

# **WAAR**WILLIAMSBURG

## MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY  
**VIRGINIA REALTORS®**

# WAAR Market Indicators Report



## Key Market Trends: April 2025

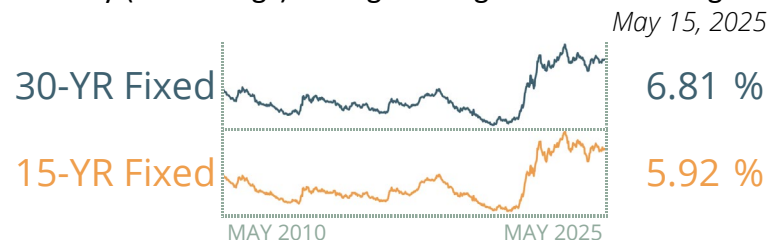
- › **Sales fell for the fourth straight month in the WAAR region.** There were 264 sales in the month of April, down 9.6% or 28 sales from the previous year. Most local markets saw a drop-off in activity with both Williamsburg (-50.0%) and James City County (-8.9%) having 12 fewer sales compared to the same time last year. Charles City County was the only market where sales remain unchanged from a year ago.
- › **After going up last month, pending sales dipped in the WAAR footprint.** The pending sales total came to 278 in April, six fewer pending sales than the year prior, a 2.1% decrease in activity. The biggest decline in pending sales occurred in Williamsburg with 10 fewer pending sales than last year (-50.0%). There was an increase in pending sales in New Kent County (+11.1%) and Charles City County (+80.0%).
- › **The median price in the WAAR region was flat in April compared to last year.** At \$448,753, the median sales price dipped 0.3% which is \$1,248 less than a year earlier. There was a sharp price reduction in Williamsburg this month with the median price \$119,500 less than the year before (-23.3%). Homes that sold in York County had a \$37,140 jump in the median price (+8.8%) and median prices in Charles City County went up \$16,500 from the previous year (+5.4%).
- › **Active listings continued to climb across the area.** April ended with 800 listings on the market, 326 more active listings than a year ago, representing a 68.8% surge in activity. Listings grew in all local markets this month with James City County (+195 listings) and New Kent County (+62 listings) having the largest influx in listings.



## WAAR Market Dashboard

YoY Chg	Apr-25	Indicator
▼ -9.6%	264	Sales
▼ -2.1%	278	Pending Sales
▲ 33.0%	476	New Listings
▼ -3.2%	\$485,042	Average List Price
▼ -3.9%	\$484,365	Average Sales Price
▼ -0.3%	\$448,753	Median Sales Price
▼ -0.7%	\$217	Average Price Per Square Foot
▼ -13.1%	\$127.9	Sold Dollar Volume (in millions)
▼ -1.1%	99.8%	Average Sold/Ask Price Ratio
▲ 5.8%	32	Average Days on Market
▲ 50.0%	12	Median Days on Market
▲ 68.8%	800	Active Listings
▲ 82.3%	3.1	Months of Supply

## INTEREST RATE TRACKER



# Report Index



Market Activity - WAAR Footprint -----	4
Total Market Overview -----	5
Total Market by Price Range Overview -----	6
Total Market by Price Range Overview -----	7
Single-Family Detached Market Overview -----	8
Townhome & Condo Market Overview -----	9
Sales -----	10
Pending Sales -----	11
New Listings -----	12
Average List Price -----	13
Average Sales Price -----	14
Median Sales Price -----	15
Sold Dollar Volume -----	16
Average Sold to Ask Price Ratio -----	17
Average Days on Market -----	18
Median Days on Market -----	19
Active Listings -----	20
Months of Supply -----	21
Area Overview - Total Market -----	22
Area Overview - Total Market YTD -----	23
Area Overview - Single-Family Detached Market -----	24
Area Overview - Single-Family Detached Market YTD -----	25
Area Overview - Townhome & Condo Market -----	26
Area Overview - Townhome & Condo Market YTD -----	27

## **Consumers Should Consult with a REALTOR®.**

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

## **Identify a Professional to Manage the Procedure.**

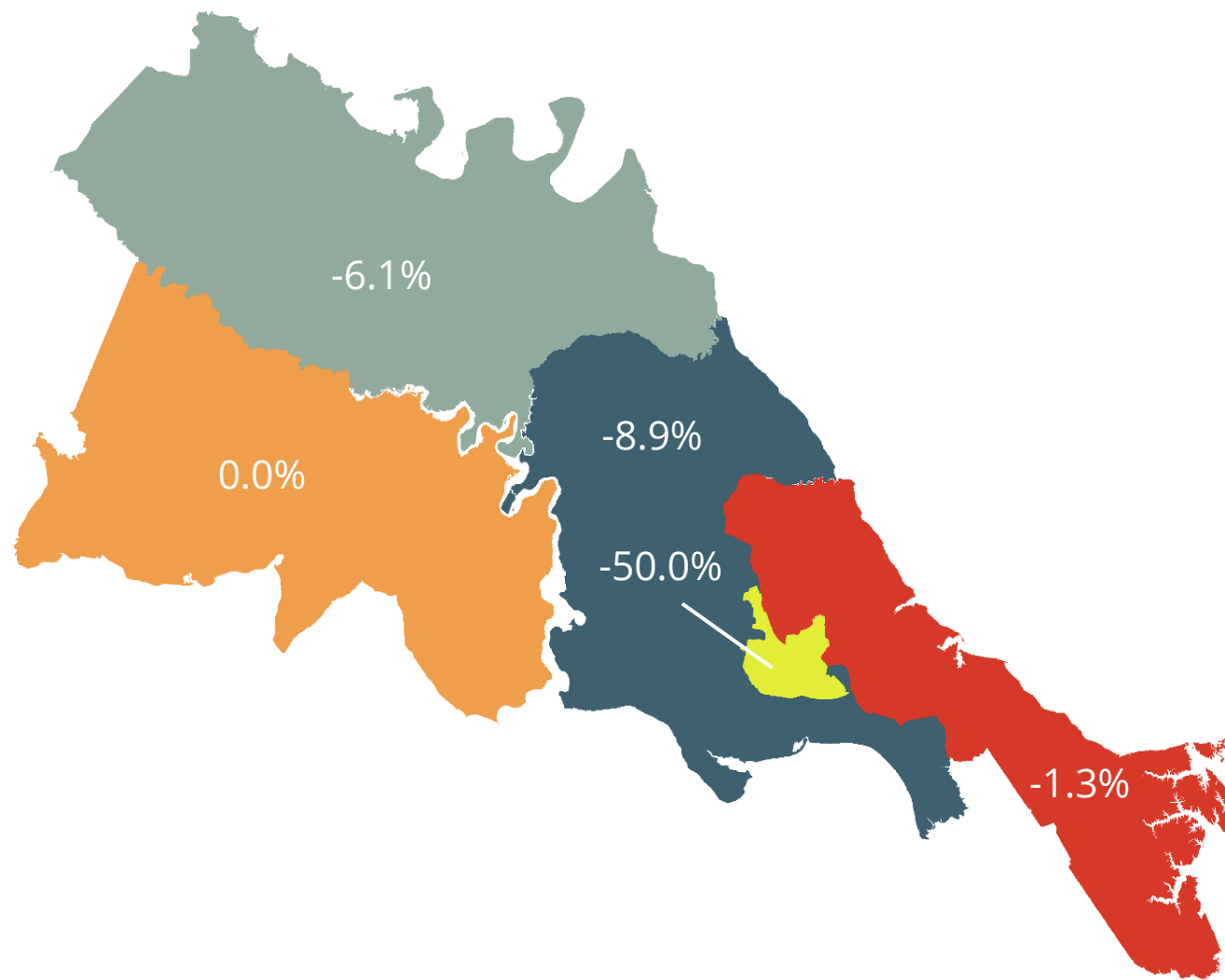
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

## **Are You Ready to Buy or Sell Real Estate?**

Contact an experienced REALTOR®.



# Market Activity - WAAR Footprint



Jurisdiction	Total Sales		
	Apr-24	Apr-25	% Chg
Charles City County	4	4	0.0%
James City County	135	123	-8.9%
New Kent County	49	46	-6.1%
Williamsburg	24	12	-50.0%
York County	80	79	-1.3%
<b>WAAR</b>	<b>292</b>	<b>264</b>	<b>-9.6%</b>

# Total Market Overview



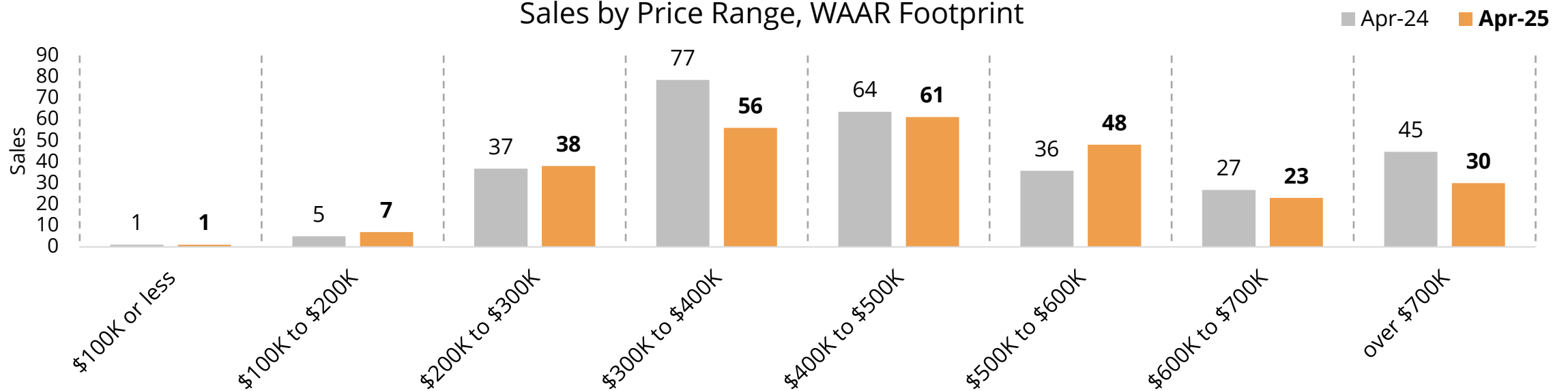
Key Metrics	Apr-23	2-year Trends	Apr-25	Apr-24	Apr-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
Sales				292	<b>264</b>	-9.6%	953	<b>845</b>	-11.3%
Pending Sales				284	<b>278</b>	-2.1%	991	<b>911</b>	-8.1%
New Listings				358	<b>476</b>	33.0%	1,235	<b>1,481</b>	19.9%
Average List Price				\$501,008	<b>\$485,042</b>	-3.2%	\$468,323	<b>\$481,211</b>	2.8%
Average Sales Price				\$503,783	<b>\$484,365</b>	-3.9%	\$468,778	<b>\$480,013</b>	2.4%
Median Sales Price				\$450,000	<b>\$448,753</b>	-0.3%	\$415,763	<b>\$442,963</b>	6.5%
Average Price Per Square Foot				\$219	<b>\$217</b>	-0.7%	\$208	<b>\$217</b>	4.5%
Sold Dollar Volume (in millions)				\$147.1	<b>\$127.9</b>	-13.1%	\$447.1	<b>\$405.4</b>	-9.3%
Average Sold/Ask Price Ratio				100.9%	<b>99.8%</b>	-1.1%	100.2%	<b>99.7%</b>	-0.5%
Average Days on Market				31	<b>32</b>	5.8%	34	<b>35</b>	2.5%
Median Days on Market				8	<b>12</b>	50.0%	12	<b>14</b>	16.7%
Active Listings				474	<b>800</b>	68.8%	n/a	<b>n/a</b>	n/a
Months of Supply				1.7	<b>3.1</b>	82.3%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed May 15, 2025

