

# WAAR WILLIAMSBURG

## MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY  
VIRGINIA REALTORS®

# WAAR Market Indicators Report



## Key Market Trends: August 2024

- › **In the WAAR market, sales activity decreased for the fourth consecutive month.** In August, there were 271 sales in the region, 23.4% less than last year, which is 83 fewer sales. Home sales dropped in York County this month with 45 fewer sales (-36.0%) and in James City County with 21 fewer sales (-14.2%). Charles City County had one additional sale (+100.0%) this month.
- › **Pending sales activity continued to cool in the WAAR region.** There were 252 pending sales in August, 12 fewer sales than a year ago, dipping by 4.5%. The biggest decrease in pending sales occurred in York County with 16 fewer pending sales (-23.2%). Activity was up in James City County with seven additional pending sales (+5.6%).
- › **Median home price growth increased in the WAAR area again.** At \$435,000, the median sales price was 5.9% higher in the month of August compared to a year ago, a \$24,088 gain. In Williamsburg, the median price of a home was \$57,000 more than the previous year, jumping up by 19.0%.
- › **Inventory expanded as the number of active listings went up.** There were 665 listings at the end of August regionwide, 150 more listings on the market than the year before, increasing by 29.1%. The markets with the largest leap in listings were James City County with 68 additional listings (+31.2%) and York County with 64 more listings (+48.9%). Listing activity in Williamsburg decreased with 11 fewer listings than last August (-22.0%).



### WAAR Market Dashboard

YoY Chg	Aug-24	Indicator
▼ -23.4%	271	Sales
▼ -4.5%	252	Pending Sales
▲ 23.5%	373	New Listings
▲ 8.1%	\$480,600	Average List Price
▲ 8.1%	\$482,180	Average Sales Price
▲ 5.9%	\$435,000	Median Sales Price
▲ 6.5%	\$217	Average Price Per Square Foot
▼ -17.3%	\$130.7	Sold Dollar Volume (in millions)
▼ -0.5%	100.3%	Average Sold/Ask Price Ratio
▲ 14.1%	30	Average Days on Market
▲ 37.5%	11	Median Days on Market
▲ 29.1%	665	Active Listings
▲ 45.9%	2.5	Months of Supply

### INTEREST RATE TRACKER



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**Consumers Should Consult with a REALTOR®.**

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

**Identify a Professional to Manage the Procedure.**

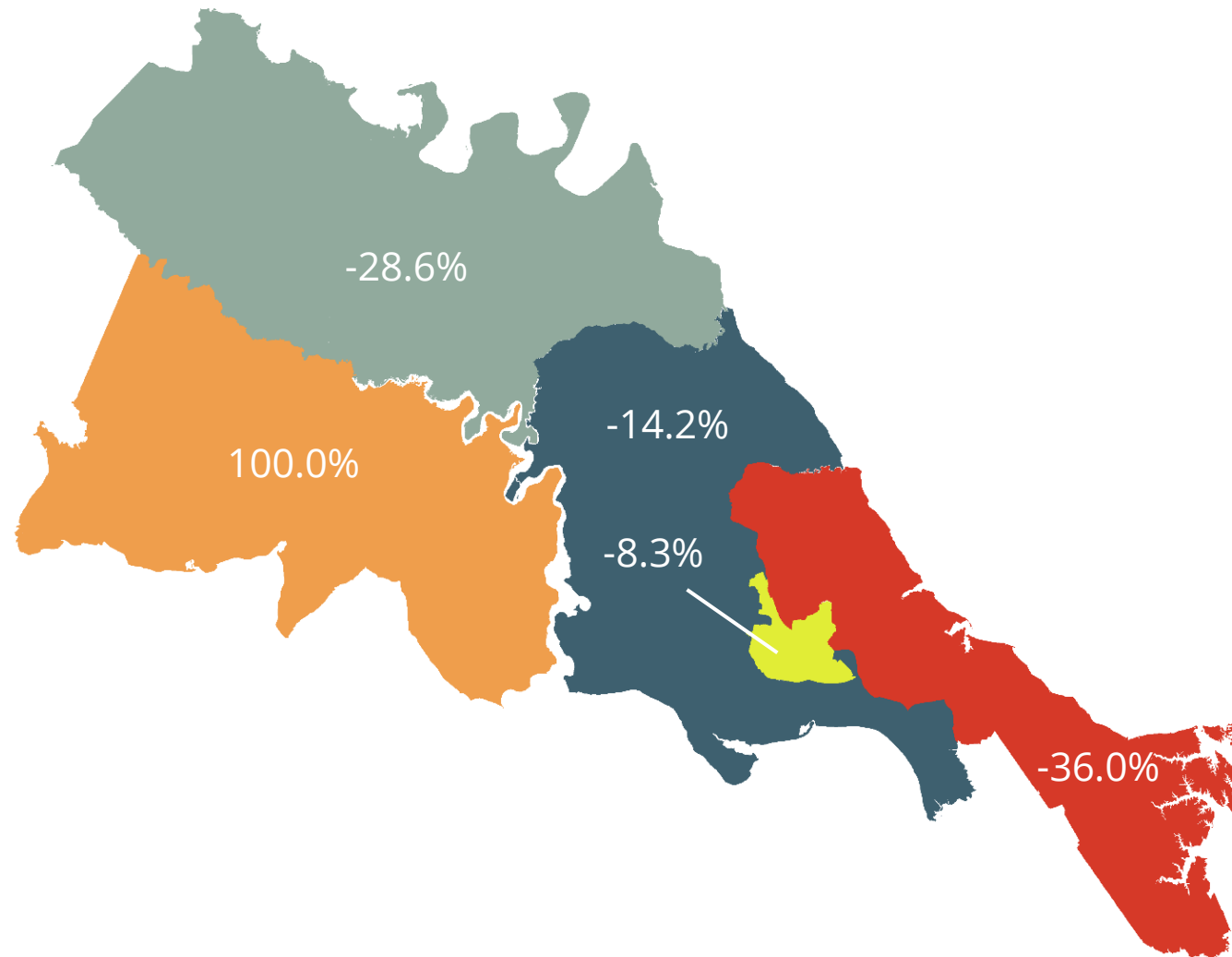
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

**Are You Ready to Buy or Sell Real Estate?**

Contact an experienced REALTOR®.



# Market Activity - WAAR Footprint



<i>Jurisdiction</i>	Total Sales		
	Aug-23	Aug-24	% Chg
Charles City County	1	2	100.0%
James City County	148	127	-14.2%
New Kent County	56	40	-28.6%
Williamsburg	24	22	-8.3%
York County	125	80	-36.0%
<b>WAAR</b>	<b>354</b>	<b>271</b>	<b>-23.4%</b>

# Total Market Overview



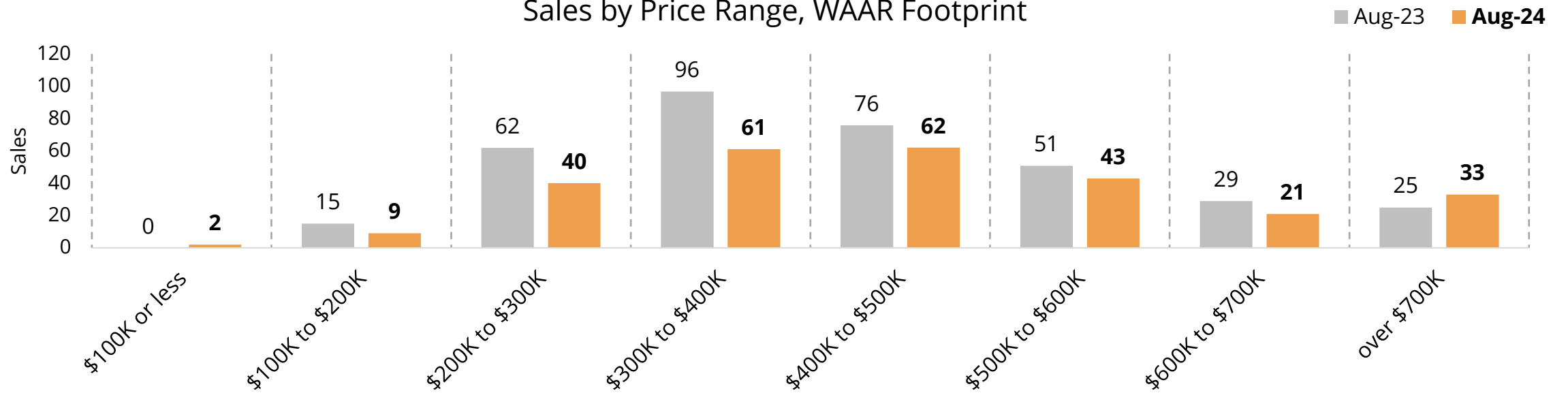
Key Metrics	2-year Trends			Aug-23	Aug-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Aug-22		Aug-24						
Sales				354	<b>271</b>	-23.4%	2,366	<b>2,168</b>	-8.4%
Pending Sales				264	<b>252</b>	-4.5%	2,089	<b>1,967</b>	-5.8%
New Listings				302	<b>373</b>	23.5%	2,684	<b>2,683</b>	-0.04%
Average List Price				\$444,660	<b>\$480,600</b>	8.1%	\$450,132	<b>\$477,845</b>	6.2%
Average Sales Price				\$446,247	<b>\$482,180</b>	8.1%	\$452,574	<b>\$479,206</b>	5.9%
Median Sales Price				\$410,913	<b>\$435,000</b>	5.9%	\$411,750	<b>\$429,935</b>	4.4%
Average Price Per Square Foot				\$203	<b>\$217</b>	6.5%	\$201	<b>\$212</b>	5.3%
Sold Dollar Volume (in millions)				\$158.0	<b>\$130.7</b>	-17.3%	\$1,071.8	<b>\$1,038.1</b>	-3.1%
Average Sold/Ask Price Ratio				100.8%	<b>100.3%</b>	-0.5%	100.8%	<b>100.4%</b>	-0.4%
Average Days on Market				26	<b>30</b>	14.1%	28	<b>30</b>	7.1%
Median Days on Market				8	<b>11</b>	37.5%	7	<b>10</b>	42.9%
Active Listings				515	<b>665</b>	29.1%	n/a	<b>n/a</b>	n/a
Months of Supply				1.7	<b>2.5</b>	45.9%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed September 15, 2024

