



Williamsburg Real Estate School EDUCATION Corner
March 11, 2019



JCC School Forum

Wednesday, March 27, 2019
12 pm - 1:30 pm
WAAR Classroom - Seating is limited
WAAR Members: FREE
Nonmembers: \$5.00

Possible topics include:

- Data and Accreditation
- School Growth and the impact on Redistricting
- New School Construction
- Schools and Economic Development
- Schools and the Housing Market
- The Next 10 Years
- WJCC Schools: Myth Busting!

[Register at www.WAARRealtor.com](http://www.WAARRealtor.com)

Ur Dues Dollars @ Work 4 U



Wednesdays at WAAR

A series of REALTOR® marketing classes
taught by Jon May...
Classes begin at 9:30 am

WAAR Members - FREE

Nonmembers - \$10/class

Ur Dues Dollars @ Work 4 U

Wednesday, March 27Fish Where the Fish
Are; 9:30 - 11:30

Wednesday, April 24.....Target Marketing

Wednesday, May 22.....Video Marketing

Wednesday, June 12.....Newsletters
Workshop

[Register online at www.WAARRealtor.com](http://www.WAARRealtor.com)



Fulton Mortgage Company
A Division of
Fulton Bank, N.A.

CE and BROKER (BR) CLASSES

Classes are posted on the WAAR website at
www.WAARRealtor.com

March

14th.....8 hr Real Estate Related CE Class Day

POST LICENSE (PL) CLASSES

Classes are posted on the WAAR website at
www.WAARRealtor.com

March

14th.....Risk Management

.....Risk Management
Antitrust
Finance 101
Not So Lucky #7 Environmental Issues
 27th.....Fish Where the Fish Are (not approved for CE)
 27th.....JCC School Forum (not approved for CE)

14th.....Finance
 14th.....Not So Lucky #7 Environmental Issues (2
hrs Current Industry Issues & Trends PL)
 27th.....Fish Where the Fish Are (not approved for PL)
 27th.....JCC School Forum (not approved for PL)

April

17th.....6 hr Broker Management
 17th.....2 hr Broker Supervision
 24th.....Target Marketing (not approved for CE)
 26th.....VR Contract Writing - 6 hrs

April

24th.....Target Marketing (not approved for PL)
 22nd.....Real Estate Law & Board Regs (PL)
 26th.....VR Contract Writing (approved for PL)



Ur Dues Dollars @ Work 4 U

WAAR Members receive reduced pricing on most WAAR classes. Sign up today and receive quality education while taking advantage of WAAR Member pricing!



EARN YOUR BROKER'S LICENSE IN 2019!

March 18-22, 25.....Brokerage Module
 April 8-12, 15.....Finance Module

Location of Classes: WAAR 5000 New Point Rd. Ste. 1101
 Williamsburg, VA 23188

Time: 9 am - 1 pm

To Register: Call Alpha College of Real Estate at [757-427-1740](tel:757-427-1740) for

a registration form and more information

Cost: \$250 per module

WMLS Education & Information



WMLS CHANGES SINCE SEPTEMBER 11, 2018



The WMLS has implemented many changes to our new "stand alone system" since CVRMLS and CBRAR MLS separated from the Commonwealth MLS Co-Operative on September 11, 2018. Changes have been made to the WMLS Rules and Regulations AND to the Matrix system, customizing the WMLS database to better serve our members. And, since so many changes have been implemented in the past five (5) months we hope you find this summary a helpful reminder. [CLICK HERE TO VIEW THESE CHANGES.....](#)



[Click here to view the full WAAR Education Calendar.](#)



WAAR is proud to partner with the following online schools:

The CE Shop:

Save 20% throughout March with the promo code MARCH20 at checkout.

[Post License Education](#)

[Continuing Education](#)

[Broker Continuing Education](#)

[Pre-License Education](#)

Career Web School On Course Learning:

[Post License Education](#)

[Broker Licensing](#)

[Continuing Education](#)

Alpha College of Real Estate:

[Alpha College of Real Estate](#)

MATRIX COMPUTER TRAINING CLASSES

Although classes are primarily for New Users, they may be taken by anyone needing a refresher. Registration is not available online.

[Click here for a Registration Form...](#)

WHO MAY ATTEND WAAR CLASSES? All

members of WAAR to include affiliate members are welcome to attend WAAR classes at MEMBER rates. All non-members of WAAR, to include WMLS users only, business members who are not affiliate members and others may attend WAAR classes at NON-MEMBER rates. If you have questions, please call 253-0028. Members may register online at www.WAARrealtor.com.

[Click here for the WRES Registration and Cancellation Policies...](#)

[Members may register for classes online at www.WAARrealtor.com](http://www.WAARrealtor.com)

Important links to remember:

[Virginia Department of Professional and Occupational Regulation \(DPOR\)](#)

[Williamsburg Area Association of REALTORS® \(WAAR\)](#)

[Virginia REALTORS® \(VR\)](#)

Visit our website at www.WAAREaltor.com