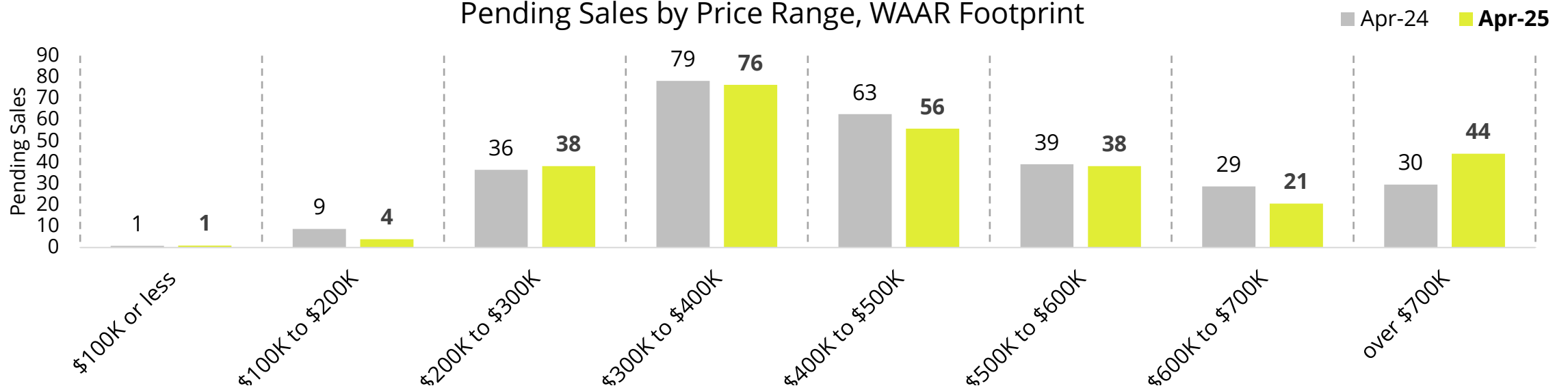
# Total Market by Price Range Overview



Sales by Price Range, WAAR Footprint



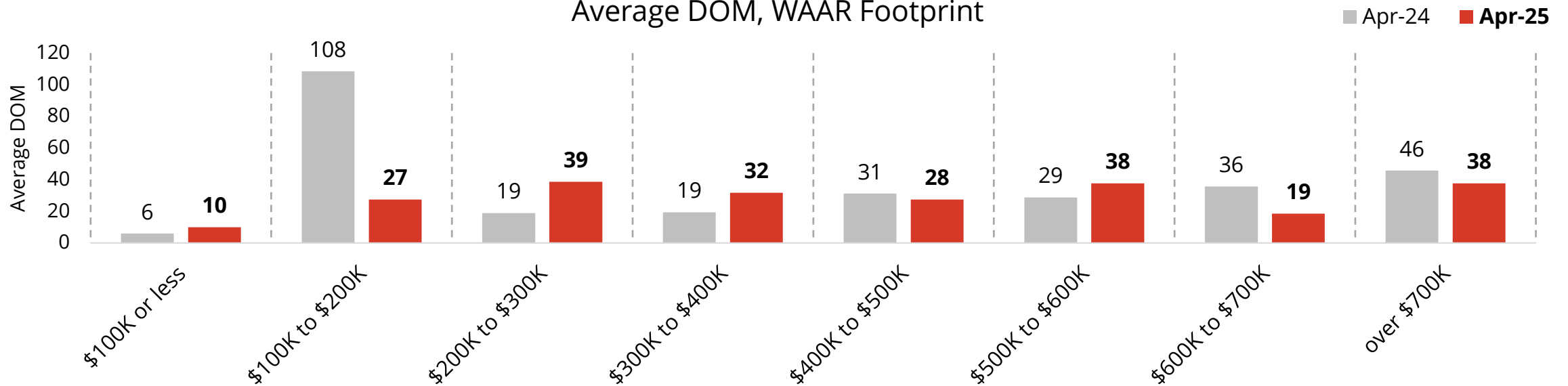
Pending Sales by Price Range, WAAR Footprint



# Total Market by Price Range Overview



Average DOM, WAAR Footprint



Average Sold-to-List Price Ratio, WAAR Footprint





# Single-Family Detached Market Overview



Key Metrics	Apr-23	2-year Trends	Apr-25	Apr-24	Apr-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
Sales				235	<b>212</b>	-9.8%	779	<b>684</b>	-12.2%
Pending Sales				236	<b>239</b>	1.3%	853	<b>773</b>	-9.4%
New Listings				304	<b>399</b>	31.3%	1,034	<b>1,221</b>	18.1%
Average List Price				\$536,233	<b>\$520,424</b>	-2.9%	\$496,230	<b>\$514,647</b>	3.7%
Average Sales Price				\$539,336	<b>\$520,217</b>	-3.5%	\$496,772	<b>\$513,841</b>	3.4%
Median Sales Price				\$489,850	<b>\$485,100</b>	-1.0%	\$448,000	<b>\$475,000</b>	6.0%
Average Price Per Square Foot				\$221	<b>\$220</b>	-0.6%	\$210	<b>\$220</b>	4.7%
Sold Dollar Volume (in millions)				\$126.7	<b>\$110.3</b>	-13.0%	\$386.9	<b>\$351.4</b>	-9.2%
Average Sold/Ask Price Ratio				101.0%	<b>100.0%</b>	-1.1%	100.2%	<b>99.9%</b>	-0.4%
Average Days on Market				31	<b>30</b>	-3.1%	36	<b>36</b>	0.7%
Median Days on Market				7	<b>11</b>	50.0%	11	<b>14</b>	27.3%
Active Listings				391	<b>642</b>	64.2%	n/a	<b>n/a</b>	n/a
Months of Supply				1.7	<b>3.1</b>	77.8%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed May 15, 2025

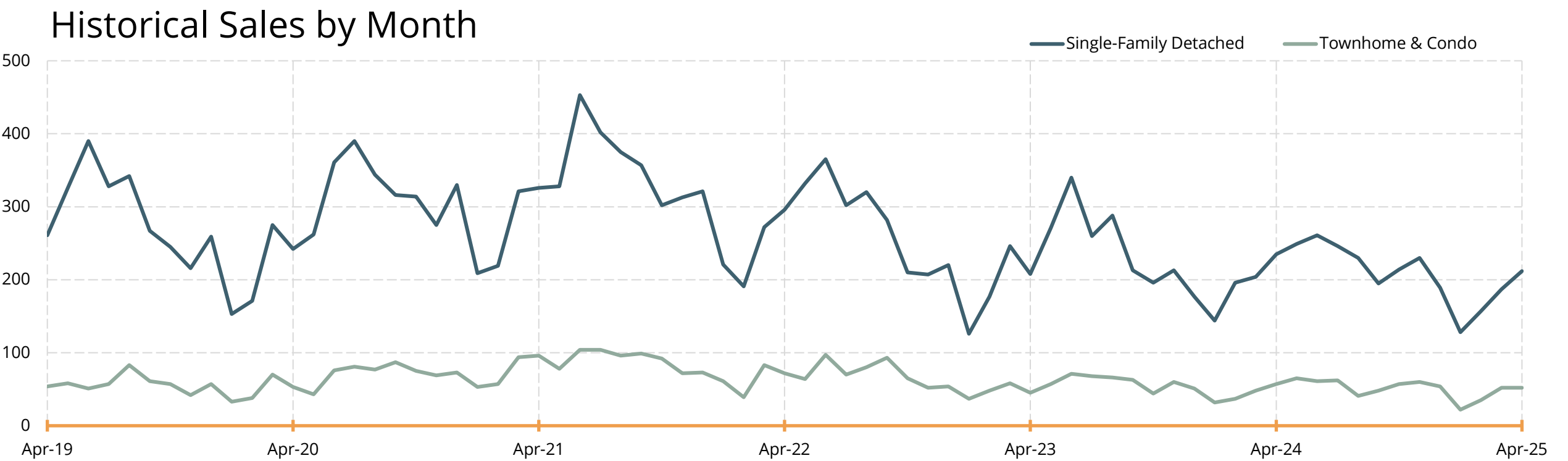
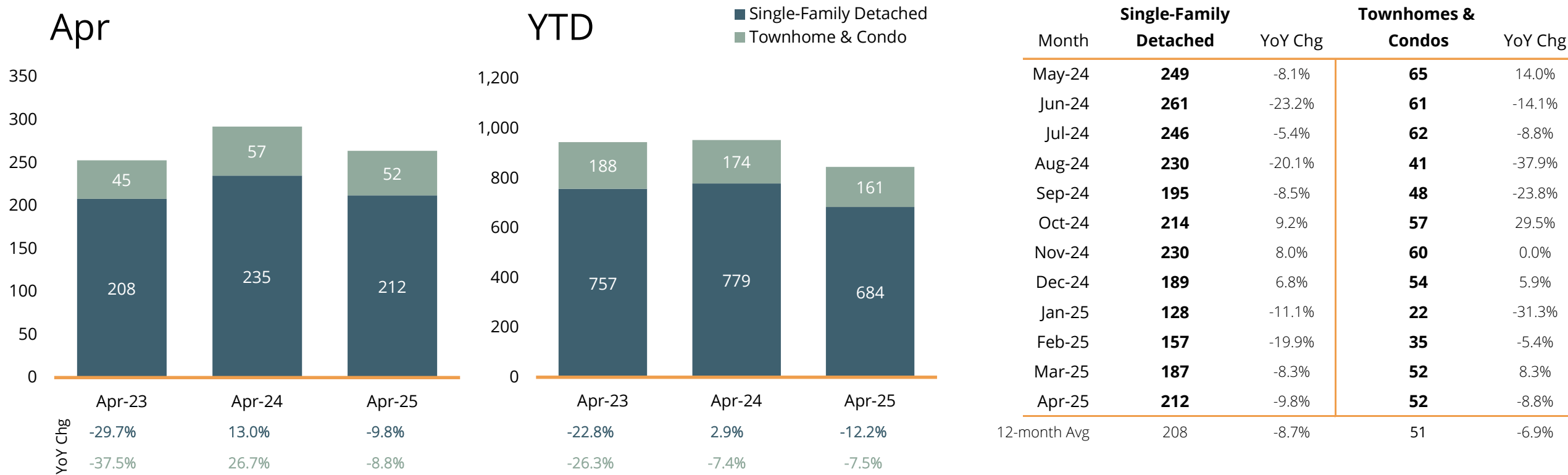