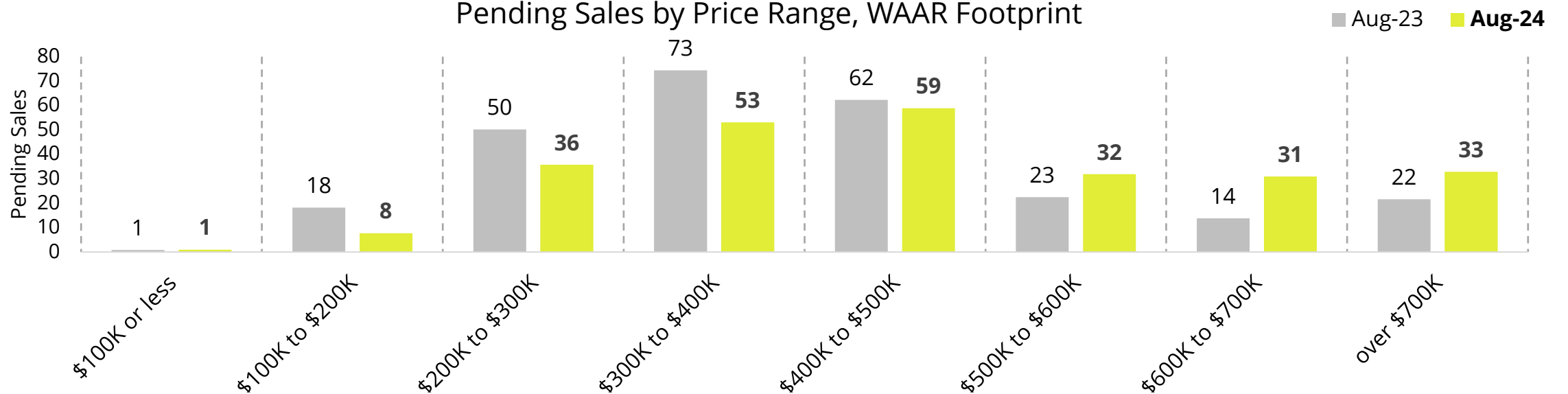
# Total Market by Price Range Overview



Sales by Price Range, WAAR Footprint



Pending Sales by Price Range, WAAR Footprint

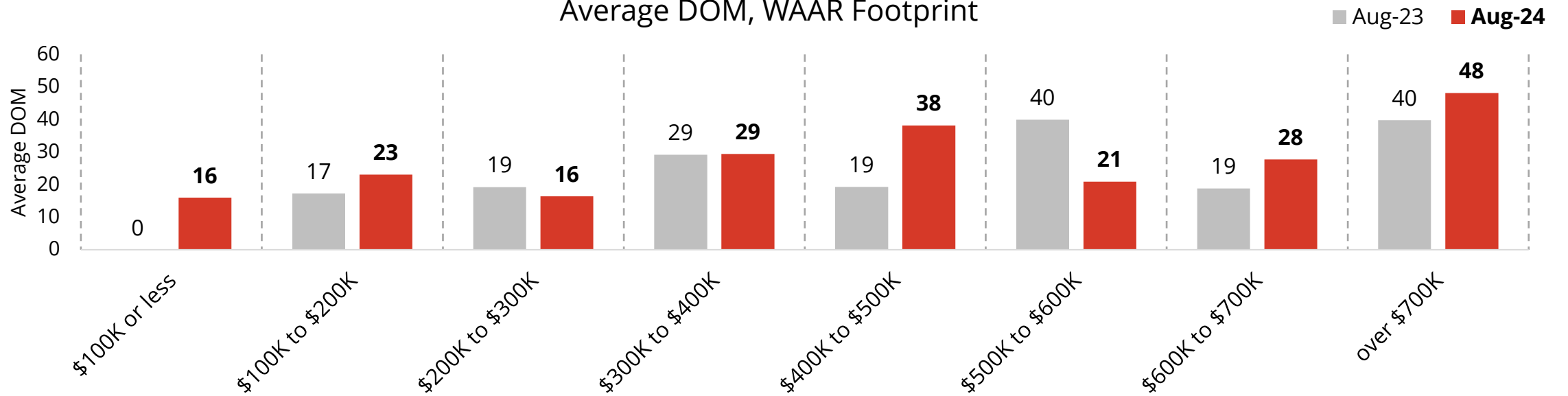


Source: Virginia REALTORS®, data accessed September 15, 2024

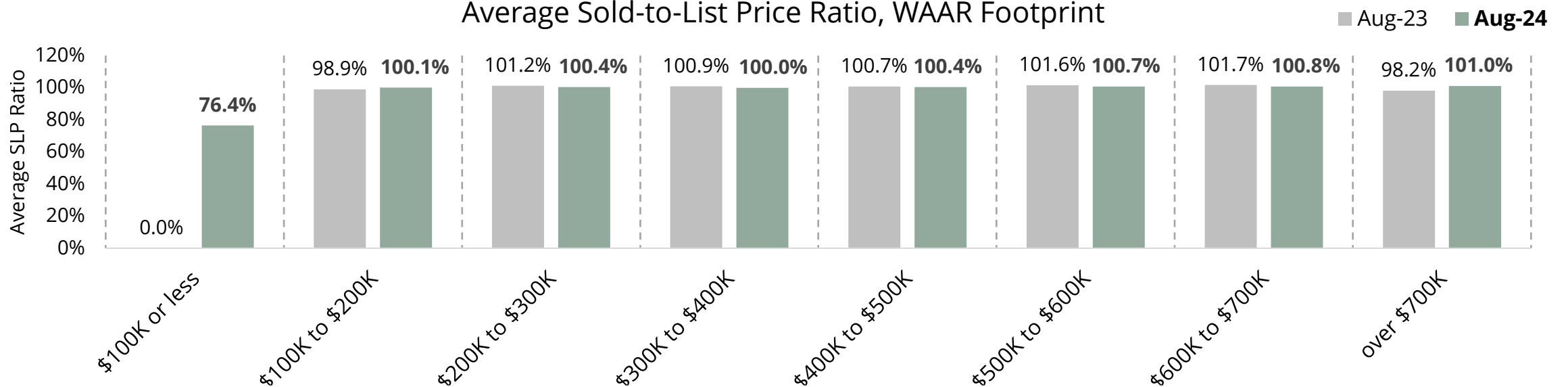
# Total Market by Price Range Overview



Average DOM, WAAR Footprint



Average Sold-to-List Price Ratio, WAAR Footprint



Source: Virginia REALTORS®, data accessed September 15, 2024

# Single-Family Detached Market Overview



Key Metrics	2-year Trends			Aug-23	Aug-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Aug-22		Aug-24						
Sales				288	<b>230</b>	-20.1%	1,916	<b>1,765</b>	-7.9%
Pending Sales				206	<b>211</b>	2.4%	1,749	<b>1,682</b>	-3.8%
New Listings				248	<b>310</b>	25.0%	2,217	<b>2,247</b>	1.4%
Average List Price				\$473,993	<b>\$505,617</b>	6.7%	\$482,582	<b>\$507,768</b>	5.2%
Average Sales Price				\$475,428	<b>\$507,370</b>	6.7%	\$485,074	<b>\$509,464</b>	5.0%
Median Sales Price				\$438,658	<b>\$461,801</b>	5.3%	\$442,000	<b>\$461,000</b>	4.3%
Average Price Per Square Foot				\$204	<b>\$217</b>	6.4%	\$203	<b>\$213</b>	4.9%
Sold Dollar Volume (in millions)				\$136.9	<b>\$116.7</b>	-14.8%	\$929.8	<b>\$897.9</b>	-3.4%
Average Sold/Ask Price Ratio				100.8%	<b>100.2%</b>	-0.5%	100.8%	<b>100.5%</b>	-0.3%
Average Days on Market				25	<b>29</b>	16.1%	27	<b>30</b>	11.4%
Median Days on Market				7	<b>10</b>	35.7%	7	<b>9</b>	28.6%
Active Listings				427	<b>557</b>	30.4%	n/a	<b>n/a</b>	n/a
Months of Supply				1.8	<b>2.6</b>	46.5%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed September 15, 2024



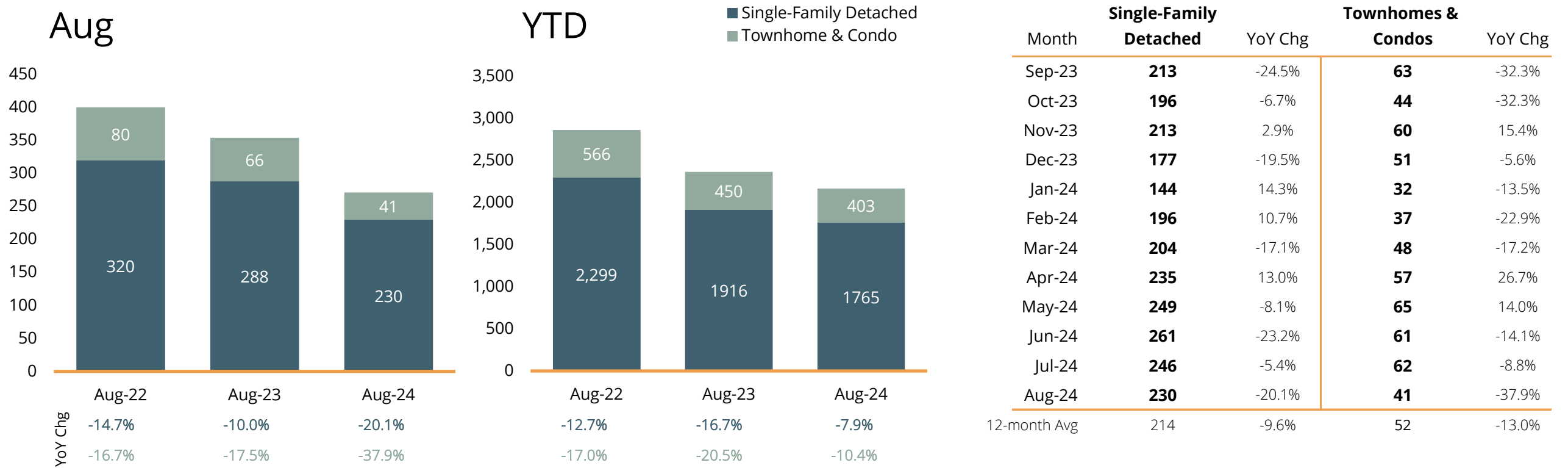
# Townhome & Condo Market Overview



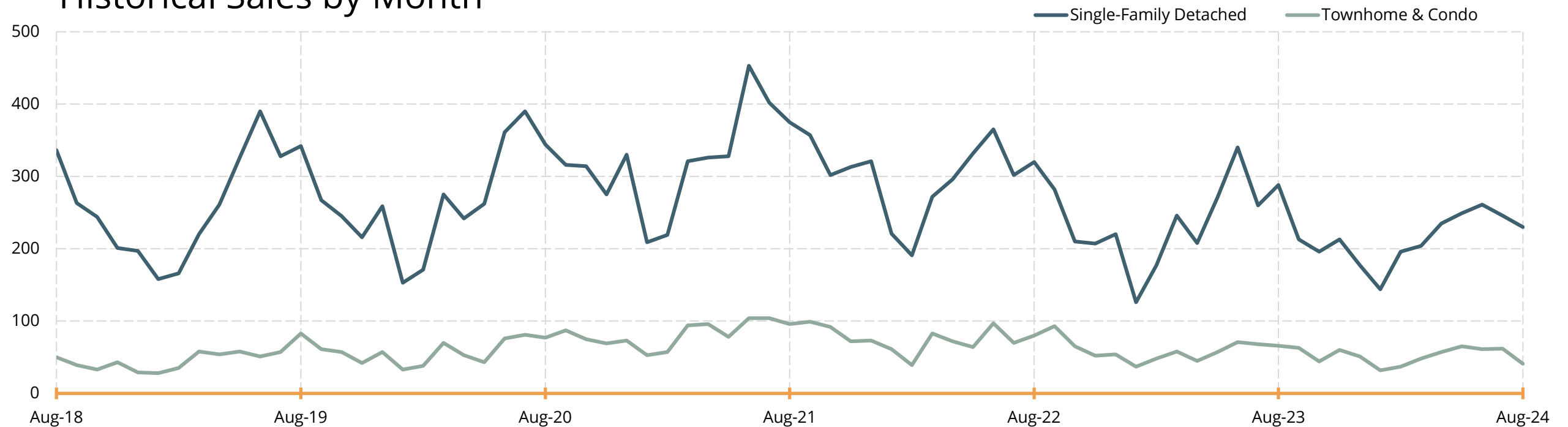
Key Metrics	2-year Trends		Aug-23	Aug-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Aug-22	Aug-24						
Sales			66	<b>41</b>	-37.9%	450	<b>403</b>	-10.4%
Pending Sales			58	<b>41</b>	-29.3%	340	<b>285</b>	-16.2%
New Listings			54	<b>63</b>	16.7%	467	<b>436</b>	-6.6%
Average List Price			\$316,663	<b>\$340,261</b>	7.5%	\$312,418	<b>\$348,375</b>	11.5%
Average Sales Price			\$318,912	<b>\$340,874</b>	6.9%	\$314,645	<b>\$348,290</b>	10.7%
Median Sales Price			\$307,500	<b>\$345,000</b>	12.2%	\$311,865	<b>\$345,000</b>	10.6%
Average Price Per Square Foot			\$195	<b>\$207</b>	6.4%	\$183	<b>\$198</b>	8.0%
Sold Dollar Volume (in millions)			\$21.0	<b>\$14.0</b>	-33.6%	\$142.0	<b>\$140.3</b>	-1.2%
Average Sold/Ask Price Ratio			100.8%	<b>100.4%</b>	-0.3%	100.9%	<b>100.1%</b>	-0.8%
Average Days on Market			31	<b>35</b>	10.5%	31	<b>28</b>	-9.5%
Median Days on Market			14	<b>18</b>	33.3%	10	<b>12</b>	20.0%
Active Listings			88	<b>108</b>	22.7%	n/a	<b>n/a</b>	n/a
Months of Supply			1.5	<b>2.1</b>	42.2%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed September 15, 2024

