

# WAAR WILLIAMSBURG

## MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY  
VIRGINIA REALTORS®

# WAAR Market Indicators Report



## Key Market Trends: December 2024

- Sales activity in the WAAR market increased in December.** There were 243 homes sales across the region, 15 more sales than a year earlier, a 6.6% uptick in activity. York County contributed to most of the sales growth this month with 31 more sales than the year before (+68.9%). The two markets with the biggest decrease in sales were Williamsburg with 11 fewer sales (-42.3%) and New Kent County with 10 fewer sales than last year (-19.6%).
- For the fourth consecutive month, pending sales activity surged in the WAAR area.** There were 155 pending sales in the month of December, a 24.0% increase, which is 30 additional pending sales. Across all local markets, York County experienced the most significant rise in pending sales (+22 pending sales) followed by James City County (+8 pending sales. Charles City County (-4 pending sales) and Williamsburg (-2 pending sales) had a dip in activity this month.
- There was moderate price growth in the WAAR footprint.** Home prices went up 4.2% bringing the median price to \$424,990 in December, \$17,240 more than a year earlier. All local markets experienced a hike in sales price with Charles City County (+41.0%) and Williamsburg (+19.6%) seeing the sharpest gains.
- The rise in active listings led to more supply across the region.** At the end of December, there were 529 listings in the WAAR area, 17.0% more than the previous year, an additional 77 listings. James City County had the largest influx of active listings with 41 more listings than a year ago (+23.2%), while Charles City County experienced a decrease with four fewer listings on the market (-36.4%). The Williamsburg market had 11 more active listings than this time last year (+45.8%).



### WAAR Market Dashboard

YoY Chg	Dec-24	Indicator
▲ 6.6%	243	Sales
▲ 24.0%	155	Pending Sales
▲ 30.0%	195	New Listings
▲ 9.4%	\$479,106	Average List Price
▲ 9.2%	\$476,085	Average Sales Price
▲ 4.2%	\$424,990	Median Sales Price
▲ 3.9%	\$214	Average Price Per Square Foot
▲ 16.4%	\$115.7	Sold Dollar Volume (in millions)
▼ -0.1%	99.7%	Average Sold/Ask Price Ratio
▼ -17.3%	34	Average Days on Market
▲ 11.8%	19	Median Days on Market
▲ 17.0%	529	Active Listings
▲ 24.7%	2.0	Months of Supply

### INTEREST RATE TRACKER



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**Consumers Should Consult with a REALTOR®.**

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

**Identify a Professional to Manage the Procedure.**

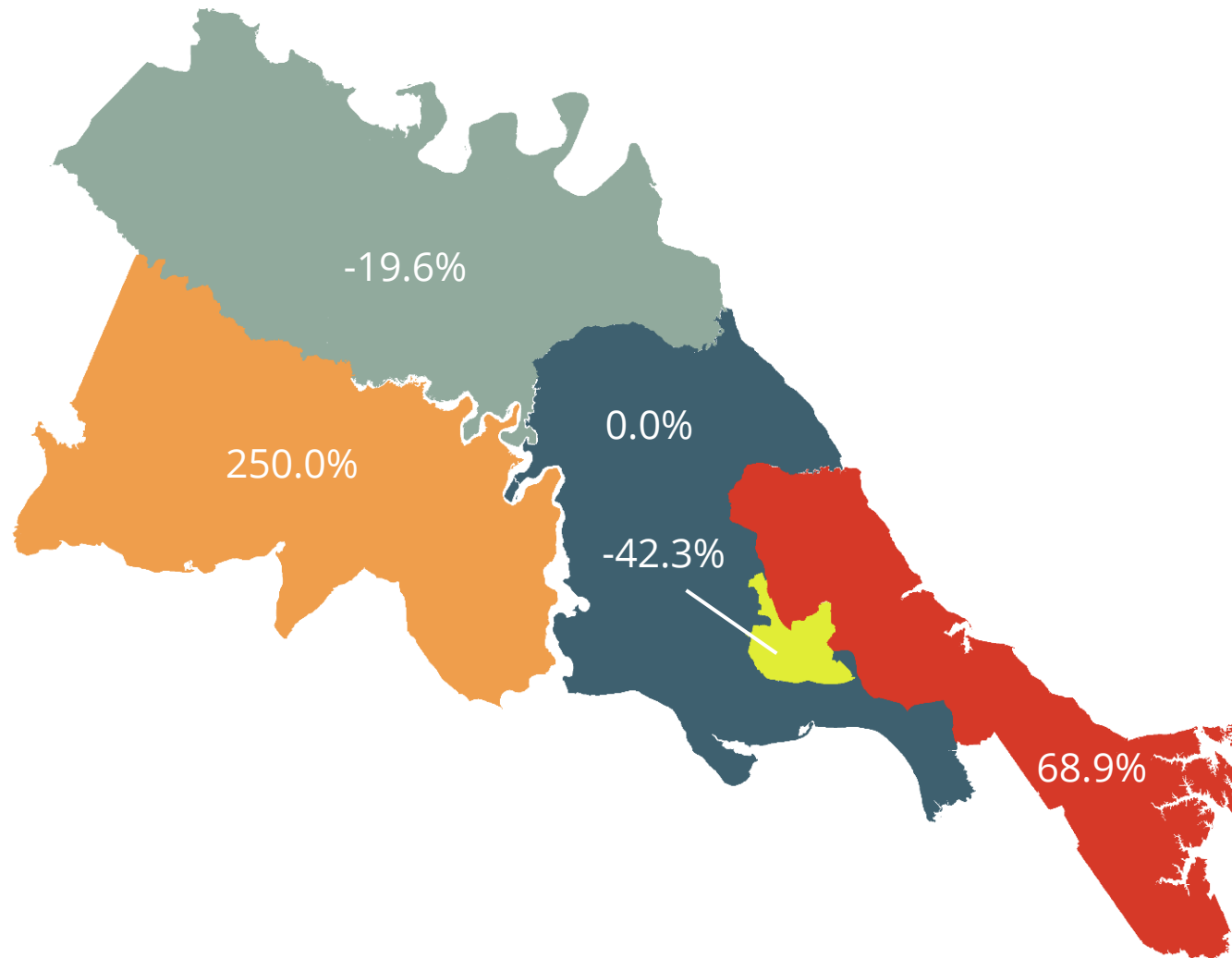
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

**Are You Ready to Buy or Sell Real Estate?**

Contact an experienced REALTOR®.



# Market Activity - WAAR Footprint



Jurisdiction	Total Sales		
	Dec-23	Dec-24	% Chg
Charles City County	2	7	250.0%
James City County	104	104	0.0%
New Kent County	51	41	-19.6%
Williamsburg	26	15	-42.3%
York County	45	76	68.9%
<b>WAAR</b>	<b>228</b>	<b>243</b>	<b>6.6%</b>

# Total Market Overview



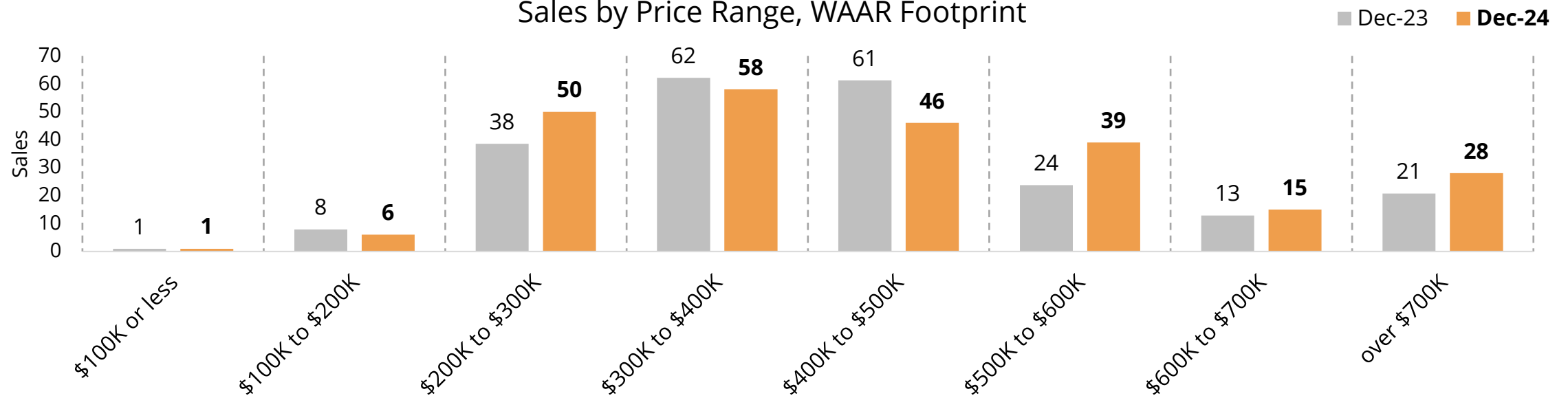
Key Metrics	2-year Trends			Dec-23	Dec-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Dec-22		Dec-24						
Sales				228	<b>243</b>	6.6%	3,383	<b>3,215</b>	-5.0%
Pending Sales				125	<b>155</b>	24.0%	2,845	<b>2,802</b>	-1.5%
New Listings				150	<b>195</b>	30.0%	3,651	<b>3,741</b>	2.5%
Average List Price				\$437,978	<b>\$479,106</b>	9.4%	\$448,632	<b>\$478,316</b>	6.6%
Average Sales Price				\$435,919	<b>\$476,085</b>	9.2%	\$450,454	<b>\$478,360</b>	6.2%
Median Sales Price				\$407,750	<b>\$424,990</b>	4.2%	\$410,465	<b>\$425,000</b>	3.5%
Average Price Per Square Foot				\$206	<b>\$214</b>	3.9%	\$202	<b>\$386</b>	91.0%
Sold Dollar Volume (in millions)				\$99.4	<b>\$115.7</b>	16.4%	\$1,524.6	<b>\$1,536.2</b>	0.8%
Average Sold/Ask Price Ratio				99.8%	<b>99.7%</b>	-0.1%	100.7%	<b>100.1%</b>	-0.6%
Average Days on Market				42	<b>34</b>	-17.3%	29	<b>31</b>	6.7%
Median Days on Market				17	<b>19</b>	11.8%	9	<b>12</b>	33.3%
Active Listings				452	<b>529</b>	17.0%	n/a	<b>n/a</b>	n/a
Months of Supply				1.6	<b>2.0</b>	24.7%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed January 15, 2025