# Townhome & Condo Market Overview

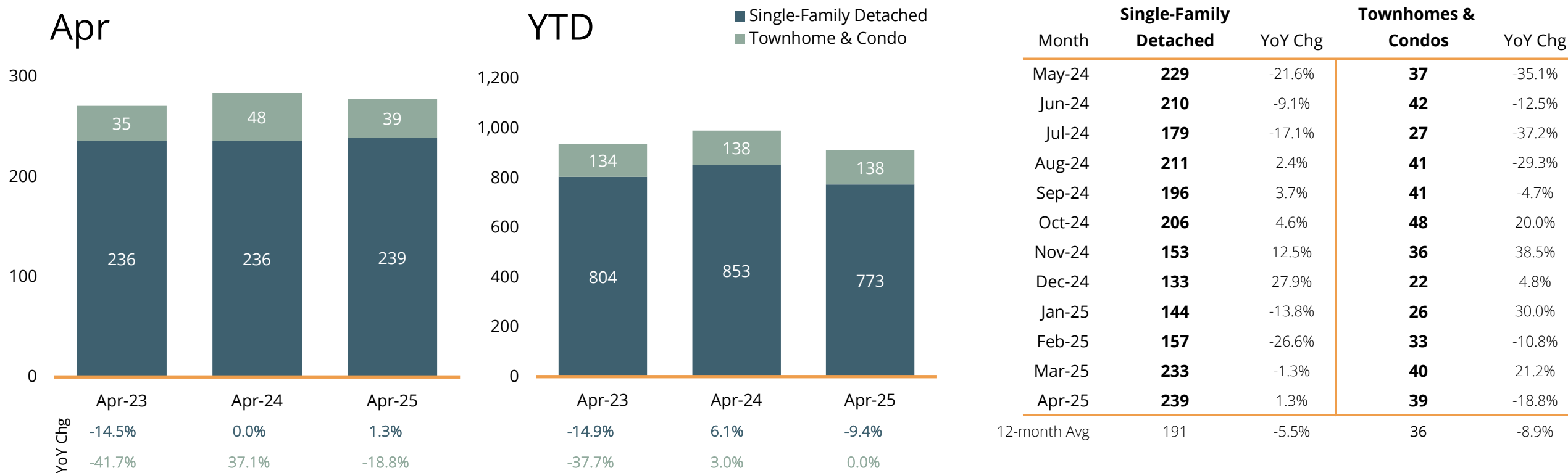


Key Metrics	Apr-23	2-year Trends	Apr-25	Apr-24	Apr-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
Sales				57	<b>52</b>	-8.8%	174	<b>161</b>	-7.5%
Pending Sales				48	<b>39</b>	-18.8%	138	<b>138</b>	0.0%
New Listings				54	<b>77</b>	42.6%	201	<b>260</b>	29.4%
Average List Price				\$355,778	<b>\$340,790</b>	-4.2%	\$346,294	<b>\$338,535</b>	-2.2%
Average Sales Price				\$357,203	<b>\$338,200</b>	-5.3%	\$346,365	<b>\$335,666</b>	-3.1%
Median Sales Price				\$350,000	<b>\$325,000</b>	-7.1%	\$330,000	<b>\$322,140</b>	-2.4%
Average Price Per Square Foot				\$186	<b>\$200</b>	7.6%	\$191	<b>\$197</b>	3.3%
Sold Dollar Volume (in millions)				\$20.4	<b>\$17.6</b>	-13.6%	\$60.1	<b>\$54.0</b>	-10.1%
Average Sold/Ask Price Ratio				100.6%	<b>99.0%</b>	-1.5%	100.2%	<b>99.0%</b>	-1.2%
Average Days on Market				26	<b>40</b>	49.5%	29	<b>33</b>	12.7%
Median Days on Market				12	<b>19</b>	54.2%	13	<b>15</b>	15.4%
Active Listings				83	<b>158</b>	90.4%	n/a	<b>n/a</b>	n/a
Months of Supply				1.5	<b>3.1</b>	103.1%	n/a	<b>n/a</b>	n/a

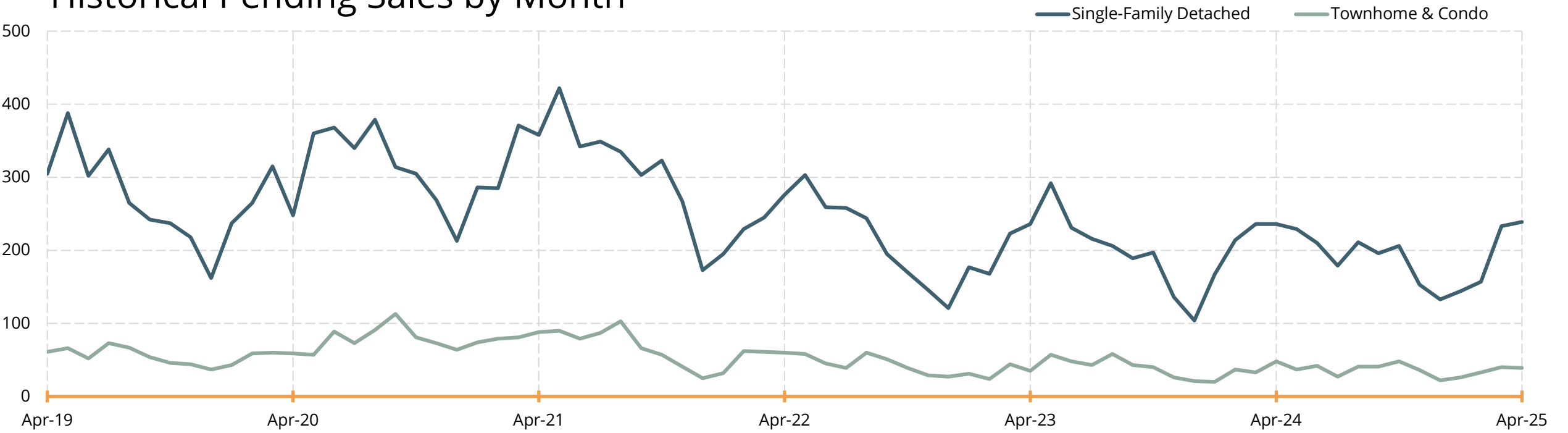
# Sales



# Pending Sales

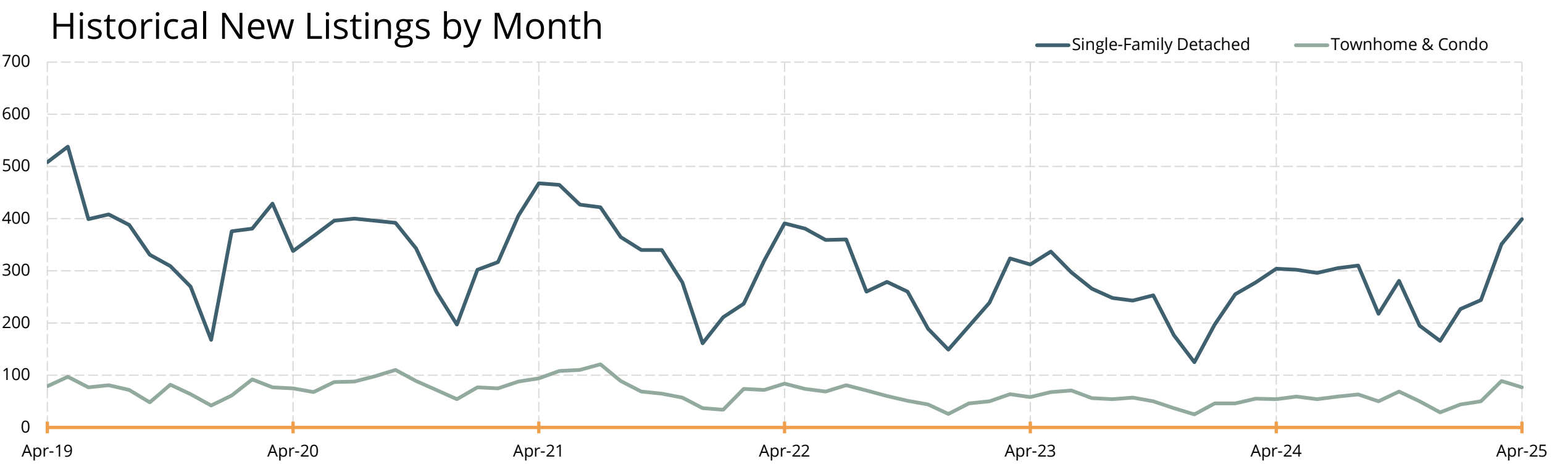
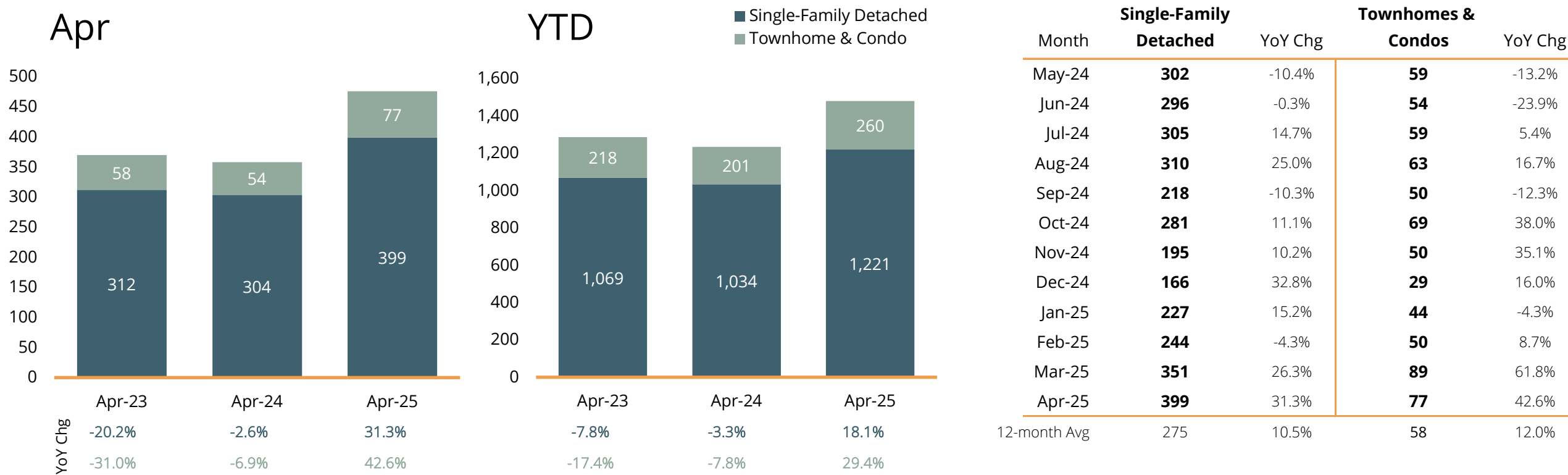