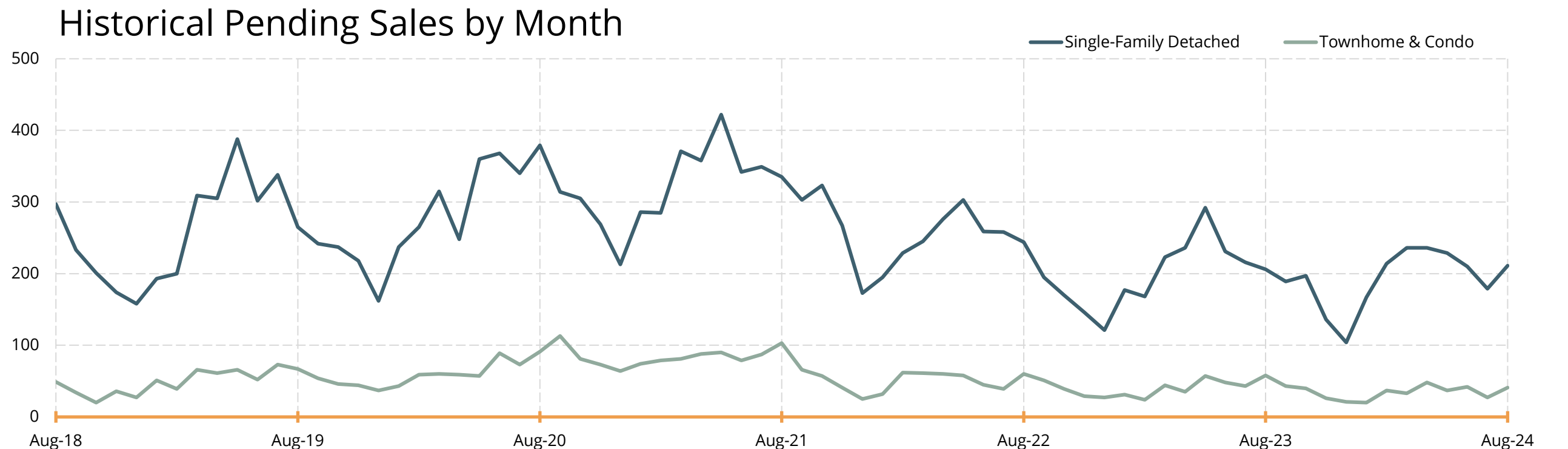
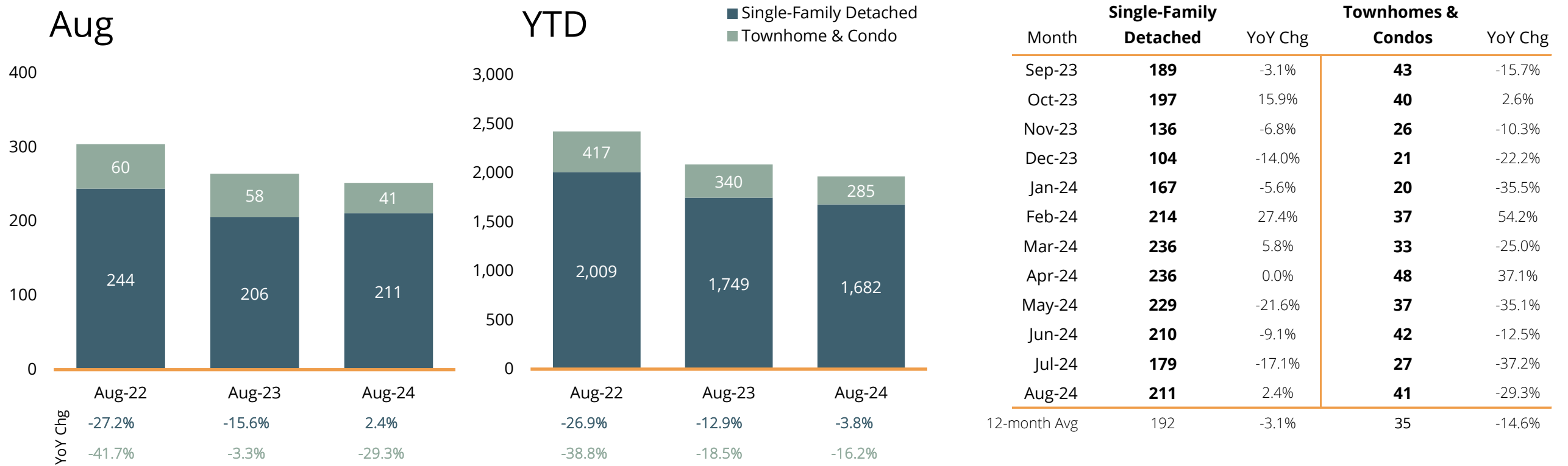
# Sales