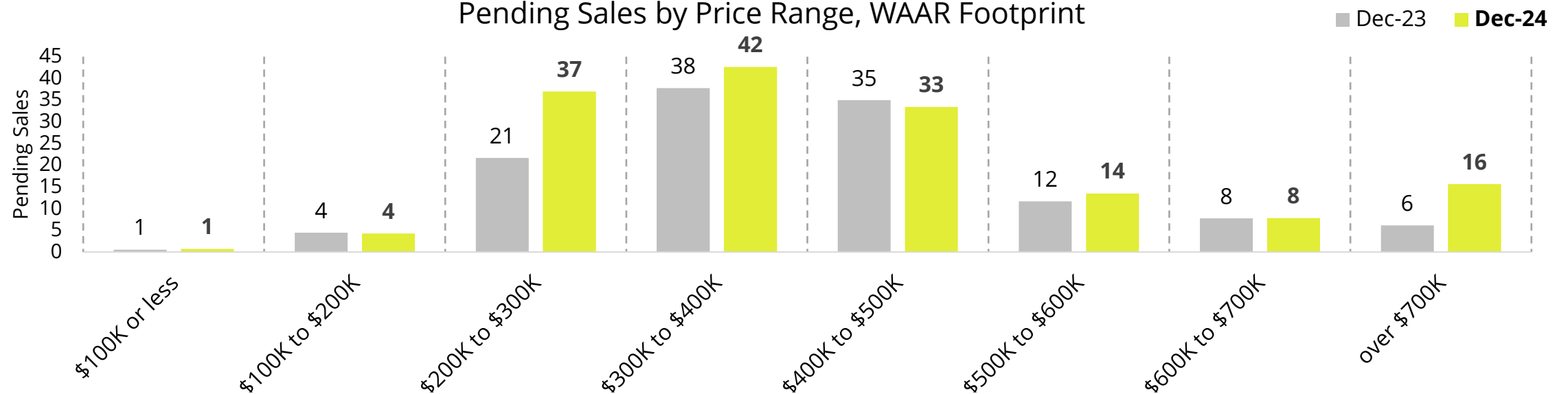
# Total Market by Price Range Overview



Sales by Price Range, WAAR Footprint



Pending Sales by Price Range, WAAR Footprint

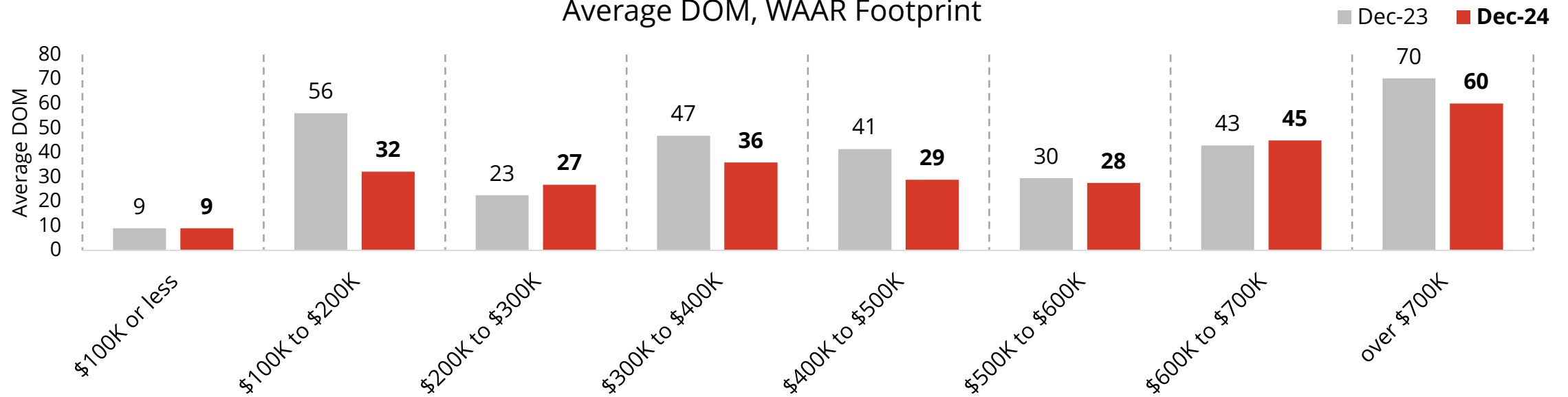


Source: Virginia REALTORS®, data accessed January 15, 2025

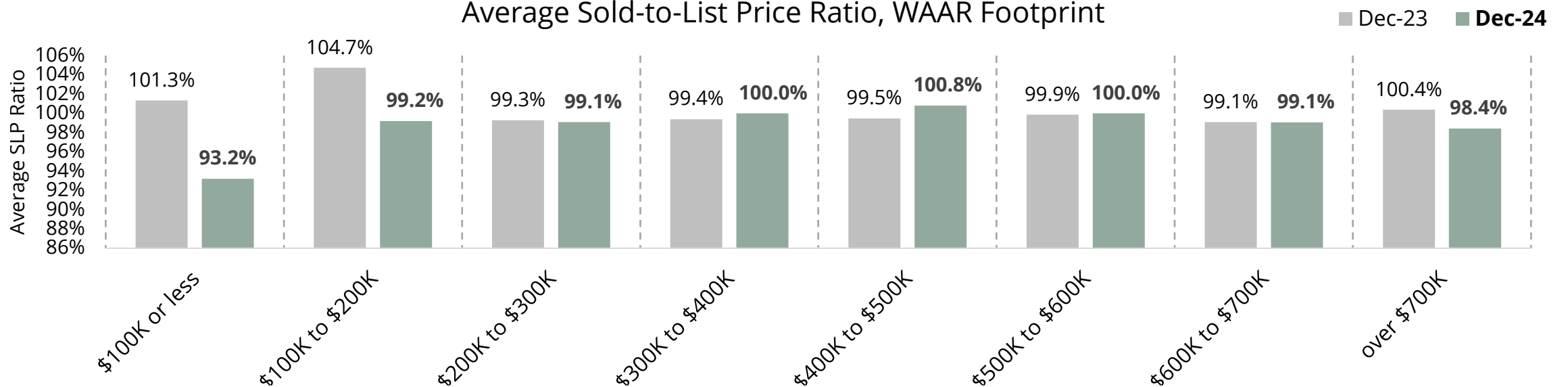
# Total Market by Price Range Overview



Average DOM, WAAR Footprint



Average Sold-to-List Price Ratio, WAAR Footprint



Source: Virginia REALTORS®, data accessed January 15, 2025



# Single-Family Detached Market Overview



Key Metrics	2-year Trends		Dec-23	Dec-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Dec-22	Dec-24						
Sales			177	<b>189</b>	6.8%	2,715	<b>2,593</b>	-4.5%
Pending Sales			104	<b>133</b>	27.9%	2,375	<b>2,370</b>	-0.2%
New Listings			125	<b>166</b>	32.8%	3,015	<b>3,107</b>	3.1%
Average List Price			\$464,640	<b>\$517,213</b>	11.3%	\$479,915	<b>\$510,185</b>	6.3%
Average Sales Price			\$462,075	<b>\$513,758</b>	11.2%	\$481,737	<b>\$510,465</b>	6.0%
Median Sales Price			\$435,000	<b>\$450,000</b>	3.4%	\$440,201	<b>\$461,360</b>	4.8%
Average Price Per Square Foot			\$209	<b>\$218</b>	4.4%	\$204	<b>\$412</b>	101.9%
Sold Dollar Volume (in millions)			\$81.8	<b>\$97.1</b>	18.7%	\$1,308.3	<b>\$1,320.8</b>	1.0%
Average Sold/Ask Price Ratio			99.8%	<b>99.7%</b>	0.0%	100.6%	<b>100.2%</b>	-0.5%
Average Days on Market			43	<b>35</b>	-17.6%	29	<b>31</b>	9.9%
Median Days on Market			18	<b>18</b>	0.0%	8	<b>11</b>	37.5%
Active Listings			384	<b>442</b>	15.1%	n/a	<b>n/a</b>	n/a
Months of Supply			1.7	<b>2.1</b>	22.3%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed January 15, 2025



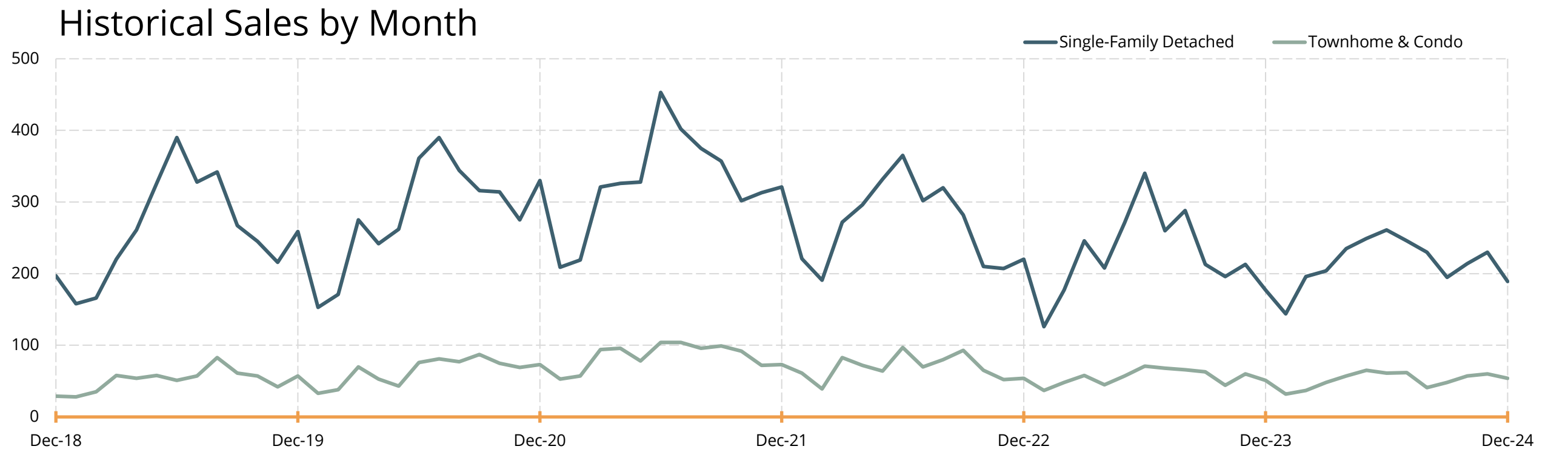
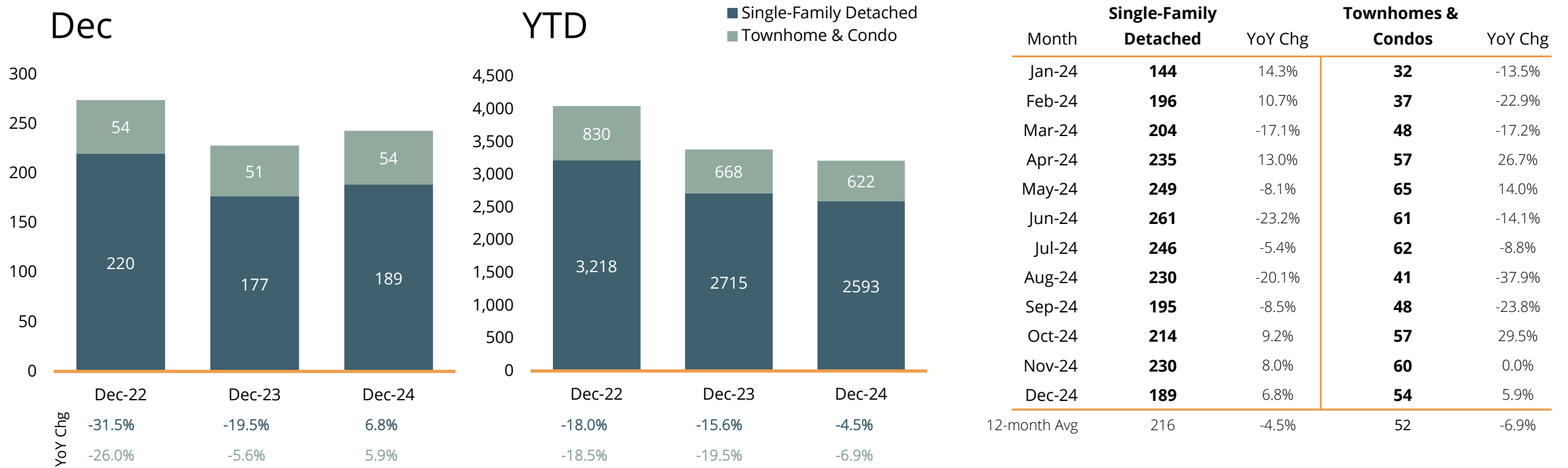
# Townhome & Condo Market Overview