## Historical Pending Sales by Month

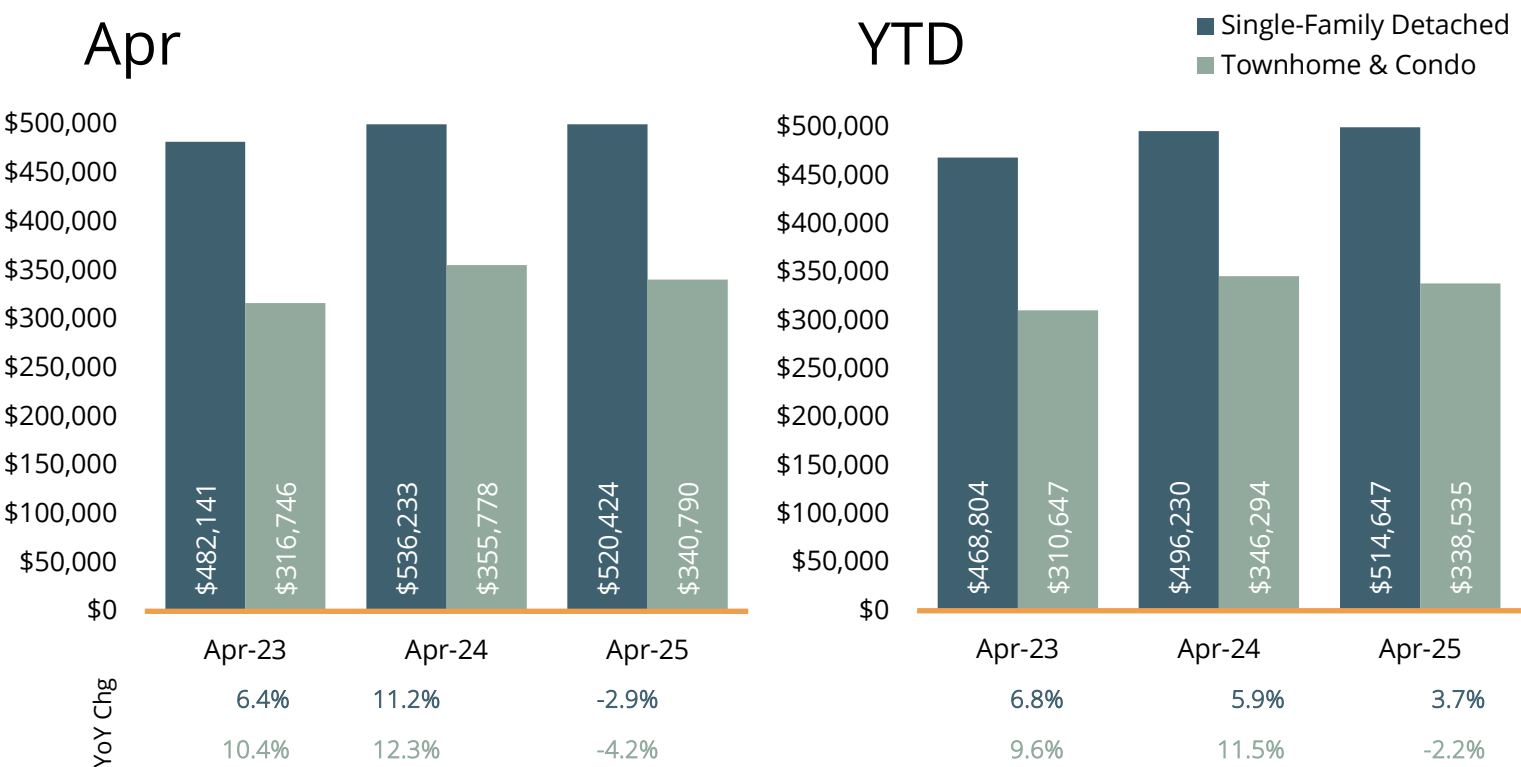


Source: Virginia REALTORS®, data accessed May 15, 2025

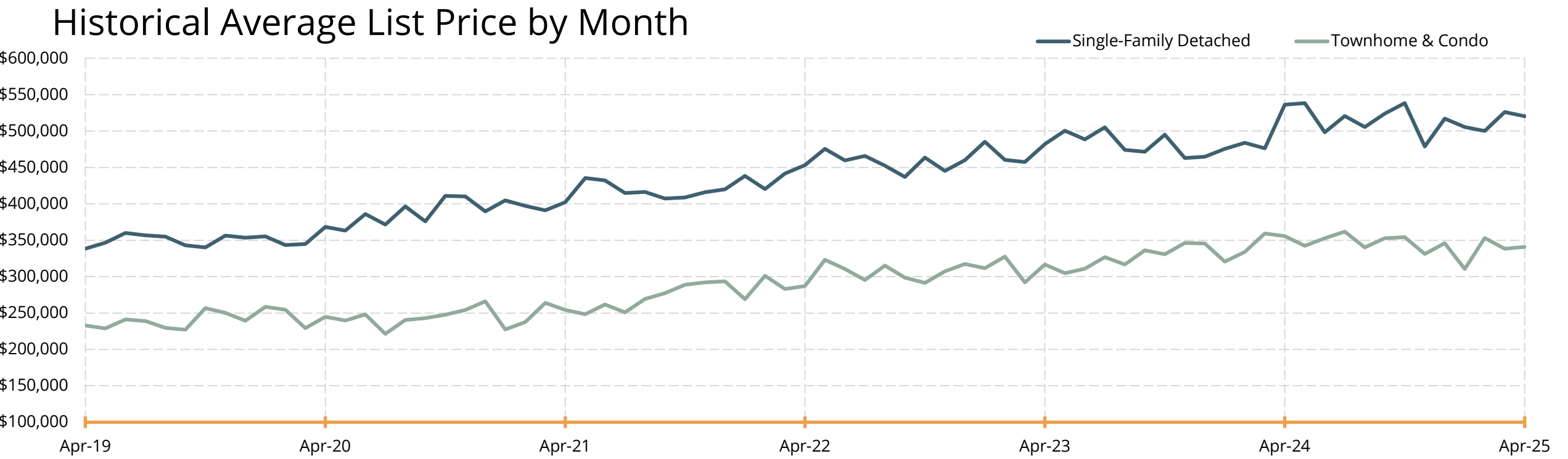
# New Listings



# Average List Price

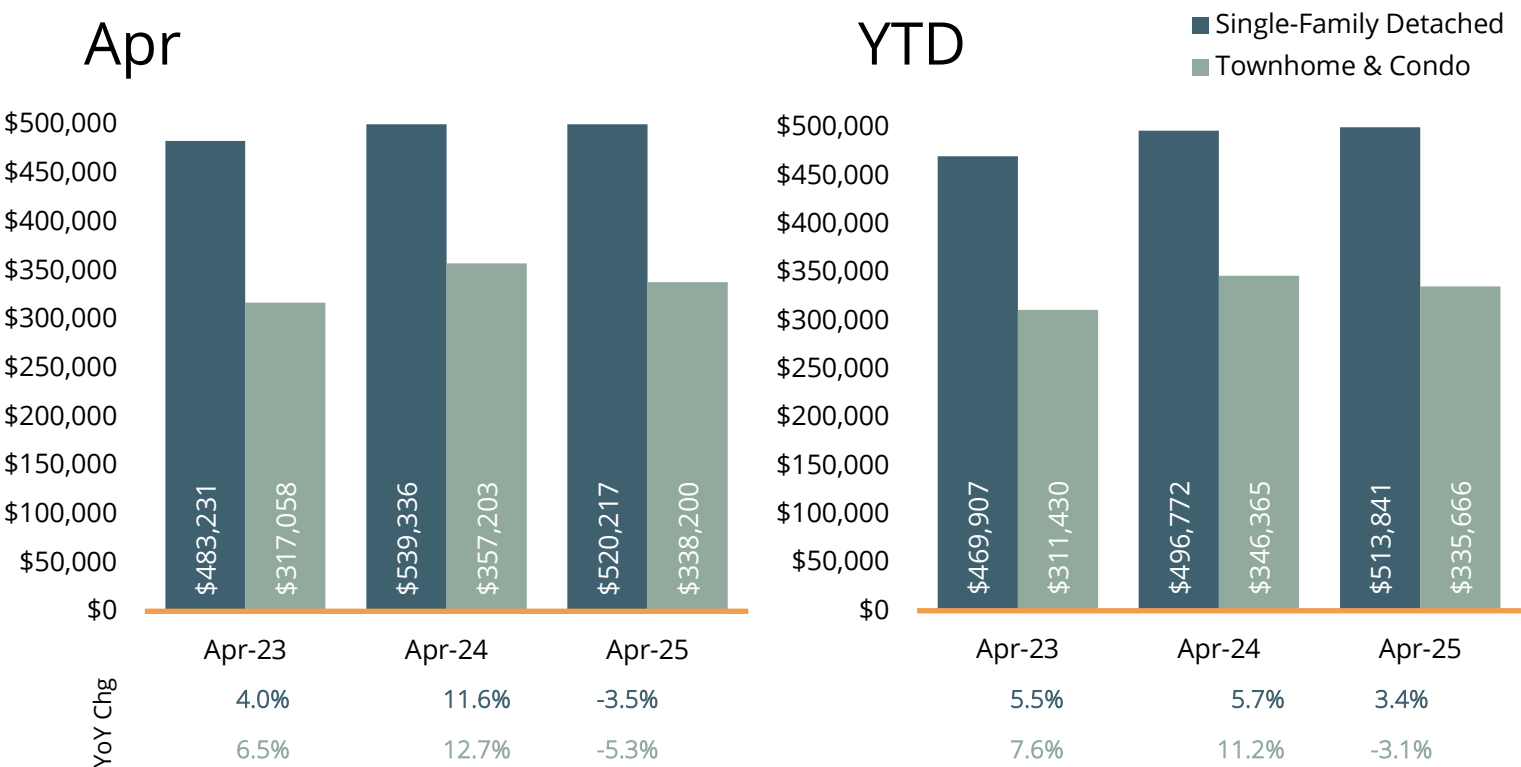


Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	\$538,217	7.5%	\$342,159	12.2%
Jun-24	\$498,123	2.0%	\$352,744	13.5%
Jul-24	\$520,740	3.1%	\$361,792	10.7%
Aug-24	\$505,617	6.7%	\$340,261	7.5%
Sep-24	\$524,036	11.1%	\$352,775	5.0%
Oct-24	\$538,396	8.7%	\$354,253	7.1%
Nov-24	\$478,749	3.4%	\$330,960	-4.5%
Dec-24	\$517,213	11.3%	\$345,729	0.1%
Jan-25	\$505,325	6.3%	\$310,386	-3.2%
Feb-25	\$500,148	3.4%	\$353,290	5.8%
Mar-25	\$526,176	10.5%	\$338,260	-5.8%
Apr-25	\$520,424	-2.9%	\$340,790	-4.2%
12-month Avg	\$514,430	5.8%	\$343,617	3.4%



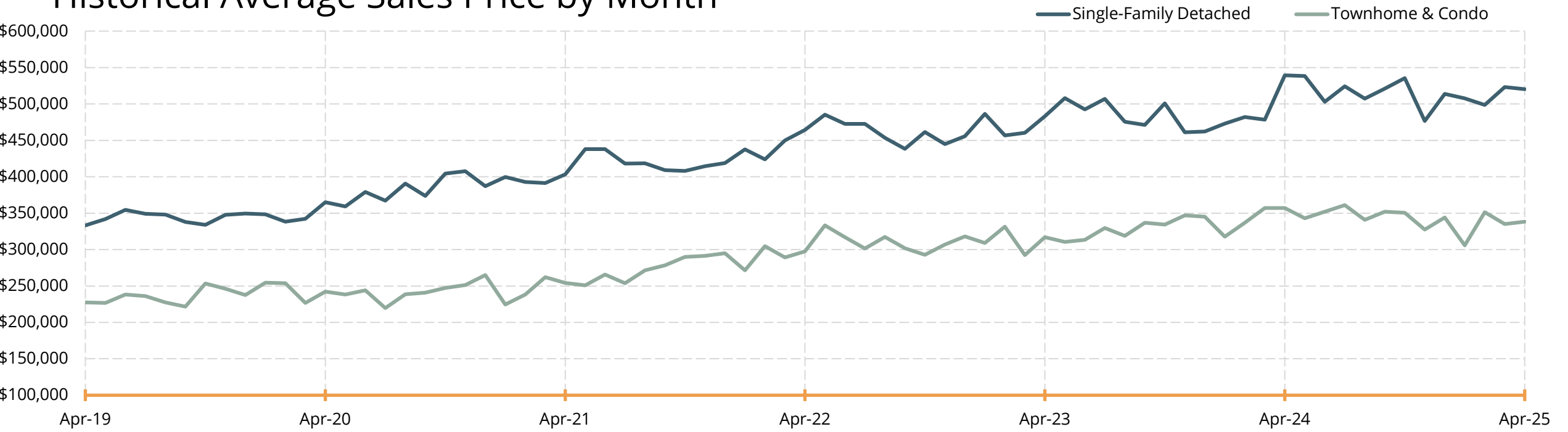
Source: Virginia REALTORS®, data accessed May 15, 2025