## Historical Sales by Month

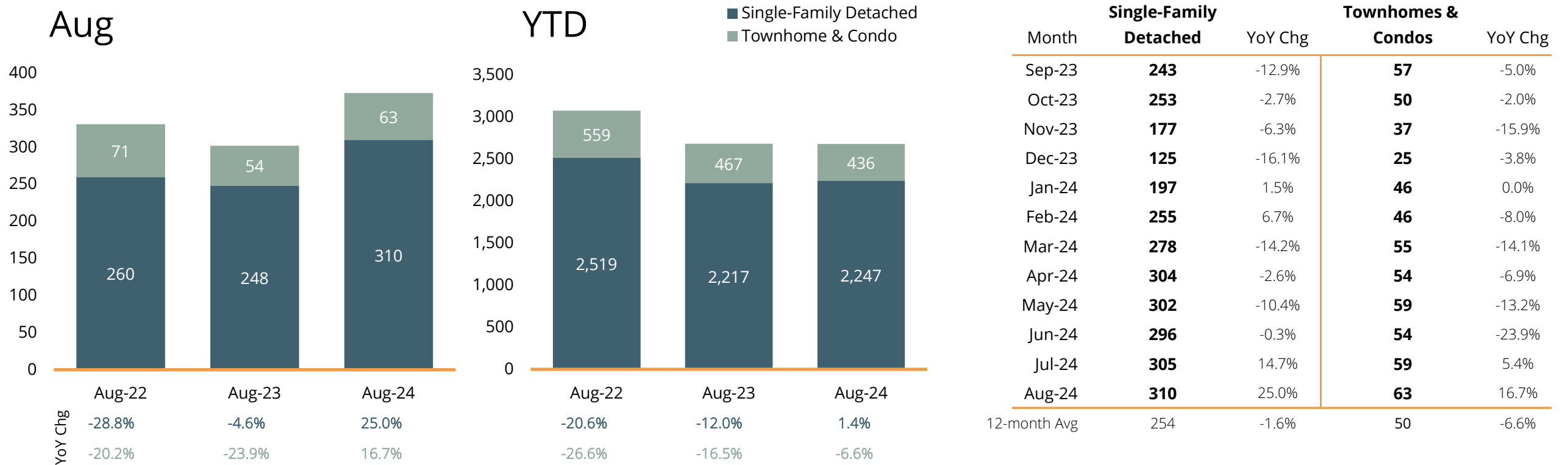


# Pending Sales

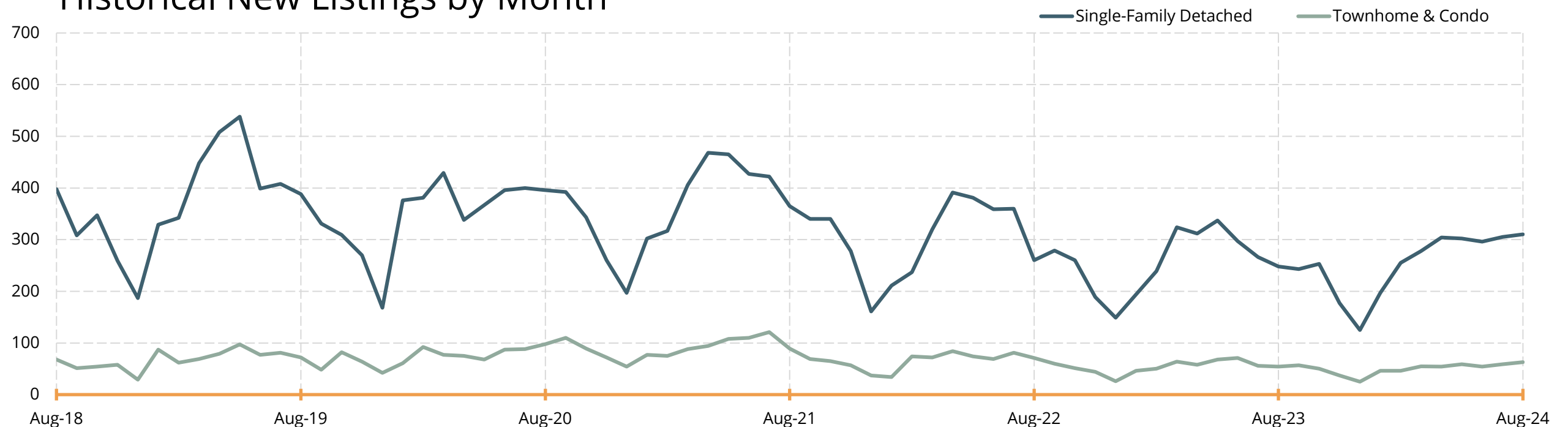


Source: Virginia REALTORS®, data accessed September 15, 2024

# New Listings

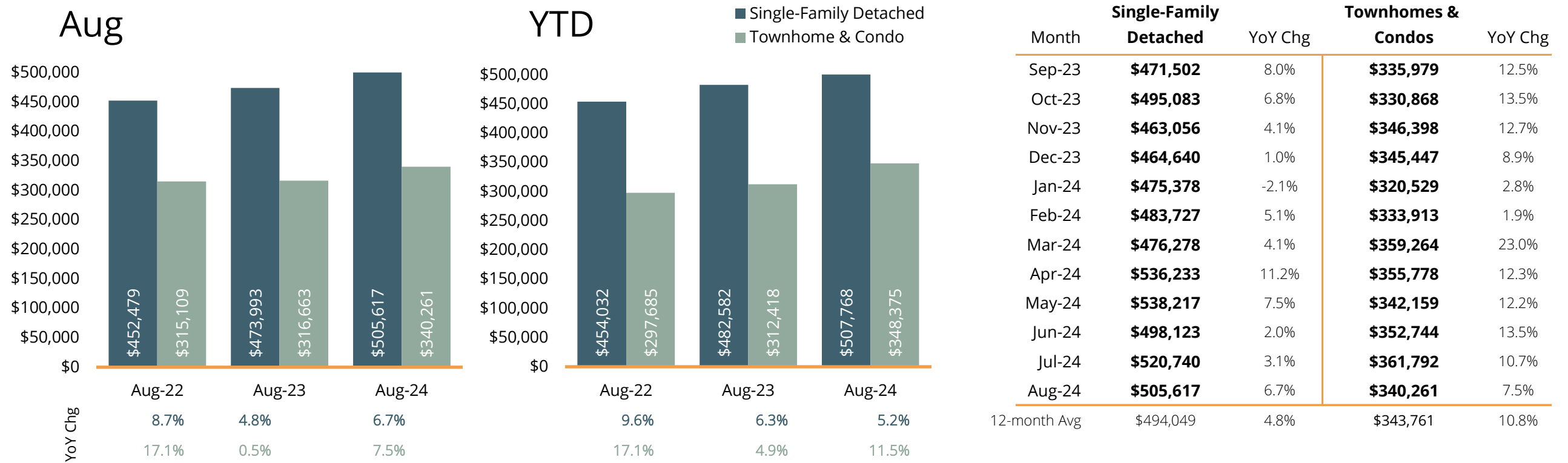


## Historical New Listings by Month

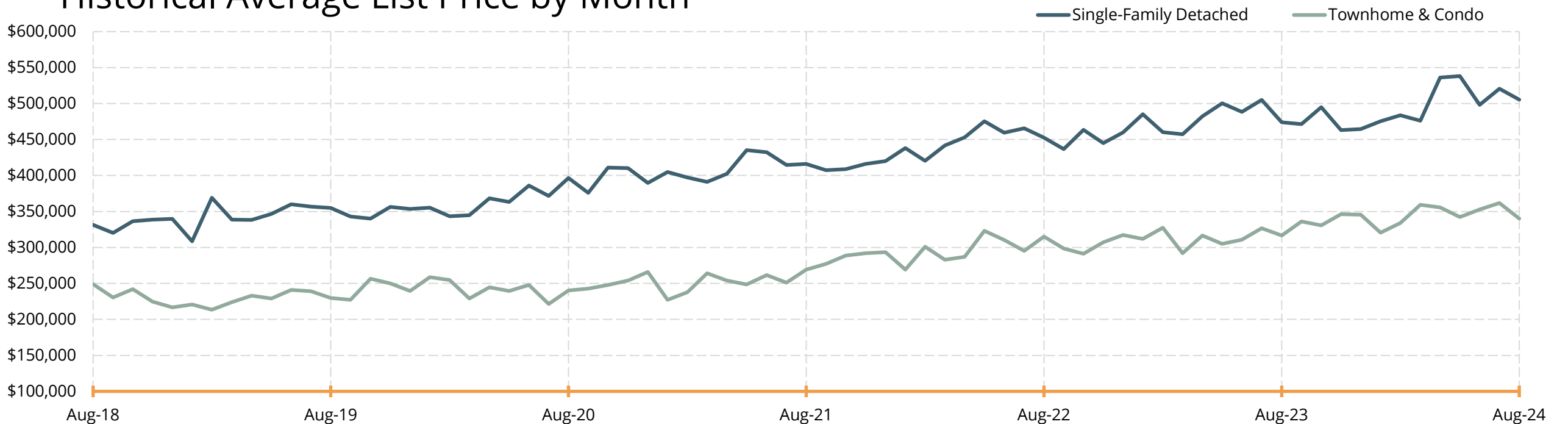


Source: Virginia REALTORS®, data accessed September 15, 2024

# Average List Price

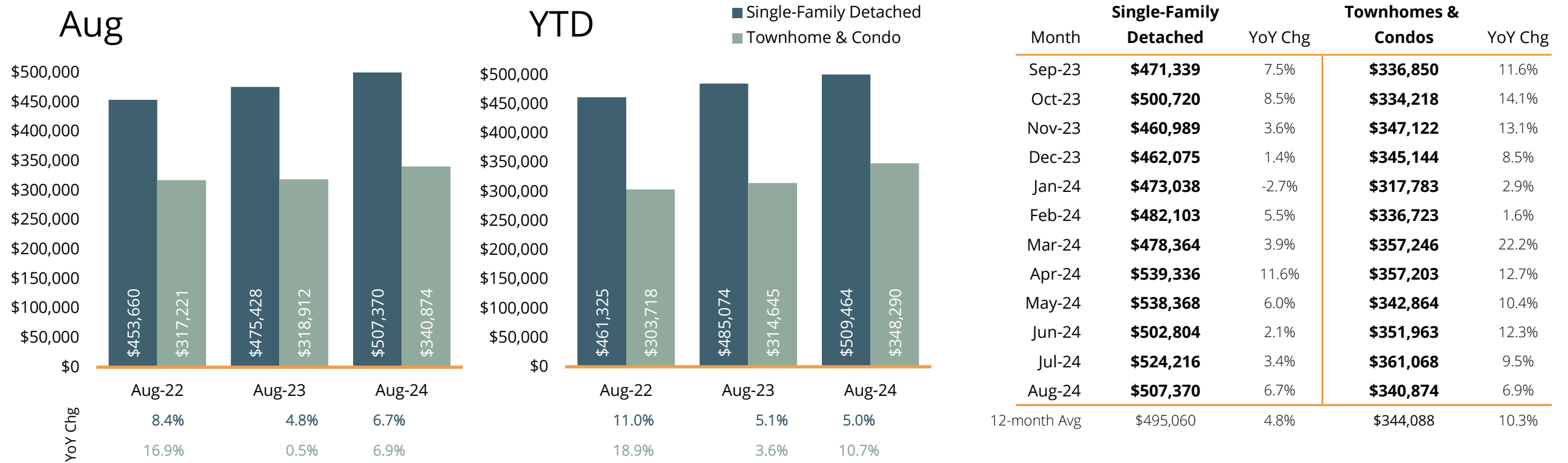


## Historical Average List Price by Month

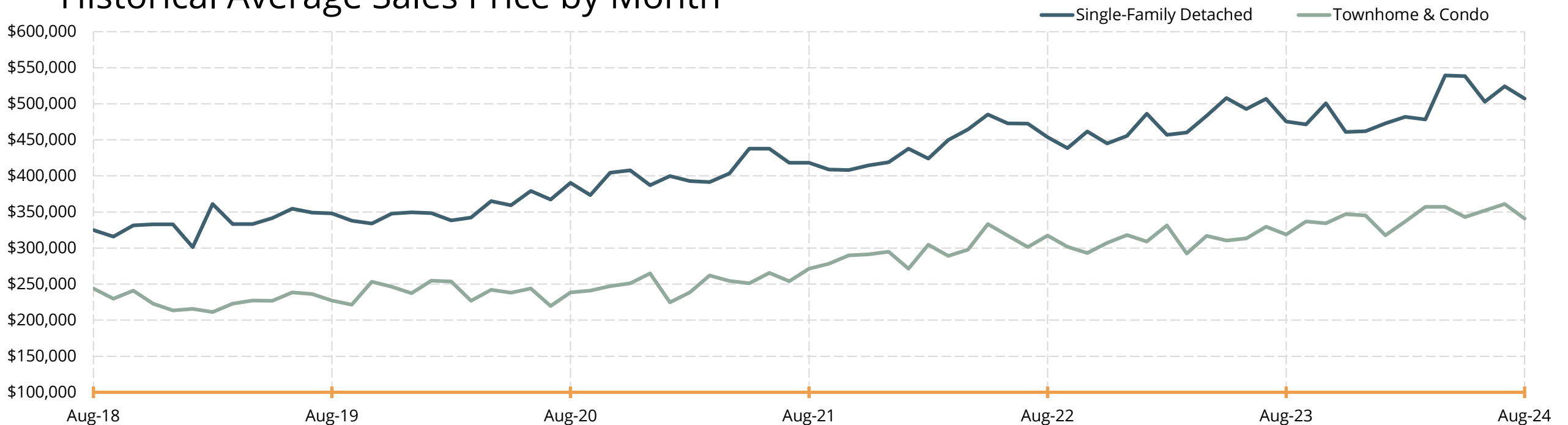


Source: Virginia REALTORS®, data accessed September 15, 2024