Key Metrics	2-year Trends			Dec-23	Dec-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Dec-22		Dec-24						
Sales				51	<b>54</b>	5.9%	668	<b>622</b>	-6.9%
Pending Sales				21	<b>22</b>	4.8%	470	<b>432</b>	-8.1%
New Listings				25	<b>29</b>	16.0%	636	<b>634</b>	-0.3%
Average List Price				\$345,447	<b>\$345,729</b>	0.1%	\$321,362	<b>\$346,796</b>	7.9%
Average Sales Price				\$345,144	<b>\$344,229</b>	-0.3%	\$323,186	<b>\$345,867</b>	7.0%
Median Sales Price				\$330,000	<b>\$315,894</b>	-4.3%	\$320,000	<b>\$340,550</b>	6.4%
Average Price Per Square Foot				\$191	<b>\$200</b>	4.8%	\$189	<b>\$198</b>	5.1%
Sold Dollar Volume (in millions)				\$17.6	<b>\$18.6</b>	5.6%	\$216.3	<b>\$215.4</b>	-0.5%
Average Sold/Ask Price Ratio				99.8%	<b>99.5%</b>	-0.3%	100.8%	<b>99.8%</b>	-0.9%
Average Days on Market				37	<b>31</b>	-16.2%	31	<b>29</b>	-5.5%
Median Days on Market				11	<b>20</b>	81.8%	12	<b>15</b>	25.0%
Active Listings				68	<b>87</b>	27.9%	n/a	<b>n/a</b>	n/a
Months of Supply				1.2	<b>1.7</b>	38.0%	n/a	<b>n/a</b>	n/a

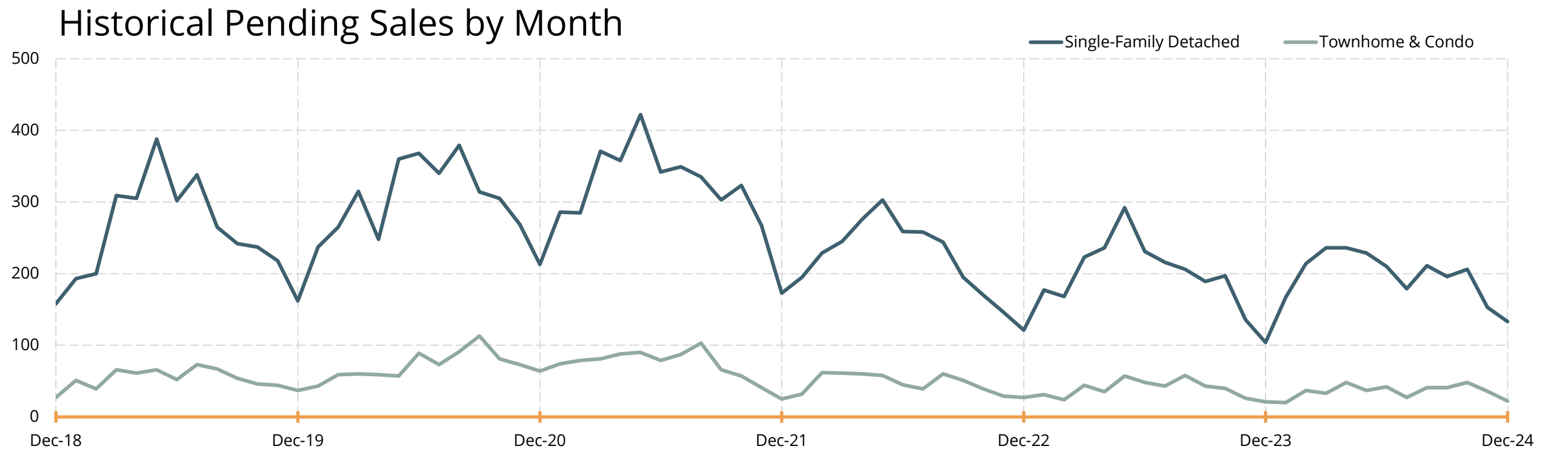
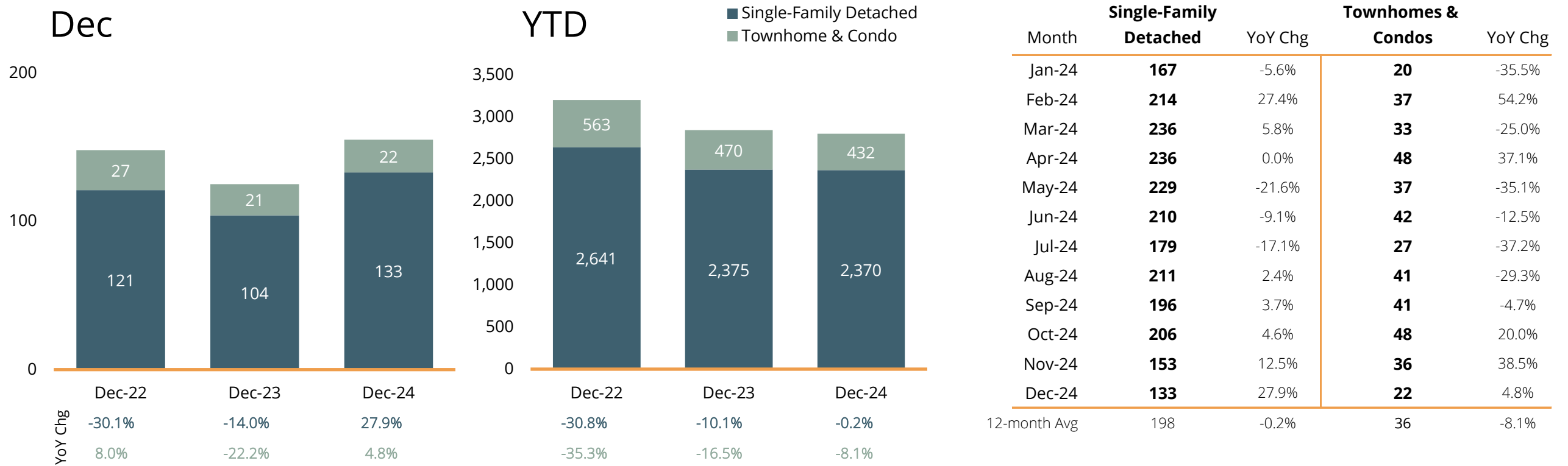
Source: Virginia REALTORS®, data accessed January 15, 2025

# Sales



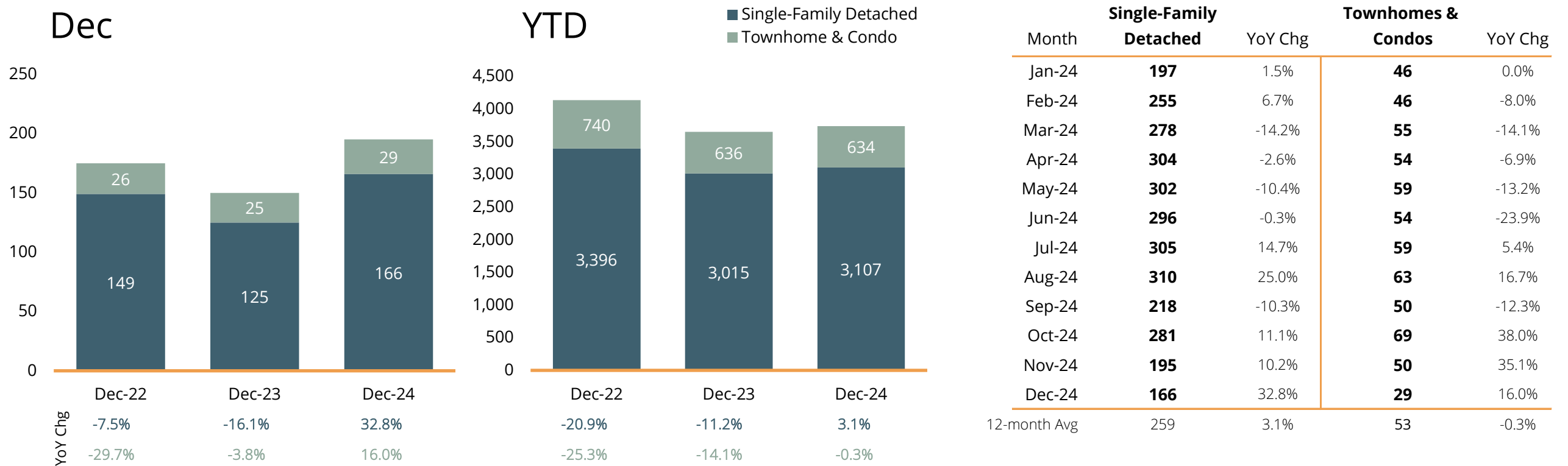
Source: Virginia REALTORS®, data accessed January 15, 2025