# Average Sales Price



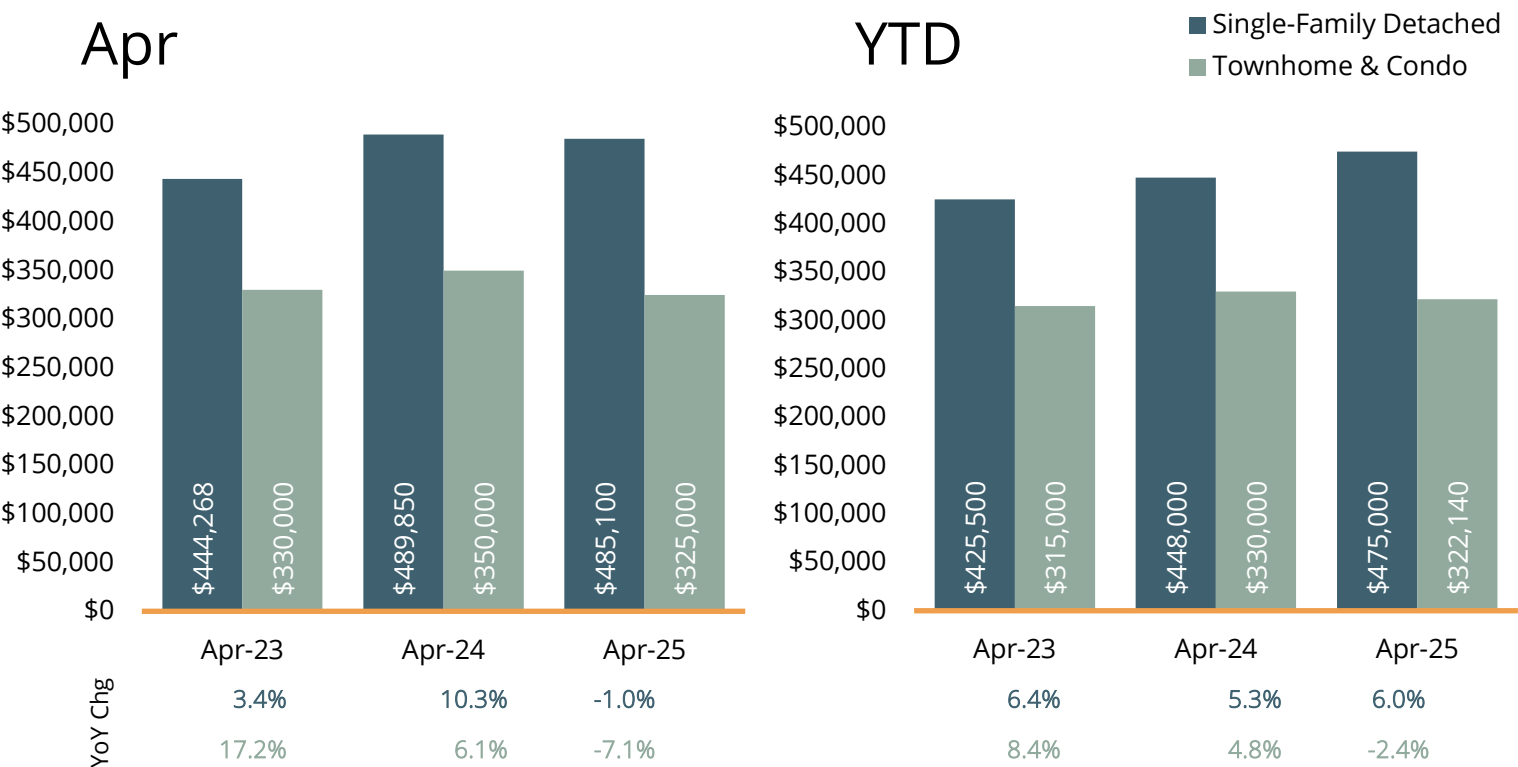
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	\$538,368	6.0%	\$342,864	10.4%
Jun-24	\$502,804	2.1%	\$351,963	12.3%
Jul-24	\$524,216	3.4%	\$361,068	9.5%
Aug-24	\$507,370	6.7%	\$340,874	6.9%
Sep-24	\$521,135	10.6%	\$351,917	4.5%
Oct-24	\$535,509	6.9%	\$350,642	4.9%
Nov-24	\$476,542	3.4%	\$327,502	-5.7%
Dec-24	\$513,758	11.2%	\$344,229	-0.3%
Jan-25	\$507,786	7.3%	\$305,920	-3.7%
Feb-25	\$498,522	3.4%	\$351,316	4.3%
Mar-25	\$523,236	9.4%	\$335,184	-6.2%
Apr-25	\$520,217	-3.5%	\$338,200	-5.3%
12-month Avg	\$514,122	5.4%	\$341,807	2.4%

## Historical Average Sales Price by Month

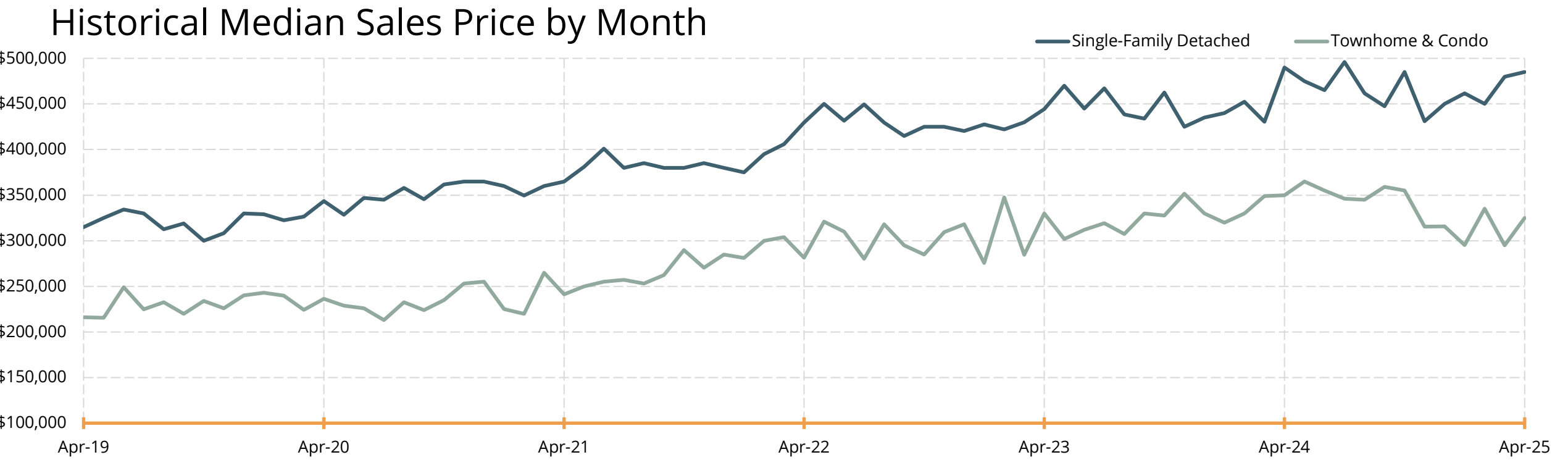


Source: Virginia REALTORS®, data accessed May 15, 2025

# Median Sales Price



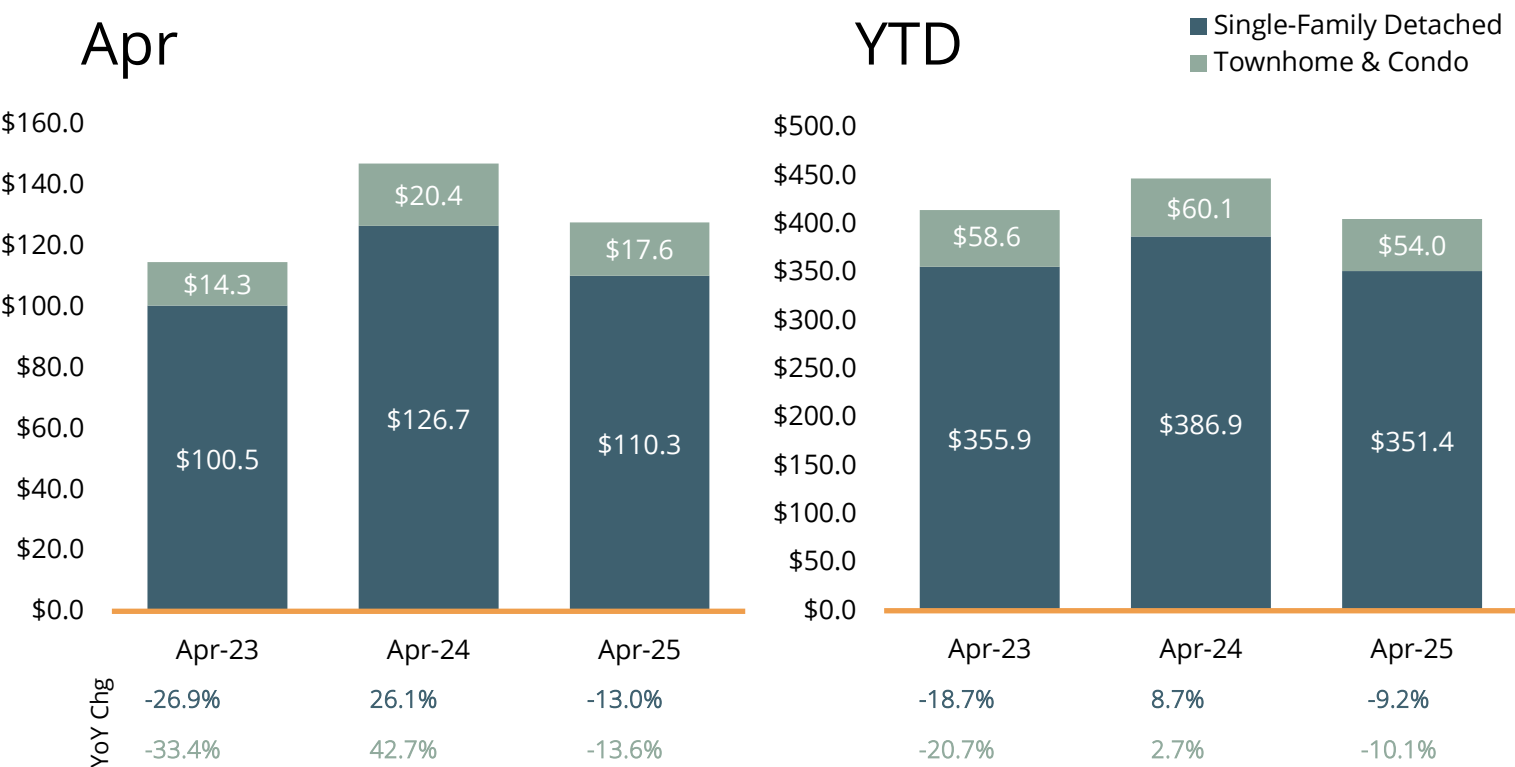
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	\$475,000	1.1%	\$365,000	20.9%
Jun-24	\$465,000	4.5%	\$355,000	13.8%
Jul-24	\$496,000	6.2%	\$346,000	8.3%
Aug-24	\$461,801	5.3%	\$345,000	12.2%
Sep-24	\$447,450	3.1%	\$359,000	8.8%
Oct-24	\$485,000	4.9%	\$355,000	8.4%
Nov-24	\$431,000	1.4%	\$315,500	-10.2%
Dec-24	\$450,000	3.4%	\$315,894	-4.3%
Jan-25	\$461,723	4.9%	\$295,147	-7.8%
Feb-25	\$450,000	-0.6%	\$335,000	1.5%
Mar-25	\$480,000	11.5%	\$294,995	-15.5%
Apr-25	\$485,100	-1.0%	\$325,000	-7.1%
12-month Avg	\$465,673	3.7%	\$333,878	2.0%