# Average Sales Price

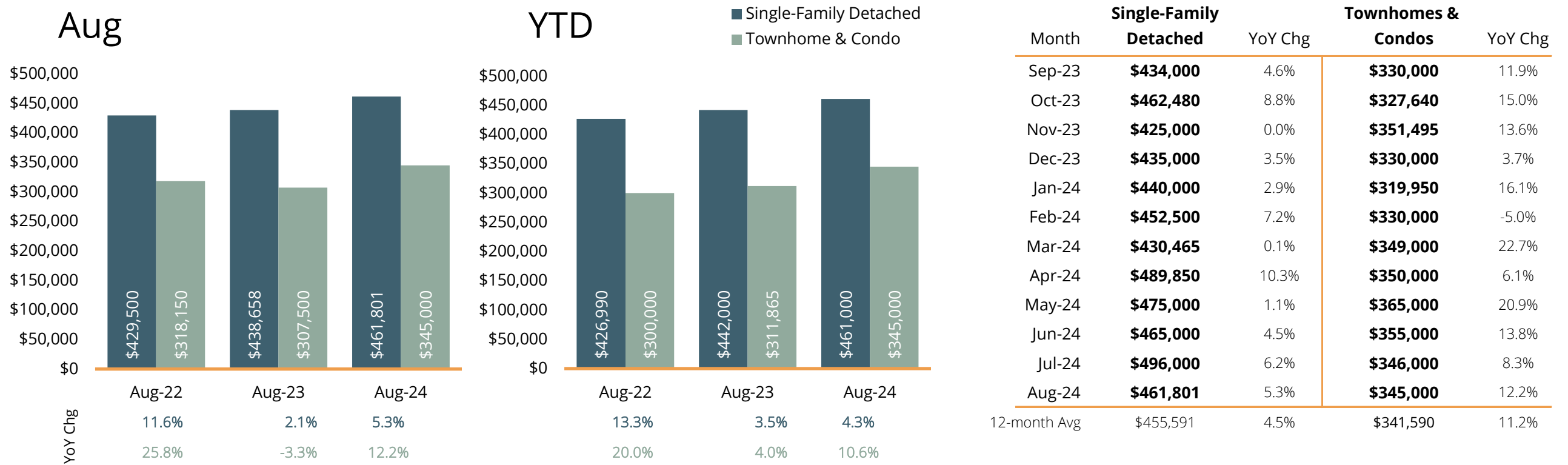


## Historical Average Sales Price by Month

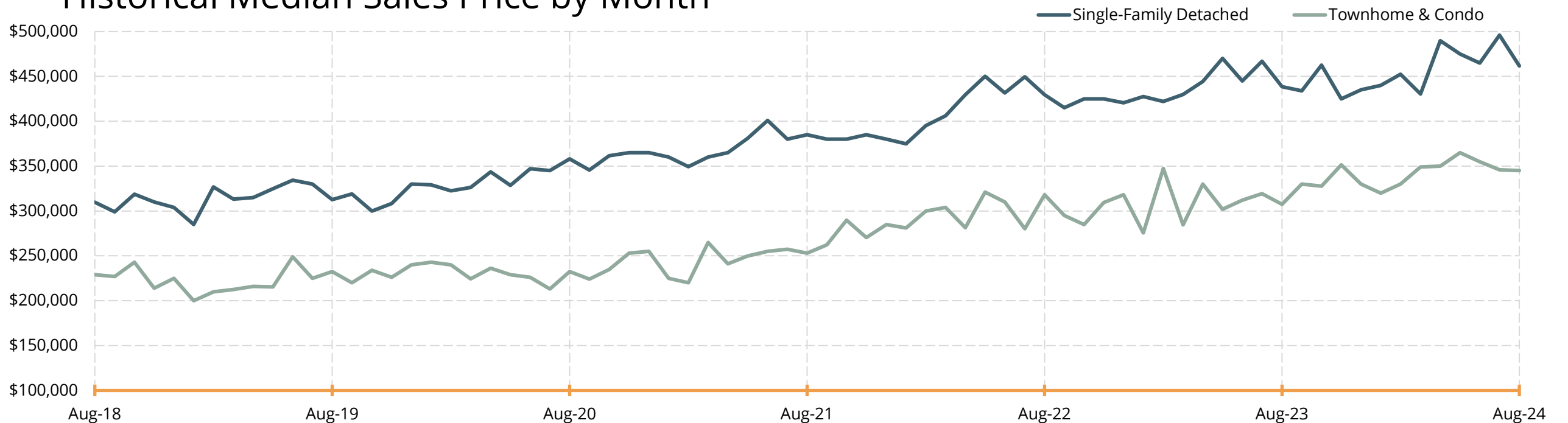


Source: Virginia REALTORS®, data accessed September 15, 2024

# Median Sales Price

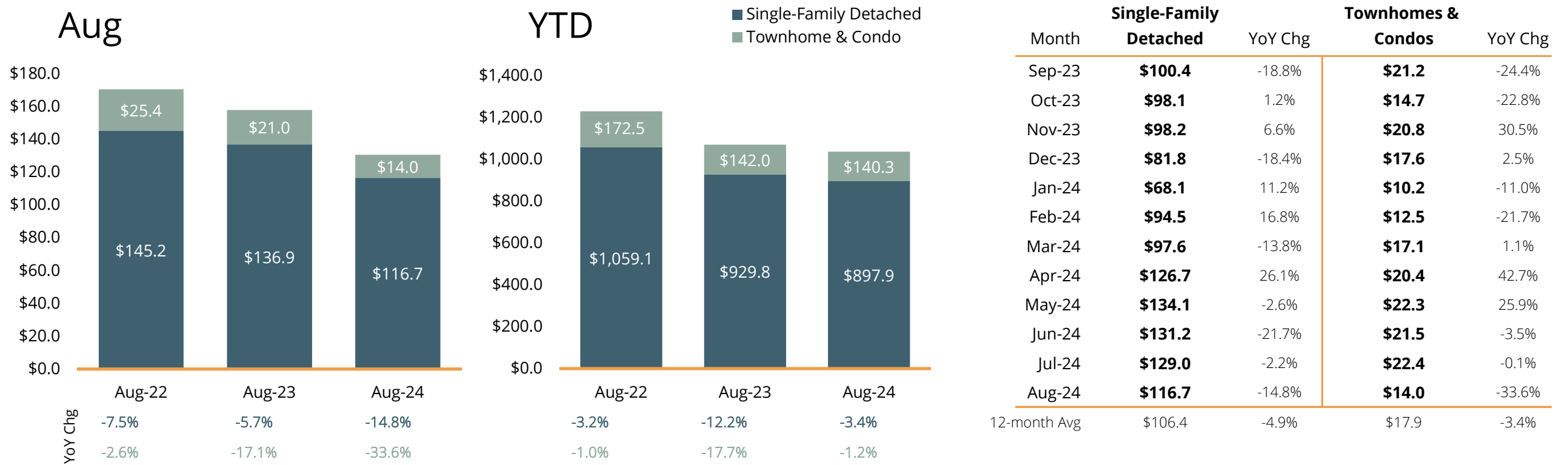


## Historical Median Sales Price by Month

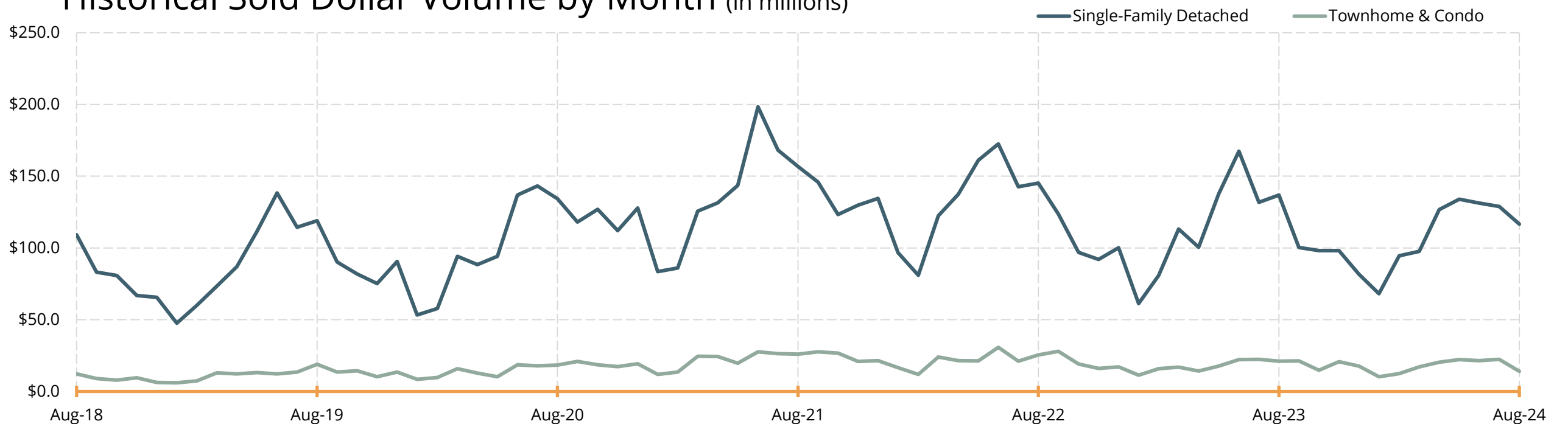


Source: Virginia REALTORS®, data accessed September 15, 2024

# Sold Dollar Volume (in millions)



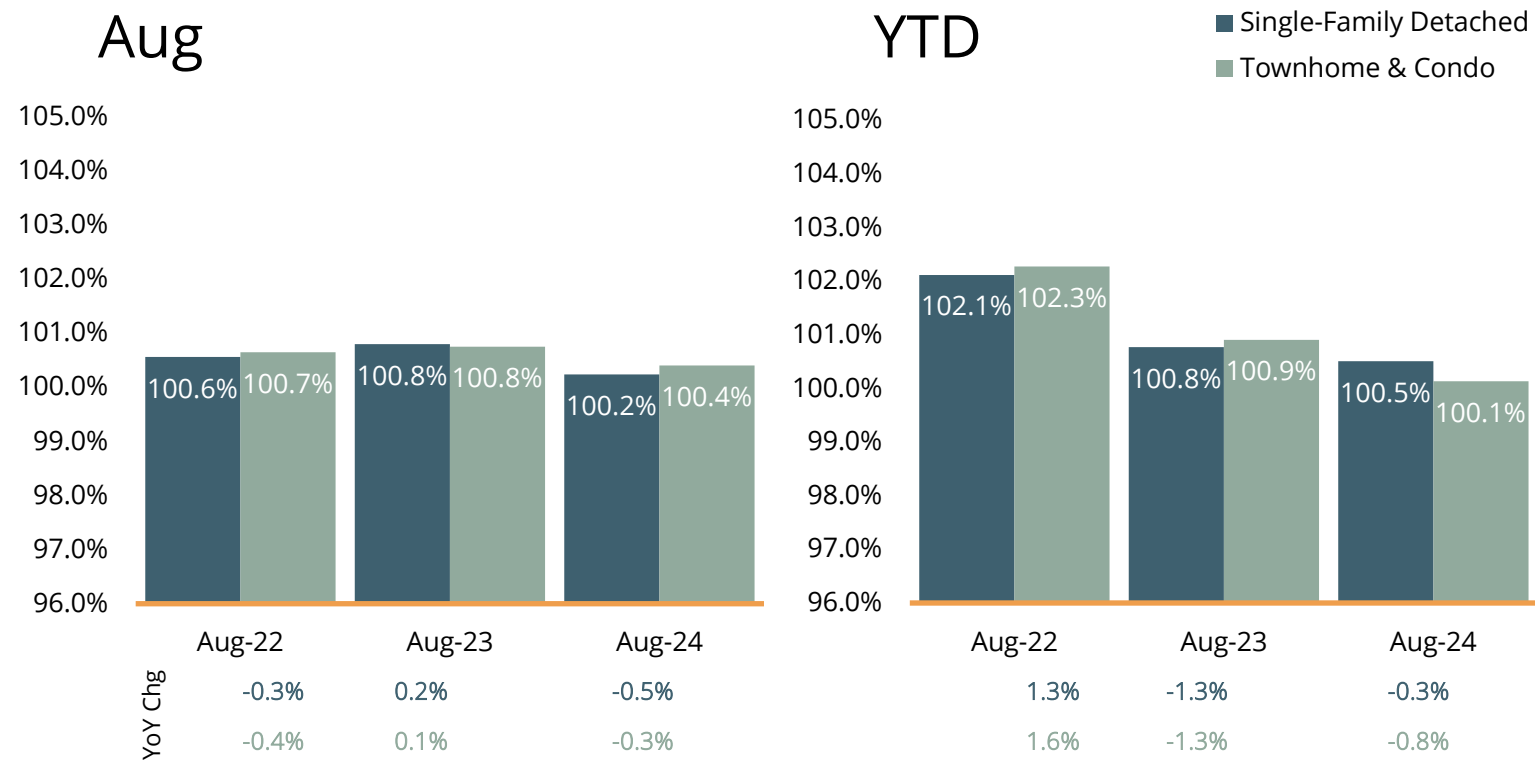
## Historical Sold Dollar Volume by Month (in millions)



