



Williamsburg Real Estate School EDUCATION Corner July 1, 2019

8 hr Mandatory CE Class Day July 18, 2019

8 hr Real Estate Related CE Class Day July 25, 2019

Social time after last class for fun or extra q & a!



CE and BROKER (BR) CLASSES

Classes are posted on the WAAR website at
www.WAARrealtor.com

July

- 17...How to Become More Referable -not
.....approved for credits
- 18...8 hr mandatory CE class day
- 18...Code of Ethics 3 hrs
- 18...Legal Update 1 hr
- 18...Contracts 1 hr
- 18...Real Estate Agency 1 hr
- 18...Fair Housing 2 hrs
- 25...8 hr real estate related class day
- 25...Real Estate Agency 3 hrs CE / BR
- 25...Antitrust 1 hr CE / BR
- 25...Homeowner & Flood Insurance 2 hrs CE
- 25...Loans & Finance 101 2 hrs CE networking/
.....q&a social time after class



POST LICENSE (PL) CLASSES

Classes are posted on the WAAR website at
www.WAARrealtor.com

July

- 17...How to Become More Referable -not
.....approved for credits
- 18...Code of Ethics - approved for PL
- 18...Fair Housing - approved for PL
- 25...Real Estate Agency...approved for PL
- 25...Homeowner & Flood
Insurance..approved forCurrent Industry
Issues & Trends PL
- 25...Loans & Finance 101...approved for PL
.....networking/q&a social time after class

More Upcoming PL Classes

- Renovation Financing**...Current Ind Issues &
Trends PL...September 11
- Real Estate Agency Law**...September 23
- Risk Management**...September 23
- VA Escrow Requirements**...October 4
- Loans & Finance 101**...October 10
- Real Estate Law & Board Regs**...October 10
- Fair Housing**...December 4

Stay tuned - more classes will be added soon



Ur Dues Dollars @ Work 4 U

WAAR Members receive reduced pricing on most WAAR classes. Sign up today and receive quality education while taking advantage of WAAR Member pricing!

WMLS Rules & Regulations

Revised May 23, 2019

Revisions to the WMLS Governing Document include minor "housekeeping" changes to Section 1a, "Listings of Properties Required" and Section 1.2g "Lockboxes", and additions to Section 1.2e "Photos" and Section 7.1f "Fines and Sanctions". View a highlighted version of the document [here](#).

NEW "SentriKey" Website

In April SentriLock released a new website - "SentriKey" - providing users with a new look and navigational features.

New features include:

- Simplified Tabs: The lockbox and listing tabs are now combined under the "Properties" tab
- Live Chat: Connect to SentriLock support via live chat
- Message Center: View showing notifications, low battery notices and more

Check out the [SentriKey User Guide](#) to learn more!



Did you know?

The **WMLS Listing Data Checker** is still "under construction" (thank you for your patience!) and was recently updated to check for listings that require disclosures/disclaimers, as applicable. Make sure you upload any disclosures or disclaimers that apply to your listing in the WMLS database by adding "supplements" on the "modify listing" page.

Questions? Contact staff at (757) 903-4015

Tips and Tricks!

When searching for listings in the WMLS database always remember "less is more", especially when searching for addresses. For street names that contain more one word, be sure to key in only the first word when searching so you'll be sure to retrieve all listings for that street in your search results.

IMPORTANT REMINDER

The **WMLS Service Area** encompasses the City of Williamsburg, James City county, York county (including Yorktown), New Kent and Charles City counties. WMLS participants are required to enter all listings that fall within the WMLS service area into the WMLS database and are encouraged to enter listings that may NOT fall within the service area as well, resulting in more exposure for your sellers. (Note: All WMLS Rules and Regulations apply.) Get the most out of the service and enter ALL your listings into the WMLS database!

WAAR is proud to partner with the following online schools:

[The CE Shop:](#)



Save 20% throughout July with the promo code JULY20.

[Post License Education](#)

[Continuing Education](#)

[Broker Continuing Education](#)

[Pre-License Education](#)

[Career Web School On Course Learning:](#)

[Post License Education](#)

[Broker Licensing](#)

[Continuing Education](#)

[Alpha College of Real Estate:](#)

[Alpha College of Real Estate](#)

**MATRIX COMPUTER TRAINING CLASSES
FREE Refresher Course**

Although classes are primarily for New Users, they may be taken by anyone needing a refresher.

Registration is not available online.

[Click here for a Registration Form...](#)

[WHO MAY ATTEND WAAR CLASSES?](#)

All members of WAAR to include affiliate members are welcome to attend WAAR classes at MEMBER rates. All non-members of WAAR, to include WMLS users only, business members who are not affiliate members and others may attend WAAR classes at NON-MEMBER rates. If you have questions, please call 253-0028. Members may register online at www.WAARealator.com

[Click here for the WRES Registration and Cancellation Policies...](#)

[Members may register for classes online at www.WAARealator.com](http://www.WAARealator.com)



[Click here to view the full WAAR Education Calendar.](#)

Important links to remember:

[Virginia Department of Professional and Occupational Regulation \(DPOR\)](#)

[Williamsburg Area Association of REALTORS® \(WAAR\)](#)

[Virginia REALTORS® \(VR\)](#)

[National Association of REALTORS® \(NAR\)](#)

Visit our website at www.WAARealator.com

