



Education Corner

March 3, 2020

The Williamsburg Real Estate School is
NOW OFFERING FREE CE, PL & BR CLASSES TO WAAR MEMBERS!
Ur Dues Dollars @ Work 4 U!



CE and BROKER (BR) CLASSES

**CE, Broker Management & Supervision
classes are FREE to WAAR members**

Designation courses and broker licensing courses
have additional fees

March

- 6.....Loans & Finance 2 hrs CE
- 6.....Real Estate Law & Board Regs 6 hrs CE
- 25....Risk Management 3 hrs CE, BM
- 25....Credit Essentials 2 hrs CE
- 27...Contract Writing 6 hrs CE

Classes are posted on the WAAR website at
www.WAARRealtor.com



POST LICENSE (PL) CLASSES

PL classes are FREE to WAAR members

Designation courses and broker licensing courses
have additional fees

March

- 6.....Loans & Finance 2 hrs Finance PL
- 6.....Real Estate Law & Board Regs 6 hrs RE Law
.....& Board Regs PL
- 25....Risk Management 3 hrs Risk Mgmt PL
- 25....Credit Essentials - Current Ind Issues &
.....Trends PL
- 27....Contract Writing 6 hrs Contract Writing PL

Classes are posted on the WAAR website at
www.WAARRealtor.com



Ur Dues Dollars @ Work 4 U

WAAR Members receive reduced pricing on most WAAR classes. Sign up today and receive quality education
while taking advantage of WAAR Member pricing!

Be the Professional YOU would Love to Work With!

Professional Tip #2



BUSINESS ETIQUETTE

Be aware of and respect cultural differences.

OWN YOUR PRESENT. EMPOWER YOUR FUTURE.

You can lead the way. Commitment to Excellence empowers you to enhance and showcase your high level of professionalism. It gives you an advantage in an increasingly competitive market and shows consumers you're committed to conducting business at the highest standard. Be committed to excellence.

Get started today at C2EX.realtor.



C2EX.realtor



NATIONAL ASSOCIATION of REALTORS®



When returning to your vehicle in a parking lot, keep your keys in hand to avoid having to look for them and walk with a purpose. Once in your car, lock the doors immediately.

FOR MORE SAFETY TIPS FROM NAR, VISIT WWW.REALTOR.ORG/SAFETY

NAR has a wealth of resources to help agents, brokers and associations better understand and educate each other about the safety risks they face.

For more safety information from NAR or to see all of NAR's safety tips, [click here.](#)

WMLS Education & Information





Did you know?

Homesnap offers helpful training webinars - just click & view.

- o [Webinars](#)



WAAR is proud to partner with the following online schools:

The CE Shop:

Save 25% throughout March with the promo code

MAR25.

Post License Education

Continuing Education

Broker Continuing Education

Pre-License Education

Career Web School On Course Learning:

Post License Education

Broker Licensing

Continuing Education

Alpha College of Real Estate:

Alpha College of Real Estate

MATRIX COMPUTER TRAINING CLASSES FREE Refresher Course

Although classes are primarily for New Users, they may be taken by anyone needing a refresher. Registration is not available online.

[Click here for a Registration Form...](#)

WHO MAY ATTEND WAAR CLASSES?

All members of WAAR to include affiliate members are welcome to attend WAAR classes at MEMBER rates (Most CE, PL & BR classes are FREE to WAAR members.). All non-members of WAAR, to include WMLS users only, business members who are not affiliate members and others may attend WAAR classes at NON-MEMBER rates. If you have questions, please call 253-0028. Members may register online at www.WAARealator.com

[Click here for the WRES Registration and Cancellation Policies...](#)

[Members may register for classes online at www.WAARealator.com](http://www.WAARealator.com)



[Click here to view the full WAAR Education Calendar.](#)

Important links to remember:

[Virginia Department of Professional and Occupational Regulation \(DPOR\)](#)

[Williamsburg Area Association of REALTORS® \(WAAR\)](#)

Visit our website at www.WAAREaltor.com