Source: Virginia REALTORS®, data accessed September 15, 2024

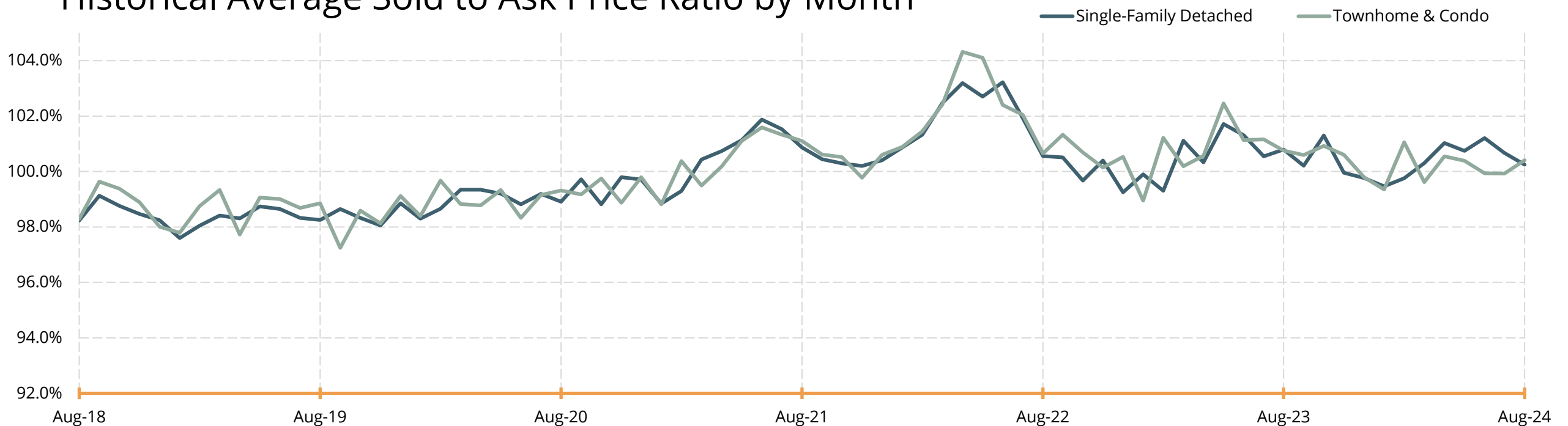


# Average Sold to Ask Price Ratio

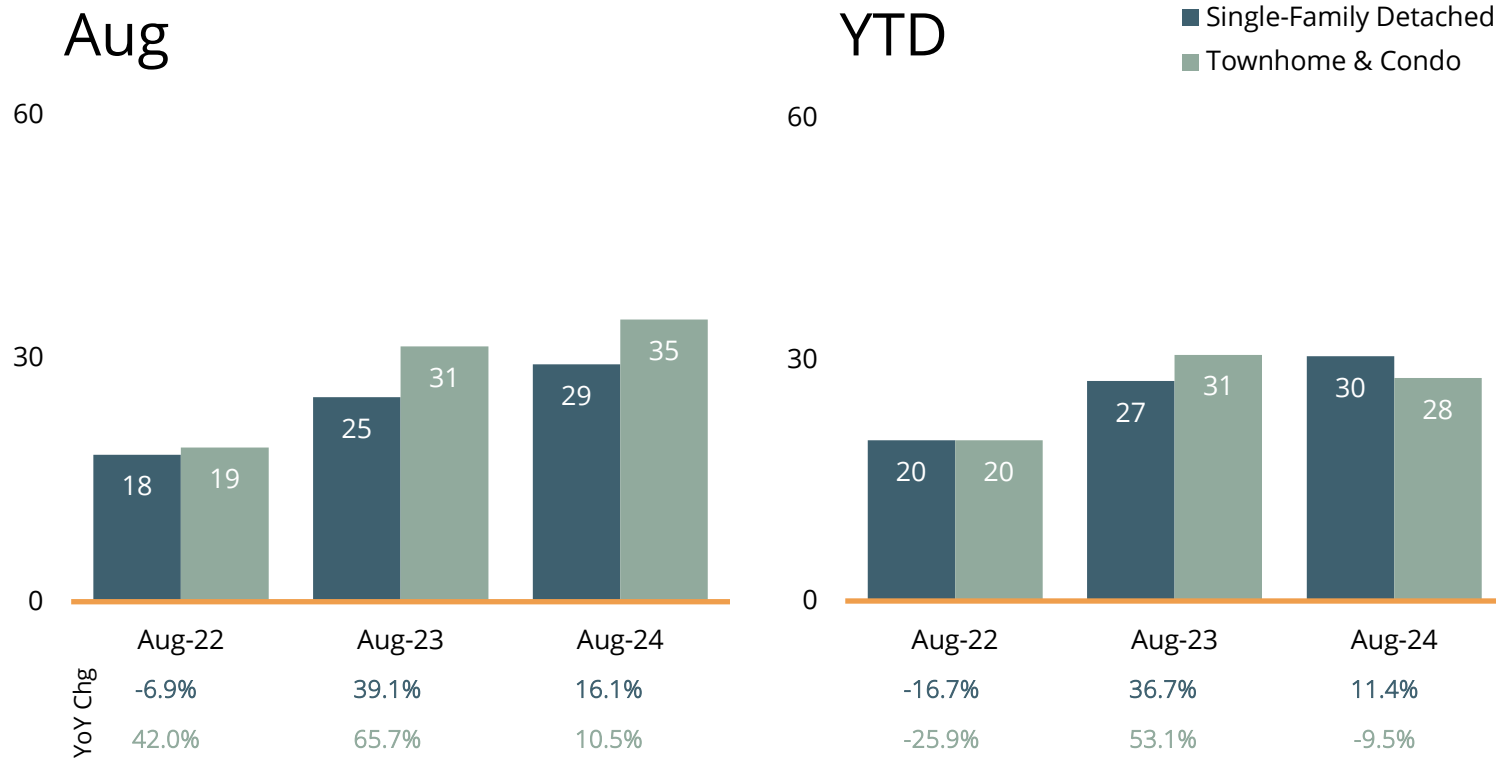


Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Sep-23	<b>100.2%</b>	-0.3%	<b>100.6%</b>	-0.7%
Oct-23	<b>101.3%</b>	1.6%	<b>100.9%</b>	0.2%
Nov-23	<b>100.0%</b>	-0.4%	<b>100.6%</b>	0.5%
Dec-23	<b>99.8%</b>	0.5%	<b>99.8%</b>	-0.7%
Jan-24	<b>99.5%</b>	-0.4%	<b>99.3%</b>	0.4%
Feb-24	<b>99.8%</b>	0.5%	<b>101.1%</b>	-0.2%
Mar-24	<b>100.3%</b>	-0.8%	<b>99.6%</b>	-0.6%
Apr-24	<b>101.0%</b>	0.7%	<b>100.6%</b>	0.0%
May-24	<b>100.7%</b>	-1.0%	<b>100.4%</b>	-2.0%
Jun-24	<b>101.2%</b>	-0.1%	<b>99.9%</b>	-1.2%
Jul-24	<b>100.7%</b>	0.1%	<b>99.9%</b>	-1.2%
Aug-24	<b>100.2%</b>	-0.5%	<b>100.4%</b>	-0.3%
12-month Avg	100.4%	0.0%	100.3%	-0.5%