# Pending Sales

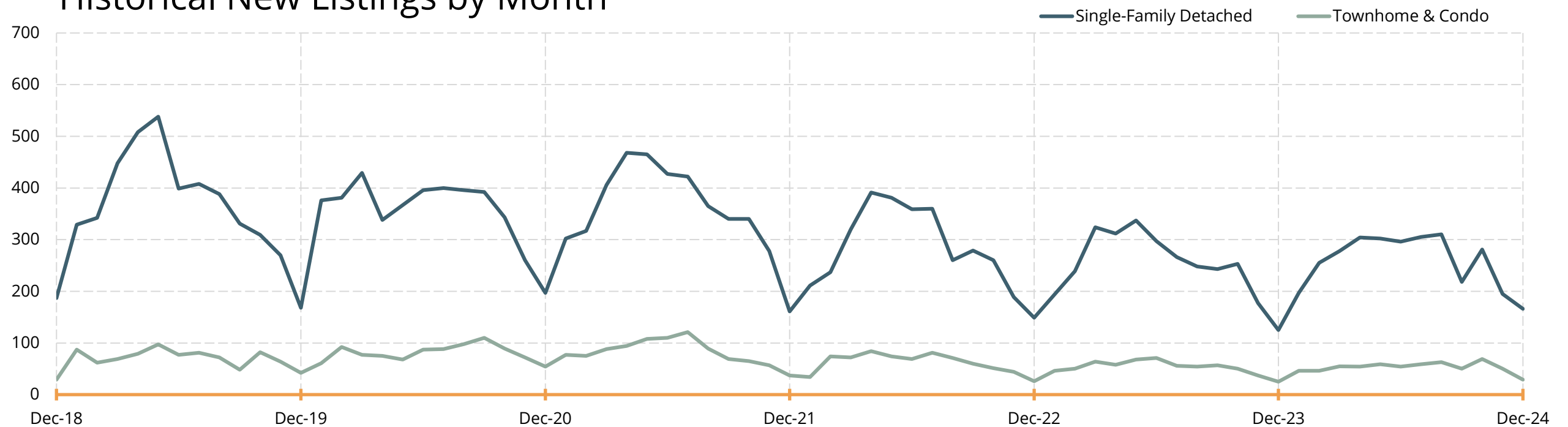


Source: Virginia REALTORS®, data accessed January 15, 2025

# New Listings

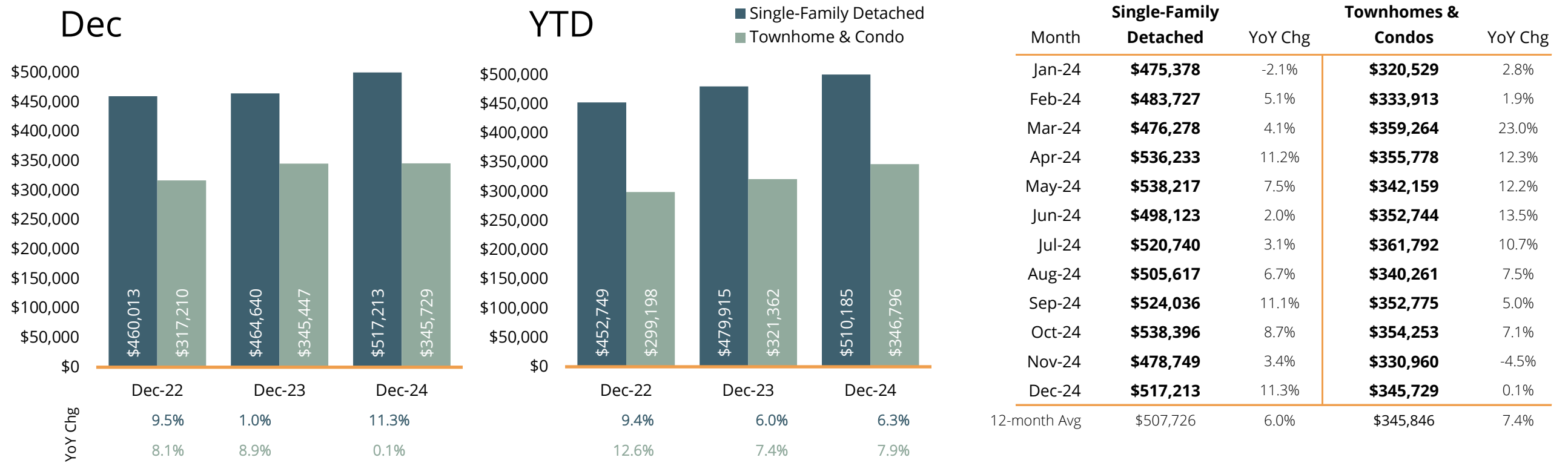


## Historical New Listings by Month

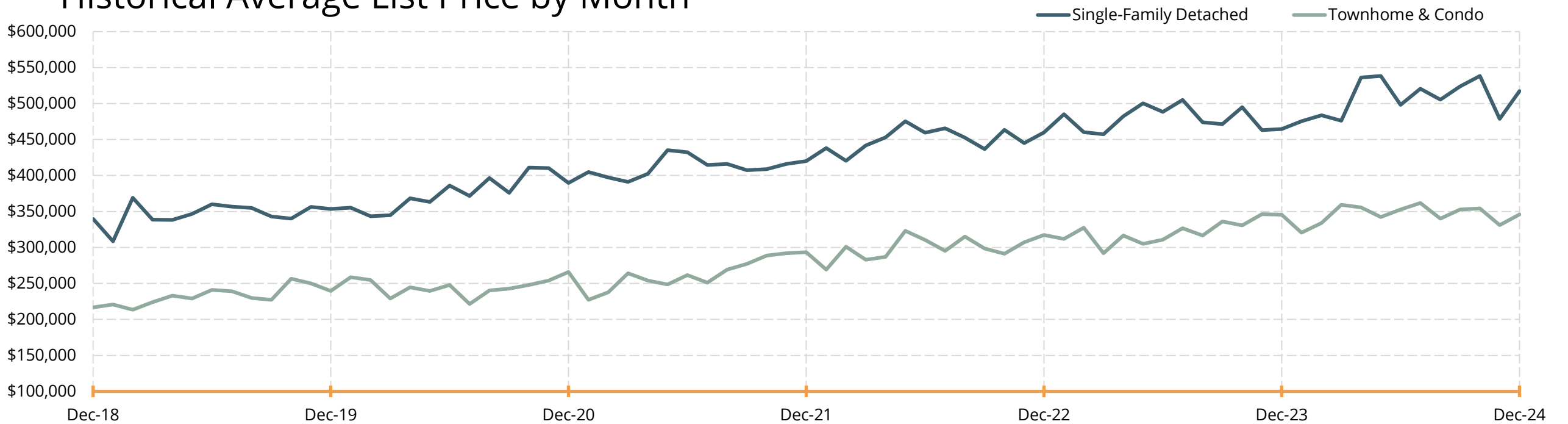


Source: Virginia REALTORS®, data accessed January 15, 2025

# Average List Price

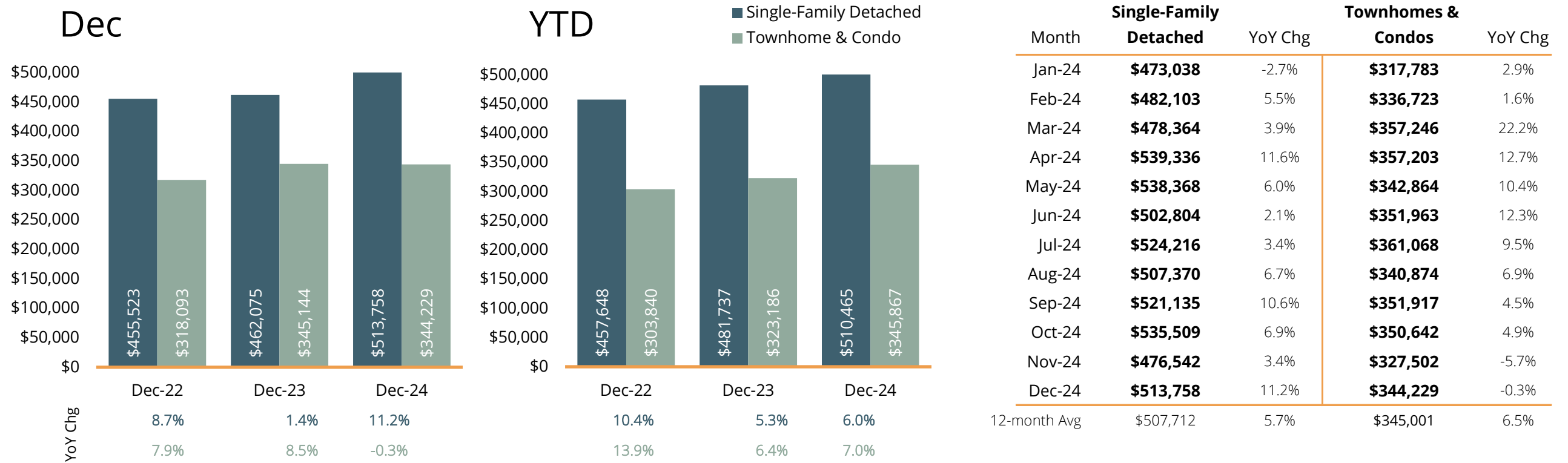


## Historical Average List Price by Month

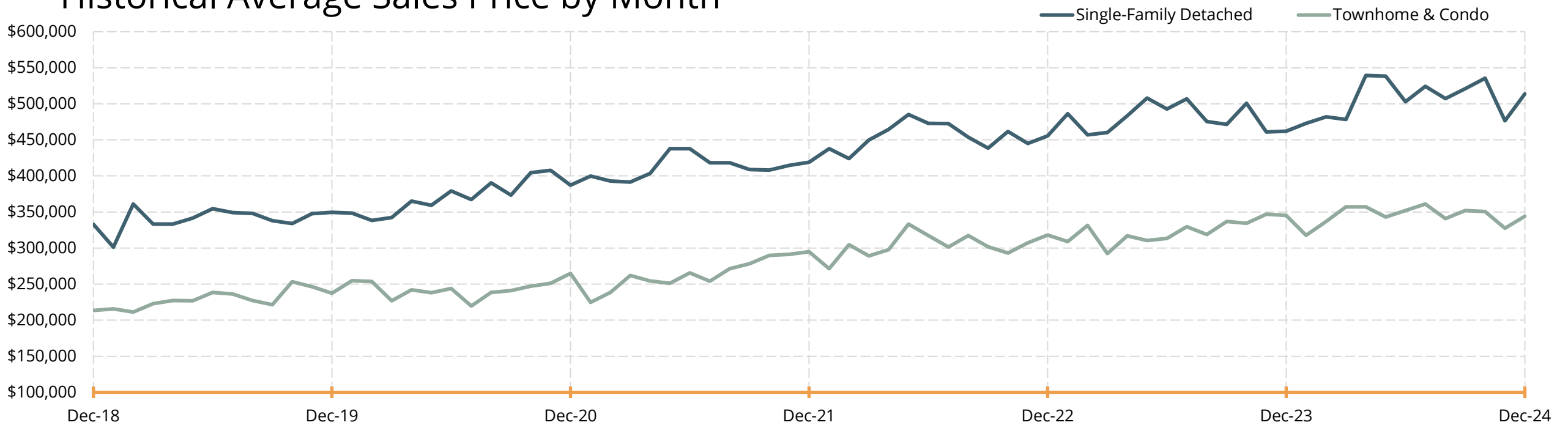


