

# WAAR WILLIAMSBURG

## MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY  
VIRGINIA REALTORS®

# WAAR Market Indicators Report



## Key Market Trends: December 2023

- > **The number of sales decreased in the WAAR footprint compared to a year ago.** There were 228 sales in December regionwide, down 16.8% or 46 sales from the year before. The local market with the biggest dip in sales this month was York County with 40 fewer sales than a year ago, falling by 47.1%. New Kent County had 11 fewer sales compared to last December (-17.7%). Sales activity in Williamsburg jumped up 18.2% this month, with four additional sales.
- > **In the WAAR area, pending sales activity continues to cool.** This month, there were 125 pending sales in the WAAR market, 23 fewer pending sales than last year, decreasing by 15.5%. In New Kent County, pending sales activity dropped the most with 12 fewer pending sales (-32.4%) followed by York County with 11 fewer pending sales than a year earlier (-31.4%). The number of pending sales in James City County grew with six more pending sales than last December (+10.5%).
- > **Prices climbed in most local markets, though a couple markets had a dip this month.** For a home in the WAAR market, the median price was \$407,750 this month, \$23,750 more than a year ago, bringing prices up by 6.2%. Home prices in New Kent County rose 13.1% from the year. The median sales price jumped 9.4% in James City County and 12.7% in Williamsburg. The median price in York County fell 5.5% from last December.
- > **Inventory of active listings dropped for the seventh consecutive month in the WAAR market.** At the end of December, there were 452 listings in the WAAR footprint, falling by 14.2% from the previous year, which is 75 fewer listings. The biggest decline in listings happened in Williamsburg with 61 fewer listings compared to the same time a year ago, dropping by 71.8%. The only local market to experience an increase in listings was New Kent County with active listings up 10.4% from last year, an additional 11 listings.



### WAAR Market Dashboard

YoY Chg	Dec-23	Indicator
▼ -16.8%	228	Sales
▼ -15.5%	125	Pending Sales
▼ -14.3%	150	New Listings
▲ 1.4%	\$437,978	Average List Price
▲ 1.7%	\$435,919	Average Sales Price
▲ 6.2%	\$407,750	Median Sales Price
▲ 5.5%	\$206	Average Price Per Square Foot
▼ -15.3%	\$99.4	Sold Dollar Volume (in millions)
▲ 0.3%	99.8%	Average Sold/Ask Price Ratio
▲ 50.1%	42	Average Days on Market
▲ 112.5%	17	Median Days on Market
▼ -14.2%	452	Active Listings
▲ 2.8%	1.6	Months of Supply

### INTEREST RATE TRACKER



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**Consumers Should Consult with a REALTOR®.**

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

**Identify a Professional to Manage the Procedure.**

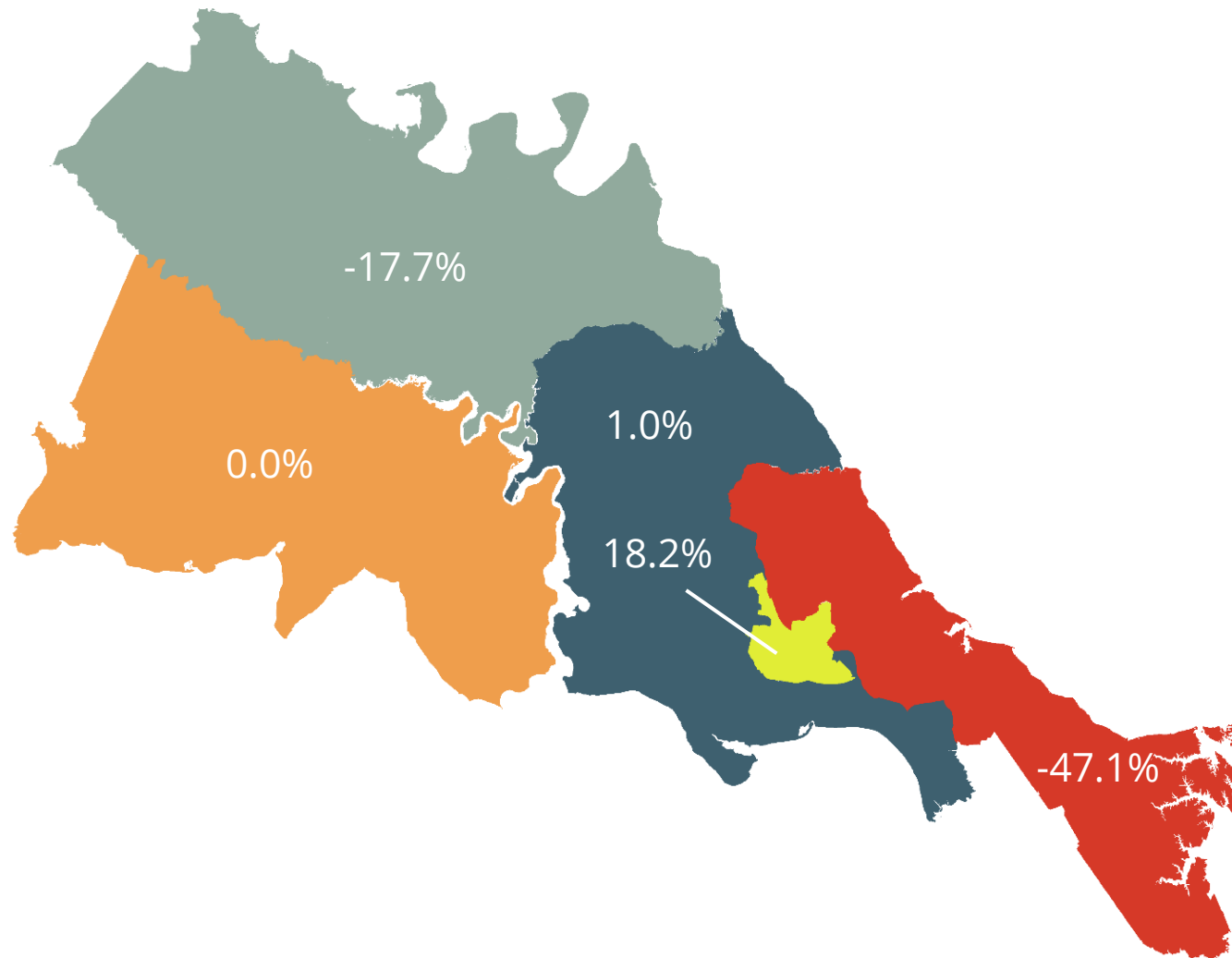
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

**Are You Ready to Buy or Sell Real Estate?**

Contact an experienced REALTOR®.



# Market Activity - WAAR Footprint



Jurisdiction	Total Sales		
	Dec-22	Dec-23	% Chg
Charles City County	2	2	0.0%
James City County	103	104	1.0%
New Kent County	62	51	-17.7%
Williamsburg	22	26	18.2%
York County	85	45	-47.1%
<b>WAAR</b>	<b>274</b>	<b>228</b>	<b>-16.8%</b>

# Total Market Overview



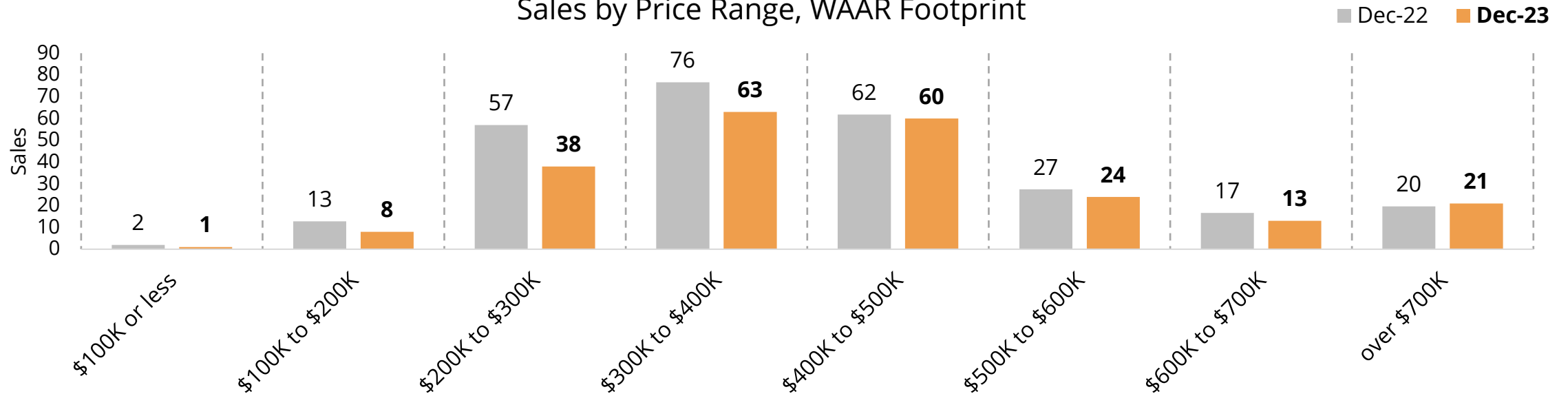
Key Metrics	2-year Trends			Dec-22	Dec-23	YoY Chg	2022 YTD	2023 YTD	YoY Chg
	Dec-21		Dec-23						
Sales				274	<b>228</b>	-16.8%	4,048	<b>3,383</b>	-16.4%
Pending Sales				148	<b>125</b>	-15.5%	3,204	<b>2,845</b>	-11.2%
New Listings				175	<b>150</b>	-14.3%	4,136	<b>3,651</b>	-11.7%
Average List Price				\$431,870	<b>\$437,978</b>	1.4%	\$421,835	<b>\$448,659</b>	6.4%
Average Sales Price				\$428,438	<b>\$435,919</b>	1.7%	\$426,679	<b>\$450,494</b>	5.6%
Median Sales Price				\$384,000	<b>\$407,750</b>	6.2%	\$384,985	<b>\$410,000</b>	6.5%
Average Price Per Square Foot				\$196	<b>\$206</b>	5.5%	\$192	<b>\$202</b>	5.4%
Sold Dollar Volume (in millions)				\$117.4	<b>\$99.4</b>	-15.3%	\$1,724.7	<b>\$1,524.6</b>	-11.6%
Average Sold/Ask Price Ratio				99.5%	<b>99.8%</b>	0.3%	101.6%	<b>100.7%</b>	-0.9%
Average Days on Market				28	<b>42</b>	50.1%	22	<b>29</b>	33.8%
Median Days on Market				8	<b>17</b>	112.5%	6	<b>9</b>	50.0%
Active Listings				527	<b>452</b>	-14.2%	n/a	<b>n/a</b>	n/a
Months of Supply				1.6	<b>1.6</b>	2.8%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed January 15, 2024