Source: Virginia REALTORS®, data accessed May 15, 2025

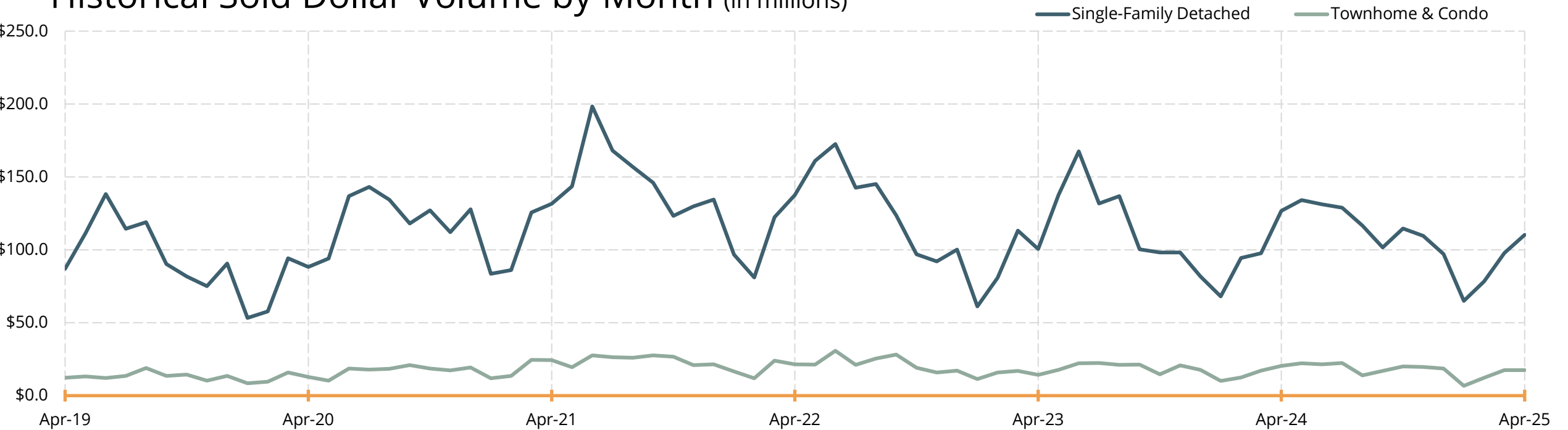


# Sold Dollar Volume (in millions)



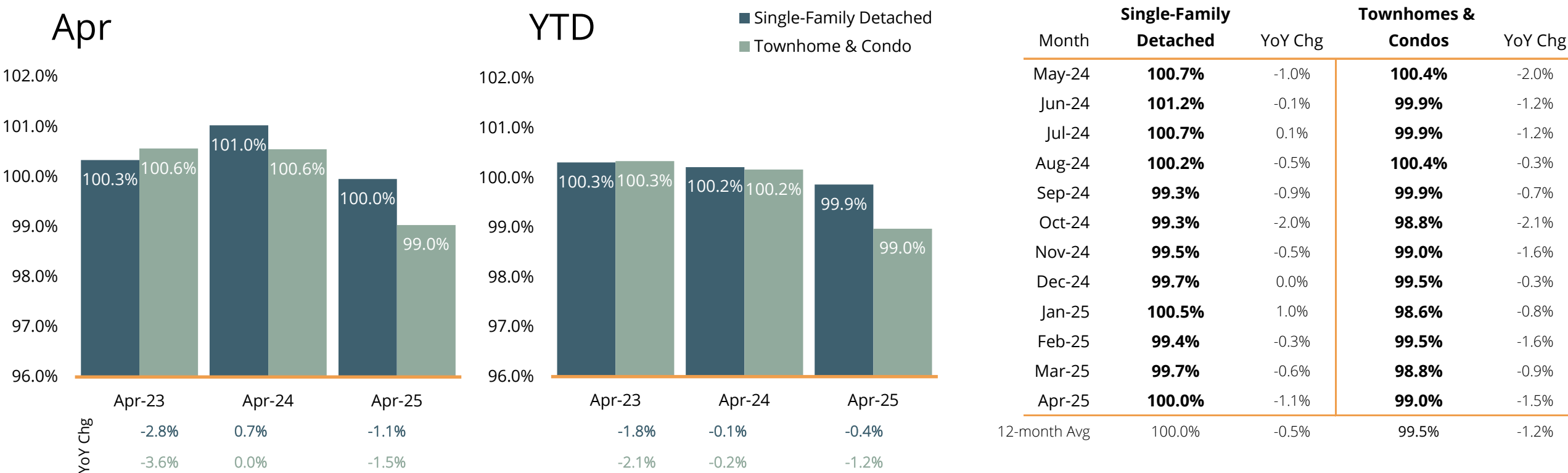
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	\$134.1	-2.6%	\$22.3	25.9%
Jun-24	\$131.2	-21.7%	\$21.5	-3.5%
Jul-24	\$129.0	-2.2%	\$22.4	-0.1%
Aug-24	\$116.7	-14.8%	\$14.0	-33.6%
Sep-24	\$101.6	1.2%	\$16.9	-20.4%
Oct-24	\$114.6	16.8%	\$20.0	35.9%
Nov-24	\$109.6	11.6%	\$19.7	-5.7%
Dec-24	\$97.1	18.7%	\$18.6	5.6%
Jan-25	\$65.0	-4.6%	\$6.7	-33.8%
Feb-25	\$78.3	-17.2%	\$12.3	-1.3%
Mar-25	\$97.8	0.3%	\$17.4	1.6%
Apr-25	\$110.3	-13.0%	\$17.6	-13.6%
12-month Avg	\$107.1	-4.0%	\$17.4	-4.0%

## Historical Sold Dollar Volume by Month (in millions)

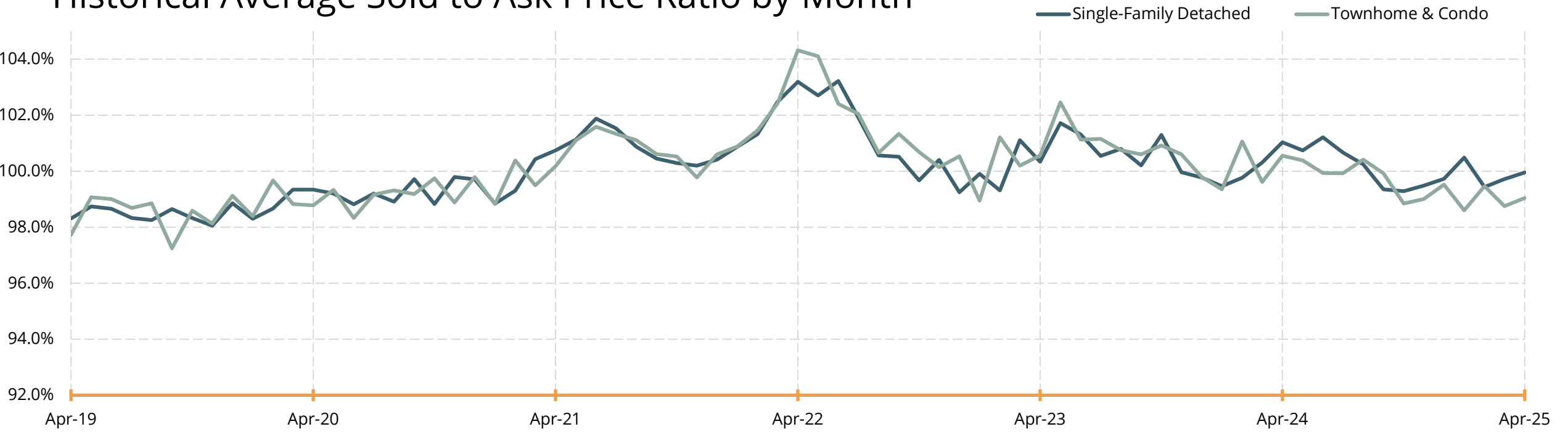


Source: Virginia REALTORS®, data accessed May 15, 2025

# Average Sold to Ask Price Ratio

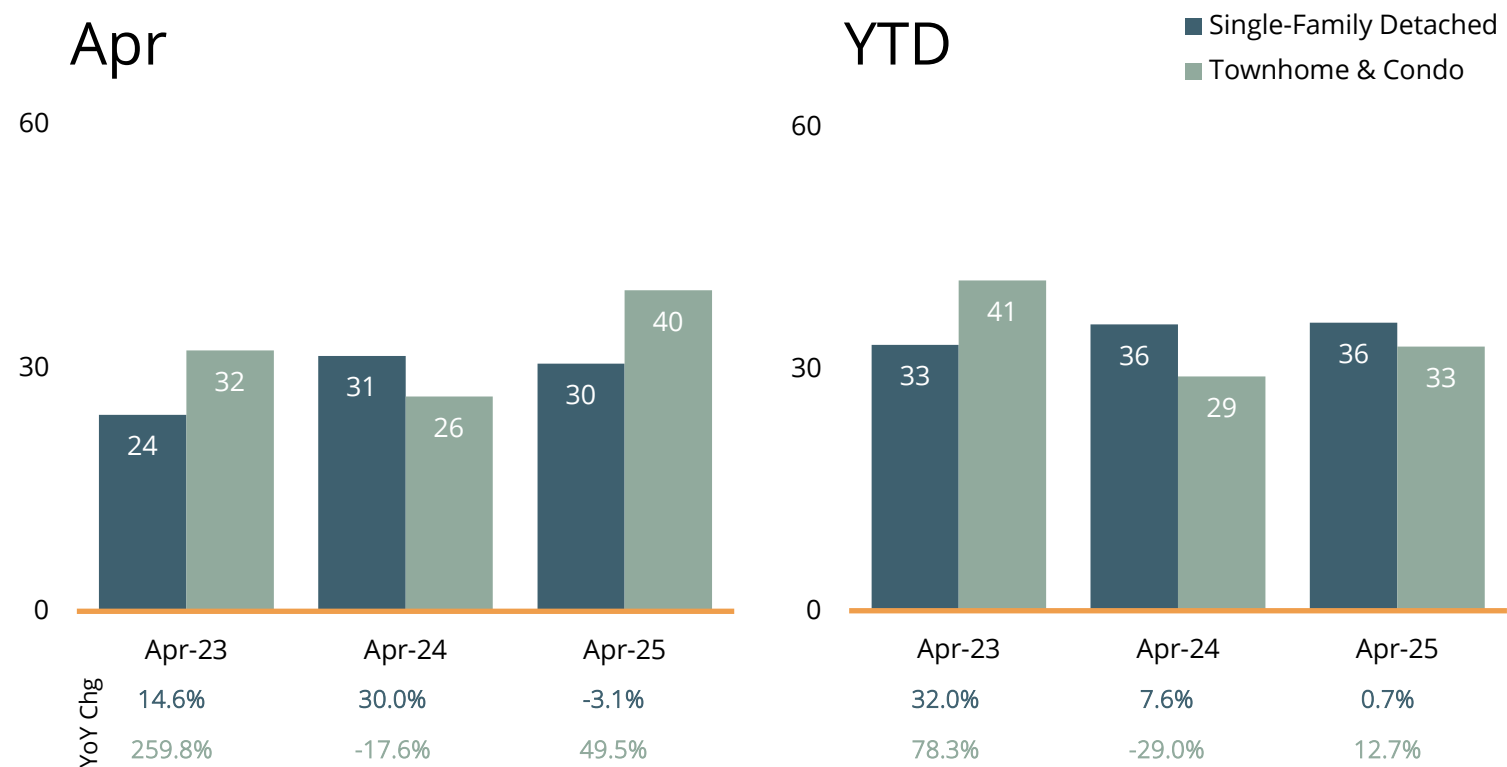


## Historical Average Sold to Ask Price Ratio by Month



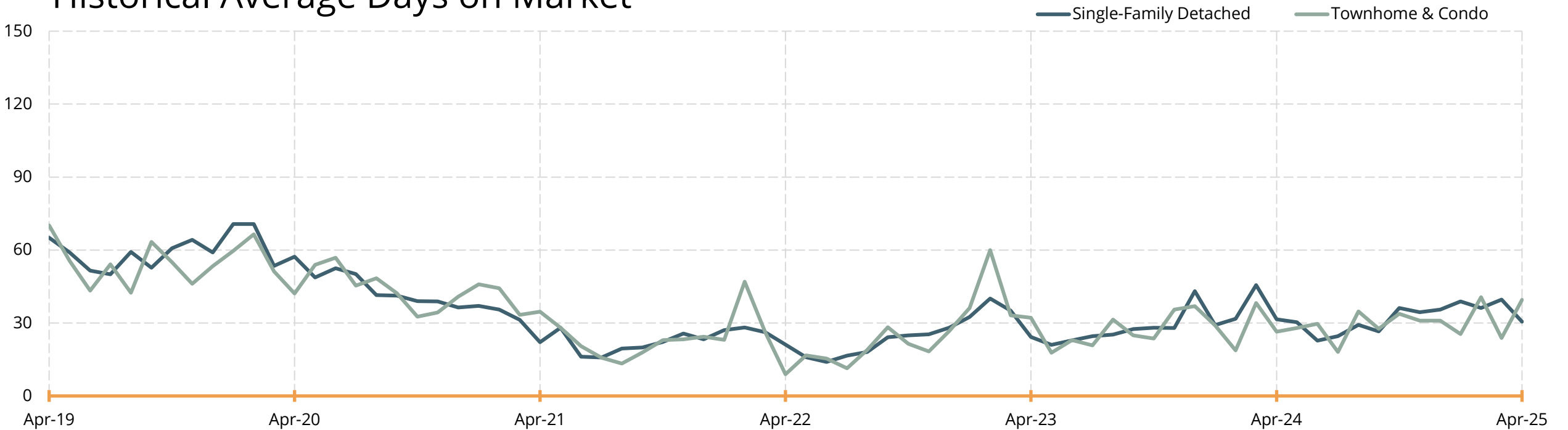
Source: Virginia REALTORS®, data accessed May 15, 2025