Source: Virginia REALTORS®, data accessed January 15, 2025

# Average Sales Price

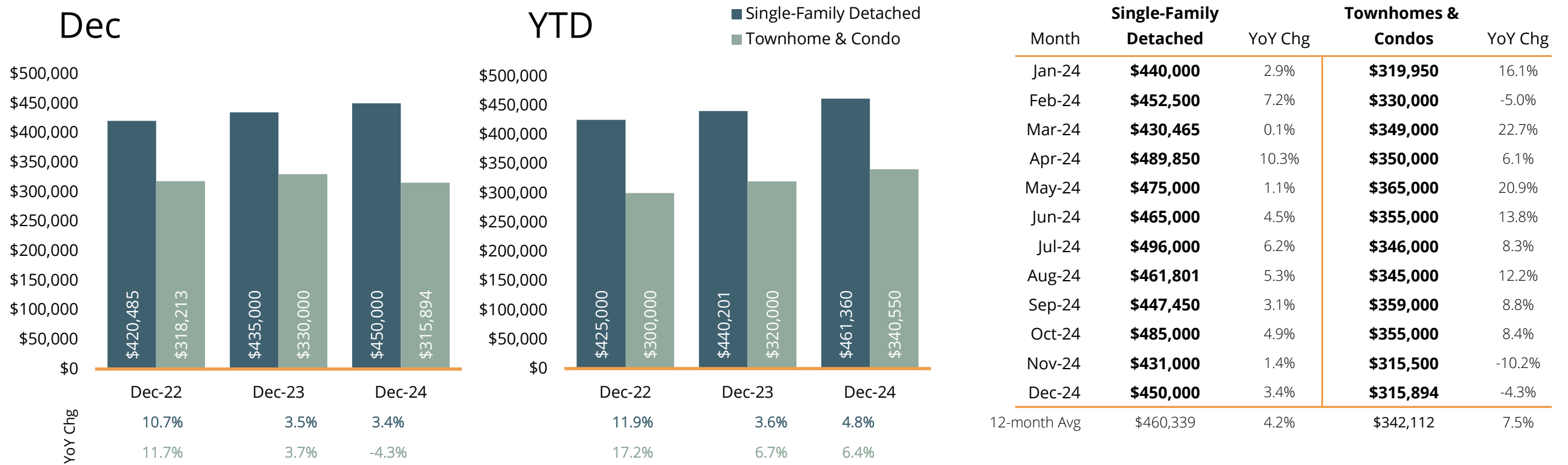


## Historical Average Sales Price by Month

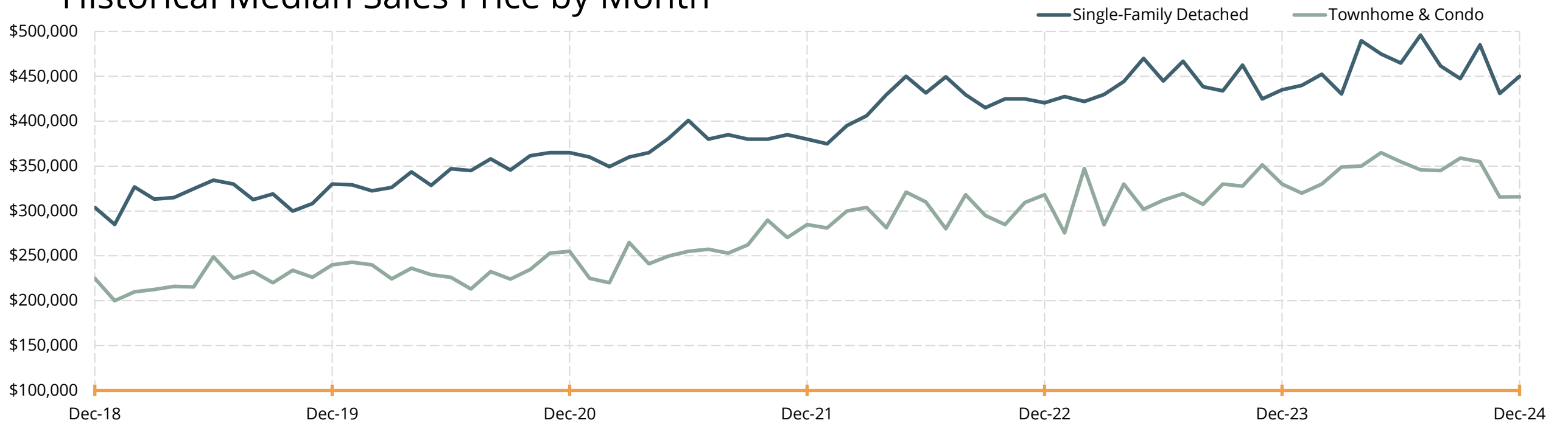


Source: Virginia REALTORS®, data accessed January 15, 2025

# Median Sales Price



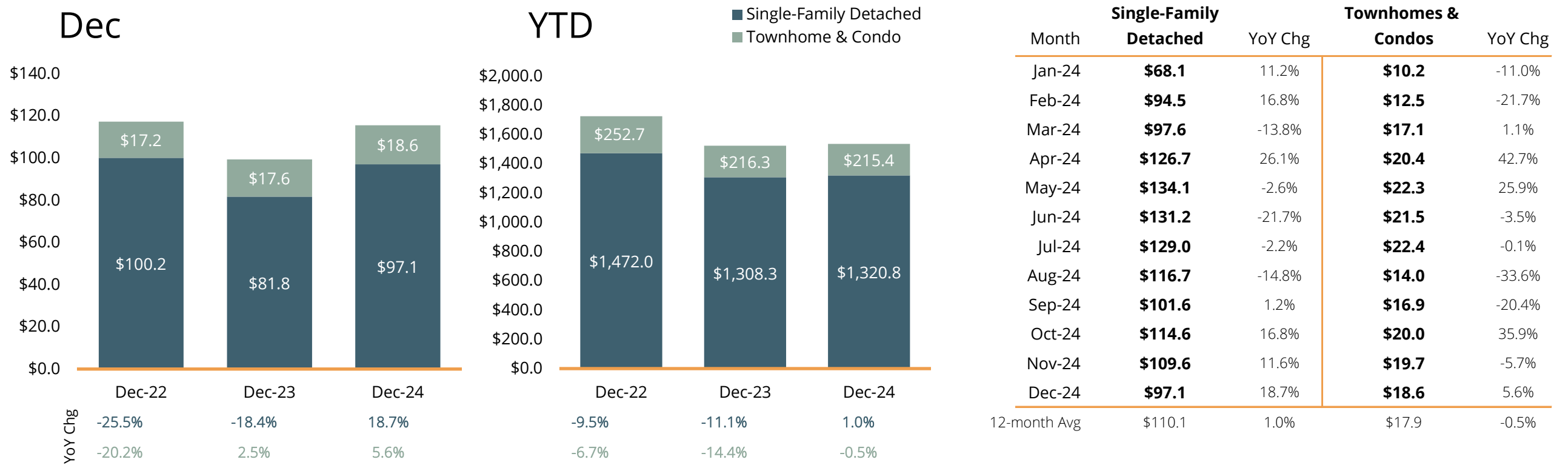
## Historical Median Sales Price by Month



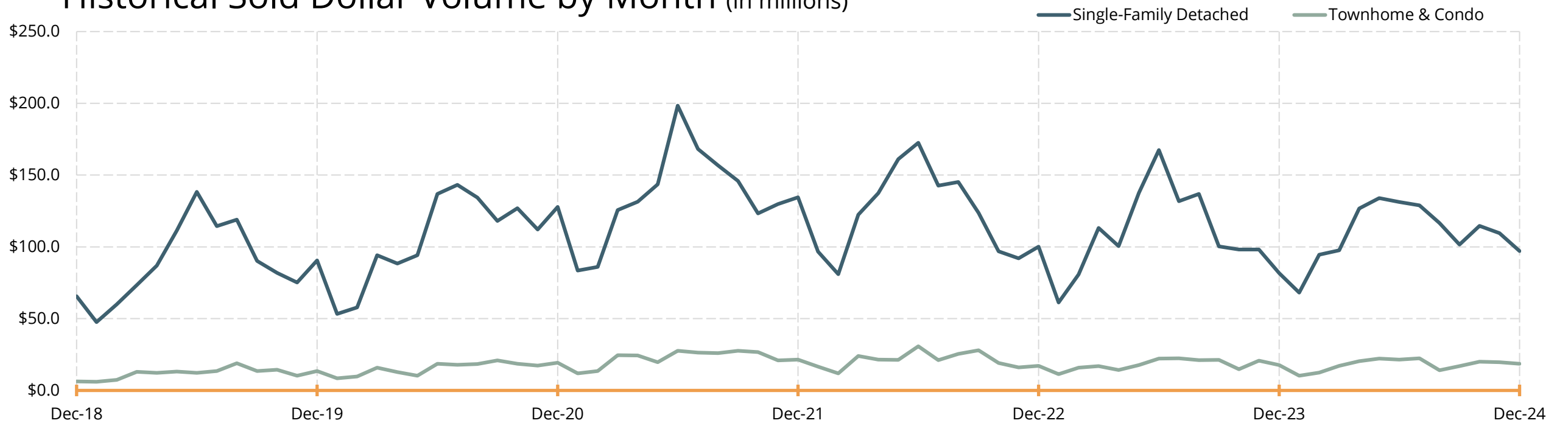
Source: Virginia REALTORS®, data accessed January 15, 2025