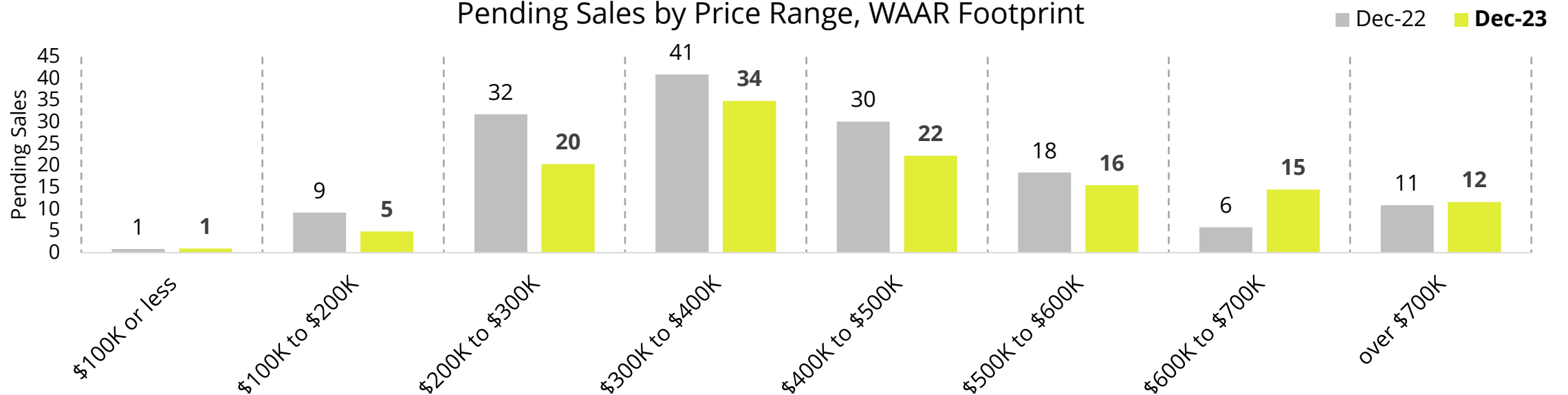
# Total Market by Price Range Overview



Sales by Price Range, WAAR Footprint



Pending Sales by Price Range, WAAR Footprint

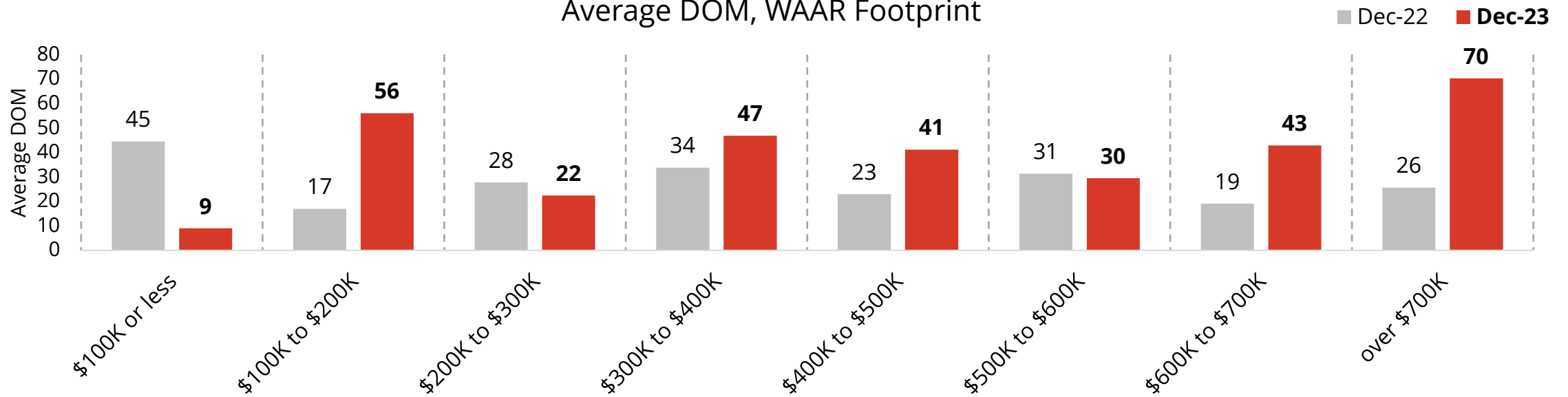


Source: Virginia REALTORS®, data accessed January 15, 2024

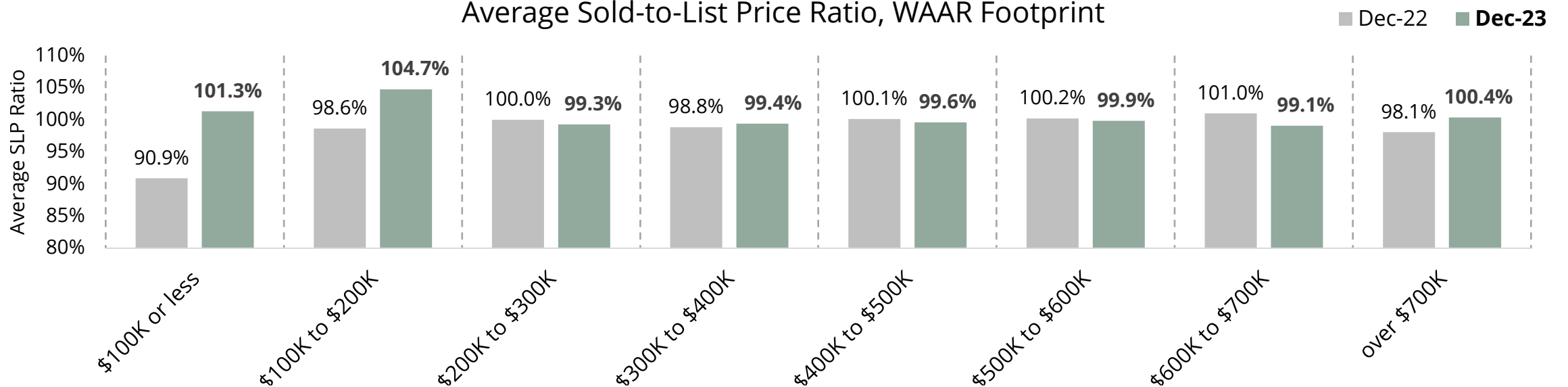
# Total Market by Price Range Overview



Average DOM, WAAR Footprint



Average Sold-to-List Price Ratio, WAAR Footprint



Source: Virginia REALTORS®, data accessed January 15, 2024

# Single-Family Detached Market Overview



Key Metrics	2-year Trends			Dec-22	Dec-23	YoY Chg	2022 YTD	2023 YTD	YoY Chg
	Dec-21		Dec-23						
Sales				220	<b>177</b>	-19.5%	3,218	<b>2,715</b>	-15.6%
Pending Sales				121	<b>104</b>	-14.0%	2,641	<b>2,375</b>	-10.1%
New Listings				149	<b>125</b>	-16.1%	3,396	<b>3,015</b>	-11.2%
Average List Price				\$460,013	<b>\$464,640</b>	1.0%	\$452,749	<b>\$479,946</b>	6.0%
Average Sales Price				\$455,523	<b>\$462,075</b>	1.4%	\$457,644	<b>\$481,778</b>	5.3%
Median Sales Price				\$420,485	<b>\$435,000</b>	3.5%	\$425,000	<b>\$440,000</b>	3.5%
Average Price Per Square Foot				\$197	<b>\$209</b>	6.3%	\$193	<b>\$204</b>	5.6%
Sold Dollar Volume (in millions)				\$100.2	<b>\$81.8</b>	-18.4%	\$1,472.0	<b>\$1,308.3</b>	-11.1%
Average Sold/Ask Price Ratio				99.2%	<b>99.8%</b>	0.5%	101.5%	<b>100.6%</b>	-0.9%
Average Days on Market				28	<b>43</b>	53.5%	22	<b>28</b>	31.2%
Median Days on Market				8	<b>18</b>	125.0%	6	<b>8</b>	33.3%
Active Listings				434	<b>384</b>	-11.5%	n/a	<b>n/a</b>	n/a
Months of Supply				1.6	<b>1.7</b>	5.1%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed January 15, 2024



