

Williamsburg Area Association of REALTORS® APPLICATION FOR REALTOR® MEMBERSHIP

I hereby apply for REALTOR® Membership in the **Williamsburg Area Association of REALTORS**®, enclosing payment for my REALTOR® dues* and application fees. I understand that my dues will be returned to me in the event of non-election and that the application fee is nonrefundable.

I will attend an orientation program to include course topics as approved by the WAAR Board of Directors within $\underline{120}$ days of application for membership. Failure to meet this requirement may result in having my membership terminated.

In the event of my election, I agree to abide by the Code of Ethics of the NATIONAL ASSOCIATION OF REALTORS®, which includes the duty to arbitrate (or to mediate if required by the association). I also agree to abide by the Constitution, Bylaws and Rules and Regulations of the above-named Association, the State Association and the National Association, and if required, I further agree to satisfactorily complete a reasonable and non-discriminatory written examination on such Code, Constitutions, Bylaws and Rules and Regulations.

I understand membership brings certain privileges and obligations that require compliance. Membership is final only upon approval by the Board of Directors and may be revoked should completion of requirements, such as orientation, not be completed within the timeframe established in the association's bylaws. I understand that I will be required to complete periodic Code of Ethics training as specified in the association's bylaws as a continued condition of membership.

I also consent that the association may invite and receive information and comment about me from any member or other persons, and that any information and comment furnished to the association by any person in response to the invitation shall be conclusively deemed to be privileged and not form the basis of any action for slander, libel, or defamation of character.

NOTE: Applicant acknowledges that if accepted as a member and he/she subsequently resigns from the Association or otherwise causes membership to terminate with an ethics complaint pending, the Board of Directors may condition renewal of membership upon applicant's certification that he/she will submit to the pending ethics proceeding and will abide by the decision of the hearing panel. If applicant resigns or otherwise causes membership to terminate, the duty to submit to arbitration continues in effect even after membership lapses or is terminated, provided the dispute arose while applicant was a REALTOR® member.

* Dues are prorated according to month joining unless membership was held the previous year.

I am applying for: 🔲 Primary REALTOR® Membership 🛛 Secondary REALTOR® Membership

| PERSONAL INFORMATION: | | | | | | | | | | |
|-------------------------------------|--|--|--|--------|------|--------------------------|-----------|-----|--|--|
| First Name | | | | | | liddle Name | | | | |
| Last Name | | | | | | Suffix Jr, III, Sr, Etc. | | | | |
| Nickname (DBA): | | | | | | | | | | |
| Home Address: | | | | | | | | | | |
| City: | | | | | Zip: | | | | | |
| Home Phone: | | | | Phone: | | | | | | |
| Personal Fax: | | | | | | | | | | |
| Business E-mail Address: | | | | | | Da | te of Bir | th: | | |
| Real Estate License # and Exp. Date | | | | | | | | | | |

| Licensed/Certifie | d Appraiser: Yes No Appraisal License # | | | | | | |
|----------------------|--|--|--|--|--|--|--|
| COMPANY INFORMATION: | | | | | | | |
| Office Name: | | | | | | | |
| Office Address: | | | | | | | |
| Your Position | Principal Partner Corporate Officer : Branch Manager Licensed Salesperson Associate Broker | | | | | | |

| PREFERRED MAILING/CONTACT INFORMATION: | | | | | | |
|--|--|--|--|--|--|--|
| Preferred Phone: Cell | | | | | | |
| Preferred E-mail: Primary E-mail | | | | | | |
| Preferred Mailing: Home Office | | | | | | |
| | | | | | | |