# Sold Dollar Volume (in millions)

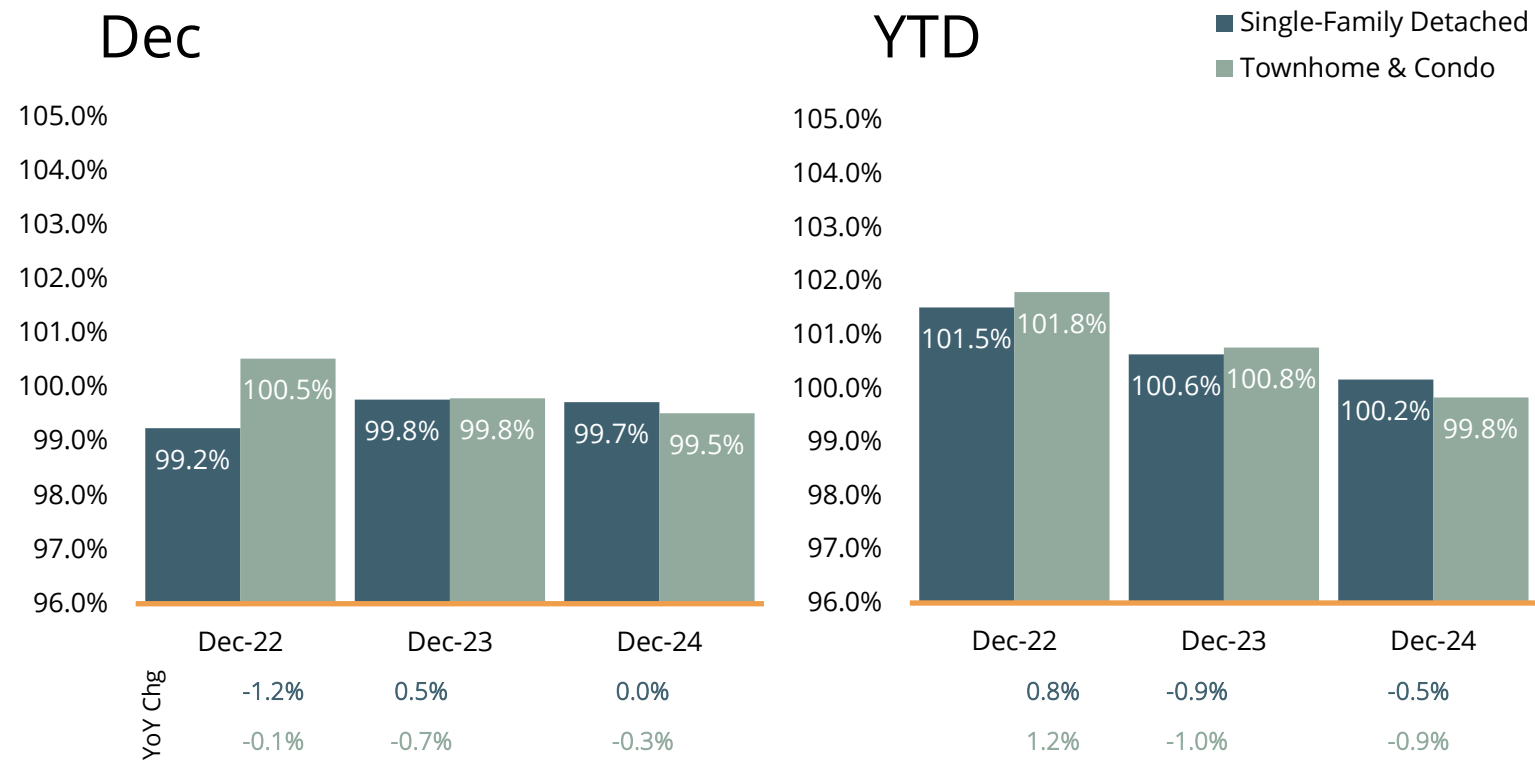


## Historical Sold Dollar Volume by Month (in millions)



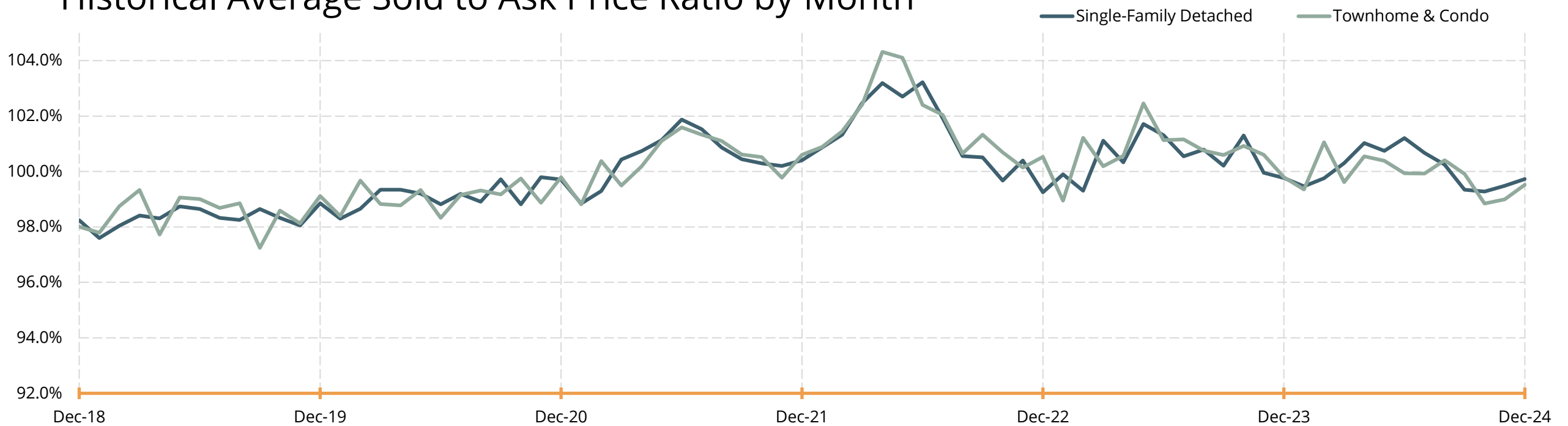
Source: Virginia REALTORS®, data accessed January 15, 2025

# Average Sold to Ask Price Ratio



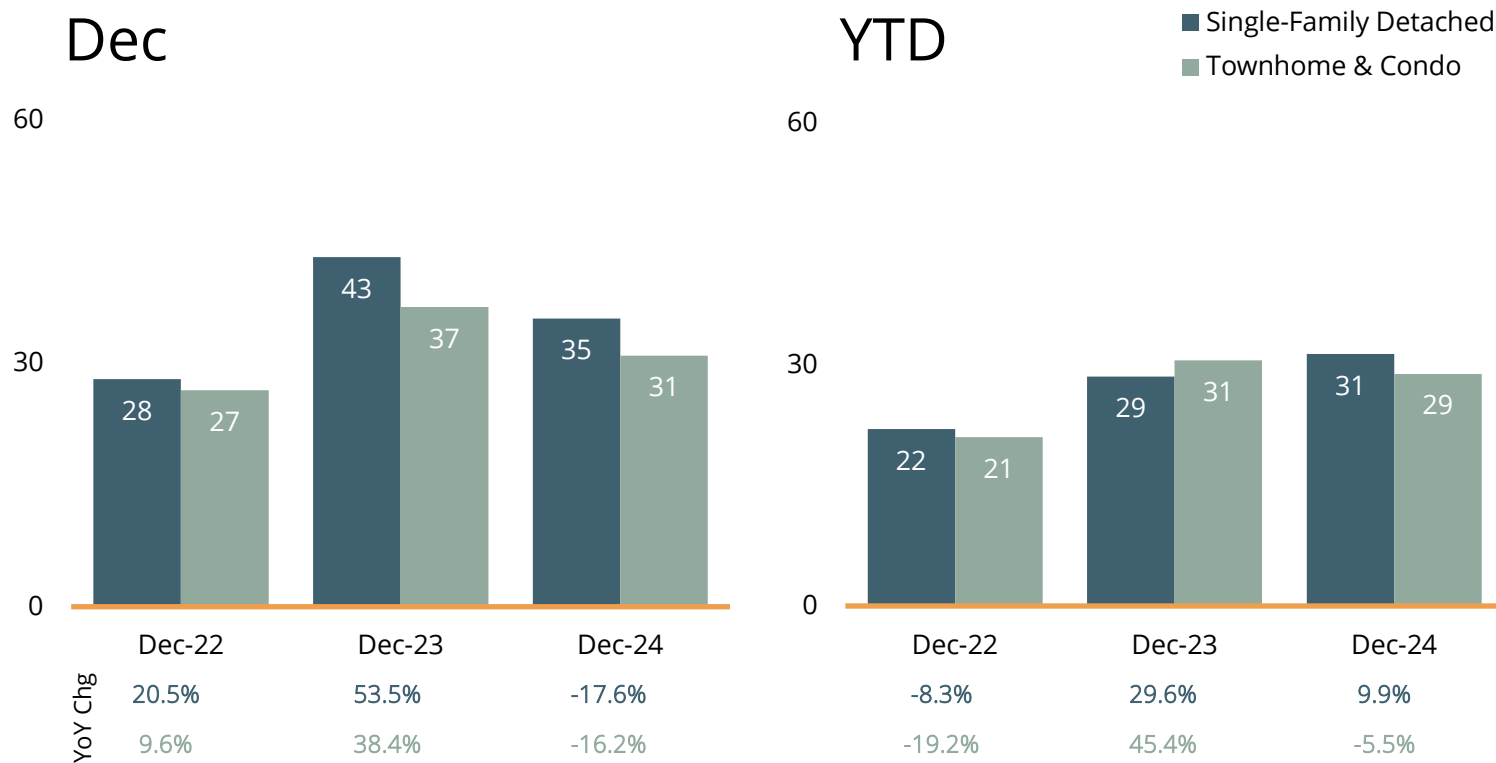
Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-24	99.5%	-0.4%	99.3%	0.4%
Feb-24	99.8%	0.5%	101.1%	-0.2%
Mar-24	100.3%	-0.8%	99.6%	-0.6%
Apr-24	101.0%	0.7%	100.6%	0.0%
May-24	100.7%	-1.0%	100.4%	-2.0%
Jun-24	101.2%	-0.1%	99.9%	-1.2%
Jul-24	100.7%	0.1%	99.9%	-1.2%
Aug-24	100.2%	-0.5%	100.4%	-0.3%
Sep-24	99.3%	-0.9%	99.9%	-0.7%
Oct-24	99.3%	-2.0%	98.8%	-2.1%
Nov-24	99.5%	-0.5%	99.0%	-1.6%
Dec-24	99.7%	0.0%	99.5%	-0.3%
12-month Avg	100.1%	-0.4%	99.9%	-0.8%

## Historical Average Sold to Ask Price Ratio by Month



Source: Virginia REALTORS®, data accessed January 15, 2025

# Average Days on Market



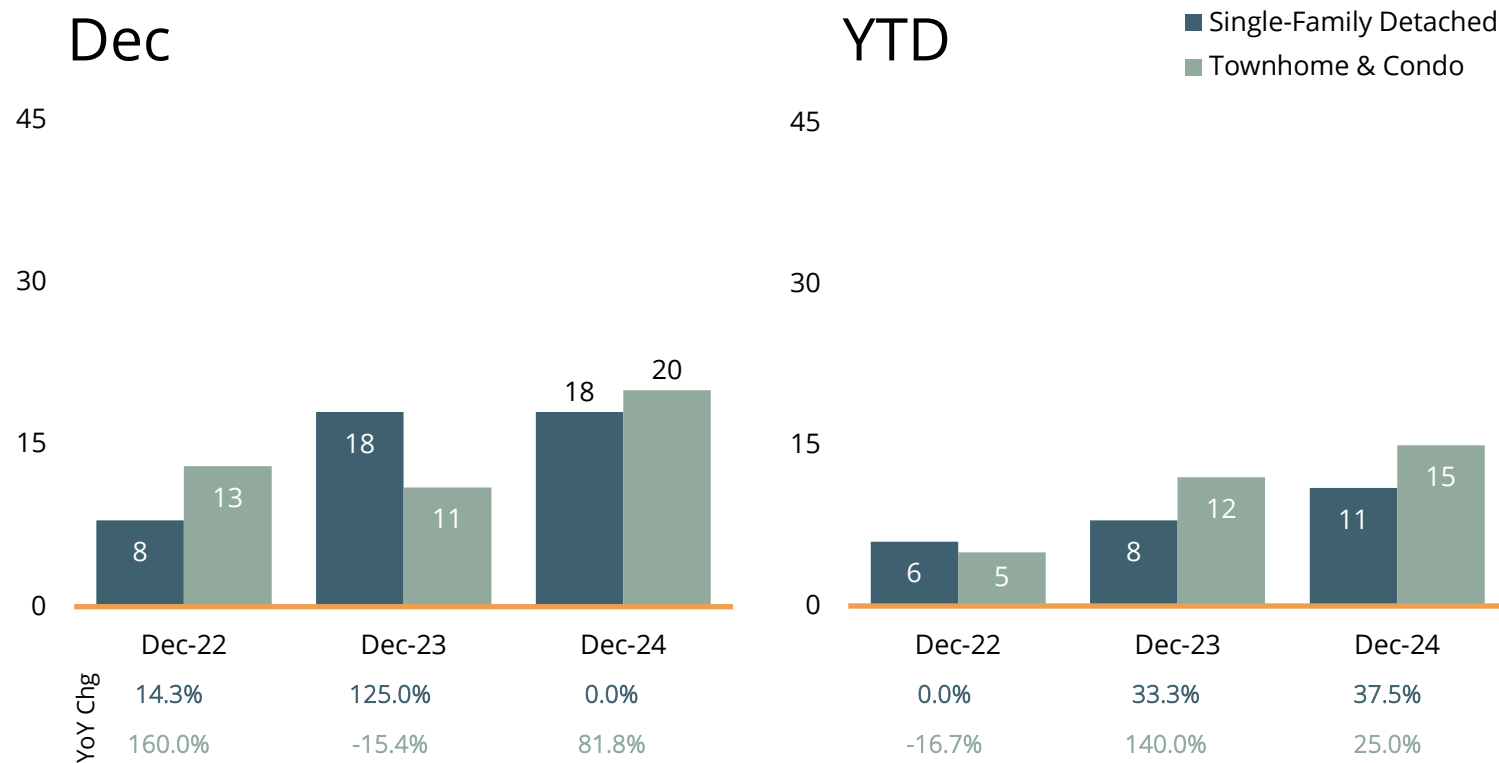
Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-24	29	-10.5%	29	-19.7%
Feb-24	32	-20.9%	19	-68.8%
Mar-24	46	29.7%	38	15.2%
Apr-24	31	30.0%	26	-17.6%
May-24	30	44.3%	28	57.3%
Jun-24	23	-0.6%	30	29.5%
Jul-24	25	-0.1%	18	-13.1%
Aug-24	29	16.1%	35	10.5%
Sep-24	27	-3.7%	28	10.9%
Oct-24	36	28.9%	34	43.2%
Nov-24	34	23.2%	31	-12.6%
Dec-24	35	-17.6%	31	-16.2%
12-month Avg	31	7.1%	29	-7.7%