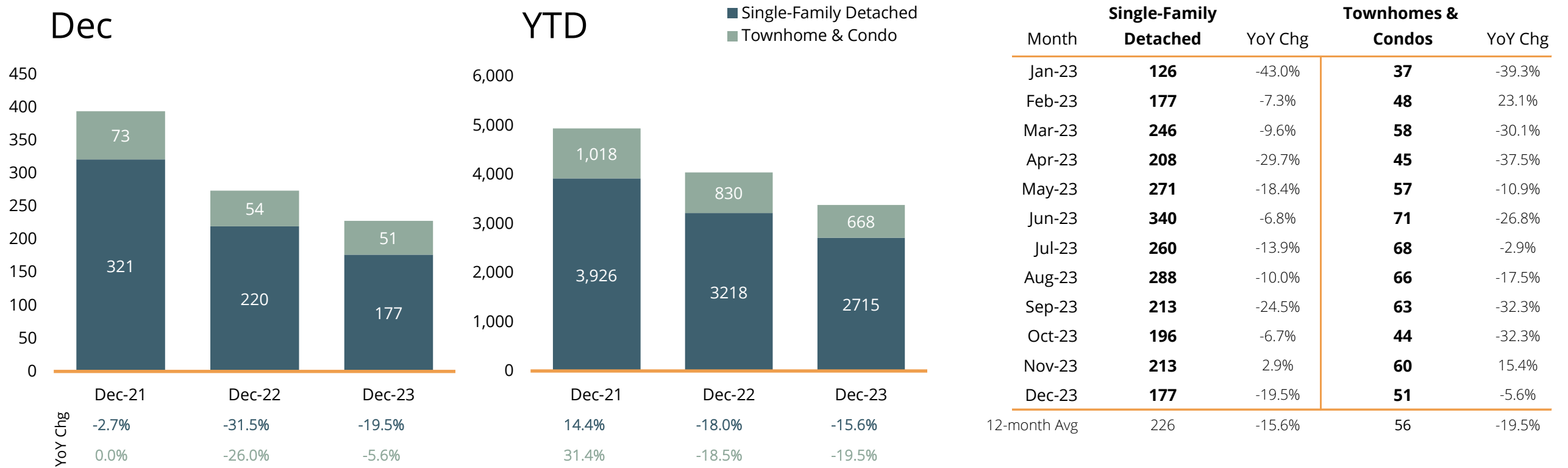
# Townhome & Condo Market Overview



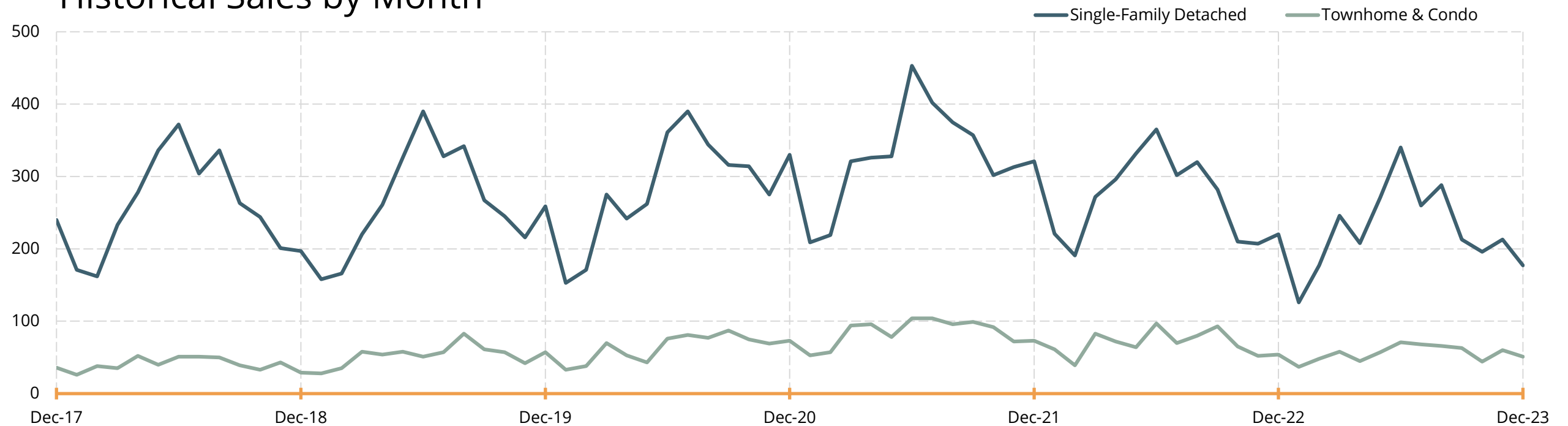
Key Metrics	2-year Trends			Dec-22	Dec-23	YoY Chg	2022 YTD	2023 YTD	YoY Chg
	Dec-21		Dec-23						
Sales				54	<b>51</b>	-5.6%	830	<b>668</b>	-19.5%
Pending Sales				27	<b>21</b>	-22.2%	563	<b>470</b>	-16.5%
New Listings				26	<b>25</b>	-3.8%	740	<b>636</b>	-14.1%
Average List Price				\$317,210	<b>\$345,447</b>	8.9%	\$299,198	<b>\$321,506</b>	7.5%
Average Sales Price				\$318,093	<b>\$345,144</b>	8.5%	\$303,840	<b>\$323,356</b>	6.4%
Median Sales Price				\$318,213	<b>\$330,000</b>	3.7%	\$300,000	<b>\$320,000</b>	6.7%
Average Price Per Square Foot				\$188	<b>\$191</b>	1.6%	\$181	<b>\$189</b>	4.6%
Sold Dollar Volume (in millions)				\$17.2	<b>\$17.6</b>	2.5%	\$252.7	<b>\$216.3</b>	-14.4%
Average Sold/Ask Price Ratio				100.5%	<b>99.8%</b>	-0.7%	101.8%	<b>100.8%</b>	-1.0%
Average Days on Market				27	<b>37</b>	38.4%	21	<b>31</b>	44.7%
Median Days on Market				13	<b>11</b>	-15.4%	5	<b>12</b>	140.0%
Active Listings				93	<b>68</b>	-26.9%	n/a	<b>n/a</b>	n/a
Months of Supply				1.3	<b>1.2</b>	-8.9%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed January 15, 2024

# Sales

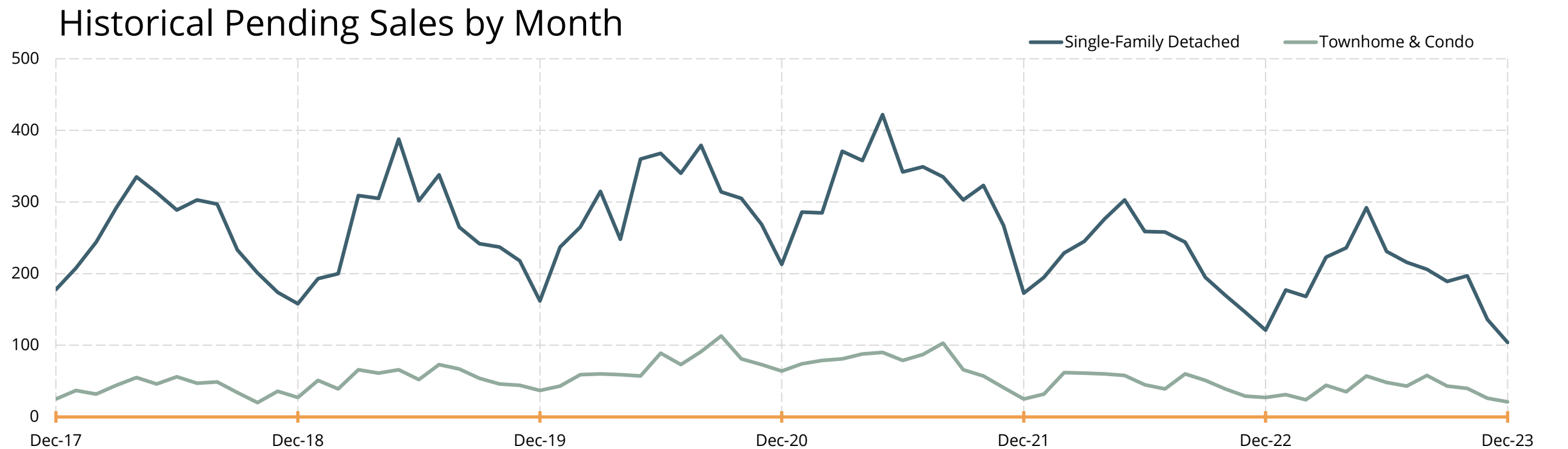
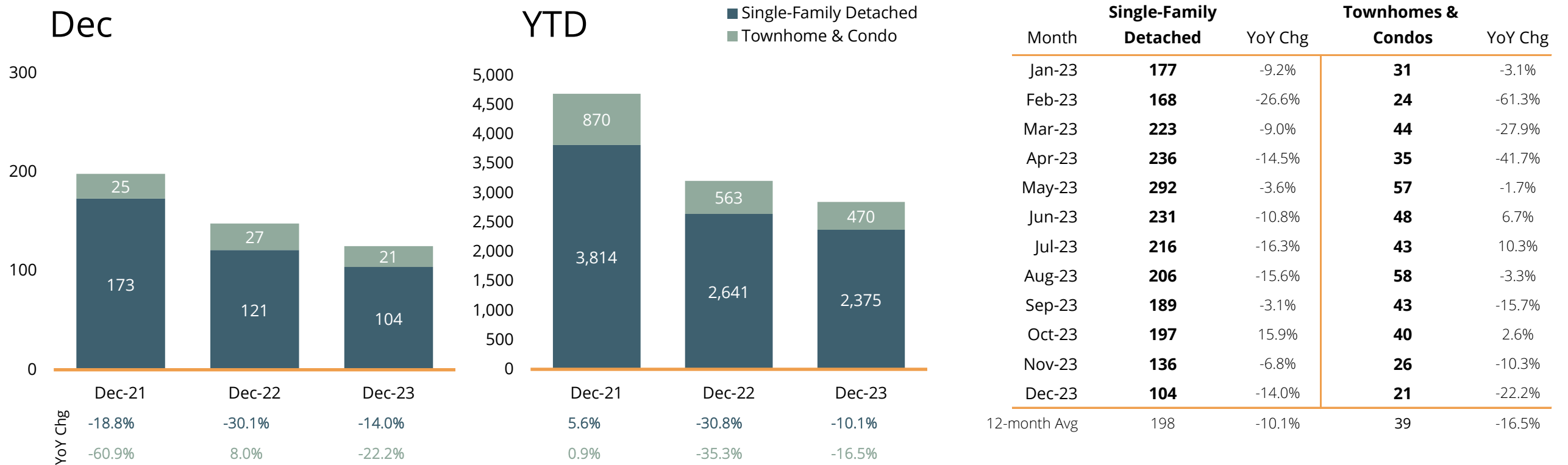


## Historical Sales by Month



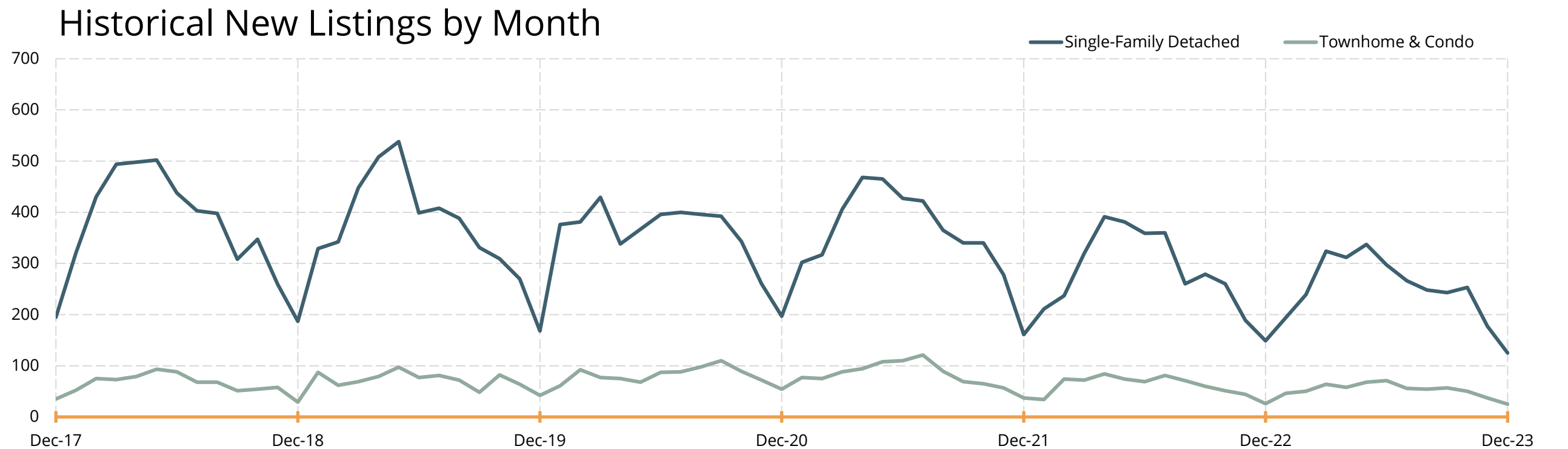
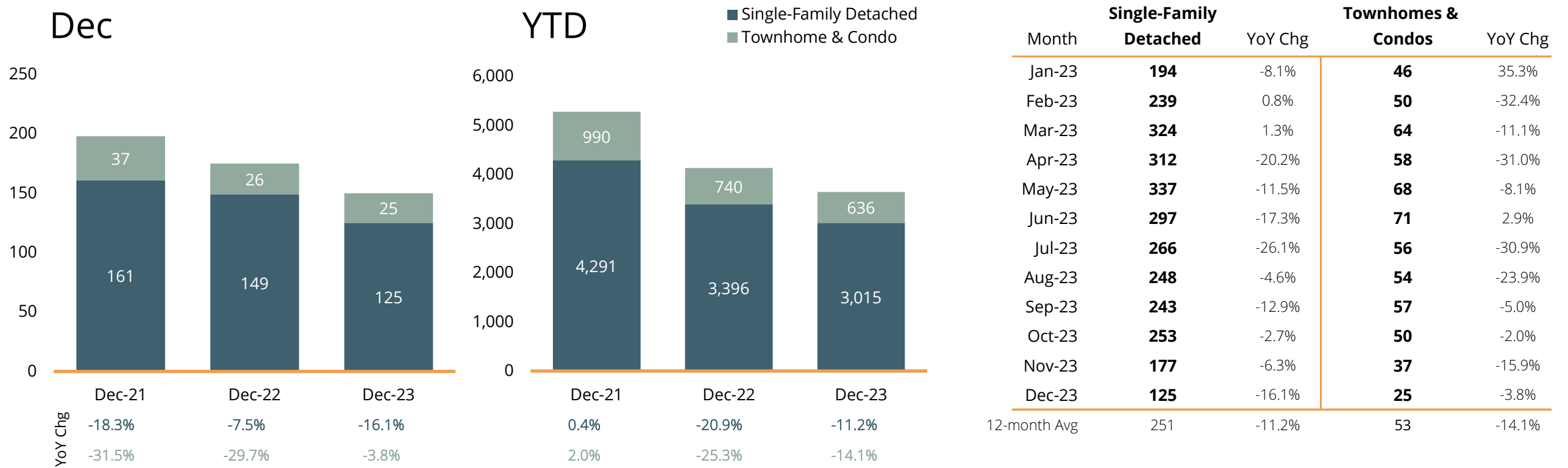
Source: Virginia REALTORS®, data accessed January 15, 2024