| APPLICANT INFORMATION: |
|---|
| Are you presently a member of any other Association of REALTORS®? Yes No |
| If yes, name of Association |
| Type of membership held: |
| |
| Have you previously held membership in any other Association of REALTORS®? See Yes No |
| If yes, name of Association |
| Type of membership: |
| |
| Have you been found in violation of the Code of Ethics or other membership duties in any Association of |
| REALTORS® in the past three (3) years or are there any such complaints pending? Yes No |
| (If yes, provide details.) |
| |
| |
| If you are now or have ever been a REALTOR®, indicate your NAR |
| membership (NRDS) # |
| Last date (year) of completion of NAR's Code of Ethics training requirement: |
| |
| Have you ever been refused membership in any other Association of REALTORS®? Yes No |
| If yes, state the basis for each such refusal and detail the circumstances related thereto: |
| |
| |
| Is the Office Address, as stated, your principal place of business? Yes No |
| |

| Do you hold, or have you ever held, a real estate license in any other state? 	Yes 	No | | | | | | | |
|---|--|--|--|--|--|--|--|
| If so, where: | | | | | | | |
| | | | | | | | |
| Have you been found in violation of state real estate licensing regulations or other laws | | | | | | | |
| prohibiting unprofessional conduct rendered by the courts or other lawful authorities within the last three | | | | | | | |
| years? Yes No | | | | | | | |
| If yes, provide details: | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| * Have you been convicted of a felony or other crime? Yes No | | | | | | | |
| If yes, provide details: | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| * A. judgments against the applicant within the past three (3) years of violations of (1) civil rights laws, (2) real estate license laws, and (3) or other laws prohibiting unprofessional conduct against the applicant rendered by the courts or other lawful authorities. B. criminal convictions if (1) the crime was punishable by death or imprisonment in excess of one year under the | | | | | | | |

B. criminal convictions if (1) the crime was punishable by death or imprisonment in excess of one year under the law under which the applicant was convicted, and (2) no more than ten years have elapsed since the date of the conviction or the release of the applicant from the confinement imposed for that conviction, whichever is the later date.

I hereby certify that the foregoing information furnished by me is true and correct, and I agree that failure to provide complete and accurate information as requested, or any misstatement of fact, shall be grounds for revocation of my membership if granted.

I further agree that, if accepted for membership in the Board, I shall pay the fees and dues as from time to time established. **NOTE:** Payments to the <u>Williamsburg Area Association of REALTORS</u>® are not deductible as charitable contributions. A portion of such payments may, however, be deductible as an ordinary and necessary business expense. No refunds shall be given for any reason.

By signing below, I consent that the REALTOR® Associations (local, state, national) and their subsidiaries, if any (e.g., MLS, Foundation) may contact me at the specified address, telephone numbers, fax numbers, email address or other means of communication available. This consent applies to changes in contact information that may be provided by me to the Association(s) in the future. This consent recognizes that certain state and federal laws may place limits on communications that I am waiving to receive all communications as part of my membership.

Dated:

Signature: _____

5000 New Point Rd, Ste 1101 Williamsburg, VA 23188 (757) 253-0028 (757) 253-1559 (Fax)



New Member Orientation

| Course Dates 8:30 am - 4:30 pm | Agenda | | | | | | | | |
|---|--|--|--|--|--|--|--|--|--|
| | Introduction to WAAR, VAR & NAR | | | | | | | | |
| February 1, 202 4 | REALTOR® Code of Ethics This class meets the NAR requirement for Triennial Ethics | | | | | | | | |
| May 2, 202 4 | Pathways to Professionalism | | | | | | | | |
| October 3, 202 4 | Specializations | | | | | | | | |
| Your real estate license number is required for credit submission. | The Williamsburg Area | | | | | | | | |
| | The New Member Orientation Program must be completed in its entirety within 120 days of application in order to earn the REALTOR® designation. | | | | | | | | |
| Name: | | | | | | | | | |
| Company: | | | | | | | | | |
| Company Address: | | | | | | | | | |
| Email: | Phone | | | | | | | | |
| Signature: | | | | | | | | | |
| No-Show Fee: \$35 Only No- | Shows to their registered date are required to pay. | | | | | | | | |
| , , , , , , , , , , , , , , , , , , , | MasterCard Discover AmEx | | | | | | | | |
| Name on Card: Credit Card #: | Exp Date: | | | | | | | | |
| | | | | | | | | | |
| Authorized Signature for Card: | | | | | | | | | |
| to your class date . After the 120 requireme | ling policy. Rescheduling may occur within your 120 day requirement but must be received in writing prior nt period a \$35 registration fee will apply. | | | | | | | | |
| No Shows will be required to pay a \$35 registrations. | stration fee to attend a future Orientation. No credit(s) will be extended for substitute class | | | | | | | | |
| Please return this registration form with your | application for membership to the Williamsburg Area Association of REALTORS®. | | | | | | | | |
| NOTE: Opinions and information delivered in business practices. | in all WAAR courses should be confirmed as compliant with the student's company policy before including | | | | | | | | |

