	May-22	1.3	-6.1%	1.6	11.9%
	Jun-22	1.5	4.3%	1.6	-3.3%
12-r	nonth Avg	1.2	-37.2%	1.5	-26.6%



Area Overview - Total Market



	New Listings Sales						Average Sales Price N			Median Sales Price		rice	e Active Listings			Months Supply		
Geography	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg
James City County	235	199	-15.3%	270	205	-24.1%	\$428,464	\$485,190	13.2%	\$380,000	\$430,000	13.2%	225	201	-10.7%	1.2	1.1	-6.1%
Williamsburg	38	30	-21.1%	36	30	-16.7%	\$395,140	\$392,564	-0.7%	\$375,000	\$379,900	1.3%	52	65	25.0%	2.2	2.7	20.7%
York County	175	101	-42.3%	173	136	-21.4%	\$383,295	\$415,099	8.3%	\$350,000	\$398,553	13.9%	193	176	-8.8%	1.5	1.5	-4.0%
New Kent County	81	93	14.8%	74	86	16.2%	\$382,855	\$392,427	2.5%	\$355,353	\$360,000	1.3%	102	139	36.3%	2.0	2.3	16.1%
Charles City County	8	5	-37.5%	4	5	25.0%	\$366,250	\$372,800	1.8%	\$325,000	\$370,000	13.8%	10	9	-10.0%	3.1	2.1	-31.2%

Area Overview - Total Market YTD



	New	Listing	s YTD	S	ales YT	D	Average	Sales Price	: TYD	Median	Sales Price	TYD	Active	Listin	gs YTD
Geography	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg
James City County	1,340	1,042	-22.2%	1,127	954	-15.4%	\$407,258	\$463,351	13.8%	\$354,385	\$425,000	19.9%	225	201	-10.7%
Williamsburg	183	176	-3.8%	156	137	-12.2%	\$344,857	\$413,197	19.8%	\$314,990	\$376,383	19.5%	52	65	25.0%
York County	932	540	-42.1%	734	647	-11.9%	\$360,893	\$402,397	11.5%	\$330,000	\$355,704	7.8%	193	176	-8.8%
New Kent County	453	516	13.9%	303	329	8.6%	\$351,146	\$392,687	11.8%	\$334,000	\$374,848	12.2%	102	139	36.3%
Charles City County	29	32	10.3%	18	26	44.4%	\$375,694	\$353,315	-6.0%	\$236,250	\$297,500	25.9%	10	9	-10.0%

Area Overview - Single Family Detached Market



	Nev	w Listii	ngs		Sales		Averag	ge Sales P	rice	Media	n Sales P	rice	Activ	ve Listi	ings	Mon	ths Su	ipply
Geography	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg
James City County	191	170	-11.0%	214	171	-20.1%	\$471,800	\$514,542	9.1%	\$428,000	\$466,100	8.9%	181	168	-7.2%	1.2	1.1	-4.4%
Williamsburg	22	22	0.0%	23	18	-21.7%	\$456,696	\$423,225	-7.3%	\$400,000	\$382,450	-4.4%	37	44	18.9%	2.6	2.9	10.6%
York County	128	82	-35.9%	139	104	-25.2%	\$412,735	\$450,867	9.2%	\$384,000	\$431,573	12.4%	133	126	-5.3%	1.4	1.4	6.0%
New Kent County	78	80	2.6%	73	67	-8.2%	\$384,687	\$420,629	9.3%	\$355,705	\$390,000	9.6%	91	116	27.5%	1.8	2.0	11.4%
Charles City County	8	5	-37.5%	4	5	25.0%	\$366,250	\$372,800	1.8%	\$325,000	\$370,000	13.8%	10	9	-10.0%	3.1	2.1	-31,2%

Area Overview - Single Family Detached Market YTD



	New	Listing	s YTD	S	ales YT	.D	Average	Sales Price	YTD	Median	Sales Price	YTD	Active	Listing	gs YTD
Geography	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg
James City County	1,078	886	-17.8%	880	792	-10.0%	\$448,558	\$493,167	9.9%	\$405,500	\$455,180	12.3%	181	168	-7.2%
Williamsburg	121	116	-4.1%	94	91	-3.2%	\$413,127	\$472,527	14.4%	\$367,000	\$391,000	6.5%	37	44	18.9%
York County	724	434	-40.1%	572	464	-18.9%	\$393,250	\$445,546	13.3%	\$361,000	\$415,000	15.0%	133	126	-5.3%
New Kent County	433	431	-0.5%	292	304	4.1%	\$355,464	\$400,560	12.7%	\$338,280	\$379,990	12.3%	91	116	27.5%
Charles City County	29	32	10.3%	18	26	44.4%	\$375,694	\$353,315	-6.0%	\$236,250	\$297,500	25.9%	10	9	-10.0%

Area Overview - Townhome & Condo Market



	Nev	w Listi	ngs		Sales		Averag	ge Sales P	rice	Media	n Sales P	rice	Acti	ve Listi	ings	Mon	ths Su	ıpply
Geography	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg
James City County	44	29	-34.1%	56	34	-39.3%	\$262,858	\$337,566	28.4%	\$255,554	\$328,500	28.5%	44	33	-25.0%	1.1	1.0	-11.6%
Williamsburg	16	8	-50.0%	13	12	-7.7%	\$286,233	\$346,573	21.1%	\$280,000	\$378,900	35.3%	15	21	40.0%	1.7	3.1	83.4%
York County	47	19	-59.6%	34	32	-5.9%	\$262,936	\$298,851	13.7%	\$245,808	\$305,500	24.3%	60	50	-16.7%	2.2	1.4	-35.1%
New Kent County	3	13	333.3%	1	19	1800.0%	\$249,110	\$292,976	17.6%	\$249,110	\$283,470	13.8%	11	23	109.1%	6.9	10.9	57.0%
Charles City County	0	0	n/a	0	0	n/a	\$0	\$0	n/a	\$0	\$0	n/a	0	0	n/a	0.0	0.0	n/a

26

Area Overview - Townhome & Condo Market YTD



	New Listings YTD			Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
Geography	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg	Jun-21	Jun-22	% chg
James City County	262	156	-40.5%	247	162	-34.4%	\$260,114	\$317,032	21.9%	\$251,000	\$299,950	19.5%	44	33	-25.0%
Williamsburg	62	60	-3.2%	62	46	-25.8%	\$241,352	\$297,116	23.1%	\$250,500	\$287,000	14.6%	15	21	40.0%
York County	208	106	-49.0%	162	183	13.0%	\$246,443	\$292,520	18.7%	\$243,448	\$304,715	25.2%	60	50	-16.7%
New Kent County	20	85	325.0%	11	25	127.3%	\$236,544	\$296,635	25.4%	\$238,030	\$283,470	19.1%	11	23	109.1%
Charles City County	0	0	n/a	0	0	n/a	\$0	\$0	n/a	\$0	\$0	n/a	0	0	n/a



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