# Pending Sales



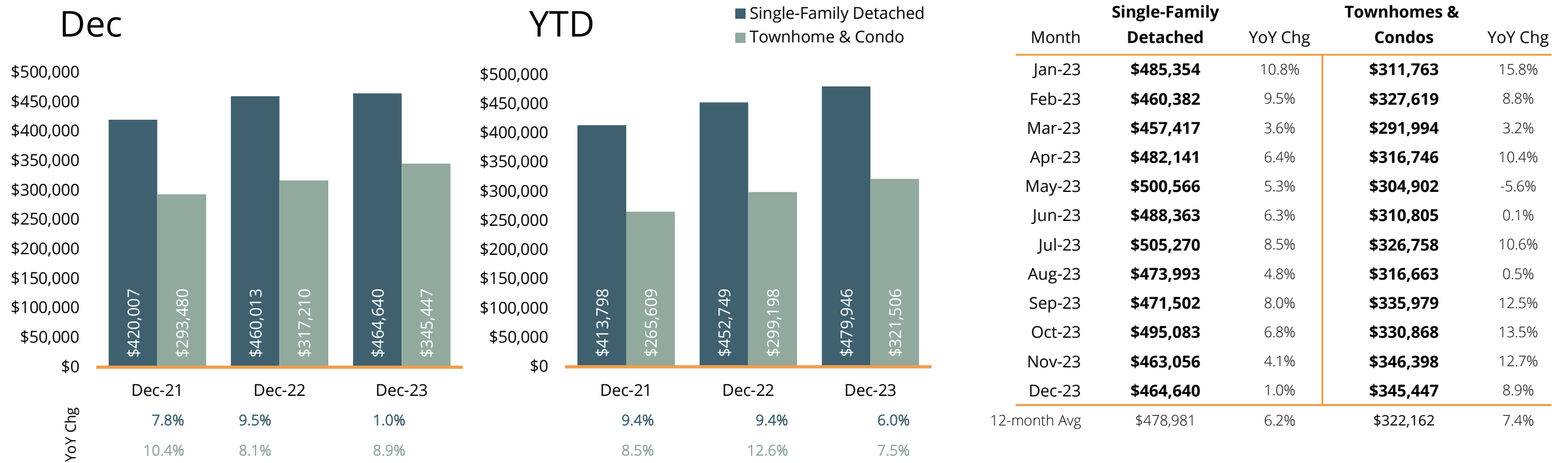
Source: Virginia REALTORS®, data accessed January 15, 2024