## Historical Average Sold to Ask Price Ratio by Month

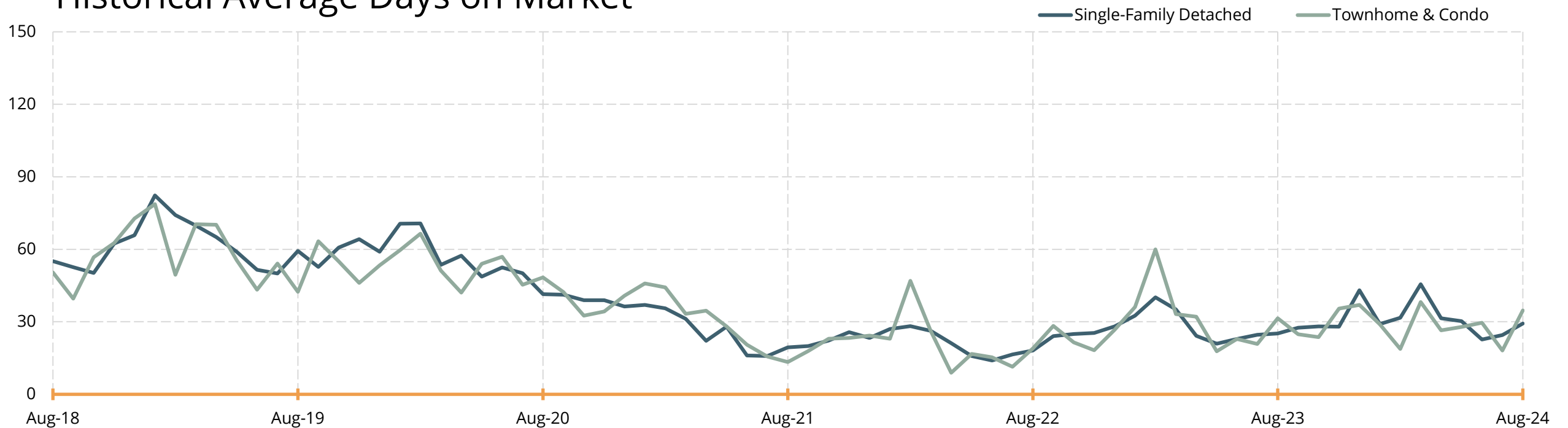


# Average Days on Market

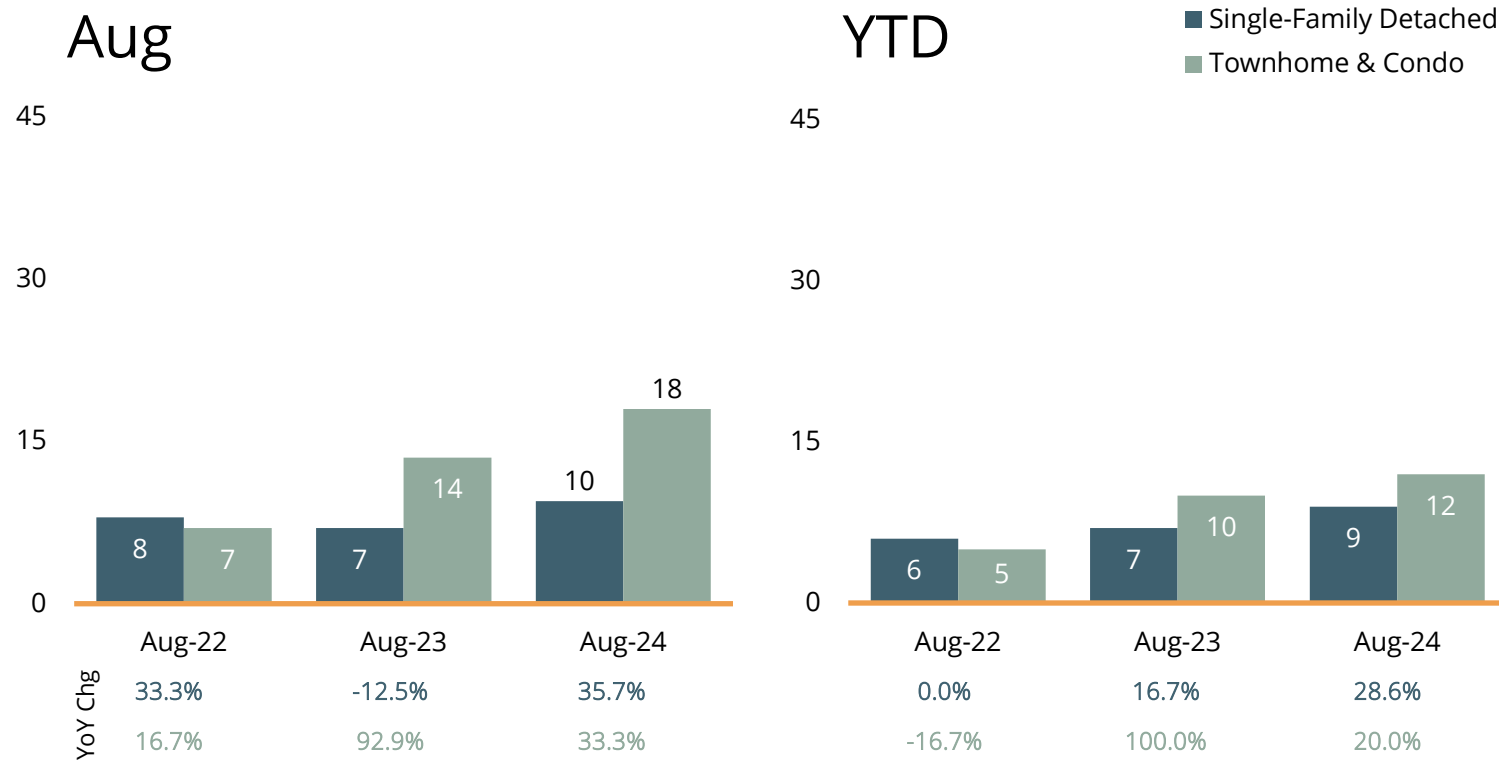


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Sep-23	<b>28</b>	14.1%	<b>25</b>	-12.1%
Oct-23	<b>28</b>	12.6%	<b>24</b>	10.1%
Nov-23	<b>28</b>	10.2%	<b>35</b>	94.0%
Dec-23	<b>43</b>	53.5%	<b>37</b>	38.4%
Jan-24	<b>29</b>	-10.5%	<b>29</b>	-19.7%
Feb-24	<b>32</b>	-20.9%	<b>19</b>	-68.8%
Mar-24	<b>46</b>	29.7%	<b>38</b>	15.2%
Apr-24	<b>31</b>	30.0%	<b>26</b>	-17.6%
May-24	<b>30</b>	44.3%	<b>28</b>	57.3%
Jun-24	<b>23</b>	-0.6%	<b>30</b>	29.5%
Jul-24	<b>25</b>	-0.1%	<b>18</b>	-13.1%
Aug-24	<b>29</b>	16.1%	<b>35</b>	10.5%
12-month Avg	31	13.2%	29	-1.5%

## Historical Average Days on Market

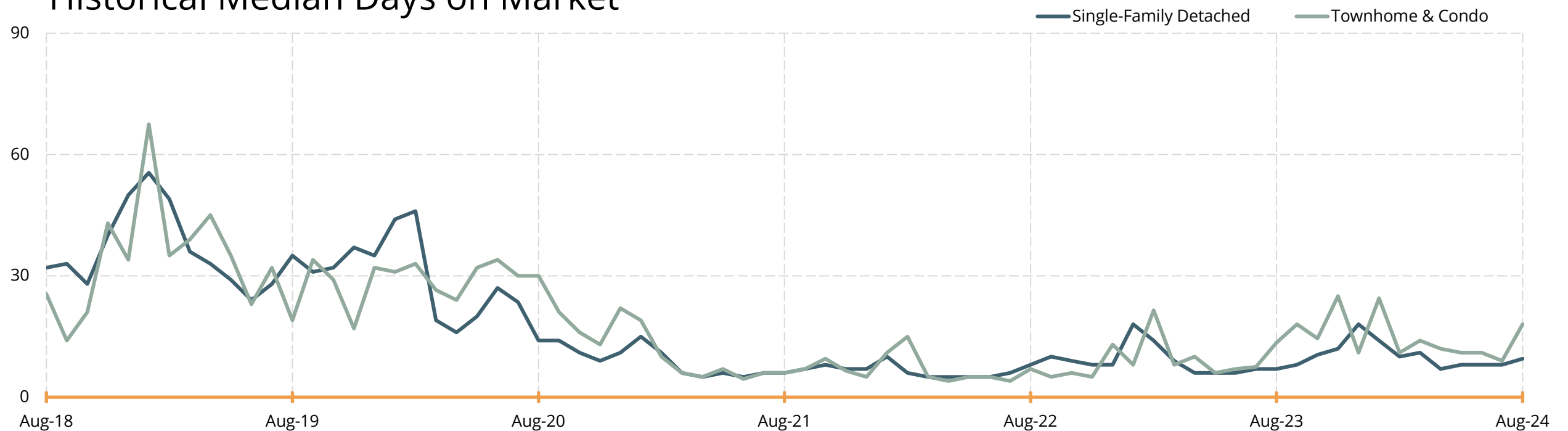


# Median Days on Market

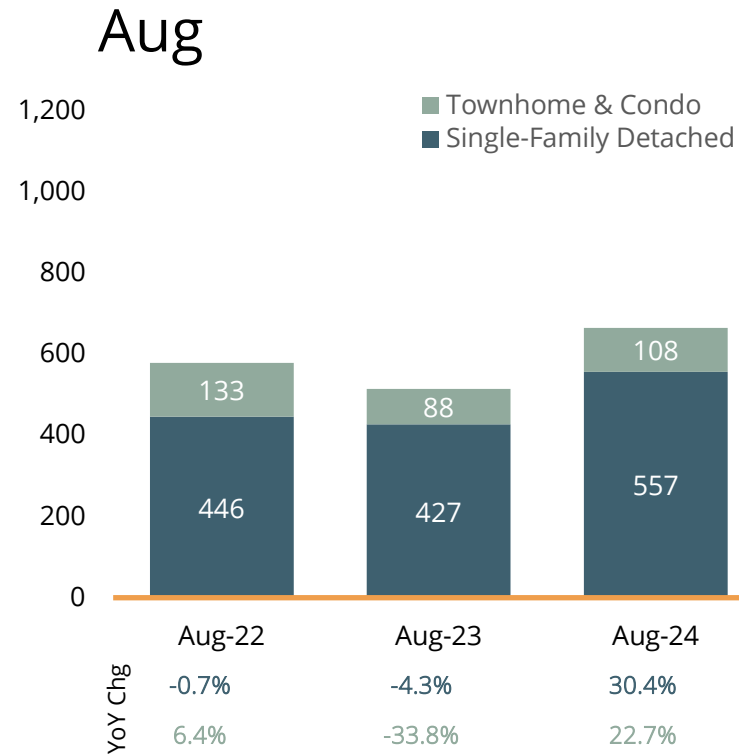


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Sep-23	8	-20.0%	18	260.0%
Oct-23	11	16.7%	15	141.7%
Nov-23	12	50.0%	25	400.0%
Dec-23	18	125.0%	11	-15.4%
Jan-24	14	-22.2%	25	206.3%
Feb-24	10	-28.6%	11	-48.8%
Mar-24	11	22.2%	14	75.0%
Apr-24	7	16.7%	12	20.0%
May-24	8	33.3%	11	83.3%
Jun-24	8	33.3%	11	57.1%
Jul-24	8	14.3%	9	20.0%
Aug-24	10	35.7%	18	33.3%
12-month Avg	10	14.8%	15	62.0%

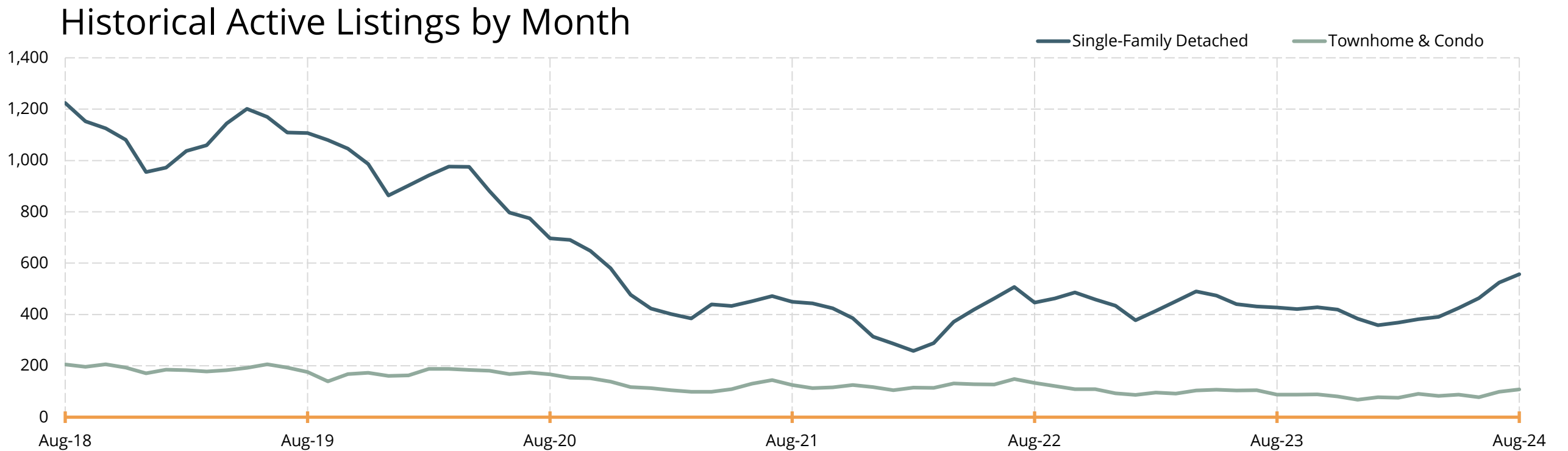
## Historical Median Days on Market



# Active Listings



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Sep-23	421	-9.1%	88	-27.3%
Oct-23	428	-11.9%	89	-18.3%
Nov-23	419	-8.7%	81	-25.7%
Dec-23	384	-11.5%	68	-26.9%
Jan-24	358	-5.3%	78	-10.3%
Feb-24	368	-11.1%	76	-20.8%
Mar-24	382	-15.3%	91	-1.1%
Apr-24	391	-20.2%	83	-20.2%
May-24	425	-10.3%	88	-17.8%
Jun-24	464	5.5%	78	-25.0%
Jul-24	524	21.6%	99	-5.7%
Aug-24	557	30.4%	108	22.7%
12-month Avg	427	-4.2%	86	-15.5%