## Historical Average Days on Market



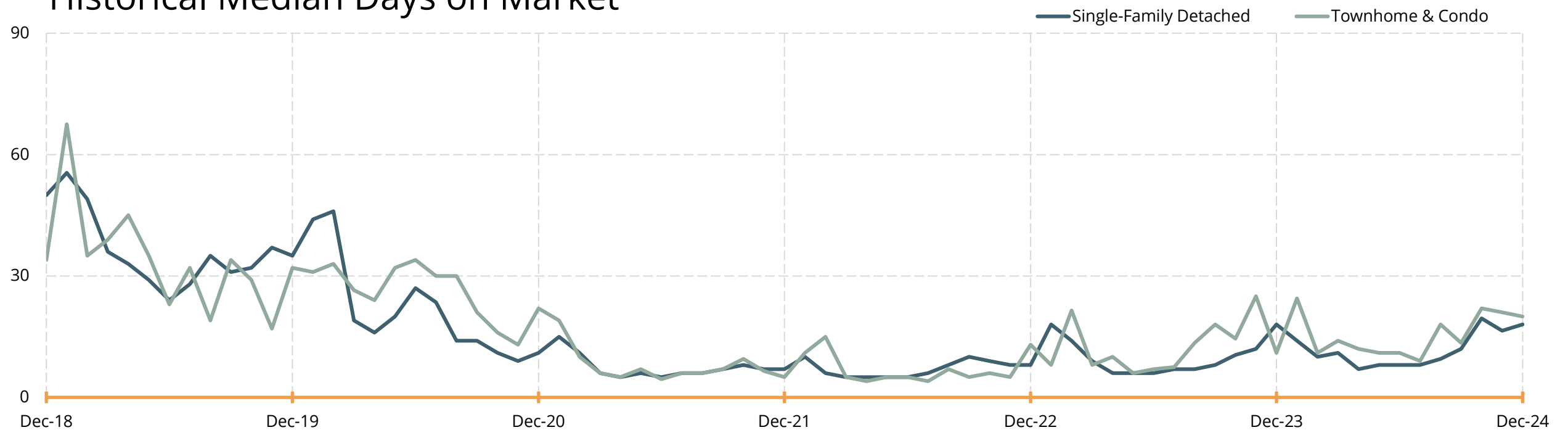
Source: Virginia REALTORS®, data accessed January 15, 2025

# Median Days on Market



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-24	14	-22.2%	25	206.3%
Feb-24	10	-28.6%	11	-48.8%
Mar-24	11	22.2%	14	75.0%
Apr-24	7	16.7%	12	20.0%
May-24	8	33.3%	11	83.3%
Jun-24	8	33.3%	11	57.1%
Jul-24	8	14.3%	9	20.0%
Aug-24	10	35.7%	18	33.3%
Sep-24	12	50.0%	14	-25.0%
Oct-24	20	85.7%	22	51.7%
Nov-24	17	37.5%	21	-16.0%
Dec-24	18	0.0%	20	81.8%
12-month Avg	12	16.5%	16	24.7%

## Historical Median Days on Market

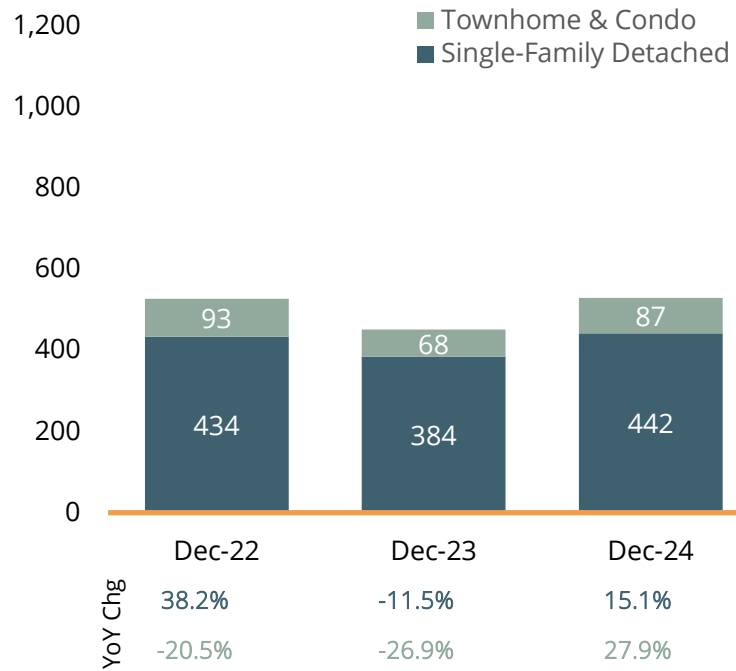


Source: Virginia REALTORS®, data accessed January 15, 2025

# Active Listings

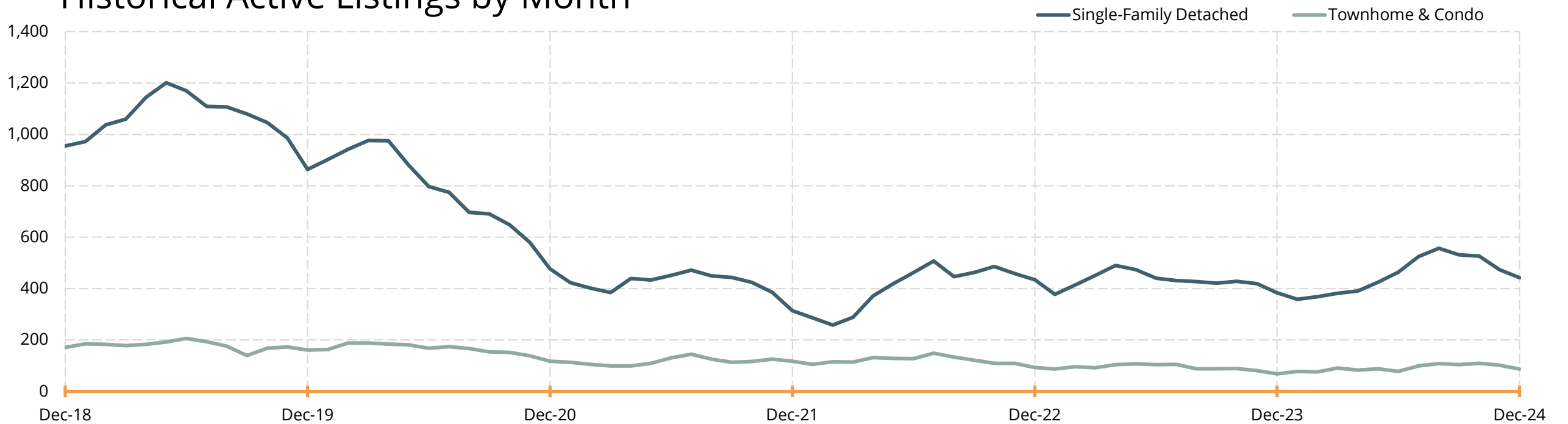


## Dec



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-24	358	-5.3%	78	-10.3%
Feb-24	368	-11.1%	76	-20.8%
Mar-24	382	-15.3%	91	-1.1%
Apr-24	391	-20.2%	83	-20.2%
May-24	425	-10.3%	88	-17.8%
Jun-24	464	5.5%	78	-25.0%
Jul-24	524	21.6%	99	-5.7%
Aug-24	557	30.4%	108	22.7%
Sep-24	532	26.4%	104	18.2%
Oct-24	526	22.9%	109	22.5%
Nov-24	474	13.1%	102	25.9%
Dec-24	442	15.1%	87	27.9%
12-month Avg	454	5.5%	92	-0.5%