# New Listings

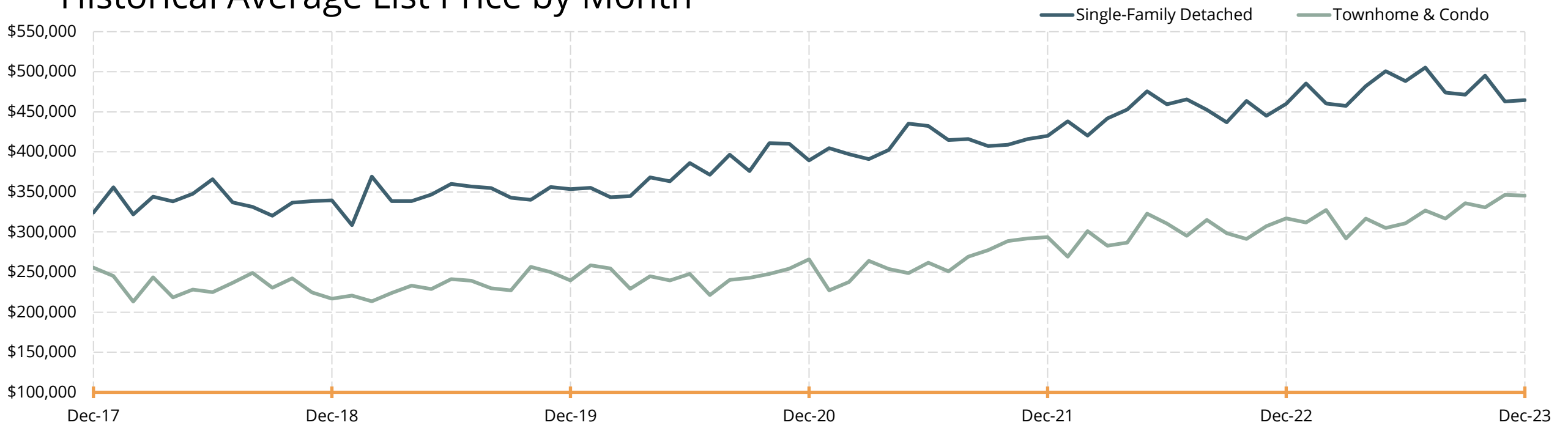


Source: Virginia REALTORS®, data accessed January 15, 2024

# Average List Price

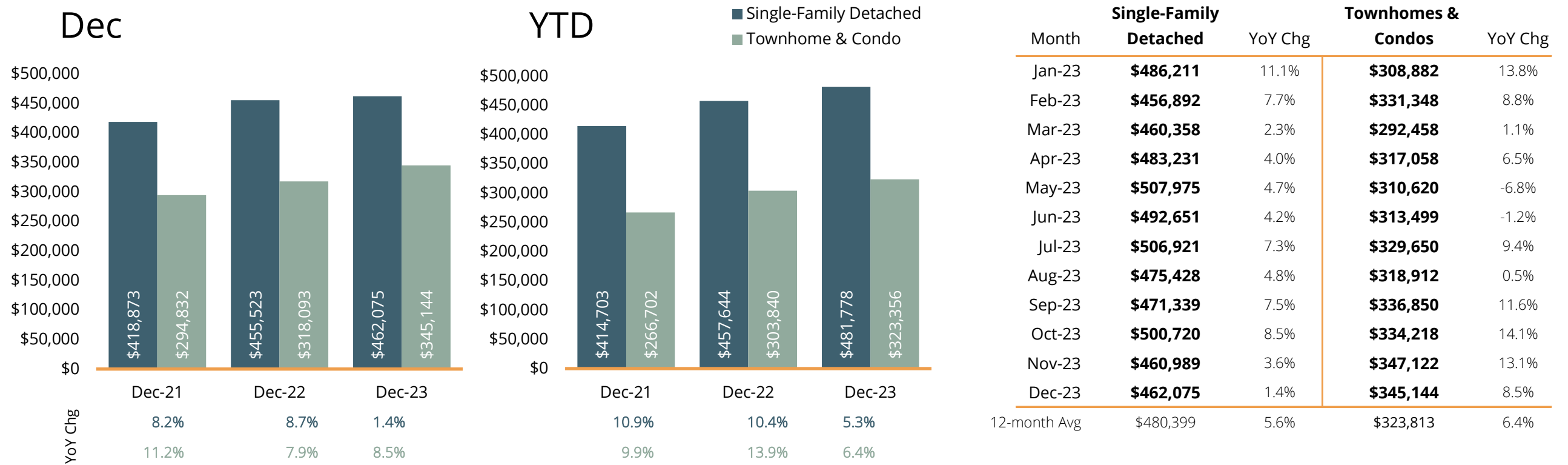


## Historical Average List Price by Month

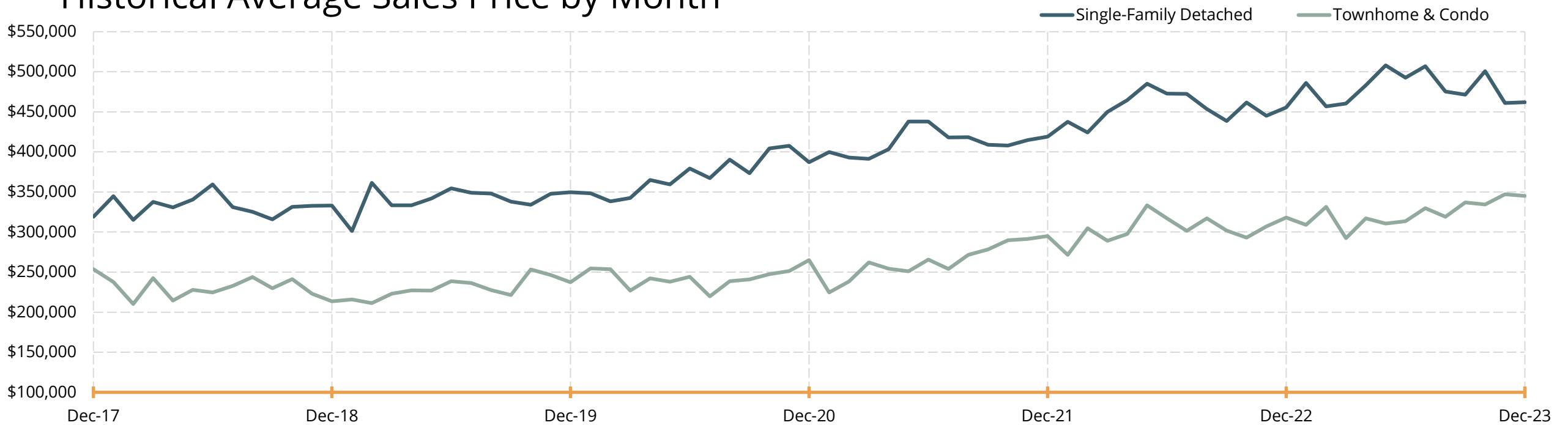


Source: Virginia REALTORS®, data accessed January 15, 2024

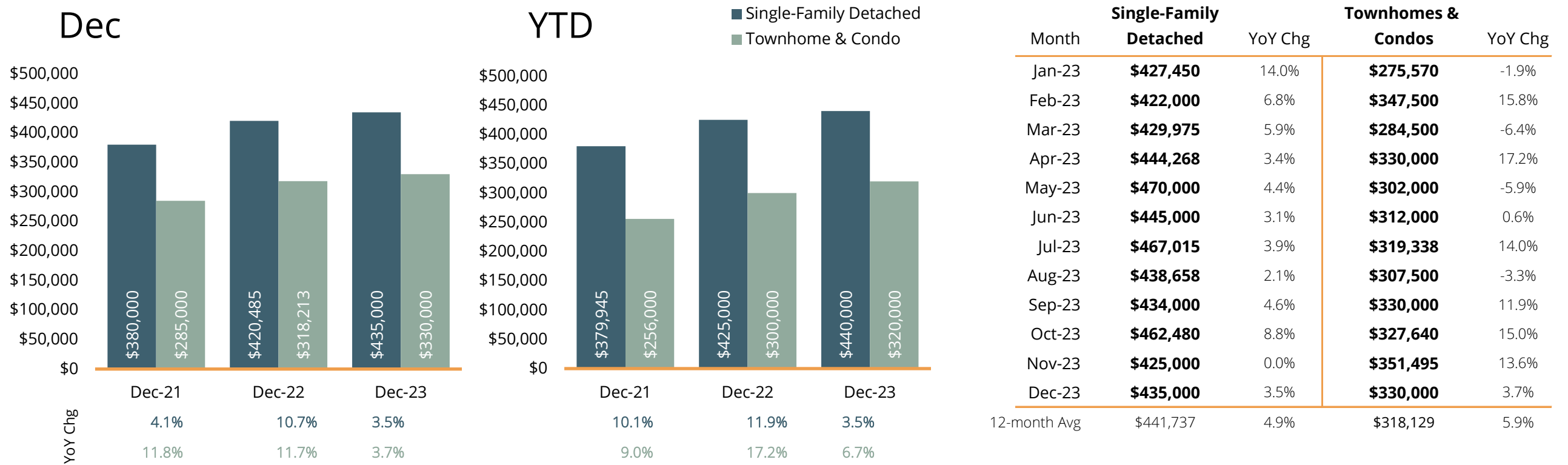
# Average Sales Price



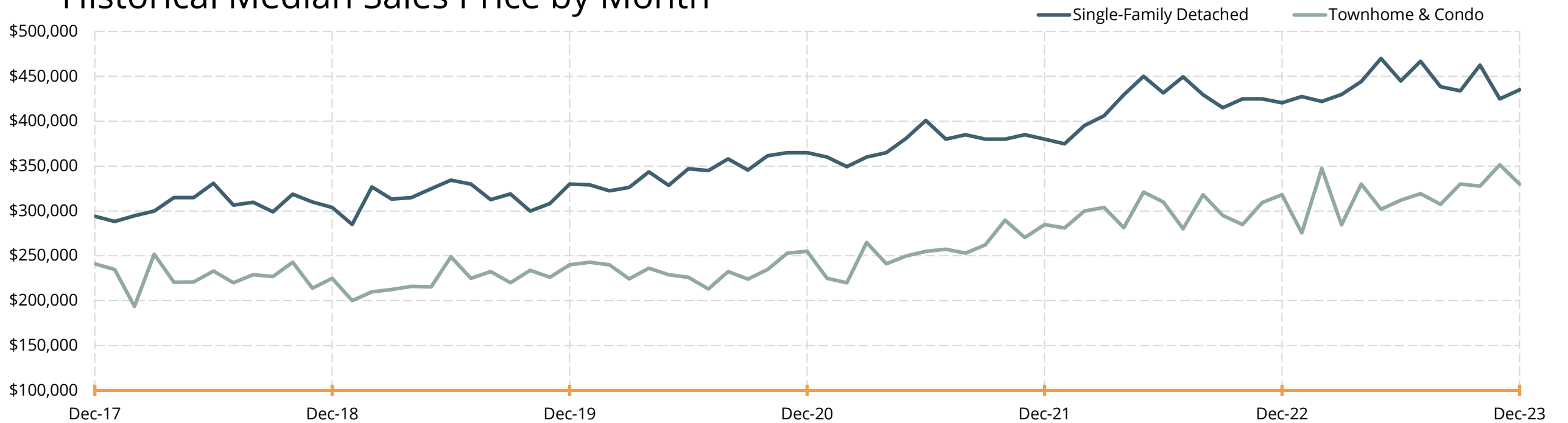
## Historical Average Sales Price by Month



# Median Sales Price

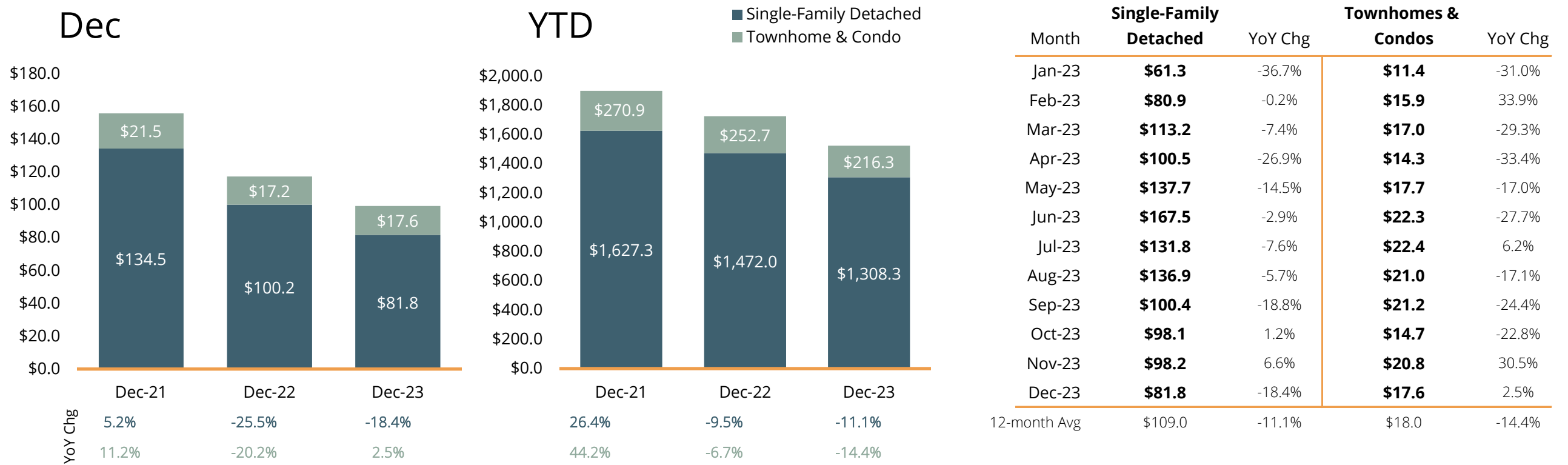


## Historical Median Sales Price by Month

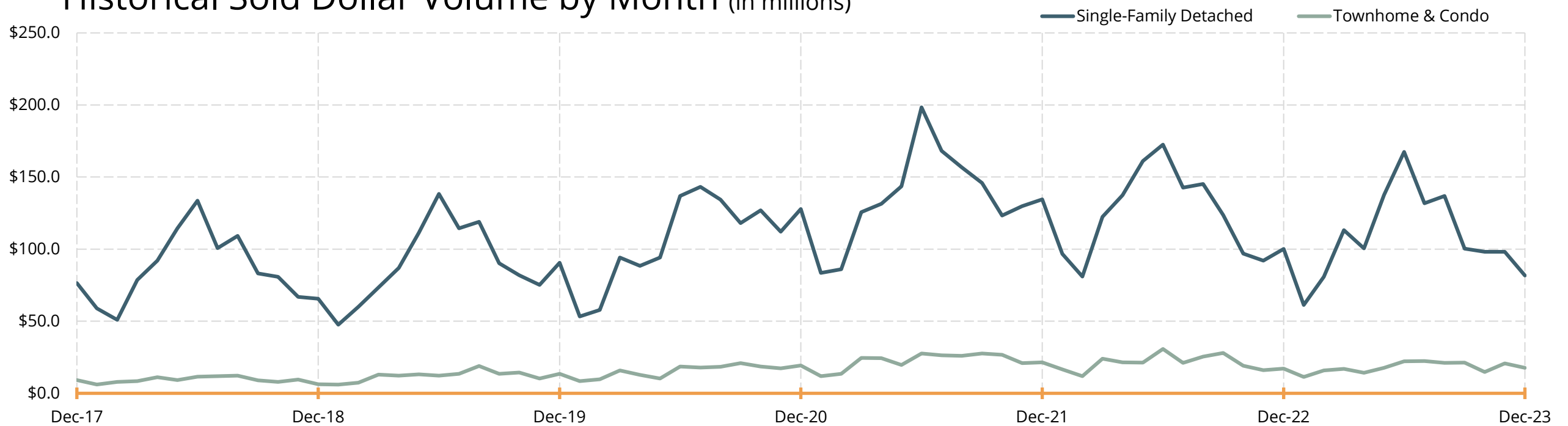


Source: Virginia REALTORS®, data accessed January 15, 2024

# Sold Dollar Volume (in millions)



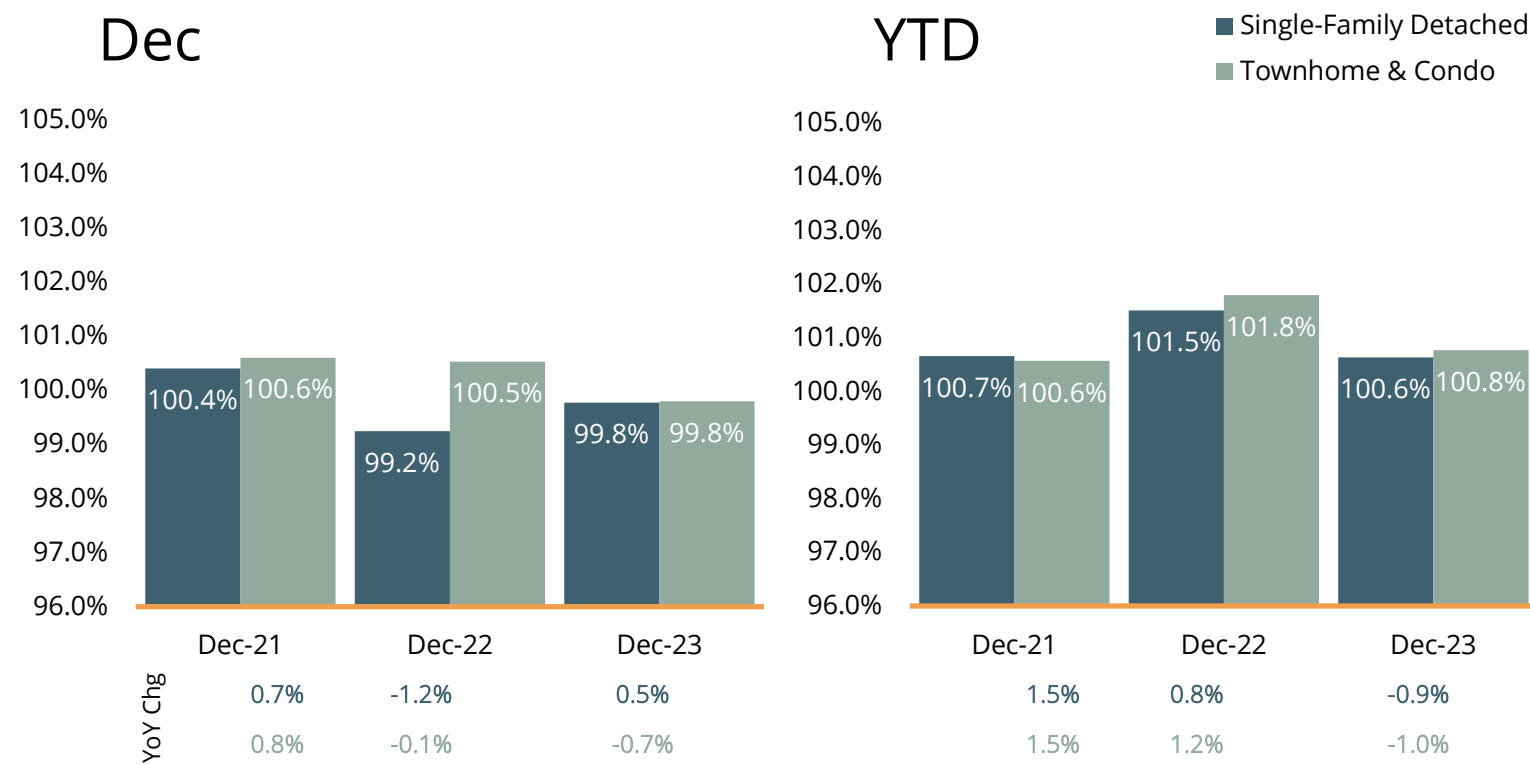
## Historical Sold Dollar Volume by Month (in millions)