# Average Days on Market



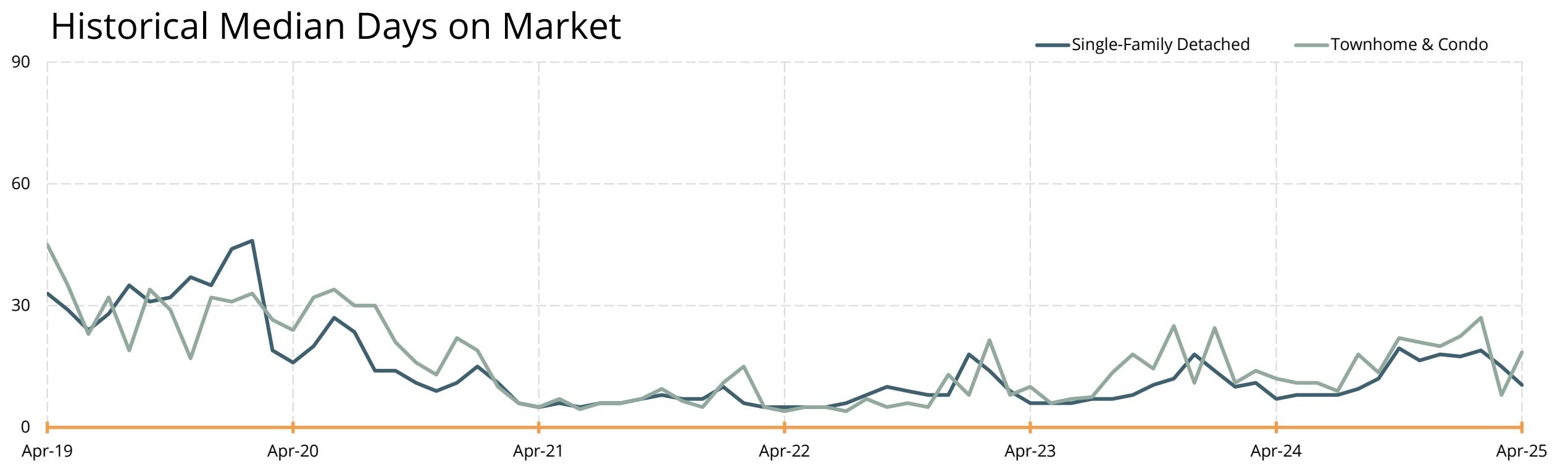
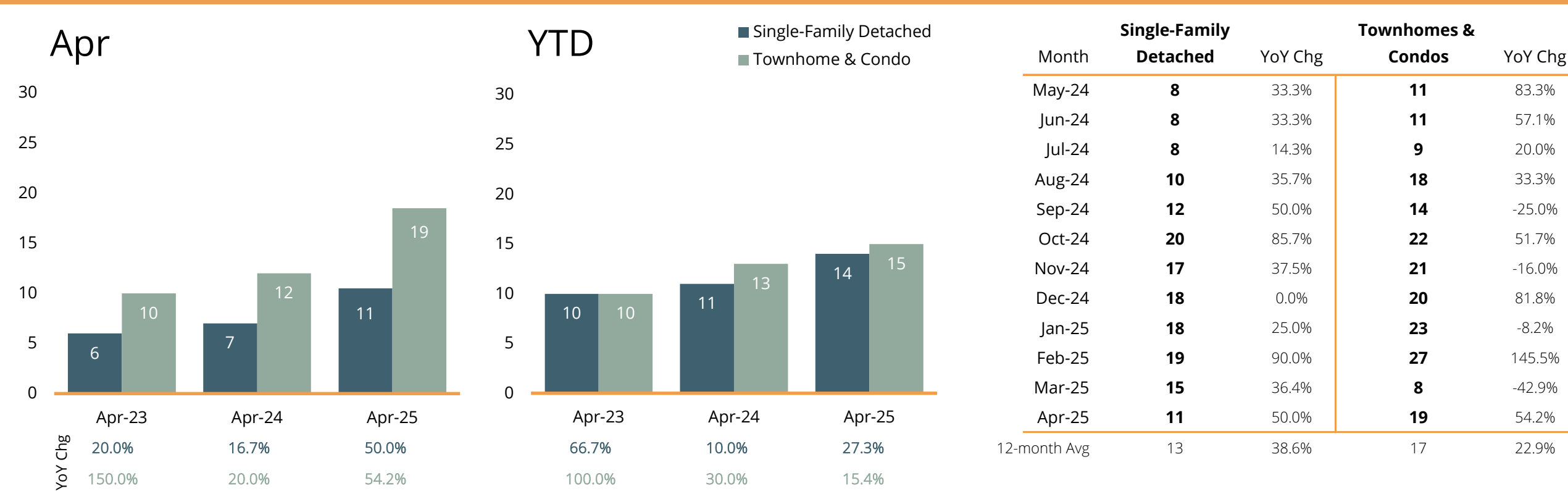
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	30	44.3%	28	57.3%
Jun-24	23	-0.6%	30	29.5%
Jul-24	25	-0.1%	18	-13.1%
Aug-24	29	16.1%	35	10.5%
Sep-24	27	-3.7%	28	10.9%
Oct-24	36	28.9%	34	43.2%
Nov-24	34	23.2%	31	-12.6%
Dec-24	35	-17.6%	31	-16.2%
Jan-25	39	33.4%	26	-12.1%
Feb-25	36	14.0%	41	117.1%
Mar-25	40	-13.0%	24	-37.7%
Apr-25	30	-3.1%	40	49.5%
12-month Avg	32	7.4%	30	11.4%

## Historical Average Days on Market



Source: Virginia REALTORS®, data accessed May 15, 2025

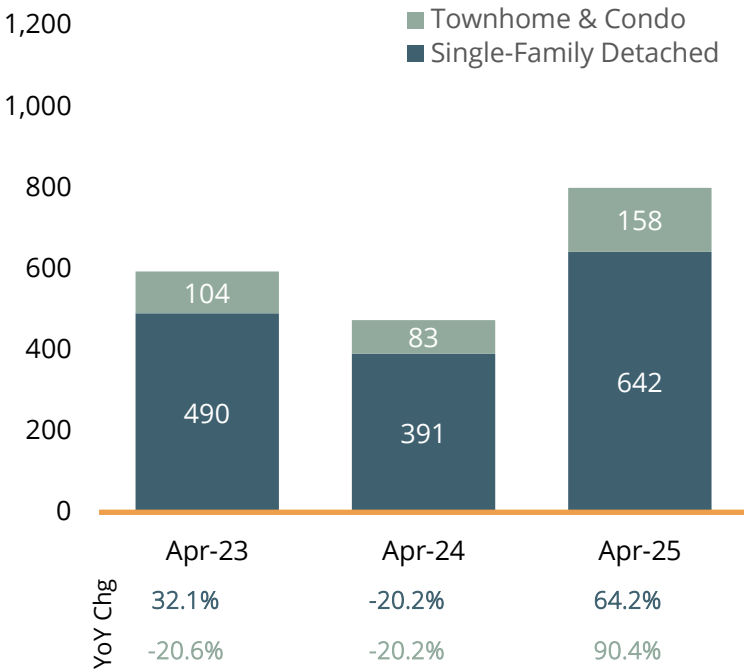
# Median Days on Market



# Active Listings

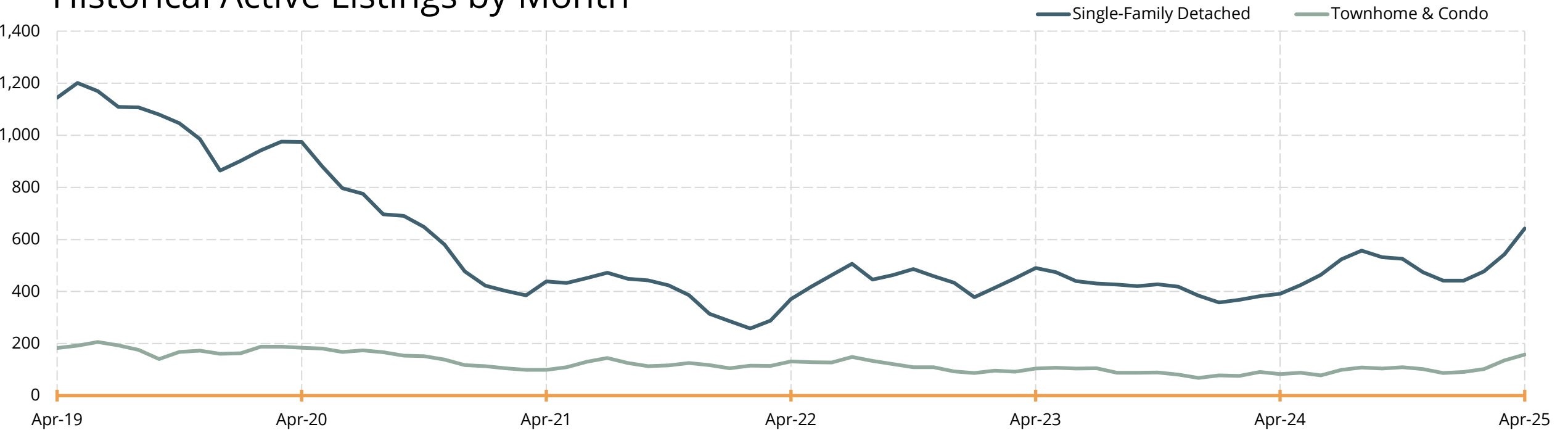


Apr



Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	425	-10.3%	88	-17.8%
Jun-24	464	5.5%	78	-25.0%
Jul-24	524	21.6%	99	-5.7%
Aug-24	557	30.4%	108	22.7%
Sep-24	532	26.4%	104	18.2%
Oct-24	526	22.9%	109	22.5%
Nov-24	474	13.1%	102	25.9%
Dec-24	442	15.1%	87	27.9%
Jan-25	442	23.5%	91	16.7%
Feb-25	477	29.6%	102	34.2%
Mar-25	543	42.1%	135	48.4%
Apr-25	642	64.2%	158	90.4%
12-month Avg	504	22.9%	105	19.2%