## Historical Active Listings by Month

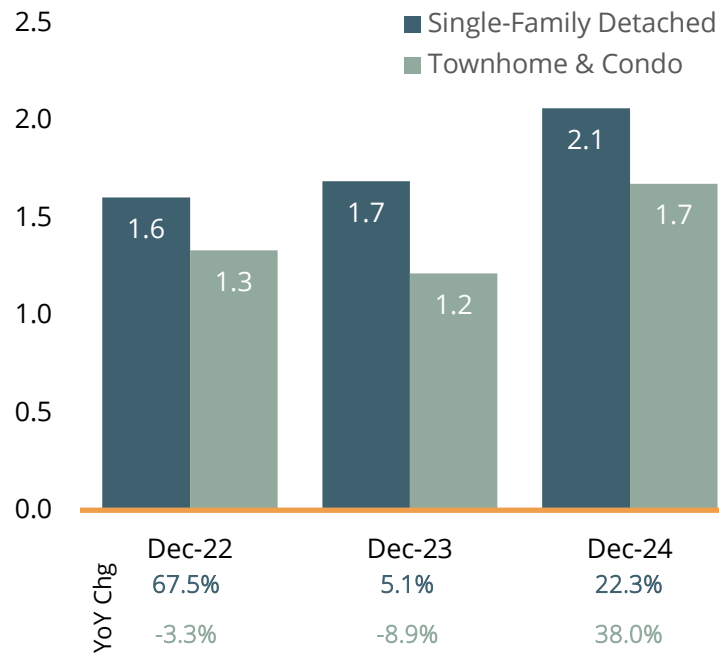


Source: Virginia REALTORS®, data accessed January 15, 2025

# Months of Supply

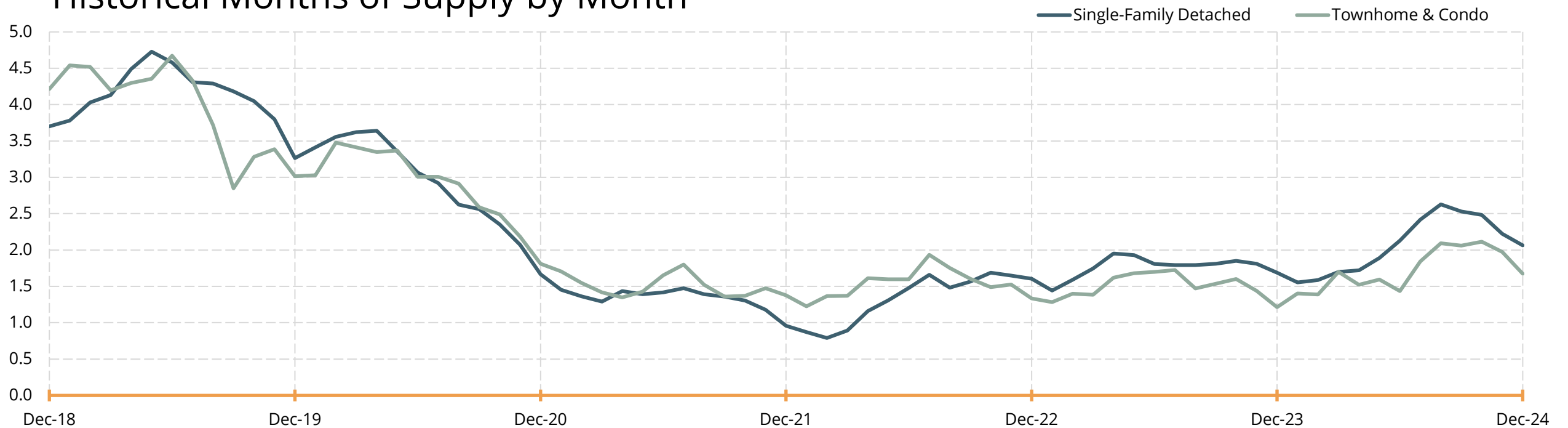


## Dec



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-24	1.6	7.8%	1.4	9.1%
Feb-24	1.6	-0.3%	1.4	-0.8%
Mar-24	1.7	-2.8%	1.7	22.6%
Apr-24	1.7	-11.8%	1.5	-6.1%
May-24	1.9	-2.0%	1.6	-5.1%
Jun-24	2.1	17.8%	1.4	-15.6%
Jul-24	2.4	34.9%	1.8	7.0%
Aug-24	2.6	46.5%	2.1	42.2%
Sep-24	2.5	39.5%	2.1	34.2%
Oct-24	2.5	34.2%	2.1	32.0%
Nov-24	2.2	22.7%	2.0	37.1%
Dec-24	2.1	22.3%	1.7	38.0%
12-month Avg	2.1	17.5%	1.7	15.2%

## Historical Months of Supply by Month



# Area Overview - Total Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
James City County	67	<b>84</b>	25.4%	104	<b>104</b>	0.0%	\$463,112	<b>\$516,827</b>	11.6%	\$437,500	<b>\$438,500</b>	0.2%	177	<b>218</b>	23.2%	1.4	<b>1.8</b>	21.9%
Williamsburg	8	<b>12</b>	50.0%	26	<b>15</b>	-42.3%	\$367,456	<b>\$479,193</b>	30.4%	\$337,000	<b>\$403,000</b>	19.6%	24	<b>35</b>	45.8%	0.9	<b>2.0</b>	113.2%
York County	40	<b>60</b>	50.0%	45	<b>76</b>	68.9%	\$416,480	<b>\$444,982</b>	6.8%	\$397,990	<b>\$438,755</b>	10.2%	123	<b>138</b>	12.2%	1.5	<b>1.7</b>	18.9%
New Kent County	29	<b>38</b>	31.0%	51	<b>41</b>	-19.6%	\$442,246	<b>\$459,585</b>	3.9%	\$399,988	<b>\$400,000</b>	0.0%	117	<b>131</b>	12.0%	2.5	<b>3.3</b>	32.2%
Charles City County	6	<b>1</b>	-83.3%	2	<b>7</b>	250.0%	\$188,000	<b>\$298,429</b>	58.7%	\$188,000	<b>\$265,000</b>	41.0%	11	<b>7</b>	-36.4%	4.1	<b>1.7</b>	-59.3%



# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price TYD			Median Sales Price TYD			Active Listings YTD		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
James City County	1,587	<b>1,792</b>	12.9%	1,468	<b>1,509</b>	2.8%	\$485,163	<b>\$515,488</b>	6.3%	\$436,000	<b>\$445,000</b>	2.1%	177	<b>218</b>	23.2%
Williamsburg	352	<b>256</b>	-27.3%	310	<b>213</b>	-31.3%	\$399,677	<b>\$427,026</b>	6.8%	\$374,000	<b>\$396,000</b>	5.9%	24	<b>35</b>	45.8%
York County	942	<b>993</b>	5.4%	1,015	<b>962</b>	-5.2%	\$433,189	<b>\$451,940</b>	4.3%	\$405,733	<b>\$420,000</b>	3.5%	123	<b>138</b>	12.2%
New Kent County	711	<b>640</b>	-10.0%	558	<b>479</b>	-14.2%	\$422,657	<b>\$455,520</b>	7.8%	\$389,975	<b>\$415,000</b>	6.4%	117	<b>131</b>	12.0%
Charles City County	59	<b>60</b>	1.7%	32	<b>52</b>	62.5%	\$393,773	<b>\$317,030</b>	-19.5%	\$274,000	<b>\$280,000</b>	2.2%	11	<b>7</b>	-36.4%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
James City County	52	<b>68</b>	30.8%	82	<b>79</b>	-3.7%	\$493,405	<b>\$573,763</b>	16.3%	\$465,000	<b>\$480,000</b>	3.2%	142	<b>167</b>	17.6%	1.4	<b>1.7</b>	17.9%
Williamsburg	5	<b>9</b>	80.0%	16	<b>8</b>	-50.0%	\$368,308	<b>\$518,250</b>	40.7%	\$337,000	<b>\$455,500</b>	35.2%	15	<b>25</b>	66.7%	0.9	<b>2.3</b>	158.3%
York County	34	<b>54</b>	58.8%	36	<b>60</b>	66.7%	\$435,739	<b>\$477,583</b>	9.6%	\$424,905	<b>\$458,750</b>	8.0%	104	<b>124</b>	19.2%	1.5	<b>1.9</b>	25.1%
New Kent County	28	<b>34</b>	21.4%	41	<b>35</b>	-14.6%	\$472,501	<b>\$482,371</b>	2.1%	\$439,900	<b>\$424,990</b>	-3.4%	112	<b>119</b>	6.3%	2.7	<b>3.3</b>	22.1%
Charles City County	6	<b>1</b>	-83.3%	2	<b>7</b>	250.0%	\$188,000	<b>\$298,429</b>	58.7%	\$188,000	<b>\$265,000</b>	41.0%	11	<b>7</b>	-36.4%	4.1	<b>1.7</b>	-59.3%

# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
James City County	1,320	<b>1,467</b>	11.1%	1,183	<b>1,202</b>	1.6%	\$523,272	<b>\$557,373</b>	6.5%	\$470,000	<b>\$487,700</b>	3.8%	142	<b>167</b>	17.6%
Williamsburg	246	<b>170</b>	-30.9%	203	<b>134</b>	-34.0%	\$435,600	<b>\$478,540</b>	9.9%	\$410,000	<b>\$427,000</b>	4.1%	15	<b>25</b>	66.7%
York County	749	<b>833</b>	11.2%	805	<b>771</b>	-4.2%	\$463,150	<b>\$479,340</b>	3.5%	\$439,243	<b>\$457,000</b>	4.0%	104	<b>124</b>	19.2%
New Kent County	641	<b>577</b>	-10.0%	492	<b>434</b>	-11.8%	\$438,079	<b>\$469,851</b>	7.3%	\$405,000	<b>\$427,545</b>	5.6%	112	<b>119</b>	6.3%
Charles City County	59	<b>60</b>	1.7%	32	<b>52</b>	62.5%	\$393,773	<b>\$317,030</b>	-19.5%	\$274,000	<b>\$280,000</b>	2.2%	11	<b>7</b>	-36.4%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
James City County	15	<b>16</b>	6.7%	22	<b>25</b>	13.6%	\$350,200	<b>\$336,912</b>	-3.8%	\$332,250	<b>\$300,000</b>	-9.7%	35	<b>51</b>	45.7%	1.5	<b>2.0</b>	37.1%
Williamsburg	3	<b>3</b>	0.0%	10	<b>7</b>	-30.0%	\$366,093	<b>\$434,557</b>	18.7%	\$337,000	<b>\$369,900</b>	9.8%	9	<b>10</b>	11.1%	1.0	<b>1.5</b>	46.8%
York County	6	<b>6</b>	0.0%	9	<b>16</b>	77.8%	\$339,442	<b>\$322,730</b>	-4.9%	\$375,000	<b>\$323,001</b>	-13.9%	19	<b>14</b>	-26.3%	1.1	<b>0.9</b>	-19.0%
New Kent County	1	<b>4</b>	300.0%	10	<b>6</b>	-40.0%	\$318,202	<b>\$326,668</b>	2.7%	\$329,423	<b>\$327,995</b>	-0.4%	5	<b>12</b>	140.0%	0.9	<b>3.2</b>	257.3%
Charles City County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
James City County	267	<b>325</b>	21.7%	285	<b>307</b>	7.7%	\$327,962	<b>\$353,426</b>	7.8%	\$326,655	<b>\$345,000</b>	5.6%	35	<b>51</b>	45.7%
Williamsburg	106	<b>86</b>	-18.9%	107	<b>79</b>	-26.2%	\$330,824	<b>\$343,714</b>	3.9%	\$329,500	<b>\$349,000</b>	5.9%	9	<b>10</b>	11.1%
York County	193	<b>160</b>	-17.1%	210	<b>191</b>	-9.0%	\$317,911	<b>\$341,623</b>	7.5%	\$315,000	<b>\$350,000</b>	11.1%	19	<b>14</b>	-26.3%
New Kent County	70	<b>63</b>	-10.0%	66	<b>45</b>	-31.8%	\$306,879	<b>\$316,359</b>	3.1%	\$302,000	<b>\$313,990</b>	4.0%	5	<b>12</b>	140.0%
Charles City County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a



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All inquiries regarding this report may be directed to:  
Robin Spensieri  
Virginia REALTORS® Vice President of Communications and Media Relations  
rspensieri@virginiarealtors.org  
804-622-7954

Data and analysis provided by Virginia REALTORS® Chief Economist, Ryan Price

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