Source: Virginia REALTORS®, data accessed January 15, 2024

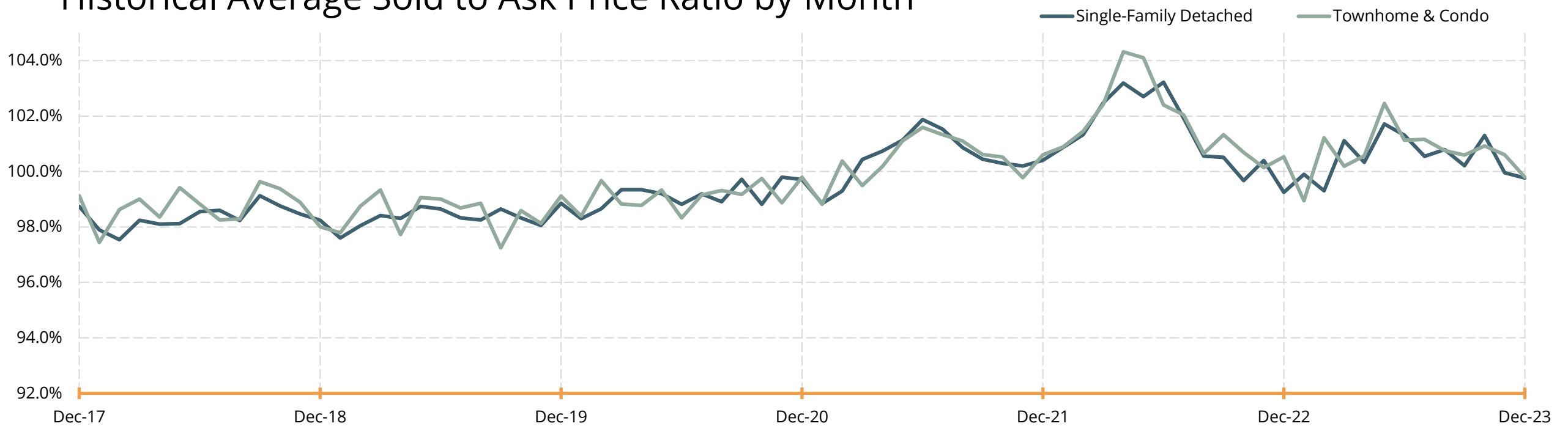


# Average Sold to Ask Price Ratio



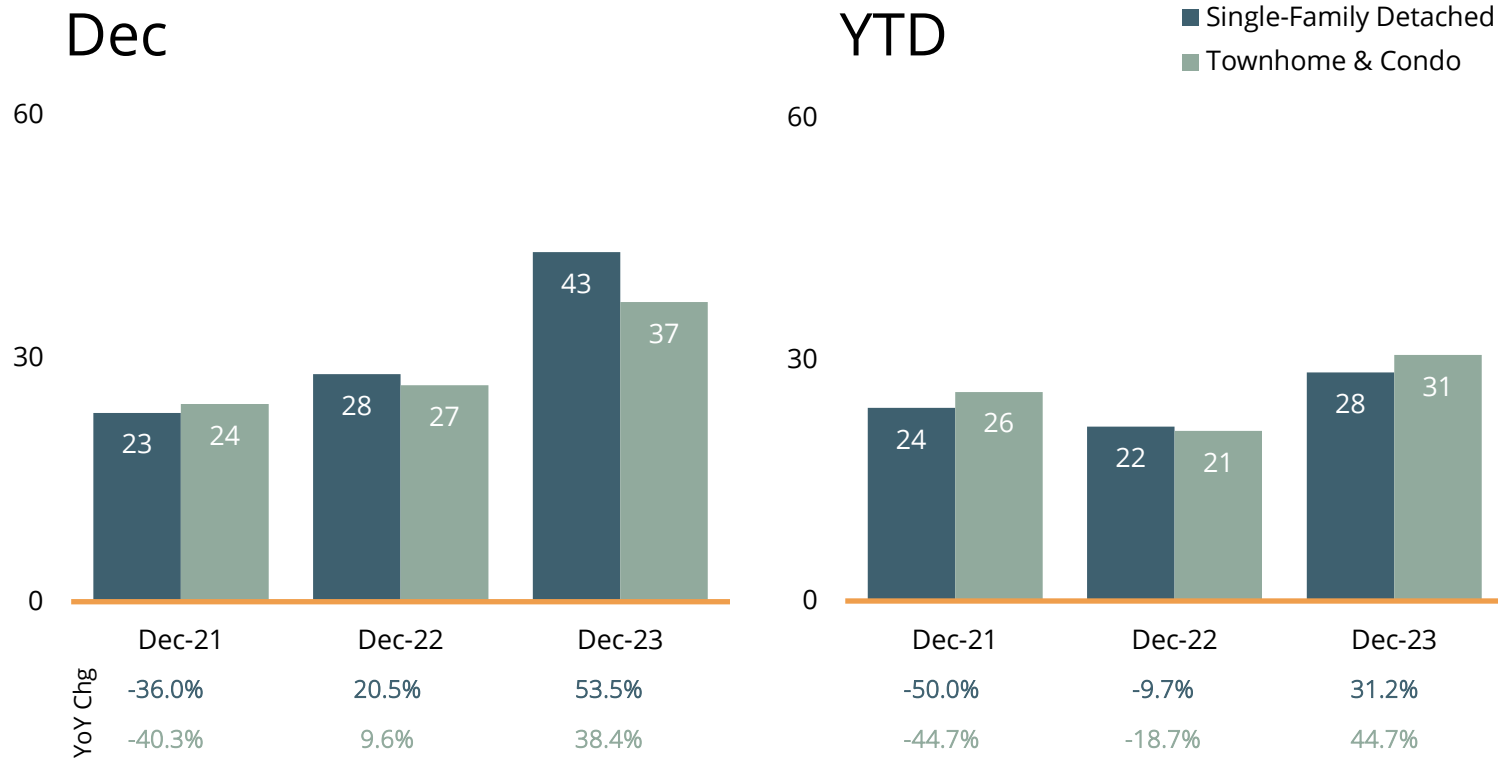
Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	99.9%	-1.0%	98.9%	-1.9%
Feb-23	99.3%	-2.0%	101.2%	-0.2%
Mar-23	101.1%	-1.3%	100.2%	-2.2%
Apr-23	100.3%	-2.8%	100.6%	-3.6%
May-23	101.7%	-1.0%	102.5%	-1.6%
Jun-23	101.3%	-1.8%	101.1%	-1.2%
Jul-23	100.5%	-1.3%	101.2%	-0.9%
Aug-23	100.8%	0.2%	100.8%	0.1%
Sep-23	100.2%	-0.3%	100.6%	-0.7%
Oct-23	101.3%	1.6%	100.9%	0.2%
Nov-23	100.0%	-0.4%	100.6%	0.5%
Dec-23	99.8%	0.5%	99.8%	-0.7%
12-month Avg	100.5%	-0.8%	100.7%	-1.0%

## Historical Average Sold to Ask Price Ratio by Month



Source: Virginia REALTORS®, data accessed January 15, 2024

# Average Days on Market



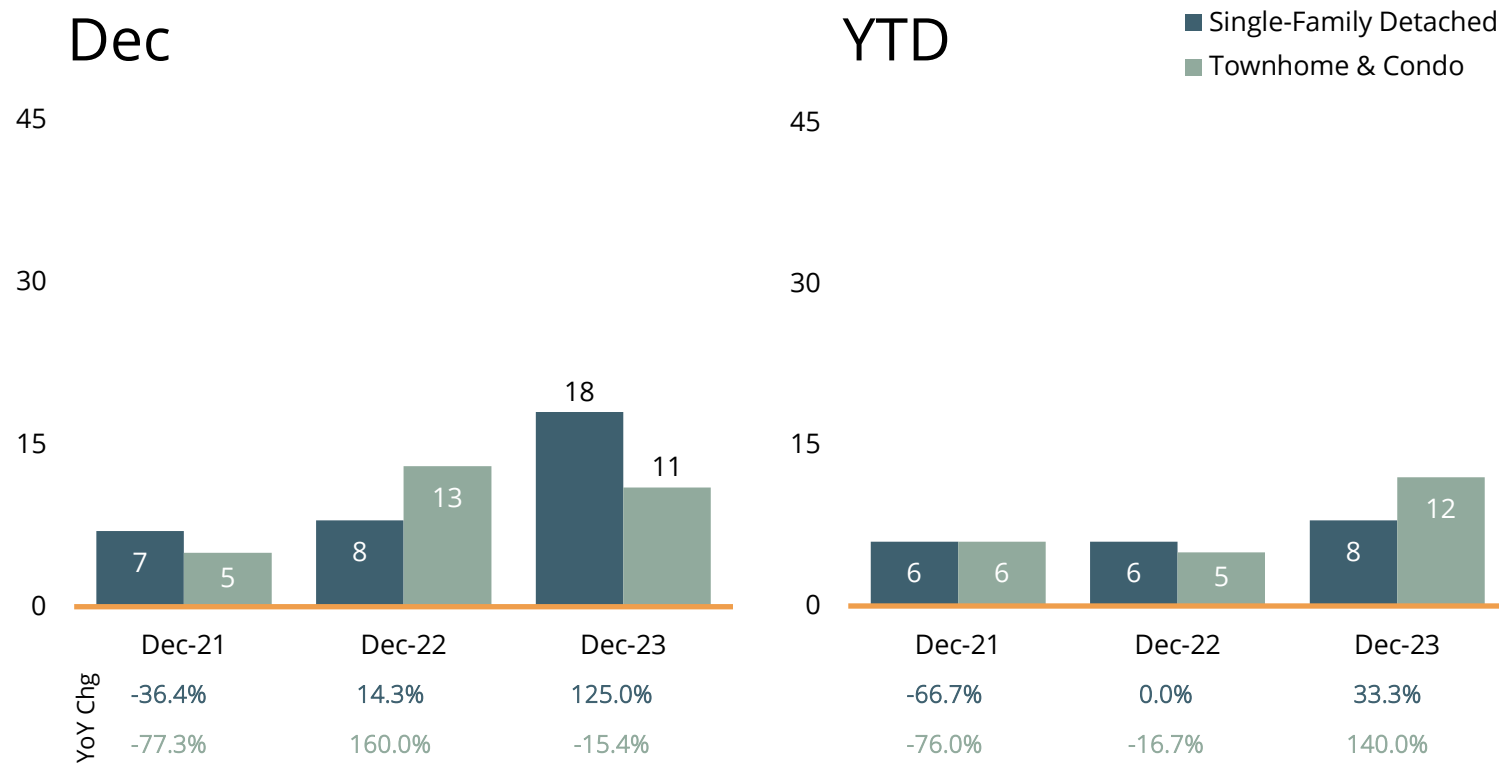
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jan-23	33	20.1%	36	56.9%
Feb-23	40	42.2%	60	27.6%
Mar-23	35	33.9%	33	26.7%
Apr-23	24	14.6%	32	259.8%
May-23	21	32.0%	18	6.2%
Jun-23	23	63.3%	23	49.3%
Jul-23	25	48.7%	21	83.0%
Aug-23	25	39.1%	31	65.7%
Sep-23	28	14.1%	25	-12.1%
Oct-23	28	12.6%	24	10.1%
Nov-23	28	10.2%	35	94.0%
Dec-23	43	53.5%	37	38.4%
12-month Avg	29	30.6%	31	43.1%