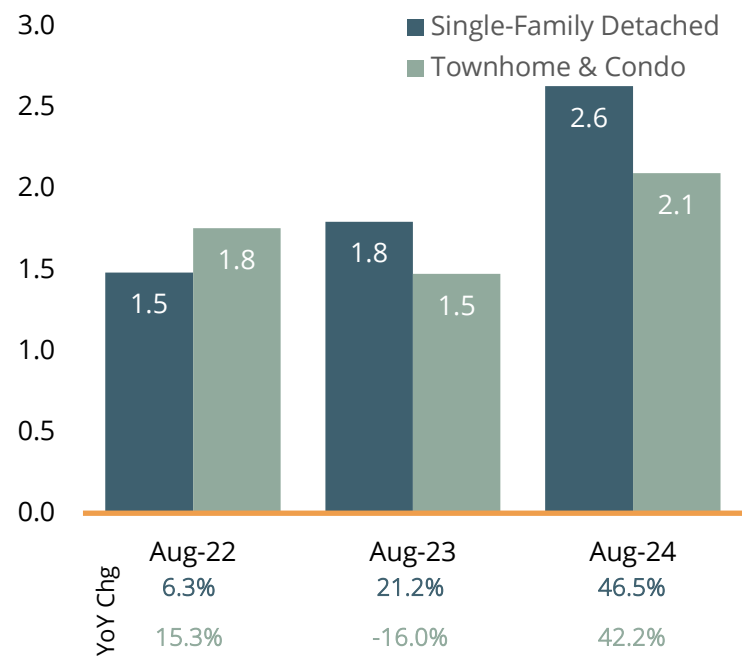


Source: Virginia REALTORS®, data accessed September 15, 2024

# Months of Supply

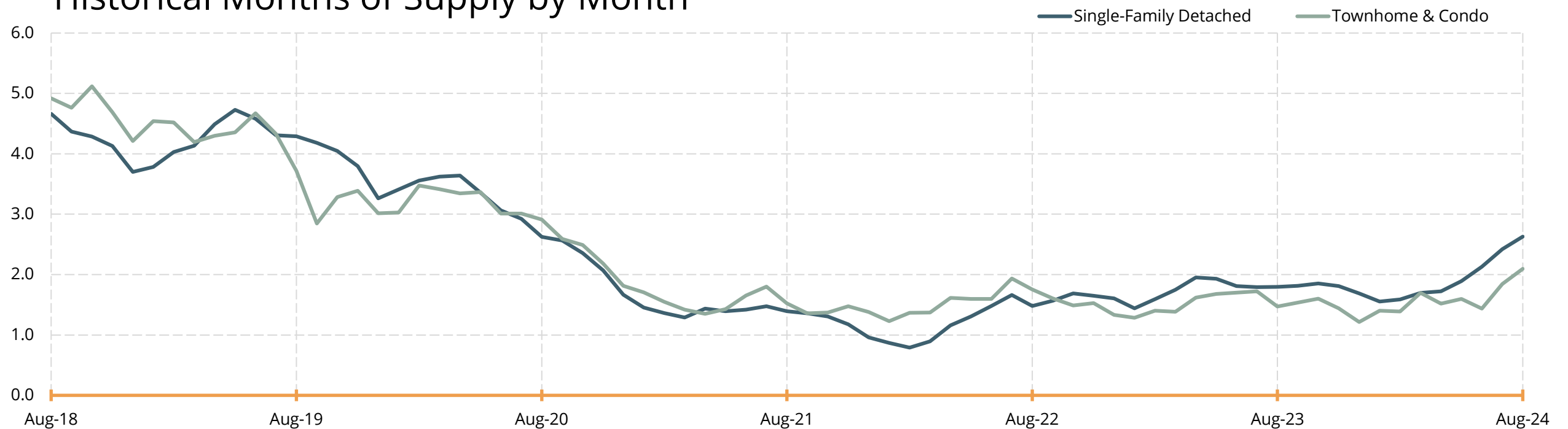


Aug



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Sep-23	1.8	15.7%	1.5	-4.3%
Oct-23	1.9	9.6%	1.6	7.5%
Nov-23	1.8	9.9%	1.4	-5.7%
Dec-23	1.7	5.1%	1.2	-8.9%
Jan-24	1.6	7.8%	1.4	9.1%
Feb-24	1.6	-0.3%	1.4	-0.8%
Mar-24	1.7	-2.8%	1.7	22.6%
Apr-24	1.7	-11.8%	1.5	-6.1%
May-24	1.9	-2.0%	1.6	-5.1%
Jun-24	2.1	17.8%	1.4	-15.6%
Jul-24	2.4	34.9%	1.8	7.0%
Aug-24	2.6	46.5%	2.1	42.2%
12-month Avg	1.9	10.8%	1.6	3.0%

## Historical Months of Supply by Month



Source: Virginia REALTORS®, data accessed September 15, 2024

# Area Overview - Total Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg
James City County	150	<b>176</b>	17.3%	148	<b>127</b>	-14.2%	\$486,178	<b>\$516,022</b>	6.1%	\$438,500	<b>\$472,500</b>	7.8%	218	<b>286</b>	31.2%	1.7	<b>2.3</b>	32.3%
Williamsburg	20	<b>23</b>	15.0%	24	<b>22</b>	-8.3%	\$328,273	<b>\$401,033</b>	22.2%	\$300,000	<b>\$357,000</b>	19.0%	50	<b>39</b>	-22.0%	2.0	<b>1.9</b>	-8.2%
York County	71	<b>100</b>	40.8%	125	<b>80</b>	-36.0%	\$420,348	<b>\$469,289</b>	11.6%	\$399,990	<b>\$434,000</b>	8.5%	131	<b>195</b>	48.9%	1.4	<b>2.7</b>	85.9%
New Kent County	60	<b>71</b>	18.3%	56	<b>40</b>	-28.6%	\$437,412	<b>\$451,782</b>	3.3%	\$406,750	<b>\$399,245</b>	-1.8%	107	<b>140</b>	30.8%	2.0	<b>3.4</b>	65.7%
Charles City County	1	<b>3</b>	200.0%	1	<b>2</b>	100.0%	\$1,100,000	<b>\$349,500</b>	-68.2%	\$1,100,000	<b>\$349,500</b>	-68.2%	9	<b>5</b>	-44.4%	2.7	<b>1.5</b>	-43.0%

# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price TYD			Median Sales Price TYD			Active Listings YTD		
	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg
James City County	1,142	<b>1,301</b>	13.9%	991	<b>1,039</b>	4.8%	\$491,910	<b>\$509,655</b>	3.6%	\$444,000	<b>\$445,000</b>	0.2%	218	<b>286</b>	31.2%
Williamsburg	278	<b>182</b>	-34.5%	206	<b>142</b>	-31.1%	\$388,141	<b>\$445,358</b>	14.7%	\$360,000	<b>\$400,000</b>	11.1%	50	<b>39</b>	-22.0%
York County	703	<b>718</b>	2.1%	773	<b>642</b>	-16.9%	\$434,270	<b>\$451,276</b>	3.9%	\$408,000	<b>\$417,500</b>	2.3%	131	<b>195</b>	48.9%
New Kent County	525	<b>442</b>	-15.8%	373	<b>313</b>	-16.1%	\$422,106	<b>\$467,272</b>	10.7%	\$390,550	<b>\$430,000</b>	10.1%	107	<b>140</b>	30.8%
Charles City County	36	<b>40</b>	11.1%	23	<b>32</b>	39.1%	\$450,280	<b>\$329,589</b>	-26.8%	\$270,000	<b>\$290,000</b>	7.4%	9	<b>5</b>	-44.4%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg
James City County	120	<b>145</b>	20.8%	123	<b>105</b>	-14.6%	\$519,896	<b>\$550,443</b>	5.9%	\$462,500	<b>\$488,000</b>	5.5%	177	<b>235</b>	32.8%	1.8	<b>2.4</b>	35.4%
Williamsburg	11	<b>9</b>	-18.2%	14	<b>13</b>	-7.1%	\$337,437	<b>\$468,323</b>	38.8%	\$306,250	<b>\$445,000</b>	45.3%	33	<b>23</b>	-30.3%	2.1	<b>1.7</b>	-17.7%
York County	60	<b>88</b>	46.7%	100	<b>71</b>	-29.0%	\$445,914	<b>\$483,831</b>	8.5%	\$432,808	<b>\$449,900</b>	3.9%	106	<b>165</b>	55.7%	1.5	<b>2.8</b>	91.5%
New Kent County	56	<b>65</b>	16.1%	50	<b>39</b>	-22.0%	\$451,214	<b>\$455,366</b>	0.9%	\$428,913	<b>\$399,500</b>	-6.9%	102	<b>129</b>	26.5%	2.2	<b>3.4</b>	53.8%
Charles City County	1	<b>3</b>	200.0%	1	<b>2</b>	100.0%	\$1,100,000	<b>\$349,500</b>	-68.2%	\$1,100,000	<b>\$349,500</b>	-68.2%	9	<b>5</b>	-44.4%	2.7	<b>1.5</b>	-43.0%



# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg
James City County	964	<b>1,085</b>	12.6%	808	<b>837</b>	3.6%	\$531,355	<b>\$546,792</b>	2.9%	\$475,000	<b>\$486,010</b>	2.3%	177	<b>235</b>	32.8%
Williamsburg	198	<b>120</b>	-39.4%	136	<b>91</b>	-33.1%	\$427,014	<b>\$503,917</b>	18.0%	\$384,000	<b>\$454,950</b>	18.5%	33	<b>23</b>	-30.3%
York County	555	<b>599</b>	7.9%	617	<b>513</b>	-16.9%	\$464,580	<b>\$479,206</b>	3.1%	\$438,353	<b>\$450,000</b>	2.7%	106	<b>165</b>	55.7%
New Kent County	464	<b>403</b>	-13.1%	332	<b>292</b>	-12.0%	\$437,652	<b>\$478,574</b>	9.4%	\$405,000	<b>\$445,250</b>	9.9%	102	<b>129</b>	26.5%
Charles City County	36	<b>40</b>	11.1%	23	<b>32</b>	39.1%	\$450,280	<b>\$329,589</b>	-26.8%	\$270,000	<b>\$290,000</b>	7.4%	9	<b>5</b>	-44.4%

Source: Virginia REALTORS®, data accessed September 15, 2024

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg
James City County	30	<b>31</b>	3.3%	25	<b>22</b>	-12.0%	\$320,288	<b>\$351,736</b>	9.8%	\$296,000	<b>\$347,450</b>	17.4%	41	<b>51</b>	24.4%	1.7	<b>2.0</b>	19.9%
Williamsburg	9	<b>14</b>	55.6%	10	<b>9</b>	-10.0%	\$315,443	<b>\$303,836</b>	-3.7%	\$290,000	<b>\$300,000</b>	3.4%	17	<b>16</b>	-5.9%	2.0	<b>2.2</b>	10.2%
York County	11	<b>12</b>	9.1%	25	<b>9</b>	-64.0%	\$318,087	<b>\$354,568</b>	11.5%	\$317,400	<b>\$380,000</b>	19.7%	25	<b>30</b>	20.0%	1.2	<b>2.0</b>	58.7%
New Kent County	4	<b>6</b>	50.0%	6	<b>1</b>	-83.3%	\$322,397	<b>\$312,000</b>	-3.2%	\$326,503	<b>\$312,000</b>	-4.4%	5	<b>11</b>	120.0%	0.7	<b>2.9</b>	287.4%
Charles City County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg	Aug-23	Aug-24	% chg
James City County	178	<b>216</b>	21.3%	183	<b>202</b>	10.4%	\$319,711	<b>\$358,694</b>	12.2%	\$321,000	<b>\$349,450</b>	8.9%	41	<b>51</b>	24.4%
Williamsburg	80	<b>62</b>	-22.5%	70	<b>51</b>	-27.1%	\$313,680	<b>\$342,019</b>	9.0%	\$303,000	<b>\$350,000</b>	15.5%	17	<b>16</b>	-5.9%
York County	148	<b>119</b>	-19.6%	156	<b>129</b>	-17.3%	\$314,195	<b>\$340,853</b>	8.5%	\$315,000	<b>\$345,000</b>	9.5%	25	<b>30</b>	20.0%
New Kent County	61	<b>39</b>	-36.1%	41	<b>21</b>	-48.8%	\$295,511	<b>\$310,111</b>	4.9%	\$283,500	<b>\$312,000</b>	10.1%	5	<b>11</b>	120.0%
Charles City County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a

Source: Virginia REALTORS®, data accessed September 15, 2024



The Virginia REALTORS® association is the largest professional trade association in Virginia, representing 35,000 REALTORS® engaged in the residential and commercial real estate business. The Virginia REALTORS® association serves as the advocate for homeownership and private property rights and represents the interests of real estate professionals and property owners in the Commonwealth of Virginia.

NOTE: The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict code of ethics.

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The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.