## Historical Active Listings by Month

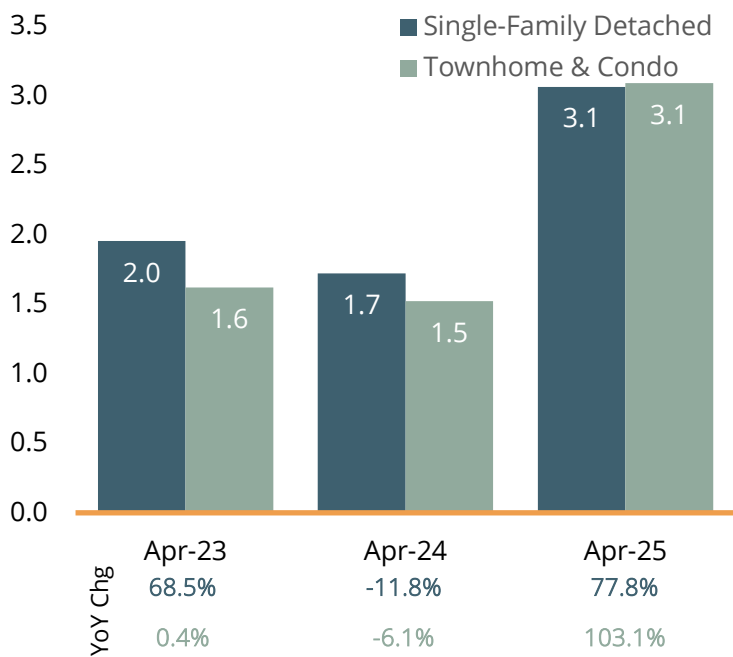


Source: Virginia REALTORS®, data accessed May 15, 2025

# Months of Supply

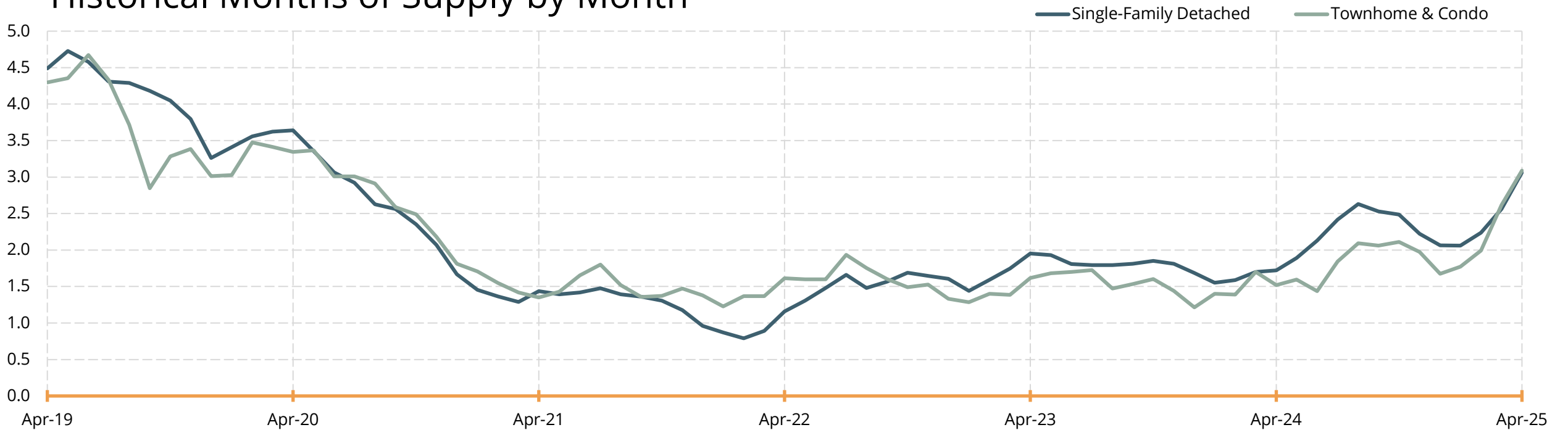


Apr



Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	1.9	-2.0%	1.6	-5.1%
Jun-24	2.1	17.8%	1.4	-15.6%
Jul-24	2.4	34.9%	1.8	7.0%
Aug-24	2.6	46.5%	2.1	42.2%
Sep-24	2.5	39.5%	2.1	34.2%
Oct-24	2.5	34.2%	2.1	32.0%
Nov-24	2.2	22.7%	2.0	37.1%
Dec-24	2.1	22.3%	1.7	38.0%
Jan-25	2.1	32.6%	1.8	26.5%
Feb-25	2.2	41.0%	2.0	43.6%
Mar-25	2.6	50.9%	2.6	54.1%
Apr-25	3.1	77.8%	3.1	103.1%
12-month Avg	2.4	34.4%	2.0	32.0%

## Historical Months of Supply by Month



Source: Virginia REALTORS®, data accessed May 15, 2025

# Area Overview - Total Market



New Listings				Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
Geography	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
James City County	171	243	42.1%	135	123	-8.9%	\$547,296	\$510,293	-6.8%	\$477,500	\$475,000	-0.5%	200	395	97.5%	1.6	3.3	102.8%
Williamsburg	27	32	18.5%	24	12	-50.0%	\$540,616	\$432,742	-20.0%	\$512,000	\$392,500	-23.3%	30	66	120.0%	1.3	4.0	223.3%
York County	113	114	0.9%	80	79	-1.3%	\$444,002	\$482,285	8.6%	\$420,000	\$457,140	8.8%	147	176	19.7%	1.7	2.2	28.0%
New Kent County	46	78	69.6%	49	46	-6.1%	\$471,664	\$446,384	-5.4%	\$426,430	\$421,995	-1.0%	93	155	66.7%	2.1	3.9	87.3%
Charles City County	1	9	800.0%	4	4	0.0%	\$403,250	\$319,822	-20.7%	\$308,000	\$324,500	5.4%	4	8	100.0%	1.1	1.9	76.0%



# Area Overview - Total Market YTD



New Listings YTD				Sales YTD			Average Sales Price TYD			Median Sales Price TYD			Active Listings YTD		
Geography	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
James City County	584	<b>748</b>	28.1%	445	<b>383</b>	-13.9%	\$506,236	<b>\$496,660</b>	-1.9%	\$440,000	<b>\$450,000</b>	2.3%	200	<b>395</b>	97.5%
Williamsburg	88	<b>110</b>	25.0%	64	<b>47</b>	-26.6%	\$465,423	<b>\$424,711</b>	-8.7%	\$420,000	<b>\$410,000</b>	-2.4%	30	<b>66</b>	120.0%
York County	334	<b>334</b>	0.0%	282	<b>267</b>	-5.3%	\$429,223	<b>\$481,915</b>	12.3%	\$405,000	<b>\$450,000</b>	11.1%	147	<b>176</b>	19.7%
New Kent County	204	<b>269</b>	31.9%	143	<b>141</b>	-1.4%	\$462,102	<b>\$458,475</b>	-0.8%	\$424,172	<b>\$429,475</b>	1.3%	93	<b>155</b>	66.7%
Charles City County	25	<b>20</b>	-20.0%	19	<b>7</b>	-63.2%	\$326,926	<b>\$304,256</b>	-6.9%	\$280,000	<b>\$310,000</b>	10.7%	4	<b>8</b>	100.0%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
James City County	138	197	42.8%	113	95	-15.9%	\$582,762	\$554,904	-4.8%	\$500,000	\$525,000	5.0%	159	298	87.4%	1.6	3.1	99.8%
Williamsburg	20	22	10.0%	17	8	-52.9%	\$615,735	\$497,238	-19.2%	\$570,000	\$431,250	-24.3%	19	42	121.1%	1.2	4.2	252.9%
York County	101	99	-2.0%	57	64	12.3%	\$477,392	\$521,471	9.2%	\$475,000	\$488,703	2.9%	125	152	21.6%	1.9	2.3	25.2%
New Kent County	44	72	63.6%	44	41	-6.8%	\$490,908	\$461,919	-5.9%	\$445,420	\$442,500	-0.7%	84	142	69.0%	2.1	4.0	87.2%
Charles City County	1	9	800.0%	4	4	0.0%	\$403,250	\$319,822	-20.7%	\$308,000	\$324,500	5.4%	4	8	100.0%	1.1	1.9	76.0%

# Area Overview - Single Family Detached Market YTD



New Listings YTD				Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
Geography	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
James City County	487	601	23.4%	366	298	-18.6%	\$537,244	\$537,422	0.0%	\$476,500	\$499,450	4.8%	159	298	87.4%
Williamsburg	64	74	15.6%	43	30	-30.2%	\$524,026	\$497,413	-5.1%	\$495,000	\$448,750	-9.3%	19	42	121.1%
York County	276	281	1.8%	222	224	0.9%	\$456,997	\$512,607	12.2%	\$436,500	\$485,100	11.1%	125	152	21.6%
New Kent County	182	245	34.6%	129	125	-3.1%	\$479,496	\$475,837	-0.8%	\$438,162	\$447,245	2.1%	84	142	69.0%
Charles City County	25	20	-20.0%	19	7	-63.2%	\$326,926	\$304,256	-6.9%	\$280,000	\$310,000	10.7%	4	8	100.0%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Average Sales Price			Median Sales Price			Active Listings			Months Supply		
	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
James City County	33	<b>46</b>	39.4%	22	<b>28</b>	27.3%	\$365,132	<b>\$358,931</b>	-1.7%	\$352,500	<b>\$354,495</b>	0.6%	41	<b>97</b>	136.6%	1.8	<b>3.7</b>	109.6%
Williamsburg	7	<b>10</b>	42.9%	7	<b>4</b>	-42.9%	\$358,185	<b>\$303,750</b>	-15.2%	\$310,500	<b>\$292,500</b>	-5.8%	11	<b>24</b>	118.2%	1.3	<b>3.7</b>	177.7%
York County	12	<b>15</b>	25.0%	23	<b>15</b>	-34.8%	\$361,253	<b>\$315,090</b>	-12.8%	\$372,375	<b>\$320,000</b>	-14.1%	22	<b>24</b>	9.1%	1.2	<b>1.7</b>	36.1%
New Kent County	2	<b>6</b>	200.0%	5	<b>5</b>	0.0%	\$302,316	<b>\$318,997</b>	5.5%	\$307,990	<b>\$318,990</b>	3.6%	9	<b>13</b>	44.4%	1.8	<b>3.3</b>	84.4%
Charles City County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a

# Area Overview - Townhome & Condo Market YTD



New Listings YTD				Sales YTD			Average Sales Price YTD			Median Sales Price YTD			Active Listings YTD		
Geography	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
James City County	97	147	51.5%	79	85	7.6%	\$366,282	\$353,755	-3.4%	\$349,500	\$350,000	0.1%	41	97	136.6%
Williamsburg	24	36	50.0%	21	17	-19.0%	\$351,007	\$296,412	-15.6%	\$344,900	\$210,000	-39.1%	11	24	118.2%
York County	58	53	-8.6%	60	43	-28.3%	\$329,700	\$320,605	-2.8%	\$330,000	\$320,000	-3.0%	22	24	9.1%
New Kent County	22	24	9.1%	14	16	14.3%	\$305,555	\$321,753	5.3%	\$303,970	\$320,565	5.5%	9	13	44.4%
Charles City County	0	0	n/a	0	0	n/a	\$0	\$0	n/a	\$0	\$0	n/a	0	0	n/a



The Virginia REALTORS® association is the largest professional trade association in Virginia, representing 35,000 REALTORS® engaged in the residential and commercial real estate business. The Virginia REALTORS® association serves as the advocate for homeownership and private property rights and represents the interests of real estate professionals and property owners in the Commonwealth of Virginia.

NOTE: The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict code of ethics.

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