## Historical Average Days on Market



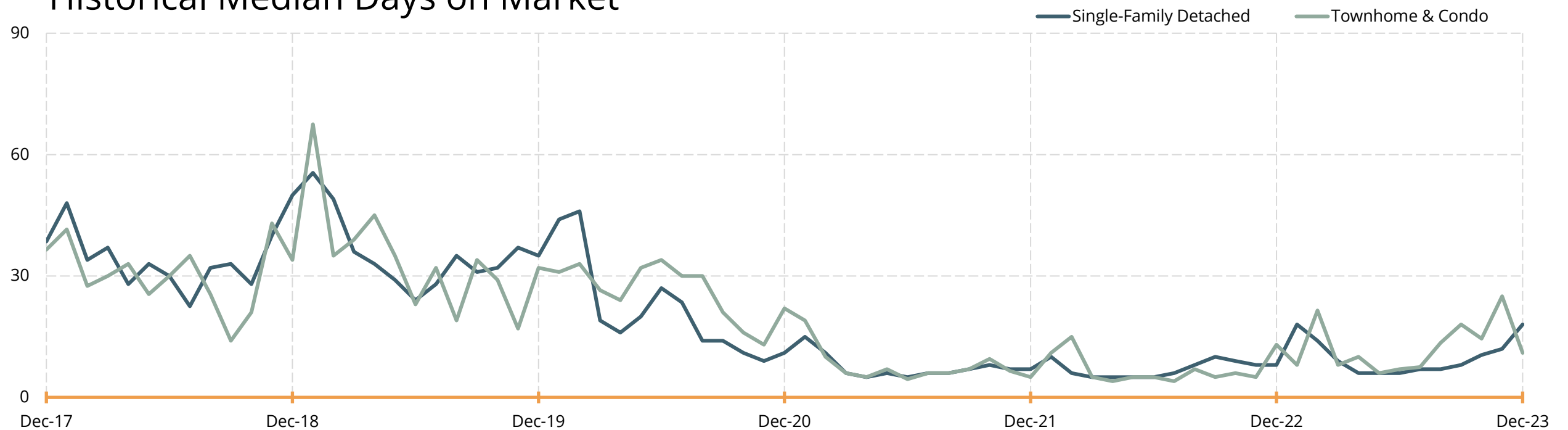
Source: Virginia REALTORS®, data accessed January 15, 2024

# Median Days on Market



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jan-23	18	80.0%	8	-27.3%
Feb-23	14	133.3%	22	43.3%
Mar-23	9	80.0%	8	60.0%
Apr-23	6	20.0%	10	150.0%
May-23	6	20.0%	6	20.0%
Jun-23	6	20.0%	7	40.0%
Jul-23	7	16.7%	8	87.5%
Aug-23	7	-12.5%	14	92.9%
Sep-23	8	-20.0%	18	260.0%
Oct-23	11	16.7%	15	141.7%
Nov-23	12	50.0%	25	400.0%
Dec-23	18	125.0%	11	-15.4%
12-month Avg	10	42.9%	13	76.5%

## Historical Median Days on Market

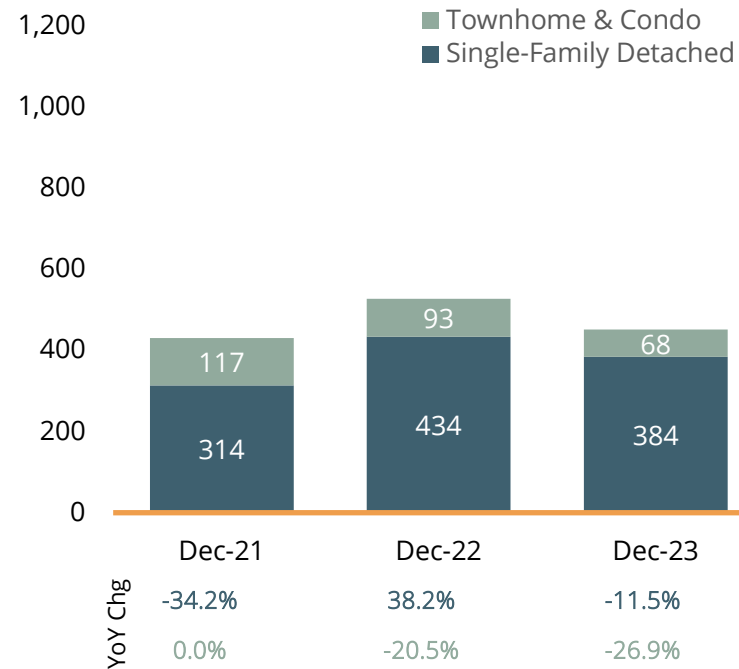


Source: Virginia REALTORS®, data accessed January 15, 2024

# Active Listings

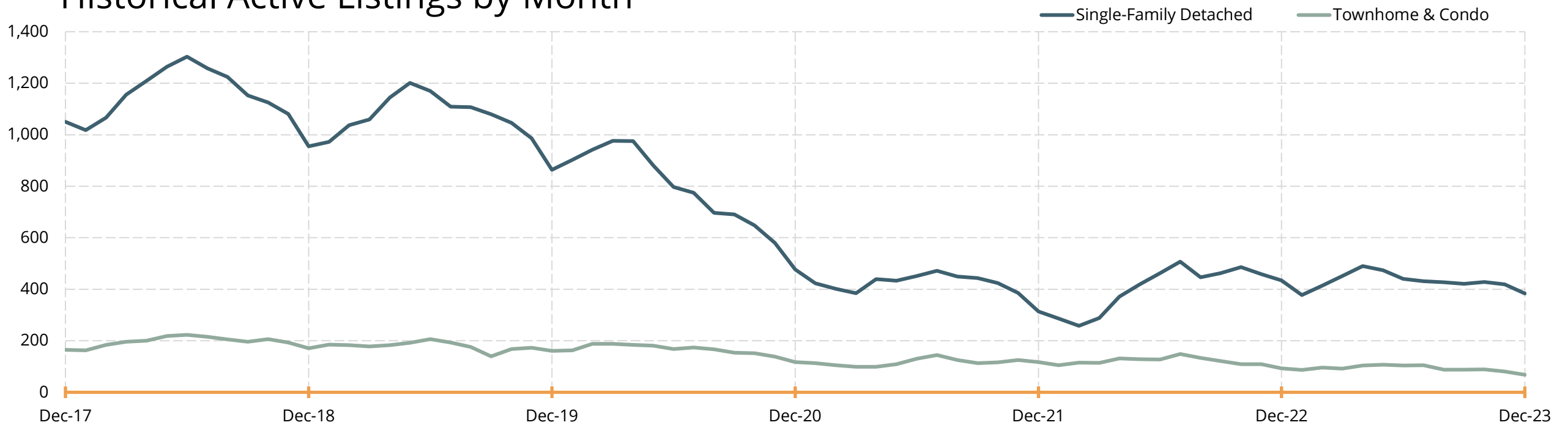


## Dec



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	378	32.2%	87	-17.1%
Feb-23	414	60.5%	96	-16.5%
Mar-23	451	56.6%	92	-19.3%
Apr-23	490	32.1%	104	-20.6%
May-23	474	13.1%	107	-16.4%
Jun-23	440	-5.0%	104	-18.1%
Jul-23	431	-15.0%	105	-29.5%
Aug-23	427	-4.3%	88	-33.8%
Sep-23	421	-9.1%	88	-27.3%
Oct-23	428	-11.9%	89	-18.3%
Nov-23	419	-8.7%	81	-25.7%
Dec-23	384	-11.5%	68	-26.9%
12-month Avg	430	5.7%	92	-22.7%