FORM 107



Credit Card Payment Authorization Firm/Member Fees

I hereby authorize the Williamsburg Area Association of REALTORS[®] AND/OR the Williamsburg Multiple Listing Service to charge the credit card listed below for payment of:

WMLS & SentriKey Fees

- New Licensed WMLS User Fees (see chart on Form 101)
- New Unlicensed WMLS User Fees (see chart on Form 102)
- \$100 Reactivation Fee
- □ \$ 50 Transfer Fee
- □ SentriKey Fees (see chart on Form 101)
- □ \$100 Team Application Fee

- \$300 New WMLS Firm or Branch
- □ \$300 WMLS Firm/Branch Reactivation
- □ \$ 45 WMLS Firm/Branch Quarterly Ancillary Fee (prorated monthly)
- □ \$150 Change of Managing Broker for Firm
- **5** 50 Initial Firm Affiliate Service
- **5** \$ 50 Change of WMLS Affiliate Representative
- **5** \$ 25 Affiliate Firm Re-Activate
- □ \$ 90 Affiliate Quarterly User Fee (prorated monthly)

WAAR Fees

□ WAAR Dues for REALTOR® application (See chart on Form 108 for monthly breakdown)

- S50 REALTOR® Transfer Fee (for WAAR REALTOR® members)
- □ \$50 REALTOR® Reactivation Fee (for WAAR REALTOR® members)
- □ \$300 New WAAR Firm/Branch
- □ \$150 Change of Firm Broker/ DR

<u>Recurring Payment Information</u>: If choosing automatic payments, your credit card will automatically be charged for the items indicated below on the **10th day of the month fees are due (if the 10th falls on a weekend, your credit card will be processed on the next business day).** Receipts will be emailed to the email address on file with our office. All charges will appear on your monthly credit card statement. This authorization will terminate upon your credit card's expiration date or you may cancel this automatic billing at any time by contacting the WAAR office, 757-253-0028.

WMLS FEES ONLY - I wish to keep this credit card number on file for automatic payment of my WMLS service fees.

WAAR & WMLS FEES - I wish to keep this credit card number on file for automatic payment of ALL my WAAR & WMLS fees. Check one of the following boxes; If neither RPAC box is checked, your credit card payment for annual dues will include the requested voluntary RPAC contribution).

With RPAC Voluntary Contribution

5000 New Point Rd. Suite 1101 Williamsburg, VA 23188

Without RPAC Voluntary Contribution

D Please do not keep the credit card number below on file for future use.

| Credit Cardholder Name: | | | |
|--|----------------------------------|---|--|
| Credit Card Billing Address: | | | |
| Contact Phone Number: | | Email Address: | |
| Credit Card Type: 🗖 Visa | | Discover D American | Express |
| Credit Card #: | | Exp. Date: | _/ |
| <u>NOTE</u> : A new Payment Authorization F | form will be needed on or before | your credit card expiration date in ord | er for automatic payments to continue. |
| Total Charged to Card: | WMLS Fees \$ | SentriKey Fees \$_ | WAAR Fees \$ |
| Signature: | | | |
| Williamsburg Area Association of RE | ALTORS® / Williamsburg Mul | tiple Listing Service | |