## Historical Active Listings by Month

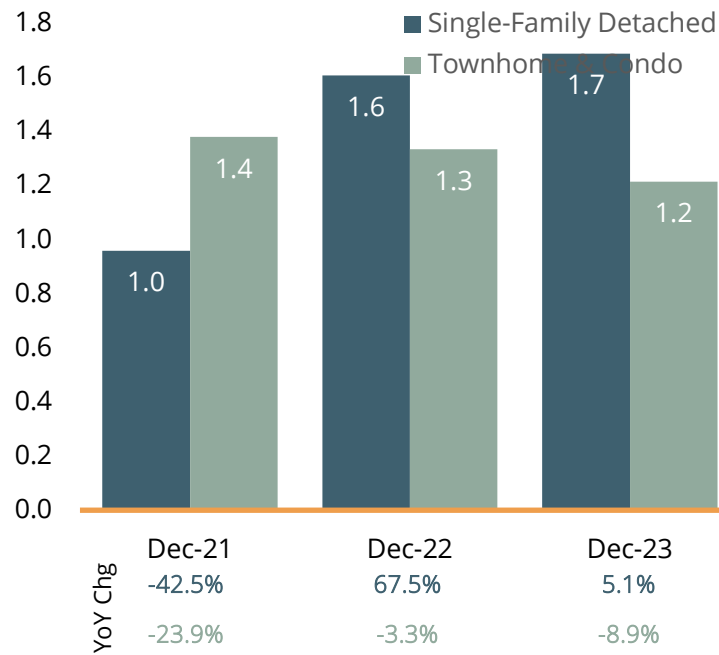


Source: Virginia REALTORS®, data accessed January 15, 2024

# Months of Supply

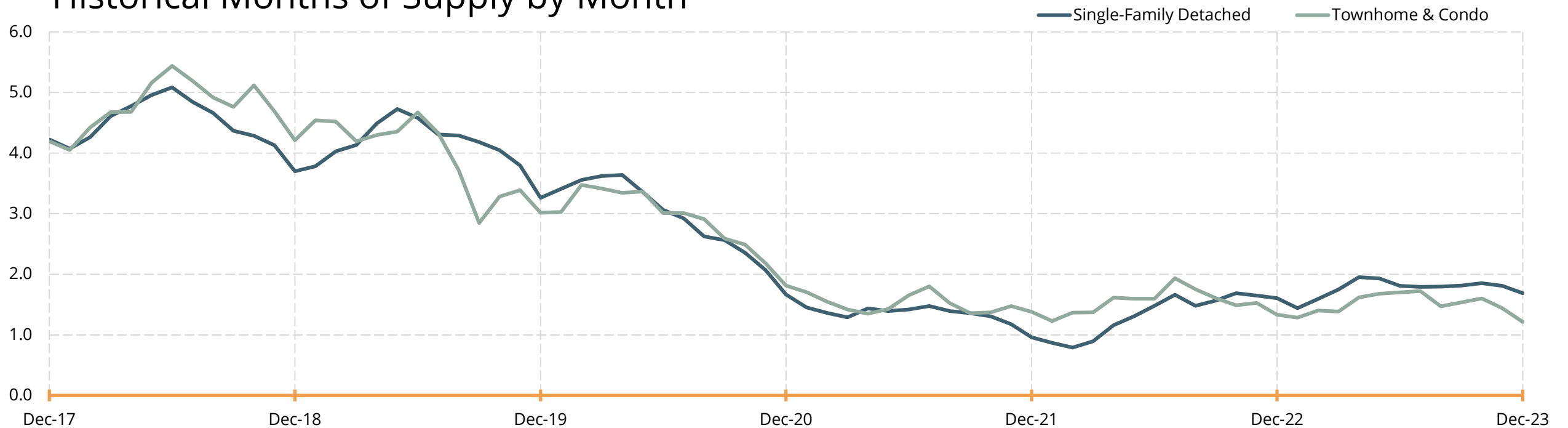


## Dec



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	1.4	65.6%	1.3	4.7%
Feb-23	1.6	101.4%	1.4	2.3%
Mar-23	1.7	95.7%	1.4	1.2%
Apr-23	2.0	68.5%	1.6	0.4%
May-23	1.9	47.5%	1.7	5.1%
Jun-23	1.8	22.3%	1.7	6.4%
Jul-23	1.8	8.0%	1.7	-10.9%
Aug-23	1.8	21.2%	1.5	-16.0%
Sep-23	1.8	15.7%	1.5	-4.3%
Oct-23	1.9	9.6%	1.6	7.5%
Nov-23	1.8	9.9%	1.4	-5.7%
Dec-23	1.7	5.1%	1.2	-8.9%
12-month Avg	1.8	31.4%	1.5	-2.0%

## Historical Months of Supply by Month



Source: Virginia REALTORS®, data accessed January 15, 2024

# Area Overview - Total Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
James City County	57	<b>67</b>	17.5%	103	<b>104</b>	1.0%	\$472,472	<b>\$463,112</b>	-2.0%	\$400,000	<b>\$437,500</b>	9.4%	190	<b>177</b>	-6.8%	1.2	<b>1.4</b>	16.0%
Williamsburg	26	<b>8</b>	-69.2%	22	<b>26</b>	18.2%	\$358,179	<b>\$367,456</b>	2.6%	\$299,000	<b>\$337,000</b>	12.7%	85	<b>24</b>	-71.8%	3.5	<b>0.9</b>	-73.6%
York County	40	<b>40</b>	0.0%	85	<b>45</b>	-47.1%	\$425,677	<b>\$416,480</b>	-2.2%	\$420,970	<b>\$397,990</b>	-5.5%	135	<b>123</b>	-8.9%	1.4	<b>1.5</b>	5.5%
New Kent County	49	<b>29</b>	-40.8%	62	<b>51</b>	-17.7%	\$388,225	<b>\$442,246</b>	13.9%	\$353,633	<b>\$399,988</b>	13.1%	106	<b>117</b>	10.4%	1.8	<b>2.5</b>	40.3%
Charles City County	3	<b>6</b>	100.0%	2	<b>2</b>	0.0%	\$297,500	<b>\$188,000</b>	-36.8%	\$297,500	<b>\$188,000</b>	-36.8%	11	<b>11</b>	0.0%	2.5	<b>4.1</b>	62.5%

# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price TYD			Median Sales Price TYD			Active Listings YTD		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
James City County	1,838	<b>1,587</b>	-13.7%	1,825	<b>1,468</b>	-19.6%	\$462,506	<b>\$485,273</b>	4.9%	\$425,000	<b>\$436,000</b>	2.6%	190	<b>177</b>	-6.8%
Williamsburg	333	<b>352</b>	5.7%	287	<b>310</b>	8.0%	\$396,438	<b>\$398,848</b>	0.6%	\$350,000	<b>\$369,560</b>	5.6%	85	<b>24</b>	-71.8%
York County	996	<b>942</b>	-5.4%	1,165	<b>1,015</b>	-12.9%	\$398,957	<b>\$433,035</b>	8.5%	\$360,530	<b>\$405,465</b>	12.5%	135	<b>123</b>	-8.9%
New Kent County	911	<b>711</b>	-22.0%	720	<b>558</b>	-22.5%	\$401,671	<b>\$422,871</b>	5.3%	\$375,218	<b>\$390,000</b>	3.9%	106	<b>117</b>	10.4%
Charles City County	58	<b>59</b>	1.7%	51	<b>32</b>	-37.3%	\$308,292	<b>\$393,773</b>	27.7%	\$265,000	<b>\$274,000</b>	3.4%	11	<b>11</b>	0.0%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
James City County	46	<b>52</b>	13.0%	88	<b>82</b>	-6.8%	\$503,336	<b>\$493,405</b>	-2.0%	\$442,250	<b>\$465,000</b>	5.1%	150	<b>142</b>	-5.3%	1.2	<b>1.4</b>	20.5%
Williamsburg	19	<b>5</b>	-73.7%	12	<b>16</b>	33.3%	\$391,831	<b>\$368,308</b>	-6.0%	\$353,958	<b>\$337,000</b>	-4.8%	72	<b>15</b>	-79.2%	4.6	<b>0.9</b>	-80.8%
York County	37	<b>34</b>	-8.1%	67	<b>36</b>	-46.3%	\$448,815	<b>\$435,739</b>	-2.9%	\$444,790	<b>\$424,905</b>	-4.5%	105	<b>104</b>	-1.0%	1.5	<b>1.5</b>	5.2%
New Kent County	44	<b>28</b>	-36.4%	51	<b>41</b>	-19.6%	\$403,016	<b>\$472,501</b>	17.2%	\$375,665	<b>\$439,900</b>	17.1%	96	<b>112</b>	16.7%	1.8	<b>2.7</b>	47.8%
Charles City County	3	<b>6</b>	100.0%	2	<b>2</b>	0.0%	\$297,500	<b>\$188,000</b>	-36.8%	\$297,500	<b>\$188,000</b>	-36.8%	11	<b>11</b>	0.0%	2.5	<b>4.1</b>	62.5%



# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
James City County	1,546	<b>1,320</b>	-14.6%	1,500	<b>1,183</b>	-21.1%	\$494,218	<b>\$523,428</b>	5.9%	\$457,000	<b>\$470,000</b>	2.8%	150	<b>142</b>	-5.3%
Williamsburg	220	<b>246</b>	11.8%	186	<b>203</b>	9.1%	\$448,258	<b>\$434,182</b>	-3.1%	\$390,500	<b>\$403,410</b>	3.3%	72	<b>15</b>	-79.2%
York County	805	<b>749</b>	-7.0%	847	<b>805</b>	-5.0%	\$436,003	<b>\$462,993</b>	6.2%	\$415,000	<b>\$439,000</b>	5.8%	105	<b>104</b>	-1.0%
New Kent County	767	<b>641</b>	-16.4%	634	<b>492</b>	-22.4%	\$415,108	<b>\$438,352</b>	5.6%	\$385,990	<b>\$405,000</b>	4.9%	96	<b>112</b>	16.7%
Charles City County	58	<b>59</b>	1.7%	51	<b>32</b>	-37.3%	\$308,292	<b>\$393,773</b>	27.7%	\$265,000	<b>\$274,000</b>	3.4%	11	<b>11</b>	0.0%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
James City County	11	<b>15</b>	36.4%	15	<b>22</b>	46.7%	\$291,400	<b>\$350,200</b>	20.2%	\$305,000	<b>\$332,250</b>	8.9%	40	<b>35</b>	-12.5%	1.5	<b>1.5</b>	-1.0%
Williamsburg	7	<b>3</b>	-57.1%	10	<b>10</b>	0.0%	\$317,797	<b>\$366,093</b>	15.2%	\$291,778	<b>\$337,000</b>	15.5%	13	<b>9</b>	-30.8%	1.5	<b>1.0</b>	-33.4%
York County	3	<b>6</b>	100.0%	18	<b>9</b>	-50.0%	\$339,553	<b>\$339,442</b>	0.0%	\$343,685	<b>\$375,000</b>	9.1%	30	<b>19</b>	-36.7%	1.1	<b>1.1</b>	-3.2%
New Kent County	5	<b>1</b>	-80.0%	11	<b>10</b>	-9.1%	\$319,646	<b>\$318,202</b>	-0.5%	\$320,640	<b>\$329,423</b>	2.7%	10	<b>5</b>	-50.0%	1.4	<b>0.9</b>	-35.1%
Charles City County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
James City County	292	<b>267</b>	-8.6%	325	<b>285</b>	-12.3%	\$310,867	<b>\$328,018</b>	5.5%	\$300,000	<b>\$326,655</b>	8.9%	40	<b>35</b>	-12.5%
Williamsburg	113	<b>106</b>	-6.2%	101	<b>107</b>	5.9%	\$302,958	<b>\$331,813</b>	9.5%	\$291,778	<b>\$330,000</b>	13.1%	13	<b>9</b>	-30.8%
York County	191	<b>193</b>	1.0%	318	<b>210</b>	-34.0%	\$297,934	<b>\$317,911</b>	6.7%	\$305,000	<b>\$315,000</b>	3.3%	30	<b>19</b>	-36.7%
New Kent County	144	<b>70</b>	-51.4%	86	<b>66</b>	-23.3%	\$300,658	<b>\$306,879</b>	2.1%	\$290,000	<b>\$302,000</b>	4.1%	10	<b>5</b>	-50.0%
Charles City County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a



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