FAX: 757-253-1559

Email: info@WAARealtor.com



2024 WAAR REALTOR® Dues Prorated Based on Month You Join WAAR

| National, State and Local Association Dues | | | | | | | | | | | | |
|---|------------|------------|------------|------------|------------|------------|----------|----------|----------|----------|----------|------------------------------------|
| Dues and Fees to Initiate | Nov | Dec | Jan | Feb | March | April | May | June | July | Aug | Sept | Oct |
| REALTOR [®] Membership | 2023 | 2023 | 2024 | 2024 | 2024 | 2024 | 2024 | 2024 | 2024 | 2024 | 2024 | 2024 |
| National Association of REALTORS [®] (NAR) dues | \$181.00 | \$168.50 | \$156.00 | \$143.00 | \$130.00 | \$117.00 | \$104.00 | \$91.00 | \$78.00 | \$65.00 | \$52.00 | \$39.00 |
| NAR Public Awareness Campaign | \$90.00 | \$90.00 | \$45.00 | \$45.00 | \$45.00 | \$45.00 | \$45.00 | \$45.00 | \$45.00 | \$45.00 | \$45.00 | \$45.00 |
| NAR dues subtotal | \$271.00 | \$258.50 | \$201.00 | \$188.00 | \$175.00 | \$162.00 | \$149.00 | \$136.50 | \$123.00 | \$110.00 | \$97.00 | \$84.00 |
| VA Assoc. of REALTORS®dues | \$237.25 | \$237.25 | \$191.00 | \$191.00 | \$191.00 | \$143.25 | \$143.25 | \$143.25 | \$95.50 | \$95.50 | \$95.50 | \$47.75 |
| VAR NEW Member Fee | \$185.00 | \$185.00 | \$191.00 | \$191.00 | \$191.00 | \$191.00 | \$191.00 | \$191.00 | \$191.00 | \$191.00 | \$191.00 | \$191.00 |
| VAR dues subtotal | \$422.25 | \$422.25 | \$382.00 | \$382.00 | \$382.00 | \$334.25 | \$334.25 | \$334.25 | \$286.50 | \$286.50 | \$286.50 | \$238.75 |
| WAAR REALTOR [®] local dues | \$310.00 | \$310.00 | \$310.00 | \$232.50 | \$232.50 | \$232.50 | \$155.00 | \$155.00 | \$155.00 | \$77.50 | \$77.50 | \$77.50 |
| WAAR New Member App. Fee | \$300.00 | \$300.00 | \$300.00 | \$300.00 | \$300.00 | \$300.00 | \$300.00 | \$300.00 | \$300.00 | \$300.00 | \$300.00 | \$300.00 |
| WAAR subtotal | \$610.00 | \$610.00 | \$610.00 | \$532.00 | \$532.00 | \$532.00 | \$455.00 | \$455.00 | \$455.00 | \$377.50 | \$377.50 | \$377.50 |
| Total REALTOR [®] Dues & Fees | \$1,303.25 | \$1,290.75 | \$1,193.00 | \$1,102.00 | \$1,089.00 | \$1,028.25 | \$938.25 | \$925.75 | \$864.50 | \$774.00 | \$761.00 | \$700.25 + 2025 renewal dues |

All dues and fees are non-refundable and payable to the Williamsburg Area Association of REALTORS®

Secondary & Transfer Memberships pay WAAR local dues + \$100 WAAR application fee (not \$300) and any new firm application fees that may apply.

RPAC (Suggested) Contribution for 2023 is \$35. This suggested amount is not included in any rate above and is not required for membership in WAAR. Williamsburg Area Association of REALTORS[®] 5000 New Point Rd., Ste. 1101 Williamsburg, VA 23188 | O: 757-253-0028 | info@WAARealtor.com